



Electric Utility Commission
July 19, 2010
6:00 p.m.
Town Lake Center, Shudde Fath Conference Room
721 Barton Springs Road, Austin, Texas

AGENDA

Members:

Phillip Schmandt, Chair
Linda Shaw, Vice Chair
Gary "Bernie" Bernfeld

Shudde Fath
Stephen Smaha

Steve Taylor
Michael E. Webber

For more information, please visit: [City of Austin Boards and Commissions Information Center](http://www.ci.austin.tx.us/cityclerk/boards_commissions/boards/bid27.htm)
(www.ci.austin.tx.us/cityclerk/boards_commissions/boards/bid27.htm)

The Electric Utility Commission may go into a closed session, if necessary, under Chapter 551 of the Texas Government Code to discuss or take action on a "competitive matter" of Austin Energy as provided for under Section 551.086. Reading and Action on Consent Agenda: Item 3 may be acted upon by one motion. No separate discussion or action on any of the items is necessary unless desired by a Commission Member.

CALL TO ORDER

- 1. APPROVAL OF MINUTES**
- 2. CITIZEN COMMUNICATIONS: GENERAL** Please sign up to address the Commission before the meeting begins. Please limit comments to three minutes.
- 3. ACTION ON CITY COUNCIL AGENDA ITEMS RELATED TO AUSTIN ENERGY**
 - a. Authorize award and execution of a requirements service contract with GE ENERGY MANAGEMENT SERVICES, Denver, CO, for the purchase and implementation of an Automated Meter Infrastructure software module for Austin Energy's existing PowerOn Outage Management System in an estimated amount not to exceed \$266,000, with five 12-month extension options for maintenance and support services in estimated amounts not to exceed \$9,000 for the first extension option, \$10,600 for the second extension option, \$12,532 for the third extension option, \$14,788 for the fourth extension option, and \$17,449 for the fifth extension option, for a total estimated contract amount not to exceed \$330,369.
 - b. Authorize award and execution of a requirements service contract with GE ENERGY MANAGEMENT SERVICES, Denver, CO. for the purchase of software license upgrades in an estimated amount not to exceed \$559,220, with five 12-month extension options for maintenance and support services in estimated amounts not to exceed \$422,005 for the first extension option, \$443,105 for the second extension option, \$465,260 for the third extension option, \$488,523 for the fourth extension option, and \$512,949 for the fifth extension option, for a total estimated contract amount not to exceed \$2,891,062.

The City of Austin is committed to compliance with the Americans with Disabilities Act. Reasonable modifications and equal access to communications will be provided upon request. If requiring Sign Language Interpreters or alternative formats, please give notice at least three days before the meeting date. Please call Toye Goodson Collins at Austin Energy at (512) 322-6450 for additional information. TTY users route through Relay Texas at 711.

- c. Authorize award and execution of a contract with DIGITAL INSPECTIONS, Corvallis, OR for the upgrade of the Cascade software from Sybase to Oracle in an amount not to exceed \$100,275.
- d. Authorize award and execution of a 24-month requirements supply contract with TEXAS ELECTRIC COOPERATIVES, Georgetown, TX for shunt capacitor banks in an estimated amount not to exceed \$593,700 with three 12-month extension options in an estimated amount not to exceed \$296,850 per extension option, for a total estimated contract amount not to exceed \$1,484,250.
- e. Authorize award and execution of a contract with HOLT CAT, San Antonio, TX, for the purchase of an emergency generator and automatic transfer switch for the Transmission/Distribution and Energy Market Back-Up Control Center in an amount not to exceed \$130,000.
- f. Authorize award, negotiation and execution of a 5-year contract with TECHLINE, INC., Austin, TX for the purchase and installation of a remote intelligent streetlight monitoring system in an amount not to exceed \$6,070,914.
- g. Authorize award and execution of two 24-month requirements supply contracts for the purchase of 15kV padmount switchgear for Austin Energy with: KBS ELECTRICAL DISTRIBUTORS, Austin, TX, in an estimated amount not to exceed \$739,982, with three 12-month extension options in an estimated amount not to exceed \$369,991 per extension option, for a total estimated contract amount not to exceed \$1,849,955; and with POWELL ELECTRICAL SYSTEMS, INC., North Canton, OH, in an estimated amount not to exceed \$540,928, with three 12-month extension options in an estimated amount not to exceed \$270,464 per extension option, for a total estimated contract amount not to exceed \$1,352,320.
- h. Authorize award and execution of a 12-month requirements contract with UNISYS CORPORATION, Austin, TX for the purchase of an Remittance Processing Transport Hardware, Software and Training for Austin Energy in an estimated amount not to exceed \$530,000 with seven 12-month extension options for maintenance, support and supplies in an estimated amount not to exceed \$54,000 for the first extension option, \$56,700 for the second extension option, \$60,535 for the third extension option, \$62,512 for the fourth extension option, \$65,638 for the fifth extension option, \$68,920 for the sixth extension option, and \$72,366 for the seventh extension for a total estimated contract amount not exceed \$970,671.
- i. Authorize award and execution of a contract with HOLMAN BOILER WORKS, INC., San Antonio, TX for the purchase of a used steam boiler for use at the Mueller Energy Center in an amount not to exceed \$330,500.
- j. Authorize award and execution of Amendment No. 6 to an Interlocal Agreement with TEXAS ENGINEERING EXPERIMENT STATION, College Station, TX to increase the contract for energy management services in an amount not to exceed \$600,000.
- k. Authorize award and execution of a 36-month requirements service contract with ACLARA SOFTWARE INCORPORATED, Wellesley, MA for online energy audit services in an amount

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not to exceed \$339,300, with two 12-month extension options in an amount not to exceed \$118,755 per extension option, for a total contract amount not to exceed \$576,010.

- l. Authorize award and execution of a 24-month requirements contract with SOLAR WORLD CALIFORNIA, Camarillo, CA to supply building-mounted solar photovoltaic modules in an estimated amount not to exceed \$2,035,064.75, with one 12-month extension option in an estimated amount not to exceed \$1,665,092.50, for a total estimated contract amount not to exceed \$3,700,157.25.
- m. Approve issuance of a rebate to the Texas Facilities Commission, William P. Clements Building for the installation of energy efficient equipment in an amount not to exceed \$73,106.85.
- n. Approve an ordinance authorizing acceptance of \$10,000 in grant funds from the U.S. Department of Energy through the Public Solutions Group, Ltd., Grapevine, TX, and amending the Fiscal Year 2009-2010 Austin Energy Operating Budget Special Revenue Fund of Ordinance No. 20090914-002 to appropriate such grant funds, and authorize negotiation and execution of a two-year agreement between the Central Texas Clean Cities Program and Texas State Technical College in Waco, TX, to administer "Clean Start," a Department of Energy Clean Cities Petroleum Reduction Technologies Project, in the amount of \$5,000 a year for two years, for a total amount not to exceed \$10,000. The grant period is Dec. 31, 2009 through Dec. 31, 2013.
- o. Authorize award and execution of a 24-month requirements service contract with FURMANITE AMERICA, INC., La Porte, TX; and TEAM INDUSTRIAL SERVICES, INC, Corpus Christi, TX, for valve repair services for Austin Energy in an estimated amount not to exceed \$400,000 each and combined, with two 24-month extension options in an estimated amount not to exceed \$400,000 each and combined per extension option, for a total estimated contract amount not to exceed \$1,200,000 each and combined.
- p. Authorize award, negotiation, and execution of a contract with BAKER & HUGHES PIPELINE MANAGEMENT GROUP, Houston, TX, for the Lindell Lane to Decker Power Plant Gas Supply pipeline cleaning and inspection in an amount not to exceed \$203,716.
- q. Authorize award, negotiation, and execution of a contract with ALFRED CONHAGEN, INC. OF TEXAS, La Marque, TX, for the repair of and modification of a boiler feed pump in an amount not to exceed \$128,991.
- r. Authorize award and execution of a contract with DIW ENGINEERING AND FABRICATION, LLC, Dewey, OK, for the purchase of three cable reel trailers in an amount not to exceed \$138,600.
- s. Authorize award and execution of two contracts with AUSTIN TRUCK & EQUIPMENT INC LTD, d.b.a. FREIGHTLINER OF AUSTIN, Austin, TX, for the purchase of one service truck in an amount not to exceed \$118,604; and with LONGHORN INTERNATIONAL TRUCKS LTD, Austin, TX, for the purchase of four service trucks in an amount not to exceed \$467,486.

4. **PUBLIC HEARING** – Conduct a public hearing to receive citizen input regarding possible amendments to the Competitive Matters Resolution No. 20051201-002. Please sign up to address the Commission before the hearing begins. Please limit comments to three minutes.
5. **OLD BUSINESS** – Discussion of Austin Energy’s Fiscal Year 2011 budget development
6. **STAFF REPORTS AND BRIEFINGS**
 - a. Monthly Financial Report
 - b. Monthly Deferred Payment Arrangements and Disconnections Report
 - c. Briefing: Update on the Development of Affordability Metrics
 - d. Briefing: Update on the Energy Conservation and Audit Disclosure Ordinance
 - e. Briefing: Quarterly Update on the Austin Climate Protection Program
7. **FUTURE AGENDA ITEMS AND REQUESTED BRIEFINGS ON UPCOMING PROCUREMENTS**
8. **ADJOURN**

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**ELECTRIC UTILITY COMMISSION
REGULAR MEETING MINUTES
JUNE 21, 2010**

The Electric Utility Commission (EUC) convened in a regular meeting on June 21, 2010 in the Shudde Fath Conference Room at 721 Barton Springs Road in Austin, Texas.

1. CALL TO ORDER

Vice Chair Linda Shaw called the meeting to order at 6:03 p.m.

Commissioners in attendance: Chair Phillip Schmandt; Vice Chair Linda Shaw, Gary 'Bernie' Bernfeld, Shudde Fath, and Steve Taylor. Michael E. Webber arrived after the Call to Order. Stephen Smaha was absent.

Staff in attendance: Robert Goode, Cheryl Mele, Kerry Overton, Elaine Hart, Andy Perny, Mark Dreyfus, Pat Alba, Karl Rabago, David Wood, Jawana J.J. Gutierrez, Fred Yebra, Todd Shaw, Chris Smith, Jeff Vice, Patricia Alofsin, Adrienne Brandt, Jamie Mitchell, Pat Sweeney, Ann Little, Clyde Canady, Steve Machicek, Drusilla Saenz, Jim Collins, David Kutach, Kevin Nobles, Rosemary Ledesma, Shawn Harris, Toye Goodson Collins.

2. APPROVAL OF MINUTES

The minutes for the regular meeting of May 17, 2010 were approved on Commissioner Fath's motion and Commissioner Bernfeld's second, on a 5-0 vote.

3. CITIZEN COMMUNICATIONS: GENERAL None

4. ACTION ON CITY COUNCIL AGENDA ITEMS RELATED TO AUSTIN ENERGY -

The following Recommendations for Council Action (RCAs) were recommended for approval on consent, on Commissioner Bernfeld's motion and Commissioner Taylor's second, on a 5-0 vote:

- b. Recommend authorization to award and execute a contract with AUSTIN TRUCK AND EQUIPMENT LTD., dba FREIGHTLINER OF AUSTIN, Austin, TX, for the purchase of seven truck-mounted aerial devices in an amount not to exceed \$1,503,554.
- c. Recommend approval to award and execute of a contract through the Texas Procurement and Support Services Cooperative Purchasing Program, Texas Multiple Award Schedule (TXMAS) with AMERICAN MATERIAL HANDLING, INC., Lilburn, GA, for the purchase of a rough-terrain telehandler in an amount not to exceed \$83,476.
- d. Recommend authorization to award, negotiate, and execute a 24-month requirements supply contract with IVES EQUIPMENT CORP., King of Prussia, PA, for valve replacement parts for Sand Hill Energy Center in an estimated amount not to exceed \$350,000, with two 12-month extension options in an estimated amount not to exceed \$200,000 per extension option, for a total estimated contract amount not to exceed \$750,000.
- e. Recommend authorization to award and execute a contract with INSTRUMENT TRANSFORMER EQUIPMENT CORPORATION, Charlotte, NC, for the purchase of 24 potential transformers for Austin Energy in an amount not to exceed \$167,928.
- f. Recommend authorization to award and execute a 12-month supply agreement with SCHWEITZER ENGINEERING LABORATORIES, INC., Pullman, WA, for the purchase of replacement relays for switchgear and relay panels for Austin Energy in an

estimated amount not to exceed \$1,802,140, with four 12-month extension options in an estimated amount not to exceed \$1,802,140 per extension option, for an estimated total contract amount not to exceed \$9,010,700.

- g. Recommend authorization to award and execution of a 12-month requirements supply contract with TECHLINE, INC, Austin, TX, for shoebox style street light fixtures and poles in an estimated amount not to exceed \$224,045, with four 12-month extension options in an estimated amount not to exceed \$224,045 per extension option, for an estimated total contract amount not to exceed \$1,120,225.

