

## **Austin Energy**

Financial Update 2<sup>nd</sup> Quarter ended March 31, 2010

## Austin Energy – 2010 Revenue

## Total Revenue: \$1,242.3M

- Estimate \$1,188.6M
  - \$53.7 million lower than budget
  - Service Area Revenue Base
    - \$4.4 million higher than budget
    - Actual revenue as of March & revenue from normal weather estimates
  - Service Area Revenue Fuel
    - Fuel cost is passed onto customer with no profit
    - Fuel cost fluctuations impact fuel revenue in a similar manner
    - Reduced \$43.3 million due to lower natural gas prices than expected
  - Other Revenue
    - \$14.8 million lower driven by reduced wholesale electric sales in current market conditions

# Austin Energy – 2010 Revenue CYE

(\$ millions)	Amended Budget 2009-10	Estimated 2009-10	Actual Q2 2009-10	Difference Budget to Estimate
Service Area Revenue	\$1,083.9	\$1,045.0	\$440.7	(\$38.9)
Other Revenue	158.4	143.6	58.7	(14.8)
Total Revenue	\$1,242.3	\$1,188.6	\$499.4	(\$53.7)
Transfers In	2.0	2.0	0.0	0.0
Total Available Funds	\$1,244.3	\$1,190.6	\$499.4	(\$53.7)

## Austin Energy – 2010 Requirements

Total Requirements: \$1,312.4M

- Estimate \$1,267.4M
  - \$45.0 million lower than budget
  - Fuel costs \$42.6 million lower due to commodity pricing
  - Non-fuel requirements \$2.4 million lower than budget
    - Lower expenditures for Customer Care, plant & software maintenance
    - Higher expenditures for unplanned nuclear outage, bad debt expense
  - Slower spending for capital improvements
    - Issue less commercial paper, but cash funding remains unchanged
  - \$44.0 million Revenue Bond Retirement Reserve

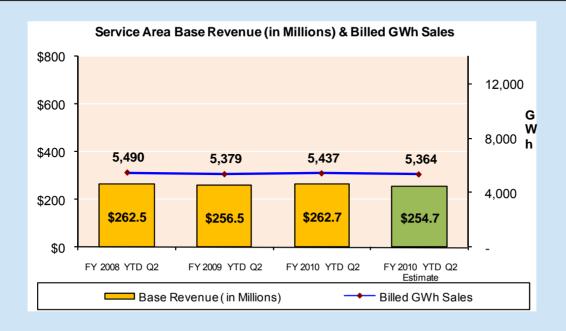
# **Austin Energy – 2010 Requirements CYE**

(\$ millions)	Amended Budget 2009-10	Estimated 2009-10	Actual Q2 2009-10	Difference Budget to Estimate
Operations and Maintenance	\$817.2	\$770.5	\$342.7	(\$46.7)
Conservation	26.8	26.8	11.5	0.0
Other Requirements	66.5	67.4	32.3	0.9
Total Operating & Other Requirements	\$910.5	\$864.7	\$386.5	(\$45.8)
Debt Service Transfer	178.3	179.1	62.2	0.8
Electric Capital Improvement Program Transfer	59.7	59.7	30.0	0.0
General Fund Transfer	101.0	101.0	50.5	0.0
Other Transfers	62.9	62.9	52.9	0.0
Total Transfers	\$401.9	\$402.7	\$195.6	\$0.8
Total Requirements	\$1,312.4	\$1,267.4	\$582.1	(\$45.0)

## Austin Energy – 2010 Q2 Results

- Q2 results for six months ended March 31
- Revenue: \$499.4M
  - Base revenue \$262.7M
    - \$8.0 million higher than current year allotment
    - \$6.2 million higher than Q2 prior year
  - Fuel revenue lower due to reduced fuel cost
  - Wholesale electric sales lower due to market conditions
- Requirements: \$582.1M
  - Fuel cost lower due to natural gas pricing
  - \$44 million Revenue Bond Retirement Reserve

## Austin Energy – 2010 Q2 Revenue Highlights



#### Service Area Base or Non-fuel Revenue

- 87% of total revenue or \$603.6 million annual budget
  - Current Year Estimate \$608.0 million, positive variance of \$4.4 million
- \$262.7 million Q2 exceeds budget allotment by \$8.0 million

## Billed sales at 5,437.3 gigawatt hours (GWh)

58.5 GWh higher than FY 2009 Q2 actual of 5,378.8

# **Austin Energy – 2010 Q2 Financial Results**

(\$ millions)	Amended Budget 2009-10	Estimated 2009-10	Actual Q2 2009-10	Difference Budget to Estimate
Beginning Balance	\$174.8	\$237.1		\$62.3
Revenue	\$1,242.3	\$1,188.6	\$499.4	(\$53.7)
Transfers In	2.0	2.0	0.0	0.0
Total Available Funds	\$1,244.3	\$1,190.6	\$499.4	(\$53.7)
Expenditures	910.5	864.7	386.5	(45.8)
Transfers Out/Other	401.9	402.7	195.6	0.8
Total Requirements	\$1,312.4	\$1,267.4	\$582.1	(\$45.0)
Excess(Deficiency)	(68.1)	(76.8)	(82.7)	(8.7)
Adjustment to GAAP	0.0	0.0	0.0	0.0
Ending Balance	\$106.7	\$160.3		\$53.6

# Additional Quarterly Report Deliverables (DRAFT for consideration and discussion)

## **Clean**

- Conservation peak demand savings
- Updates on Generation/Resource Plan additions

## **Affordable**

- Customer count
- MWH sales by customer class
- Revenue by customer class
- Residential bill comparison

#### **Reliable**

- Outages per customer (SAIFI)
- Average duration of outages (SAIDI)
- Transmission outages (SATLPI)
- Capacity factor of generating units

# Additional Quarterly Report Deliverables (DRAFT for consideration and discussion)

## **Excellent Customer Service**

- Average speed of answering calls
- •Bill payments percent received electronically
- •Number of deferred payment agreements per month and total dollars
- Number of customers requesting emergency utility bill assistance
- Number of customers provided emergency utility bill assistance and total dollars provided