The following RCA was pulled from the Consent Agenda, discussed and recommended for approval on Chair Schmandt's motion and Commissioner Bernfeld's second, on a 6-0 vote, with Commissioner Webber in attendance:

- a. Recommend authorization to award, negotiate, and execute a professional services contract with NAVIGANT CONSULTING, INC., Austin, TX, for consulting services for performing a financial and programmatic review of Austin Energy in an amount not to exceed \$281,000.

5. **NEW BUSINESS:** Discussion on air permitting rules and the Fayette Power Plant

Todd Shaw, Manager, Environmental Care and Protection, answered questions regarding the EPA's recent disapproval of the flexible permitting rules used by TCEQ to administer the state's air quality program and how it might affect the Fayette Power Plant.

6. **OLD BUSINESS**

- a. Presentation and discussion of possible amendments to the Competitive Matters Resolution No. 20051201-002 – Speakers Carol Biedrzycki, Texas ROSE; Roger Wood, CCARE; and Paul Robbins provided suggestions regarding the resolution.
In a presentation, Cheryl Mele, Chief Operating Officer, detailed proposed changes to the resolution. Andy Perny, Assistant City Attorney, presented staff's initial recommendation. A stakeholder meeting to discuss possible revisions is planned for July 9. At next month's meeting of the EUC, a public hearing will be held to receive additional public input.
- b. Discussion of Austin Energy's FY 2011 budget development – In the second of three budget input sessions, Elaine Hart, Chief Financial Officer, presented an update on the current budget process and answered questions regarding AE's budget.

7. **STAFF REPORTS AND BRIEFINGS**

- a. An Update on Meeting M/WBE Goals was presented by Rosemary Ledesma, Purchasing Manager, and Shawn Harris, Supervising Senior Buyer. Commissioners requested a quarterly update.
- b. The Financial Report was presented by Steve Machicek, Corporate Accounting Director.
- c. The Deferred Payment Arrangement and Disconnection Report was presented by J.J. Gutierrez, Vice President, Customer Care.

8. **FUTURE AGENDA ITEMS**

No requests were made.

9. **ADJOURNMENT** - Chair Schmandt adjourned the regular meeting of the Electric Utility Commission at 8:43 p.m. without objection.

**CITY OF AUSTIN - PURCHASING
VENDOR RECOMMENDATION
VENDOR NAME: GE Energy Management Services**

**AGENDA DATE: 07/29/10
PAGE 1 OF 2**

SUBJECT: Authorize award and execution of a requirements service contract with GE ENERGY MANAGEMENT SERVICES, Denver, CO, for the purchase and implementation of an Automated Meter Infrastructure software module for Austin Energy's existing PowerOn Outage Management System in an estimated amount not to exceed \$266,000, with five 12-month extension options for maintenance and support services in estimated amounts not to exceed \$9,000 for the first extension option, \$10,600 for the second extension option, \$12,532 for the third extension option, \$14,788 for the fourth extension option, and \$17,449 for the fifth extension option, for a total estimated contract amount not to exceed \$330,369

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$266,000 is available in the Fiscal Year 2009-2010 Capital Budget of Austin Energy. Funding for the extension options is contingent upon available funding in future budgets.

FISCAL NOTE: A fiscal note is attached.

PURCHASING: Sole Source.

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: To be reviewed by Electric Utility Commission on July 19, 2010

FOR MORE INFORMATION CONTACT: Art Acuna, Senior Buyer/322-6307

MBE/WBE: This contract will be awarded in accordance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

On August 24, 2006, a contract was awarded to GE Energy Management Services (GEMS) for an Enterprise License Agreement of the GE PowerOn Core licenses and five GIS Read licenses for Austin Energy (AE). The software application utilizes existing geographical information stored in the GE PowerOn Geographical Information System (GIS). GIS data includes the layout of the distribution system, the electrical connectivity system, and the right-of-way corridors that require vegetation management activities.

This contract is for the purchase and implementation of GE Energy Management Service's Advanced Meter Infrastructure (AMI) (smart meter) module to receive meter outages ("Last Gasps") and restoration notifications ("Power Ups") in the PowerOn Outage Management System (OMS). Also included in the proposed module is the ability to contact a meter ("Ping") from within PowerOn to determine a meter's On/Off status. In addition, five years of software support services will be provided.

**CITY OF AUSTIN - PURCHASING
VENDOR RECOMMENDATION
VENDOR NAME: GE Energy Management Services**

**AGENDA DATE: 07/29/10
PAGE 2 OF 2**

The PowerOn OMS is utilized by AE's Energy Control Center to identify the location of device outages and dispatch electrical outage repair crews to these device locations. Currently, the only method of identifying outage device locations is by customer calls (to report outages).

The PowerOn AMI software module is the only interface module capable of receiving outages directly from the recently deployed Automated Meters. This software is only available from GEMS and is not distributed through resellers.

DRAFT

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: GE ENERGY MANAGEMENT SERVICES**

**AGENDA DATE: 7/29/10
PAGE 1 OF 2**

SUBJECT: Authorize award and execution of a requirements service contract with GE ENERGY MANAGEMENT SERVICES, Denver, CO, for the purchase of software license upgrades in an estimated amount not to exceed \$559,220, with five 12-month extension options for maintenance and support services in estimated amounts not to exceed \$422,005 for the first extension option, \$443,105 for the second extension option, \$465,260 for the third extension option, \$488,523 for the fourth extension option, and \$512,949 for the fifth extension option, for a total estimated contract amount not to exceed \$2,891,062.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$559,220 is available in the Fiscal Year 2009-2010 Capital Budget of Austin Energy. Funding for the extension options is contingent upon available funding in future budgets.

FISCAL NOTE: A fiscal note is attached.

FOR MORE INFORMATION CONTACT: Art Acuña, Senior Buyer / 322-6307

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: To be reviewed by Electric Utility Commission on July 19, 2010

PURCHASING: Single Source

MBE/WBE: This purchase will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

On August 24, 2006, a sole source contract was awarded to GE Energy Management Services (GEMS) for an Enterprise License Agreement of the GE Smallworld Core licenses and five GIS Read licenses. The software application utilizes existing geographical information stored in the GE Smallworld Geographical Information System (GIS). GIS data includes the layout of the distribution system, the electrical connectivity system for outage management, the foundation for designing distribution construction, and the right-of-way corridors that require vegetation management activities.

This contract is for the purchase of a software license upgrade and options for five years of software maintenance and support services for the Smallworld software applications that are used within Austin Energy (AE), Electric Service Delivery business unit. This critical software is a required component of the outage analysis system used by AE. The software provides the foundation of the operational GIS that allow AE users to monitor outage locations, crew locations, and maintain daily electric distribution circuit configuration. AE business units rely on Smallworld software applications to store and access spatial information pertaining to AE's

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: GE ENERGY MANAGEMENT SERVICES**

**AGENDA DATE: 7/29/10
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electric distribution system. The software application allows for spatial data input that reflect the current electric distribution system and utilizes existing geographical information stored in the Austin Energy GE Smallworld Geographical Information System (GIS). AE desires to continue to use the same software, moving forward with GIS data which includes the layout of AE's distribution system and the electrical connectivity system that is required for AE's outage management activities.

The software is proprietary to GEMS, and is not distributed through resellers.

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: DIGITAL INSPECTIONS**

**AGENDA DATE: 08/19/2010
PAGE 1 OF 1**

SUBJECT: Authorize award and execution of a contract with DIGITAL INSPECTIONS, Corvallis, OR for the upgrade of the Cascade software from Sybase to Oracle in an amount not to exceed \$100,275.

AMOUNT AND SOURCE OF FUNDING: Funding is available in the Fiscal Year 2009-2010 Operating Budget of the Austin Energy.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

FOR MORE INFORMATION CONTACT: Terry Nicholson, Senior Buyer/322-6586

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: To be reviewed by the Electric Utility Commission on 7/19/2010

PURCHASING: Sole Source.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

AE currently uses the Cascade database software to track substation equipment maintenance. Conversion of Cascade to an Oracle-based system helps achieve uniformity with the corporate strategy of using Oracle for the primary corporate database platform and provides enhanced capabilities for integration with Maximo and other such Oracle-based applications. Digital Inspections is the sole supporter/supplier of the Cascade software which was purchased by AE in 1996. The software was developed specifically for electric substations and interfaces with other utility based test software at AE. The upgrade to the Oracle platform will insure compatibility with Maximo and other Oracle based systems.

CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: TEXAS ELECTRIC COOPERATIVES

AGENDA DATE: 08/05/2010
PAGE 1 OF 2

SUBJECT: Authorize award and execution of a 24-month requirements supply contract with TEXAS ELECTRIC COOPERATIVES, Georgetown, TX for shunt capacitor banks in an estimated amount not to exceed \$593,700 with three 12-month extension options in an estimated amount not to exceed \$296,850 per extension option, for a total estimated contract amount not to exceed \$1,484,250.

AMOUNT AND SOURCE OF FUNDING: Funding in the amount of \$49,475 is available in the Fiscal Year 2009-2010 Operating Budget of Austin Energy. Funding for the remaining ten months of the original contract period and extension options is contingent upon available funding in future budgets.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

FOR MORE INFORMATION CONTACT: Terry Nicholson, Senior Buyer/322-6586

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: To be reviewed by the Electric Utility Commission on 7/19/2010

PURCHASING: Lowest bid of five bids received.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract will provide Austin Energy (AE) with a continuous supply of shunt capacitor banks which are used to stabilize the voltage of the power system. The shunt capacitor banks will be located in AE's 69 kV and 138 kV substations and will be operated in times of high load to keep the system voltage stable, and switched off when they are not needed. AE currently has eighteen shunt capacitor banks in the transmission system and the new shunt capacitor banks will work with the existing ones to stabilize the system voltage. Without the shunt capacitors, the system voltage could drop below acceptable levels and potentially cause damage to both AE and customer equipment.

MBE/WBE solicited: 8/8

MBE/WBE bid: 0/0

BID TABULATION

IFB No. TVN0048Rebid

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: TEXAS ELECTRIC COOPERATIVES**

**AGENDA DATE: 08/05/2010
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VENDOR

**Texas Electric Cooperatives
Georgetown, TX**

TOTAL BID

\$553,045

Power Supply
Austin, TX

\$593,700

Castle Power LLC
South Glens Falls, NY

\$602,598

Stuart C. Irby
Austin, TX

\$732,095

KBS
Austin, TX

\$732,000

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. Two hundred sixteen notices were sent including eight MBEs and eight WBEs. Five bids were received with no response from the MBE/WBE's.
- c. This is the first purchase of its type; therefore, there is no pricing history available.

APPROVAL JUSTIFICATION

- a. Lowest bid.
- b. The Purchasing Office concurs with the Austin Energy's recommended award.
- c. Advertised on the Internet.

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: HOLT CAT POWER SYSTEMS**

**AGENDA DATE: 08/05/2010
PAGE 1 OF 2**

SUBJECT: Authorize award and execution of a contract with HOLT CAT, San Antonio, TX, for the purchase of an emergency generator and automatic transfer switch for the Transmission/Distribution and Energy Market Back-Up Control Center in an amount not to exceed \$130,000.

AMOUNT AND SOURCE OF FUNDING: Funding is available in the Fiscal Year 2010-2011 Operating Budget of Austin Energy.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

FOR MORE INFORMATION CONTACT: Terry Nicholson, Senior Buyer/512-322-6586

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: To be reviewed by the Electric Utility Commission on 07/19/2010.

PURCHASING: Best evaluated bid of two bids received.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract is for the purchase of a 500kW generator with an automatic transfer switch to provide emergency backup power to Austin Energy's Back Up Control Center (BUCC) located at Decker Creek Power Station. The generator and associated automatic transfer switch will be installed at the power plant to feed auxiliary power to the BUCC in the event of an emergency. The BUCC will be used in the event of a major interruption to the main Energy Control Center as part of Austin Energy's Business Continuity Plan.

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0

**BID TABULATION
IFB Best Value No. TVN0019
BUCC Generator & Automatic Transfer Switch Agreement**

<u>Vendor</u>	<u>Generator</u>	<u>Transfer Switch</u>	<u>Bid Total</u>
Holt Cat San Antonio, TX	\$114,375	\$15,625	\$130,000
Stewart & Stevenson San Antonio, TX	\$109,560	\$19,900	\$129,460

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: HOLT CAT POWER SYSTEMS**

**AGENDA DATE: 08/05/2010
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An invitation for bid best value bid process was used for this solicitation. An Austin Energy team evaluated the bids on cost, product specifications, and parts & services support. A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. Twelve notices were sent. There are no known MBEs/WBEs for this commodity code. Two bids were received.
- c. This is the first purchase of its type; therefore, there is no pricing history available.

APPROVAL JUSTIFICATION

- a. Best evaluated bid received.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

EVALUATION FACTORS FOR: B.U.C.C. Generator & Automatic Transfer Switch

<div> <div>IFBBV TVN0019</div> <div> <div>Stewart Stephenson</div> <div>Holt Cat</div> </div> <div> <div>San Antonio, TX</div> <div>San Antonio, TX</div> </div> </div>			
Evaluation Criteria	Total Points		
1 Total Evaluated Cost	55 Points	55	54
2 Product Specifications	35 Points	7	33
3 Parts & Service/Support	10 Points	0	10
Grand Total Score	100 Pts	62	97

CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: TECHLINE, INC.

AGENDA DATE: 08/05/2010
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SUBJECT: Authorize award, negotiation and execution of a five-year contract with TECHLINE, INC., Austin, TX, for the purchase and installation of a remote intelligent streetlight monitoring system in an amount not to exceed \$6,070,914.

AMOUNT AND SOURCE OF FUNDING: Funding is available in the Fiscal Year 2009-2010 Capital Budget of Austin Energy for the initial two-year period. Funding for the remaining three years is contingent on available funding in future budgets.

FISCAL NOTE: A fiscal note is attached.

FOR MORE INFORMATION CONTACT: Terry Nicholson, Senior Buyer/322-6586

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: To be reviewed by the Electric Utility Commission on 7/19/2010

PURCHASING: Best evaluated proposal of three proposals received.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

The contract is for the purchase and installation of the Remote Operations Asset Management (ROAM) system through their distributor Techline, Inc. The ROAM system is a remote intelligent streetlight monitoring system that will improve the performance level of the City's streetlights by communicating outages directly to AE via the existing fiber optic network. The ROAM system will reduce streetlight energy consumption and carbon footprint by eliminating visual patrolling and repeat maintenance trips by AE crews. The elimination of this manual process will also result in improved efficiencies and reduced operating costs within AE. The system provides immediate alerts, diagnostics and specific locations of streetlight failures utilizing GPS technology, decreasing response times and citizen complaints.

The ROAM system will be installed in phases beginning the summer of 2010. Phase 1 will include the installation of approximately 3300 streetlights to test the systems capabilities. Phase 2 will include the build-out of the basic infrastructure including the major thoroughfares within the City. The number and scope of the subsequent phases will be determined upon the completion of phases 1 & 2, with the entire system of approximately 75,000 units to be completed in years three through five.

An Austin Energy team with expertise in the City's streetlight system requirements unanimously chose the top proposal of those submitted. The criteria evaluated included the proposed system,

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: TECHLINE, INC.**

**AGENDA DATE: 08/05/2010
PAGE 2 OF 2**

user interface, installed base in the U.S., installation requirements and capabilities and total evaluated cost.

MBE/WBE solicited: 5/4

MBE/WBE bid: 0/0

PROPOSAL ANALYSIS

- a. Adequate competition.
- b. Ninety three notices were sent, including five MBEs and four WBEs. Three proposals were received, with no response from the MBE/WBE's.

APPROVAL JUSTIFICATION

- a. Best evaluated proposal received.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

RFP TVN0009**EVALUATION FACTORS FOR: REMOTE INTELLIGENT LIGHT MONITORING SYSTEM****PHASE 1**

Evaluation Criteria		Total Points	TECHLINE AUSTIN, TX	POWER SUPPLY AUSTIN, TX	STRATEGIC TELEMETRY READING, PA
1	System Concept and Solutions Proposed (Grasp of the requirement and its solution(s), responsiveness to terms and conditions, completeness and thoroughness of the technical data and documentation.)	30 Points	26	19	13
2	User Interface, Configurable Reports, Asset Management	20 Points	18	13	9
3	Demonstrated Experience of firm and proposal project team in the US and Record of Performance including successful installations.	15 Points	14	3	4
4	Demonstrated Personnel Experience and Qualifications	10 Points	10	5	4
5	Total Cost: Low proposer will receive the entire 25 points. Points will be awarded to all other proposals proportionally.	25 Points	25	14	3
Grand Total Score		100 Pts	93	54	33

RFP TVN0009**EVALUATION FACTORS FOR: REMOTE INTELLIGENT LIGHT MONITORING SYSTEM****PHASE 2**

Evaluation Criteria		Total Points	TECHLINE AUSTIN, TX	POWER SUPPLY AUSTIN, TX	STRATEGIC TELEMETRY READING, PA
1	System Concept and Solutions Proposed (Grasp of the requirement and its solution(s), responsiveness to terms and conditions, completeness and thoroughness of the technical data and documentation.)	30 Points	26	19	13
2	User Interface, Configurable Reports, Asset Management	20 Points	18	13	9
3	Demonstrated Experience of firm and proposal project team in the US and Record of Performance including successful installations.	15 Points	14	3	4
4	Demonstrated Personnel Experience and Qualifications	10 Points	10	5	4
5	Total Cost: Low proposer will receive the entire 25 points. Points will be awarded to all other proposals proportionally.	25 Points	25	17	0
Grand Total Score		100 Pts	93	57	30

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: KBS Elec. Dist, Powell Elec. System, Inc.**

**AGENDA DATE: 08/05/2010
PAGE 1 OF 2**

SUBJECT: Authorize award and execution of two 24-month requirements supply contracts for the purchase of 15kV padmount switchgear for Austin Energy with: KBS ELECTRICAL DISTRIBUTORS, Austin, TX, in an estimated amount not to exceed \$739,982, with three 12-month extension options in an estimated amount not to exceed \$369,991 per extension option, for a total estimated contract amount not to exceed \$1,849,955; and with POWELL ELECTRICAL SYSTEMS, INC., North Canton, OH, in an estimated amount not to exceed \$540,928, with three 12-month extension options in an estimated amount not to exceed \$270,464 per extension option, for a total estimated contract amount not to exceed \$1,352,320.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$106,743 is available in the Fiscal Year 2009-2010 Operating Budget of Austin Energy. Funding for the remaining 22 months of the original contract period and extension options is contingent upon available funding in future budgets.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

PURCHASING: Lowest bids of four bids received.

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: To be reviewed by the Electric Utility Commission 7/19/2010.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

FOR MORE INFORMATION CONTACT: Gabriel Guerrero, Buyer II/322-6060

This contract will provide for the supply of 3 different models of 15kV padmount switchgears. These switchgears will be used to replenish stock at Austin Energy's Decker steel yard warehouse for immediate issue to construction crews on an as needed basis.

This gear is a completely self-contained package providing automatic switching between two electrical circuits providing service to critical customer loads. AE's critical customers that require minimal delay associated with manual switching to restore power in the event of electrical service interruption require this type of equipment.

MBE/WBE Solicited: 11/2

MBE/WBE Bid: 0/0

BID TABULATION

**IFB No. GGU0086
15kV Padmount Switchgear
(3 - line items)**

<u>VENDOR</u>	<u>Number of Line Items Bid</u>	<u>Number of Line Items Awarded</u>	<u>Total Annual Award</u>
KBS Electrical Distributors Austin, TX	2	2	\$369,991
Powell Electrical Systems Inc. North Canton, OH	1	1	\$270,464
Priester-Mell & Nicholson Austin, TX	2	0	No Award
HD Supply Utilities San Antonio, TX	2	0	No Award

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office web site.

PRICE ANALYSIS

- Adequate competition.
- One hundred and nineteen notices were sent, including eleven MBEs and two WBEs. Four bids were received, with no response from the MBE/WBEs.
- This is the first purchase of its type; therefore, there is no pricing history available.

APPROVAL JUSTIFICATION

- Lowest bids.
- The Purchasing Office concurs with Austin Energy's recommended award.
- Advertised on the Internet.

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: UNISYS CORPORATION**

AGENDA DATE: 07/29/2010

PAGE: 1 of 1

SUBJECT: Authorize award and execution of a 12-month requirements contract with UNISYS CORPORATION, Austin, TX, for the purchase of an Remittance Processing Transport Hardware, Software and Training for Austin Energy in an estimated amount not to exceed \$530,000 with seven 12-month extension options for maintenance, support and supplies in an estimated amount not to exceed \$54,000 for the first extension option, \$56,700 for the second extension option, \$60,535 for the third extension option, \$62,512 for the fourth extension option, \$65,638 for the fifth extension option, \$68,920 for the sixth extension option, and \$72,366 for the seventh extension, for a total estimated contract amount not exceed \$970,671.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$530,000 is available in the Fiscal Year 2010-2011 Capital Budget of Austin Energy. Funding for the extension options is contingent upon available funding in future budgets.

FISCAL NOTE: A fiscal note is attached.

FOR MORE INFORMATION CONTACT: Art Acuña, Senior Buyer/322-6307

BOARD AND COMMISSION ACTION: To be reviewed by Electric Utility Commission on July 19, 2010

PURCHASING: Sole Source.

MBE / WBE: This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No Subcontracting opportunities were identified; therefore, no goals were established for this contract.

Austin Energy's (AE) Remittance Processing Unit processes an average of 3.3 million items annually using transports or check processing hardware. This contract is for the purchase of two replacement Unisys Corporation Quantum 21300 Transports with XP Microsoft Technology and Diamond Courtesy Amount Read functionality.

The new transports will replace existing check processing transport machines that are over 10 years old. The new transports will allow electronic cash letters of deposit to be sent to the bank versus delivery of hardcopy encoded and processed checks. The new equipment will also result in the elimination of paper deposits. Enhanced processing functionality and speed will decrease daily processing time and errors which may result in customer issues.

The existing hardware currently runs on an outdated software platform resulting in machine downtime due to non-preventative maintenance issues. The needed repairs exceeded three weeks (total) in Fiscal Year 2008-2009 and resulted in increased maintenance costs. The purchase of two new machines will allow for duality and backup for processing functions. Without the new hardware, AE may not be able to maintain 100% same-day processing of customer payments

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: UNISYS CORPORATION**

**AGENDA DATE: 07/29/2010
PAGE: 2 of 1**

which could have a negative impact on customers as well as the other City departments whose services are included on utility bills.

These products are only available from Unisys Corporation because it holds the patent and copyrighted source code of the software.

DRAFT

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: HOLMAN BOILER WORKS, INC.**

**AGENDA DATE: 07/29/2010
PAGE 1 OF 1**

SUBJECT: Authorize award and execution of a contract with HOLMAN BOILER WORKS, INC., San Antonio, TX for the purchase of a used steam boiler for use at the Mueller Energy Center in an amount not to exceed \$330,500.

AMOUNT & SOURCE OF FUNDING: Funding is available in the Fiscal Year 2009-2010 Capital Budget of Austin Energy.

FISCAL NOTE: A fiscal note is attached.

FOR MORE INFORMATION CONTACT: Dolores Castillo, Sr. Buyer/322-6466

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: To be reviewed by the Electric Utility Commission on 07/19/2010.

PURCHASING: Critical Business Need.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract is for the purchase of a used steam boiler currently installed as a rental unit at the Mueller Energy Center (MEC). The primary source of steam from MEC is the Heat Recovery System Generator (HRSG) that is associated with waste heat from the turbine generator. This 800 HP boiler provides additional steam to meet demand for the Dell Pediatric Research Institute (DPRI) and is the backup source of steam for the Dell Childrens Medical Center. The boiler provides steam necessary for heating, cooling, and sterilization, and hot water for washing and sanitizing. This boiler is designed to automatically go into service when the HRSG is at capacity or when the gas turbine is out of service. This boiler also serves as backup for the generation of chilled water used for air conditioning in the common areas of the hospital and to quickly lower the temperature in the operating rooms.

This boiler was installed 13 months ago as a new unit under a rental agreement with an expiration date of September 1, 2010. The 800 HP rental boiler is already piped and wired into the MEC system resulting in a less expensive purchase than the purchase of a new boiler. A new boiler system would cost approximately \$400,000 plus installation fees. If AE were to purchase and install a new boiler, the hospital would be without a backup system for at least four weeks.

Holman Boiler Works is the only authorized distributor and contractor for this Cleaver-Brooks boiler currently in use at MEC. In March 2010, a full maintenance diagnostic verified that the boiler is in excellent condition. The lifespan of this type of boiler is 30 years. It includes a 12-month limited warranty.

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: TX Engineering Experiment Station**

**AGENDA DATE: 8/19/10
PAGE 1 OF 2**

SUBJECT: Authorize award and execution of Amendment No. 6 to an Interlocal Agreement with TEXAS ENGINEERING EXPERIMENT STATION, College Station, TX to increase the contract for energy management services in an amount not to exceed \$600,000.

AMOUNT & SOURCE OF FUNDING: Funding is available from the Department of Energy (DOE) as a result of the American Recovery and Reinvestment Act (ARRA) of 2009 for the grant period of December 28, 2009 to December 27, 2012.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

PURCHASING: Interlocal Agreement

PRIOR COUNCIL ACTION: 09/30/04 – Approved original contract

BOARD AND COMMISSION ACTION: To be reviewed by the Electric Utility Commission on 07/19/10 and the Resource Management Commission on 07/20/10.

MBE/WBE: This contract was awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). This contract is an Interlocal Agreement; therefore, it is exempted under Chapter 791 of the Texas Government Code and no goals were established for this contract.

FOR MORE INFORMATION CONTACT: Shawn Harris, Supervising Sr. Buyer/505-7351

On September 30, 2004, Council approved the award of a contract with Texas Engineering Experiment Station (TEES) in an amount not to exceed \$200,000 annually. The contract remains in effect until terminated by either party. The original funding source was from Austin Energy's operating budget.

The TEES is a part of the Texas A&M University System. For all work, TEES will submit a quote and Austin Energy will review and accept prior to any work being accomplished. The activities performed by TEES include:

- Assisting AE (or AE's customers) with identifying and or analyzing potential measures which may reduce customer's energy costs;
- Providing expertise in assisting AE with the commissioning of various energy conservation measures or projects.
- Performing other energy management related engineering services, technical assistance, and training as requested by AE and agreed by TEES.

The tasks provided by TEES will assist AE in implementing the Department of Energy's (DOE) American Recovery and Reinvestment Act (ARRA) Energy Efficiency and Conservation Block Grant (EECBG) approved by Council on February 4, 2010. The grant identified TEES as the contractor to provide the services. In addition, the grant requires that projects be identified as

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA DATE: 8/19/10
PAGE 2 OF 2**

VENDOR NAME: TX Engineering Experiment Station

shovel-ready or near shovel-ready and that they be completed during the grant period of December 28, 2009 through December 27, 2012.

Amendments 1-5 exercised annual renewal options. Amendment No. 5 also allowed for administrative changes to the contract required to comply with EECBG Grant requirements. This proposed Amendment No. 6 will increase the contract authorization by \$600,000 to perform the projects identified in the grant.

The projects implemented through this contract amendment are anticipated to reduce the City of Austin's utility costs approximately \$205,000 and an estimated 2,050,000 kWh and 2,860 MCF of natural gas. The electrical energy savings is equivalent to an estimated 2,327,975 vehicle miles traveled, the removal of 290 cars from our roadways, or the planting of 45,462 trees or 2,273 acres of forest in Austin's parks.

Contract Summary

Action	Description	Amount
Original Contract approved 09/30/04	Council approved award of contract	\$200,000
Amendment No. 1	Increase contract amount	\$200,000
Amendment No. 2	Increase contract amount	\$200,000
Amendment No. 3	Increase contract amount	\$200,000
Amendment No. 4	Increase contract amount	\$200,000
Amendment No. 5	Increase contract amount	\$200,000
Proposed Amendment No. 6	Increase contract amount	\$600,000 ARRA funding

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: ACLARA SOFTWARE**

**AGENDA DATE: 08/19/2010
PAGE 1 OF 2**

SUBJECT: Authorize award and execution of a 36-month requirements service contract with ACLARA SOFTWARE INCORPORATED, Wellesley, MA, for online energy audit services in an amount not to exceed \$339,300, with two 12-month extension options in an amount not to exceed \$118,755 per extension option, for a total contract amount not to exceed \$576,010.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$9,425 is available in the Fiscal Year 2009-2010 Operating Budget of Austin Energy. Funding for the remaining 11 months of the original contract and the extensions is contingent upon funding in future budgets.

FISCAL NOTE: A fiscal note is not required.

FOR MORE INFORMATION CONTACT: Terry Nicholson, Senior Buyer/322-6586

PURCHASING: Sole Source.

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: To be reviewed by the Electric Utility Commission on 7/19/10.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

Since 2002, Austin Energy has offered residential and commercial customers the opportunity to conduct an online energy audit on their home or business through Austin Energy's website at www.austinenenergy.com. Aclara was initially selected through a competitive bid process to provide AE with the development of an online audit to provide to its customers. Since the program's inception, participation has grown to a current average of over 82,000 website hits annually. Once the customer inputs their home or business' characteristics, the inputs are saved permanently to allow customers to return at a later date to update their base on energy improvements made.

The goal of the Online Energy Audit Program is to educate and assist customers in reducing energy consumption by creating awareness. The service provides residential, multi-family and commercial customer's 24-hour access to an easy-to-use, online program via the internet. The online audit software allows customer-input of household/business characteristics, energy use of appliances, and what-if scenarios for different efficiency levels of appliances. The software provides instant data reports displaying energy consumption and makes recommendations to achieve a reduction in consumption for residential and commercial customers. The software provides Residential and Business Equipment Calculators to project energy savings for specific types of appliances.

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: ACLARA SOFTWARE**

**AGENDA DATE: 08/19/2010
PAGE 2 OF 2**

A recent feature redesigned the Business Energy Center Benchmark score to display commercial facilities' benchmark results as a score value (0 to 100). The benchmark score provided by the Business Energy Center is one of two approved rating tools approved for commercial facilities to comply with the City's Energy Conservation Audit and Disclosure (ECAD) ordinance.

Aclara holds copyrights to its proprietary software. This product is sold only through Aclara and cannot be purchased through a distribution/representation company. Due to the ongoing investment made in this service it is essential that AE continue to contract with Aclara.

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: SOLAR WORLD**

**AGENDA DATE: 08/05/10
PAGE 1 OF 2**

SUBJECT: Authorize award and execution of a 24-month requirements contract with SOLAR WORLD CALIFORNIA, Camarillo, CA, to supply building-mounted solar photovoltaic modules in an estimated amount not to exceed \$2,035,064.75, with one 12-month extension option in an estimated amount not to exceed \$1,665,092.50, for a total estimated contract amount not to exceed \$3,700,157.25.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$2,035,065 is available in the Fiscal Year 2009-2010 Capital Budget of Austin Energy. Funding for the extension options is contingent upon available funding in future budgets.

FISCAL NOTE: A fiscal note is attached.

FOR MORE INFORMATION CONTACT: Terry Nicholson, Sr. Buyer/322-6586

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: To be reviewed by the Electric Utility Commission on 7/19/2010

PURCHASING: Lowest bid meeting specification of six bids received.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract with Solar World California, Inc. will secure the purchase of solar photovoltaic (PV) modules resulting in a total peak capacity of 2 MW STC DC. The projected PV module needs for projects installed by Austin Energy under separately solicited contracts will increase each of the next three years from 400 kW to 700 kW and then to 900 kW. The PV systems will be mounted on municipal buildings including Austin Energy, PARD, Library Department, Austin Water, and others, as well as local school districts such as, but not limited to, the Austin Independent School District.

The project supports AE's commitment to renewable energy as stated in AE's 2003 Strategic Plan and the 2007 Austin Climate Protection Plan. The Strategic Plan calls for AE to implement a highly visible public awareness and education program involving the installations. In addition, these projects, when completed, will generate approximately 2,726 Renewable Credits (RECs) annually. RECs are tradable environmental commodities representing proof that one megawatt-hour (MWh) of electricity was generated from an eligible renewable energy resource.

The total capacity of this project is approximately 2,000 kW STC DC and will generate an estimated 2,726,000 kWh per year. The energy savings is equivalent to an estimated 3,045,558 vehicle miles traveled, the removal of 380 cars from our roadways, or the planting of 59,475

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: SOLAR WORLD**

**AGENDA DATE: 08/05/10
PAGE 2 OF 2**

trees or 2,974 acres of forest in Austin's parks. Separate solicitations will be issued for the installation of this equipment.

MBE/WBE solicited: 1/0

MBE/WBE bid: 0/0

**BID TABULATION
IFB SLC0012**

Supply Agreement for Modules for 2,000 kW DC Nominal Solar Photovoltaic Projects

<u>VENDOR</u>	<u>TOTAL MODULE BID</u>		
	Year 1 & 2	Year 3	Total Bid
Solar World CA Camarillo, CA	\$2,035,064.75	1,665,092.50	\$3,700,157.25
S. Kanetzky Engineering. Austin, TX	\$2,089,962.00	\$1,710,114	\$3,800,076.00
Border States Electric	\$2,208,454.59	\$1,760,576.49	\$3,969,031.08
QA Construction	\$2,552,208.80	\$2,087,976.80	\$4,640,185.60
Radiant Energy Systems	\$2,011,438.52	\$2,011,435.52	\$4,470,091.84
Stuart C. Irby Co.	\$2,225,000.00	\$1,845,041	\$4,100,041.00

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- Adequate competition
- Eighty four notices were sent including one MBE. There are no known WBEs for this commodity code. Six bids were received, with no response from the MBE.
- The pricing offered represents a 38% decrease from the last purchase made in August 2009. The lower cost is due to economies of scale and increase in quality of manufacturing prices as well as lower cost of silicon.

APPROVAL JUSTIFICATION

- Lowest bid.
- The Purchasing Office concurs with Austin Energy's recommended award.
- Advertised on the Internet.

**CITY OF AUSTIN – AUSTIN ENERGY
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA DATE: 08/05/2010
PAGE 1 of 1**

SUBJECT: Approve issuance of a rebate to the Texas Facilities Commission, William P. Clements Building for the installation of energy efficient equipment in an amount not to exceed \$73,106.85.

AMOUNT & SOURCE OF FUNDING: Funding is available in the Fiscal Year 2009-2010 Operating Budget of Austin Energy, Conservation Rebates and Incentive Fund.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

FOR MORE INFORMATION CONTACT: Fred Yebra, P.E., Director, Energy Efficiency Services, at 482-5305 or Steve Saenz, Unit Manager, at 482-5325.

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: To be reviewed by the Electric Utility Commission on July 19, 2010 and by the Resource Management Commission on July 20, 2010.

Austin Energy's Energy Efficiency Services requests authorization to issue a rebate to The Texas Facilities Commission, William P. Clements Building in the amount of \$73,106.85 for the installation of High Efficiency T-8 Lighting in accordance with the City of Austin's Commercial Rebate Program guidelines. This program is one element of Austin Energy's comprehensive Energy Resource Plan, approved in December 2003 by City Council, designed to reduce local air pollution through energy conservation, to reduce peak demand, and to assist customers in reducing electric consumption.

The William P. Clements Building is located at 300 West 15th Street in Austin, Texas. The demand (kW) savings associated with the high efficiency equipment installed in this project is estimated at 319.50 kW, at a program cost of \$229.00 per kilowatt saved. The avoided kWh, estimated at 996,849 kWh per year, represents a major benefit to the local environment. This project will prevent the following air pollutants from being emitted: 293.1 metric tons of Carbon Dioxide (CO₂), 0.18 metric tons of Sulfur Dioxide (SO₂), and 0.20 metric tons of Nitrogen Oxides (NOX).

In addition to the reduced air and toxic metals pollution, the project savings are also equivalent to an estimated 1,132,019 vehicle miles traveled, the removal of 141.3 cars from our roadways, or the planting of 22,107 trees or 1,105.3 acres of forest in Austin's parks.

**CITY OF AUSTIN – AUSTIN ENERGY
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA DATE: 08/05/2010
PAGE 1 of 2**

SUBJECT: Approve an ordinance authorizing acceptance of \$10,000 in grant funds from the U.S. Department of Energy through the Public Solutions Group, Ltd., Grapevine, TX, and amending the Fiscal Year 2009-2010 Austin Energy Operating Budget Special Revenue Fund of Ordinance No. 20090914-002 to appropriate such grant funds, and authorize negotiation and execution of a two-year agreement between the Central Texas Clean Cities Program and Texas State Technical College in Waco, TX, to administer “Clean Start,” a Department of Energy’s Clean Cities Petroleum Reduction Technologies Project, in the amount of \$5,000 a year for two years, for a total amount not to exceed \$10,000. The grant period is Dec. 31, 2009 through Dec. 31, 2013.

AMOUNT & SOURCE OF FUNDING: Funding is available from Public Solutions Group, Ltd. Matching funds are not required.

FISCAL NOTE: A fiscal note is attached.

PRIOR COUNCIL ACTION: N/A

FOR MORE INFORMATION CONTACT: Ester Matthews, Austin Climate Protection Program Director, 322-6041; Stacy Neef, Central Texas Clean Cities Coordinator, 482-5343.

BOARD AND COMMISSION ACTION: To be reviewed by the Electric Utility Commission on July 19, 2010 and by the Resource Management Commission on July 20, 2010.

This grant will be used to conduct two alternative fuel workshops a year for two years in the Central Texas Clean Cities Coalition area. The purpose of the workshops is to promote propane as a vehicular fuel in conjunction with the Department of Energy’s (DOE) Clean Start Program. The four year grant period includes purchases by other partners (listed below), two years of workshops, and reporting on the project. The actual project rollout is to be completed by December 31, 2011. Clean Cities will receive \$5,000 a year for two years to conduct workshops.

Public Solutions Group is the administrating agency for “Clean Start,” the development of the National Autogas Refueling Network, the Clean School Bus/Vehicle Incentive Program and the Green Jobs Outreach Program in response to DOE’s Clean Cities FY09 Petroleum Reduction Technologies Projects for the transportation sector. Texas State Technical College is the grant applicant for the DOE Clean Start Program. Major partners include Conoco Phillips, CleanFUEL USA, Rush Truck Centers, and 16 DOE Clean Cities across nine states. Public Solutions Group is the contractor for this project through DOE and is responsible for dispersing funds to Central Texas Clean Cities for operational activities and expenses.

There are 87 DOE Clean Cities Coalitions across the United States, six of which are in Texas. The Central Texas Clean Cities Coalition includes Travis, Bastrop, Caldwell, Hays, Williamson Counties, and Fort Hood in Killeen, Texas.

The Central Texas Clean Cities Program is a government-industry partnership designed to reduce petroleum consumption in the transportation sector by advancing the use of alternative fuels and vehicles, idle reduction technologies, hybrid electric vehicles, fuel blends, and fuel economy measures. It is sponsored by the U.S. Department of Energy's Vehicle Technologies Program and contributes to the energy, environmental, and economic security of the U.S. by supporting local decisions to reduce our dependence on imported petroleum. The City of Austin through Austin Energy is the administrator and fiduciary agent for the Central Texas Clean Cities Program. The City of Austin has been a designated stakeholder with DOE Clean Cities since 1994.

The General Fund will not be required to contribute to this grant.

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: FURMANITE AMERICA, INC AND TEAM INDUSTRIAL SERVICES, INC**

AGENDA DATE: 08/05/10

PAGE 1 OF 2

SUBJECT: Authorize award and execution of a 24-month requirements service contract with FURMANITE AMERICA, INC., La Porte, TX, and TEAM INDUSTRIAL SERVICES, INC, Corpus Christi, TX, for valve repair services for Austin Energy in an estimated amount not to exceed \$400,000 each and combined, with two 24-month extension options in an estimated amount not to exceed \$400,000 each and combined per extension option, for a total estimated contract amount not to exceed \$1,200,000 each and combined.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$33,333 is available in the Fiscal Year 2009-2010 Operating Budget of Austin Energy. Funding for the remaining 22 months of the original contract period and extension options is contingent upon available funding in future budgets.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

PURCHASING: Best two evaluated bids of six bids received.

BOARD AND COMMISSION ACTION: To be reviewed by the Electric Utility Commission on 7/19/10.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority –Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

FOR MORE INFORMATION CONTACT: Shawn Harris, Supervising Sr. Buyer/505-7351

This contract is for repair, maintenance and testing services for various types of valves at Austin Energy power plants. The valves addressed in the specification included pressure relief valves, diaphragm actuated control valves, Limitorque valve operators, motorized and manual gate valves, globe valves, ball valves, butterfly valves, angle valves and check valves. The valves control high pressure, temperature, and other critical process fluids used in the production of electricity. Many of these valves require periodic inspection and testing.

Services that may be provided under this contract include, but are not limited to, providing labor, equipment, incidentals and consumables, replacement parts, disassembly, inspection, repair, machining, re-assembly, and testing of valves. Multiple contractors are needed to assure timely response and expertise. As services are required, each contractor will be given the opportunity to submit pricing for the individual project. The low bidder meeting the requirements of each individual project will be awarded the work for that project.

MBE/WBE solicited: 0/1

MBE/WBE bid: 0/0

BID TABULATION

IFB (Best Value) No. SMH0018: Annual Valve Repair Agreement

<u>Vendor</u>	<u>Total Bid- Sample Scope</u>
Furmanite America, Inc. LaPorte, TX	\$17,060

Team Industrial Services, Inc. Corpus Christi, TX	\$31,940
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Flowserve Deer Park, TX	*
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Allied Valve, Inc. Chicago, IL	*
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Flow Solutions, Inc. Houston, TX	**
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Dresser Direct Corpus Christi, TX	***
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* - Non-responsive, did not meet minimum requirements

** - Non-responsive, did not include pricing information required for evaluation

*** - Non-responsive, took exception to the City's Terms and Conditions

An invitation for bid best value bid process was used for this solicitation. An Austin Energy team evaluated the bids on cost, experience, certificates and licenses of company and personnel, and specific experience working with different OEM valves. A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- Adequate competition.
- Forty-seven notices were sent, including one MBE. There are no known WBEs available for this service. Six bids were received, with no response from the MBE.
- The pricing offered represents a 4% decrease from the last contract award made in June 2006.

APPROVAL JUSTIFICATION

- Best two evaluated bids received. Furmanite America, Inc and Team Industrial Services, Inc. were not the previous providers for these services.
- The Purchasing Office concurs with Austin Energy's recommended award.
- Advertised on the Internet.

Annual Valve Repair Agreement IFB-Best Value SMH0018

Evaluation Category	Max. Points	Furmanite America LaPorte, TX	Team Industries Corpus Christi, TX	Flowserve Deer Park, TX	Allied Valve Chicago, IL	Flow Solutions, Inc. Houston, TX	Dresser Direct Corpus Christi, TX
Qualifications/Experience (Based on Bidders employee experience, licenses and certifications provided and work done for other customers per submitted references)	25	21	22	*	*	**	***
Applicable Experience with Valves (From Bidders submitted list of OEM Valve experience)	20	17	18	*	*	**	***
Total Evaluation Cost	55	55	30	*	*	**	***
Total Maximum Points Available	100	93	70	*	*	**	***

* Non-responsive, did not meet minimum requirements

** Non-responsive, did not include pricing information required for evaluation

***Non-responsive, took exception to City's Terms and Conditions

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: BAKER & HUGHES**

**AGENDA DATE: 08/05/10
PAGE 1 OF 2**

SUBJECT: Authorize award, negotiation, and execution of a contract with BAKER & HUGHES PIPELINE MANAGEMENT GROUP, Houston, TX, for the Lindell Lane to Decker Power Plant Gas Supply pipeline cleaning and inspection in an amount not to exceed \$203,716.

AMOUNT & SOURCE OF FUNDING: Funding is available in the Fiscal Year 2009-2010 Operating Budget of Austin Energy.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

PURCHASING: Best evaluated proposal of two proposals received.

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: To be reviewed by the Electric Utility Commission on 07/19/10.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

FOR MORE INFORMATION CONTACT: Dolores Castillo, Senior Buyer/322-6466

This contract is to provide cleaning and inspection services for a three (3) mile Gas Supply Pipeline from the ATMOS Lindell Lane Decker Gas Yard to the Decker Power Station Gas Yard. The project will excavate the buried 20" inch gas pipeline and install piping needed to be raised above ground during the installation of a launcher and receiver piping structure for the cleaning and inspection. This service is needed to examine the integrity of the pipeline and remove any deposits found that may be trapped inside preventing them from migrating to the end use of the plant equipment thus causing plant failure or damage to equipment. This project will provide Austin Energy with a baseline of the pipeline condition and recommendations for future cleaning and inspection methods including early warning of possible pipeline failure.

An Austin Energy team with Pipeline Pig cleaning and inspection, power plant project management expertise evaluated the proposals based on:

(1) System Concept and Proposed Solution

- Proposed Approach
- Technical viability
- Ability to perform requirements listed in scope

(2) Demonstrated Applicable Experience

- Relative experience of contract performing work with their proposed approach as described in the proposals

- Number of years and number of successful pipeline inspection gauge (PIG) cleaning and inspections
 - Experience working with an electric utility
 - Availability and verification of listed references
- (3) Equipment
- Availability of equipment for cleaning and equipment for inspections
 - Availability of equipment for data collection and assessment
- (4) Personnel Qualifications
- Individual experience from resumes provided
- (5) Total Evaluated Cost

The evaluation team recommended Baker & Hughes Pipeline Management Group as the best overall proposer which has been in business over 100 years and is an industry leader in pipe cleaning and the development of the cleaning and inspection procedures.

MBE/WBE solicited: 0/3

MBE/WBE bid: 0/0

PRICE ANALYSIS

- a. Two proposals were received.
- b. Sixty-two notices were sent, including three WBEs. There are no known MBEs for this specific service. Two proposals were received, with no response from WBEs.

APPROVAL JUSTIFICATION

- a. Best evaluated proposal.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

**EVALUATION MATRIX
FOR
Gas Pipeline Cleanout & Inspections
SOLICITATION NUMBER:RFPDKC0013**

EVALUATION CRITERIA	T.D.WILLIAMSON PIPELINE INTEGRITY SERVICES TULSA OK		BAKER HUGHES PMG HOUSTON TX
CATEGORY			
1. SYSTEMS CONCEPT & PROPOSED SOLUTIONS 30 Points 1.Proposed approach 2.Technical viability 3.Ability to perform requirements listed in Scope	23		24
2. DEMONSTRATED APPLICABLE EXPERIENCE 20 POINTS 1.Relative experience of contractor in performing work w/their proposed approach as described in RFP 2. Availability of & verification by listed references.	16.		18
3. EQUIPMENT 10 POINTS 1. availability of equipment for cleaning 2. availability of equipment for inspections 3. availability of equipment for data collection & assessment	9		9
4. PERSONNEL QUALIFICATIONS (10 points) 1. Individual Experience from resumes provided	9		7

**EVALUATION MATRIX
FOR
Gas Pipeline Cleanout & Inspections
SOLICITATION NUMBER:RFPDKC0013**

5. SCHEDULE 10 POINTS 1. startup schedule 2. clearly indicated milestones	8		9
4. TOTAL EVALUATED COST (25 POINTS)	24		25
TOTAL	89		92

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: ALFRED CONHAGEN, INC. OF TEXAS**

**AGENDA DATE: 08/05/10
PAGE 1 OF 1**

SUBJECT: Authorize award, negotiation, and execution of a contract with ALFRED CONHAGEN, INC. OF TEXAS, La Marque, TX, for the repair of and modification of a boiler feed pump in an amount not to exceed \$128,991.

AMOUNT & SOURCE OF FUNDING: Funding is available in the Fiscal Year 2009-2010 Operating Budget of Austin Energy.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: To be reviewed by the Electric Utility Commission on 07/19/2010

PURCHASING: Best evaluated proposal of three proposals received.

MBE/WBE: This purchase will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

FOR MORE INFORMATION CONTACT: Dolores Castillo, Sr. Buyer/322-6466

This contract will provide a qualified contractor to repair and modify a Flowserve boiler feed pump located in Unit 5 at the Sand Hill Energy Center. The contractor will inspect, measure, exam and evaluate all internal parts. This pump was placed in service in February 2008 and discontinued from service on March 2010 due to high vibration. After approval by Austin Energy staff of the initial Contractor inspection, the pump will be cleaned, repaired and modified to reduce the chance of seizing (metal on metal rubbing) and to improve reliability.

An Austin Energy team with pump repair and modification expertise evaluated the proposals based on:

- (1) System Concept and Proposed Solution
- (2) Demonstrated Applicable Experience & References
 - Number of years exceeding RFP requirements of 10 years
 - Three operating facilities where similar services were successfully performed on Boiler Feed Pumps
- (3) Schedule
 - Pick up pump within 1 week
 - Complete all inspection within 2 weeks
 - Complete all repair and modifications within 6 weeks
- (4) Compatibility of proposed modifications
- (5) Total Evaluated Cost

The evaluation team recommended Alfred Conhagen, Inc. as the best overall proposer which has serviced power utilities with pump modifications and repairs since 1977.

MBE/WBE solicited: 1/1

MBE/WBE bid: 0/0

PRICE ANALYSIS

- a. Adequate competition
- b. One hundred twelve notices were sent, including one MBE and one WBE. Three proposals were received, with no response from MBE/WBEs.

APPROVAL JUSTIFICATION

- a. Best evaluated proposal.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

**EVALUATION MATRIX
FOR
Repair Feedwater Pump
DKC0014**

Evaluation Category		ALFRED CONHAGEN, INC LaMarque, TX	HYDROTEX DYNAMICS INC. Houston TX	RUHRPUMPEN INC. Houston TX
Costs	25 points	21	25	19
SYSTEM CONCEPT & SOLUTIONS (grasp of the requirements & its solutions(s), responsiveness to terms & conditions, completeness & thoroughness of the technical data & communication	40 Points	37	31	21
DEMONSTRATED APPLICABLE EXPERIENCE - (exceeding the RFP requirements of 10 years experience & 3 operating facilities where similar services were successfully performed on Boiler Feed Pumps	15 Points	14	13	8
SCHEDULE (Scope of work, paragraph 13 & schedule submitted by proposer)	10 Points	9	9	2
PROPOSED MODIFICATION COMPATIBILITY (Scope of work paragraph 10 - Modifications	10 Points	9	5	4
TOTAL		90	83	54

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: DIW ENGINEERING AND FABRICATION, LLC**

**AGENDA DATE: 08/26/10
PAGE 1 OF 2**

SUBJECT: Authorize award and execution of a contract with DIW ENGINEERING AND FABRICATION, LLC, Dewey, OK, for the purchase of three cable reel trailers in an amount not to exceed \$138,600.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$138,600 is available in the Fiscal Year 2009-2010 Capital Budget of Austin Energy.

FISCAL NOTE: A fiscal note is attached.

PURCHASING: Lowest bid meeting specifications of three bids received.

BOARD AND COMMISSION ACTION: To be reviewed by the Electric Utility Commission on 07/19/10.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

FOR MORE INFORMATION CONTACT: Aiden Cohen, Senior Buyer, 972-4008

This contract is for the purchase of three replacement hydraulically driven cable reel trailer take-up assemblies including a 2-way spool valve capability which will be used for laying and retrieving cable. These trailers will be assigned to Austin Energy (AE) for use in the construction and maintenance of overhead distribution electrical lines and street-lighting systems.

The Austin Climate Protection Program team and Fleet staff have worked together to develop a vehicle purchasing process in our progress towards our citywide objective of obtaining carbon neutrality by 2020. The development of the purchasing criteria incorporates emissions impact, available technologies on the market, physical demands on the vehicle, and service application. These criteria are applied to all vehicles submitted to Fleet for purchase.

AE and Fleet Services reviewed the list of trailers determined eligible for replacement based on mileage, hours of use, and maintenance costs. From that list, priority use was determined within the department, and the proposed equipment was reviewed by the Fleet Service Center Manager to insure the specified vehicle is appropriate for the use.

All of these replacement trailers have met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each trailer to be replaced, and determined that the mileage or hours of use for each trailer proposed for replacement cannot be increased without risking a significant increase in repair costs and productivity losses due to down time.

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: DIW ENGINEERING AND FABRICATION, LLC**

**AGENDA DATE: 08/26/10
PAGE 2 OF 2**

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0

BID TABULATION

IFB No. AMC0018

<u>Vendor</u>	<u>Quantity</u>	<u>Unit Price</u>	<u>Total Price</u>
DIW Engineering and Fabrication, LLC Dewey, OK	3	\$46,200	\$138,000
Sauber Manufacturing Co. Virgil, IL	3	\$49,845	\$149,535
Pro-Formance Mfg.* Oklahoma City, OK	*	*	*

* The bid submitted by Pro-Formance Mfg. was considered non-responsive because the products they bid did not meet the minimum specifications as published with this solicitation.

PRICE ANALYSIS

- Adequate competition.
- Forty notices were sent. There are no known MBE/WBEs available for this commodity. Three bids were received.
- This is the first recent purchase for these items; therefore, there is no pricing history available.

APPROVAL JUSTIFICATION

- Lowest bid meeting specifications. DIW Engineering and Fabrication, LLC was not the previous supplier of this type equipment.
- The Purchasing Office concurs with Austin Energy's and Fleet Services' recommended award.
- Advertised in the Austin American-Statesman and on the Internet.

**BID TABULATION
CITY OF AUSTIN
CABLE REEL TRAILERS FOR AUSTIN ENERGY**

BID NO. AMC0018
RX NO. 1100 01151300975
DATE: 6/30/2010
BUYER: Aiden Cohen

Special Instructions: Be advised that exceptions taken to any portion of the solicitations may jeopardize acceptance of the bid.

Vendor Name				Pro-Formance Mfg		DIW Engineering		Sauber Mfg. Co.			
City, State				Okahoma City, OK		Dewey, OK		Virgil, IL			
MBE/WBE											
ITEM NO.	ITEM DESCRIPTION	EST QTY	UNIT	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	21,000 # GVWR Cable Reel Trailer in Accordance with City of Austin Specification No. X-0018	3	EA	\$36,000.00	\$108,000.00	\$46,200.00	\$138,600.00	\$49,845.00	\$149,535.00		
TOTAL BID				\$108,000.00		\$138,600.00		\$149,535.00			

Prepared By: Julia Ramirez

Approved By: Aiden Cohen

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: FREIGHTLINER AND LONGHORN**

**AGENDA DATE: 08/26/10
PAGE 1 OF 4**

SUBJECT: Authorize award and execution of two contracts with AUSTIN TRUCK & EQUIPMENT INC LTD, d.b.a. FREIGHTLINER OF AUSTIN, Austin, TX, for the purchase of one service truck in an amount not to exceed \$118,604; and with LONGHORN INTERNATIONAL TRUCKS LTD, Austin, TX, for the purchase of four service trucks in an amount not to exceed \$467,486.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$586,090 is available in the Fiscal Year 2009-2010 Capital Budget of Austin Energy.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

PURCHASING: Lowest bids meeting specifications of six bids received.

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: To be reviewed by the Electric Utility Commission on 07/19/10.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority –Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

FOR MORE INFORMATION CONTACT: Aiden Cohen, Senior Buyer, 972-4008

These contracts are for the purchase of five replacement flat-bed service trucks including the following: one 12' steel platform, winch and chassis; one distribution/overhead service body and chassis; one sub-station service body and chassis; and two underground line construction service bodies and chassis. These vehicles will be assigned to Austin Energy for use in the construction and maintenance of overhead, under ground, and distribution systems for electrical lines and street-lighting.

The Austin Climate Protection Program team and Fleet staff have worked together to develop a vehicle purchasing process in our progress towards the citywide objective of obtaining carbon neutrality by 2020. The development of the purchasing criteria incorporates emissions impact, available technologies on the market, physical demands on the vehicle, and service application. These criteria are applied to all vehicles submitted to Fleet for purchase.

All of these vehicles are powered with engines capable of burning biodiesel (B20) fuel. In line with Austin Climate Protection Program goals, B20 provides an approximate 25% reduction in greenhouse gas emissions versus using gasoline and an approximate 5% reduction versus using petro-diesel. All replacement vehicles purchased under this contract will meet or exceed the new

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION**

AGENDA DATE: 08/26/10

PAGE 2 OF 4

VENDOR NAME: FREIGHTLINER AND LONGHORN

2011 diesel vehicle emissions guidelines. Additionally, two of the vehicles included in this purchase have hybrid engines and drive-trains which will further reduce fuel use and the corresponding emissions of green-house gases.

Austin Energy reviewed the list of vehicles determined eligible for replacement by Fleet Services based on mileage, hours of use, and maintenance costs. From that list, priority uses were determined within the department, and the proposed equipment was reviewed by the Fleet Service Center Manager to insure the specified vehicles are appropriate for the intended use.

All of these replacement vehicles have met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle to be replaced, and determined that the mileage or hours of use of each vehicle proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0

BID TABULATION

IFB No. AMC0017

Item 1: 12' Steel Platform, All-Wheel Drive, Service Truck

Vendor	Quantity	Unit Price	Total Price
Freightliner of Austin Austin, TX	1	\$118,604	\$118,604
Southwest International Trucks McKinney, TX	1	\$133,188	\$133,188
Longhorn International Trucks LTD Austin, TX	1	*	*
Rush Truck Center Buda, TX	1	*	*
Grande Truck Center San Antonio, TX	1	*	*
Performance Truck Austin, TX	1	**	**

* Longhorn International Trucks, Rush Truck Center, Grande Truck Center, and Performance Truck did not bid on the All-Wheel Drive option.

** The bid submitted by Performance Truck was considered non-responsive because the products they bid did not meet the specifications as published with this solicitation.

Item 2: Distribution/Overhead Service Truck

Vendor	Quantity	Unit Price	Total Price
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**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: FREIGHTLINER AND LONGHORN**

**AGENDA DATE: 08/26/10
PAGE 3 OF 4**

Longhorn International Trucks LTD Austin, TX	1	\$84,625	\$84,625
Grande Truck Center San Antonio, TX	1	\$87,195	\$87,195
Southwest International Trucks McKinney, TX	1	\$92,276	\$92,276
Freightliner of Austin Austin, TX	1	\$92,561	\$92,561
Rush Truck Center Buda, TX	1	\$96,698	\$96,698
Performance Truck Austin, TX	1	*	*

* Performance Truck did not bid on this configuration.

Item 3: Sub-Station Service Truck

Vendor	Quantity	Unit Price	Total Price
Longhorn International Trucks LTD Austin, TX	1	\$90,697	\$90,697
Grande Truck Center San Antonio, TX	1	\$93,479	\$93,479
Southwest International Trucks McKinney, TX	1	\$97,287	\$97,287
Freightliner of Austin Austin, TX	1	\$99,336	\$99,336
Rush Truck Center Buda, TX	1	*	*
Performance Truck Austin, TX	1	*	*

* Rush Truck Center and Performance Truck did not bid on this configuration.

Item 4: Underground Construction Service Truck

Vendor	Quantity	Unit Price	Total Price
Longhorn International Trucks LTD Austin, TX	2	\$146,082	\$292,164
Freightliner of Austin Austin, TX	2	\$147,766	\$295,532
Southwest International Trucks McKinney, TX	2	\$160,695	\$321,390
Grande Truck Center San Antonio, TX	2	*	*

**CITY OF AUSTIN - PURCHASING
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: FREIGHTLINER AND LONGHORN**

**AGENDA DATE: 08/26/10
PAGE 4 OF 4**

Rush Truck Center Buda, TX	2	*	*
Performance Truck Austin, TX	2	*	*

* Grande Truck Center, Rush Truck Center, and Performance Truck did not bid on this configuration.

PRICE ANALYSIS

- a. Adequate competition.
- b. Sixty-one notices were sent. There are no known MBE/WBEs available for this commodity. Six bids were received.
- c. This is the first purchase of vehicles with these specific configurations; therefore, there is no pricing history available.

APPROVAL JUSTIFICATION

- a. Lowest bids received.
- b. The Purchasing Office concurs with Austin Energy's and Fleet Services' recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.

**BID TABULATION
CITY OF AUSTIN
SERVICES BODIES FOR AUSTIN ENERGY**

BID NO. AMC0017
RX NO. 1100 10051300976
DATE: 7/7/2010
BUYER: Aiden Cohen

Special Instructions: Be advised that exceptions taken to any portion of the solicitations may jeopardize acceptance of the bid.

Vendor Name				Longhorn International		Freightliner of Austin		Southwest International	
City, State				Austin, TX		Austin, TX		McKinney, TX	
MBE/WBE									
ITEM NO.	ITEM DESCRIPTION	EST QTY	UNIT	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	12' Steel Platform Winch and Chassis in Accordance with City of Austin Specification No. X -0022	1		\$94,000.00	\$94,000.00	\$102,094.00	\$102,094.00	\$100,500.00	\$100,500.00
1.1	All-Wheel Drive for Cab and Chassis, Reference item no. 7.1 of Optional Item in Specification X-0022	1		NO BID	NO BID	\$16,530.00	\$16,530.00	\$133,188.00	\$133,188.00
2	Distribution/Overhead Service Body and Chassiss in Accordance with City of Austin Specification No. X 105	1		\$84,625.00	\$84,625.00	\$92,561.00	\$92,561.00	\$92,276.00	\$92,276.00
3	Substation Service Body and Chassis in Accordance with City of Austin Specification No. X-0105-SUB	1		\$90,697.00	\$90,697.00	\$99,336.00	\$99,336.00	\$97,287.00	\$97,287.00
4	Underground Line Construction Body and Chassis in Accordance with City of Austin Specification No. X-0128	2		\$146,082.00	\$292,164.00	\$147,766.00	\$295,532.00	\$160,695.00	\$321,390.00
TOTAL BID				\$561,486.00		\$606,053.00		\$744,641.00	

**BID TABULATION
CITY OF AUSTIN
SERVICES BODIES FOR AUSTIN ENERGY**

BID NO. AMC0017

RX NO. 1100 10051300976

DATE: 7/7/2010

BUYER: Aiden Cohen

Special Instructions: Be advised that exceptions taken to any portion of the solicitations may jeopardize acceptance of the bid.

Vendor Name				Grande Truck Center		Grande Truck (Alternate)		Performance Truck	
City, State				San Antonio, TX		San Antonio, TX		Austin, TX	
MBE/WBE									
ITEM NO.	ITEM DESCRIPTION	EST QTY	UNIT	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	12' Steel Platform Winch and Chassis in Accordance with City of Austin Specification No. X -0022	1		NO BID	NO BID	NO BID	NO BID	\$11,772.91	\$11,772.91
1.1	All-Wheel Drive for Cab and Chassis, Reference item no. 7.1 of Optional Item in Specification X-0022	1		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
2	Distribution/Overhead Service Body and Chassiss in Accordance with City of Austin Specification No. X 105	1		\$87,195.00	\$87,195.00	\$87,837.00	\$87,837.00	NO BID	NO BID
3	Substation Service Body and Chassis in Accordance with City of Austin Specification No. X-0105-SUB	1		\$93,479.00	\$93,479.00	\$94,197.00	\$94,197.00	NO BID	NO BID
4	Underground Line Construction Body and Chassis in Accordance with City of Austin Specification No. X-0128	2		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
TOTAL BID				\$180,674.00		\$182,034.00		\$11,772.91	

Prepared By: Julia Ramirez

Approved By:

RESOLUTION NO. _____

WHEREAS, Section 552.133 of the Texas Government Code provides an exception to the Texas Public Information Act for documents containing certain information relating to Austin Energy that the City Council determines in good faith to be “competitive” in nature, that is, would give advantage to competitors or prospective competitors, or disadvantage Austin Energy, if disclosed; and

WHEREAS, on December 1, 2005, the City Council adopted Resolution No. 20051201-002, which among other things set forth those categories of information the Council deemed competitive under Section 552.133 and also imposed certain reporting requirements upon the City Manager regarding Austin Energy; and

WHEREAS, with more than a decade having passed since the enactment of Section 552.133, the City Council now wishes to amend the list of matters it deems competitive in light of experience in the deregulated ERCOT market under the current resolution, and after receiving significant public input through a public process before the Electric Utility Commission; and

WHEREAS, the City Council strongly believes in public process and open government; and

WHEREAS, the City Council recognizes that in limited circumstances the need for the electric utility to operate in a competitive wholesale market and potential retail market requires Austin Energy to keep confidential certain information that is similarly withheld by other market participants; and

WHEREAS, the principles of open government and public disclosure require that any exceptions to these principles be allowed only to the extent necessary to accomplish the goal of maintaining the electric utility’s ability to operate in a competitive manner and bring value to this community, and that any exceptions be limited in duration and mitigated to the fullest extent possible by other means of public reporting; and

WHEREAS, after appropriate deliberations, the Austin City Council, as the governing body of Austin Energy, has identified as of the present time those areas of information that it deems to be “competitive matters” under Section 552.133, as well as the potential harm to Austin Energy’s competitive position and the nature of the potential advantage to existing or prospective competitors in the event information relating to such matters is required to be released upon request; and

FOR DISCUSSION

WHEREAS, Texas Utility Code §17.005 requires the City Council to “adopt, implement, and enforce rules” that protect the entitlement of electric customers to “privacy of customer consumption and credit information” and to consumer privacy rights under the federal Fair Credit Reporting Act (15 U.S.C. §1681 et seq.); **NOW, THEREFORE,**

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF AUSTIN:

1. That the City Council, in the exercise of good faith, hereby determines that the information listed on Exhibit A to this resolution constitutes “competitive matters” because they are related to present or future competitive activity of Austin Energy, and that, for the reasons including but not limited to those set out as to each matter, would, if disclosed, provide advantage to existing or prospective competitors of Austin Energy. None of the matters included in Exhibit A encompasses any of the thirteen subjects excluded from the definition of “competitive matters” under Section 552.133(a)(3). Therefore, the following information will always be made available upon written request:
 - a) information relating to the provision of distribution access service, including the terms and conditions of the service and the rates charged for the service but not including information concerning utility-related services or products that are competitive;
 - b) information relating to the provisions of transmission service that is required to be filed with the Public Utility Commission of Texas, subject to any confidentiality provided for under the rules of the commission;
 - c) information for the distribution system pertaining to reliability and continuity of service, to the extent not security-sensitive, that relates to emergency management, identification of critical loads such as hospitals and police, records of interruption, and distribution feeder standards;
 - d) any substantive rule of general applicability regarding service offerings, service regulation, customer protections, or customer service adopted by Austin Energy as authorized by law;
 - e) aggregate information reflecting receipts or expenditures of funds of Austin Energy, of the type that would be included in audited financial statements;
 - f) information relating to equal employment opportunity for minority groups, as filed with local, state, or federal agencies;

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- g) information relating to Austin Energy's performance in contracting with minority business entities;
 - h) information relating to nuclear decommissioning trust agreements, of the type required to be included in audited financial statements;
 - i) information relating to the amount and timing of any transfer to the City of Austin's general fund;
 - j) information relating to environmental compliance as required to be filed with any local, state, or national environmental authority, subject to any confidentiality provided under the rules of those authorities;
 - k) names of public officers of Austin Energy and the voting records of those officers for all matters other than those within the scope of a competitive resolution provided for by this section;
 - l) a description of Austin Energy's central and field organization, including the established places at which the public may obtain information, submit information and requests, or obtain decisions and the identification of employees from whom the public may obtain information, submit information or requests, or obtain decisions; and
 - m) information identifying the general course and method by which Austin Energy's functions are channeled and determined, including the nature and requirements of all formal and informal policies and procedures.
2. That in addition, the City will also make available upon written request:
- a) salaries and perquisites for all Austin Energy personnel, including executives and key employees;
 - b) management, audit, and consulting reports, except those parts containing information related to "competitive matters"; and
 - c) information dealing with the distribution system, as well as transmission costs, transmission plans, and one line diagrams of the transmission system.
3. That consistent with the identification of such "competitive matters," the City Council declares all specified documents, or any documents containing such information, to be confidential, and authorizes the City Manager to determine which documents and other information are reasonably related to such matters and to seek to preserve their

FOR DISCUSSION

confidentiality through the procedures provided for by the Texas Public Information Act. With the exception of customer electric consumption, credit, and personal information, the City Manager may release such documents and information on a case-by-case basis if he or she determines that the specific information requested would nonetheless not give advantage to competitors or prospective competitors if disclosed.

4. That the City Manager will provide a written report to the City Council on a quarterly basis listing all open records requests received regarding Austin Energy, including the requestor, the subject matter of the request, whether the responsive information was released, and if not, the reason for withholding the information. This report will be made available to the public through Austin Energy's website and the City Clerk's official postings. Austin Energy will also provide a contact person to assist individuals in answering questions related to their requests for information.
5. That the City Manager shall issue an annual report concerning Austin Energy that contains at a minimum the information specified in Exhibit B to this resolution. Upon issuance, the report shall be made the subject of a public hearing before the Electric Utility Commission.

ADOPTED: _____, 2010

ATTEST: _____
Shirley Gentry, City Clerk

EXHIBIT A
COMPETITIVE MATTERS

Regardless of whether it falls within a category listed in this Exhibit A, any information that is required to be filed with the Electric Reliability Council of Texas (ERCOT) or any regulatory agency shall not be deemed competitive if such information is required to be filed publicly or, if filed on a confidential basis, once such information is made public by ERCOT or such agency. If information filed with a regulatory agency is publicly available on the internet, Austin Energy shall maintain links on its website to where such information can be found.

1. Fuel, Wholesale Power, and Power Generation: Austin Energy operates within a competitive wholesale energy market as both a power generator and load serving entity. Austin Energy also conducts fuel and hedging transactions in a competitive market. As such, it competes to acquire and provide resources which may be in great demand and are often limited by location, time, available quantity, or the number of available suppliers and providers. Disclosure of the items listed below could disadvantage Austin Energy and its customers by providing competitors insights to Austin Energy's detailed operating needs, limits, costs, bid strategies, and advantages which drive strategy, procurement and sale activities. Therefore, the following categories of information are deemed to be competitive in nature:

- a. Contract terms, prices, proposals, and negotiations for fuel, including transportation and storage.
- b. Contract terms, prices, proposals, and negotiations for wholesale energy, capacity, or ancillary service purchases or sales.
- c. Market intelligence, data, research, forecasts, and strategies pertaining to future fuel and wholesale power prices, purchases, and sales, and related hedging, credits, and allowances.
- d. Quantities of fuel in storage or reserve or under contract or option to purchase.
- e. Bids and offers for the purchase or sale of wholesale power and fuel.
- f. Emissions and environmental credit or allowance transactions, positions, plans, or strategies.

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- g. Fuel and power hedging instruments and transactions (including but not limited to swaps, put options, call options, swaptions, and congestion revenue rights), quantities hedged, hedging price positions, and hedging plans and strategies.
- h. Unit-specific design, operating and performance data, and production cost information, including heat rates, variable and fixed O&M costs, high and low operating limits, ramp rates, minimum up and down times, start-up costs and related information.
- i. Unit specific cost information relating to jointly-owned generation facilities, and meeting agendas and minutes for meetings between jointly-owned facility co-owners or representatives.
- j. Planned generation maintenance and outage schedules.
- k. Land acquisitions for potential power generation facilities (other than coal or nuclear based facilities).

Duration: Contracts under (a) and (b) shall cease to be deemed competitive two years after expiration or termination of the contract or five years after execution of the contract, whichever is earlier. The City Manager may override the five year limit by certifying in writing to the City Council that the particular contract remains competitive despite the passing of five years' time and providing the factual basis for such claim. Further, with respect to wholesale power contracts still in effect, the City Manager may nonetheless withhold information relating to scheduling and points of delivery which would reveal potential needs for transmission congestion hedging. Contracts for wholesale power purchases of greater duration than five years shall also be subject to the disclosure requirements set forth in Exhibit C to this resolution.

Items (c) through (i) shall cease to be deemed competitive two years after the date to which the information pertains or, in the case of transactions, two years after the date on which the transaction was settled. Forecasts and strategies, however, shall cease to be deemed competitive two years from the end of the period covered by the forecast or strategy.

2. **Customer Information:** In the event Austin Energy is opted into a competitive retail service environment, customer information is a crucial competitive asset – disclosure of such information would allow potential competitors to establish databases for the purpose of soliciting large and/or creditworthy customers while at the same time discriminating against

FOR DISCUSSION

smaller customers or those with poor payment histories. Both outcomes would disadvantage Austin Energy in the marketplace. In addition, Austin Energy currently competes on a retail basis for non-electric services such as emergency interruptible load service, and would be disadvantaged if competitors had access to potential customer information.

The City Council further designates the following categories of information as confidential and directs the City Manager to take steps to protect such information pursuant to Texas Utility Code §17.005:

- a. All specific electric utility customer account, usage, and energy audit information, including but not limited to customer names, addresses, other personally identifying information such as driver license and social security numbers, credit and payment history, rate classification, and any other account information contained in the City customer information system or database.
- b. Electric customer consumption information.
- c. Retail electric sales and service contracts.
- d. The identity of customers participating in Austin Energy programs, including rebate, loan, and renewable energy programs.
- e. The identity and operating characteristics of customers within a specific rate class, including large commercial or "key" accounts.
- f. Non-aggregated survey or study information regarding retail customers.
- g. Questionnaire, study, or survey response information that allows a respondent to be personally identified.
- h. Retail market and customer research data from secondary sources.

Duration: Customer information identified under this resolution shall remain confidential indefinitely. Austin Energy may release anonymous residential customer information only if it is aggregated at a sample size no smaller than zip-code level, and anonymous commercial customer information only if the information sample comprises at least four customers and no single customer represents eighty percent or more of the sample in terms of consumption or revenue.

3. **Business Planning and Retail Product and Non-Electric Service Development:** Information regarding Austin Energy's plans, strategies, and costs for non-electric goods and services would give competitors valuable information regarding potential customers and

FOR DISCUSSION

pricing, such as the ability to target customers or set prices below Austin Energy costs or undercut Austin Energy offers. Further, knowledge of Austin Energy employee development efforts could allow competitors to recruit valuable employees in which Austin Energy has made significant investment. Therefore the following information is deemed competitive:

- a. Job succession planning and strategies for employee development, including information, analyses, and assessments related to workforce development, including information contained in the Austin Energy Talent Management System. This exemption does not include employee salaries or benefits or information otherwise normally maintained in City personnel files.
- b. Primary and secondary market and customer research data relating to existing or potential retail products and services.
- c. Plans and strategies for retail product or service development.
- d. Contracts and prices for goods or services to be resold or marketed by Austin Energy on a retail basis.
- e. Retail sales and service contracts or transactions, and the identity of retail product and service customers.

Duration: Documents containing information identified under (b) shall cease to be deemed competitive after a period of four years from the date of creation. Information under (c) shall cease to be deemed competitive two years from the end of the period covered by the plan or strategy. Contracts under (d) shall cease to be deemed competitive two years after expiration or termination of the contract or five years after execution of the contract, whichever is earlier.

4. **District Cooling:** Austin Energy operates two district cooling systems without an exclusive service territory and negotiates contracts for service on an individual price basis. Disclosure of detailed cost and contract information would allow potential competitors to undercut Austin Energy's pricing and would impair Austin Energy's ability to negotiate favorable pricing with customers. Therefore the following information is deemed competitive:

- a. Contracts and pricing information for retail district cooling (chilled water) service.
- b. System-specific production cost information, including variable and fixed O&M costs.

- c. Market intelligence, research, forecasts, and strategies relating to district cooling services.

Duration: Contracts and pricing under (a) shall cease to be deemed competitive two years after expiration or termination of the contract or five years after execution of the contract, whichever is earlier. Items under (b) shall cease to be deemed competitive two years from the date to which the information pertains, and (c) shall cease to be competitive two years from the end of the period covered by the research, forecast, or strategy.

EXHIBIT B
ANNUAL REPORTING REQUIREMENTS

[UNDER DEVELOPMENT]

EXHIBIT C
LONG-TERM POWER PURCHASE DISCLOSURE REQUIREMENTS

[UNDER DEVELOPMENT]



Sand Hill Energy Center



City of Austin, Texas Austin Energy

Mission: *Deliver clean, affordable, reliable energy and excellent customer service.*

*Electric Utility Commission (EUC)
Update on FY 2011 Proposed Budget
July 19, 2010*



Transparent Budget Process

- EUC meetings (May 17, June 21 and July 19)
 - Input and feedback from the community and Commissioners
 - Regular updates from the utility
- Comments considered in developing budget proposal
- Budget proposal is now substantially complete
- Additional input opportunity as City Manager review of budget proposal continues
- Further input opportunities as the City Council receives and reviews the Proposed Budget on July 28 until final adoption in mid-September





Update – Customer Service Levels

Service level reduction options considered

- 24 Hour Door Hanger Notification for Disconnect
 - \$500,000 per year savings
 - Current process (mail notification and door hanger) in place since 1972
- Tree Trimming Customer Notification Process
 - \$500,000 - \$1,000,000 per year savings
 - Current process in place since 2000
 - Door hanger, brochure and property specific vegetation work plan with signature of property owner or legal representative (or certified letter) before work begins

Service level remains unchanged, reduction option NOT implemented





Update - Energy Efficiency Programs

Conservation Rebates and Incentives Fund

- FY 2011 Budget \$18.5 million (FY 2010 \$16.4 million)
 - \$14.5 million for energy efficiency programs, an increase of \$2.5 million (21%) over FY 2010 Budget
 - \$4.0 million for solar rebate program

Austin Energy Operating Fund

- \$1.0 million to balance thermostat equipment with installations planned in Power Partner program
- Generation plan studies fully funded

Energy efficiency programs funded at a historical high.

Solar program maintained.





Update - Other

- 311 Call Center \$8.2 million total FY 2011 budget
 - Serves as disaster recovery and backup call center for utility services
 - Reimbursement based upon allocating cost for disaster recovery, then cost allocation by service levels
 - \$6.1 million reimbursement, increase of \$4.1 million over prior year
 - AE net cost at \$2.1 million, a \$3.5 million decrease from prior year

Closed \$37.0 million of forecast FY 2011 funding gap.





Next Steps

- July 28 City Manager presents Proposed Budget to City Council
 - July 28 and August 18 and 25 Budget Work Sessions
 - August 19 and 26 Budget Public Hearings at Council Meetings
- August 16 Present Proposed Budget to Electric Utility Commission
- August 25 Budget Work Session – Enterprise Funds including Austin Energy
- September 13, 14 and 15 Council Budget Approval Readings



Mission: Deliver clean, affordable, reliable energy and excellent customer service.

AUSTIN ENERGY
FY 2010 BUDGET TO ACTUAL (Budget Based Statement)



Unaudited Results

\$ in Thousands

	May 2010 Year to Date Actual	May 2010 Year to Date Budget	Variance	Percent
REVENUES				
Service Area Base Revenue	\$ 346,301	\$ 344,381	\$ 1,920	0.6%
Bilateral & Ancillary Service Sales	11,318	21,133	(9,815)	-46.4%
Transmission Service Revenue	38,759	38,400	359	0.9%
Miscellaneous Revenue	21,494	24,860	(3,366)	-13.5%
Interest Income	5,368	7,999	(2,631)	-32.9%
Total Operating Revenue Without Fuel Revenue	423,240	436,773	(13,533)	-3.1%
Fuel & Green Choice Revenue	245,395	301,777	(56,382)	-18.7%
Total Operating Revenue	668,635	738,550	(69,915)	-9.5%
Total Revenue	668,635	738,550	(69,915)	-9.5%
OPERATING REQUIREMENTS				
Fuel and Green Power Expense	249,972	300,159	50,187	16.7%
Department O&M Without Fuel				
Department O&M	130,067	140,947	10,880	7.7%
Transmission Service Expense	40,936	42,142	1,206	2.9%
South Texas Project O&M	49,816	42,526	(7,290)	-17.1%
Fayette Power Project O&M	16,122	15,659	(463)	-3.0%
Call Center	16,400	18,714	2,314	12.4%
Energy Conservation Rebates	11,423	8,214	(3,209)	-39.1%
Bad Debt Expense	2,372	2,041	(331)	-16.2%
Administrative Support Transfer	9,682	9,682	0	0.0%
Total Operating O&M Without Fuel	276,818	279,925	3,107	1.1%
Total Operating Requirements	526,790	580,084	53,294	9.2%
DEBT SERVICE REQUIREMENTS				
Revenue Bond	83,300	87,709	4,409	5.0%
Other Obligations	516	1,652	1,136	68.8%
Total Debt Service Requirements	83,816	89,361	5,545	6.2%
TRANSFERS/USES OF COVERAGE				
General Fund Transfer	75,750	75,750	0	0.0%
Electric CIP Transfer	39,977	39,807	(170)	-0.4%
Revenue Bond Retirement Reserve Transfer	44,000	44,000	0	0.0%
Total Transfers	159,727	159,557	(170)	-0.1%
Total Requirements Without Encumbrances	770,333	829,002	58,669	7.1%
Total Encumbrances	14,117	14,117	0	0.0%
Total Requirements	784,450	843,119	58,669	7.0%
CHANGE TO BEGINNING BALANCE	\$ (115,815)	\$ (104,569)	\$ (11,246)	-10.8%

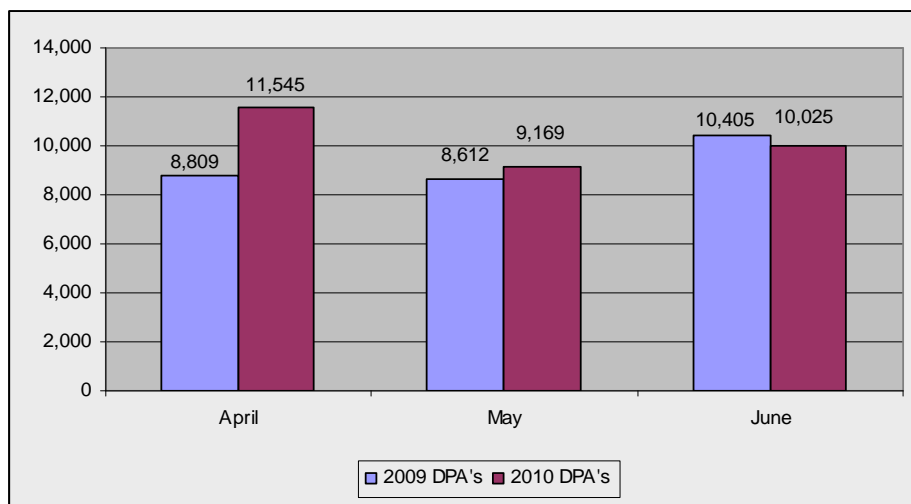


Monthly DPA and Disconnect Report Including Summer Moratorium information July 2010

Deferred Payment Agreements

Month	2009 DPAs	2010 DPAs
April	8,809	11,545
May	8,612	9,169
June	10,405	10,025
Monthly Total	27,826	30,739

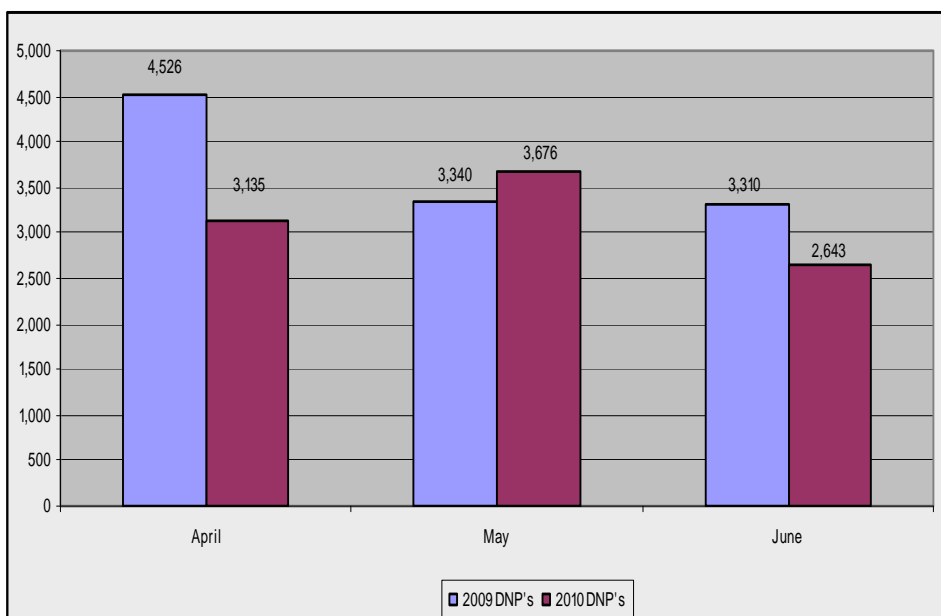
Note: In June 2010 there was a 3.5% decrease in the number of DPAs written compared to the number written in June 2009.



Residential Disconnections

Month	2009 Disconnects	2010 Disconnects
April	4,526	3,135
May	3,340	3,676
June	3,310	2,643
Monthly Total	11,176	9,454

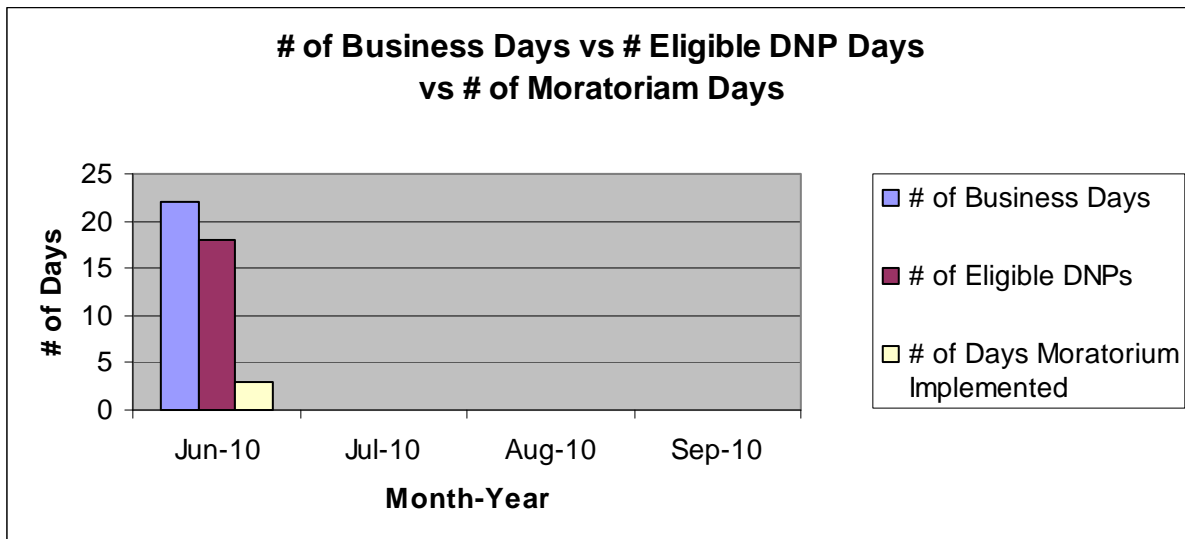
Life Support Information: For the month of June 2010, 99 customers were identified as Life Support Certified. Thirty-three accounts not active on a payment arrangement became delinquent. Four accounts received 24-hour notices and none were disconnected (due to payment being received or payment arrangement being activated).



Summer Moratorium Information

For the month of June 2010, Austin Energy recorded a total of 18 business days eligible to create “disconnect for non-payment” or DNP service orders. Austin Energy implemented the summer weather moratorium on three days, and DNP’s were not issued on June 7, June 14, and June 22 due to the combination of actual plus forecasted heat index.

	# Business Days	# Days Eligible DNPs	# Days Moratorium Implemented
Jun-10	22	18	3
Jul-10			
Aug-10			
Sep-10			



UPCOMING PROCUREMENTS BY AUSTIN ENERGY
Purchasing Department Report • Electric Utility Commission • July 19, 2010

	PROJECT NAME	ESTIMATED AMOUNT	CUSTOMER	ESTIMATED COUNCIL	DESCRIPTION
1	Transportation and disposal of PCBs	\$209,000	Environmental Care & Protection	August	Management, transportation and disposal of wastes from electrical equipment that contained PCBs, in compliance with EPA regulations.
2	Uniformed security guard services	\$1,600,000	Facilities	August	Unarmed security guard services for various AE facilities.
3	Transmission and Distribution Electrical Services	\$7,400,000/yr	ESD	August	Five-year contract for providing routine and emergency electric distribution powerline above ground installations and maintenance services.
4	Marketing research study services	\$400,000	DES	August	Full-service marketing research services to conduct market studies annually.
5	Consulting Services for Utility Rate Review	\$3,000,000	Regulatory & Government Affairs	August	Four-year consulting contract to assist in rate review planning and analysis including cost of service studies, cost analysis, rate research, rate design, implementation of a public involvement process and a comprehensive rate filing package.
6	EPA Protocol Calibration Gas	\$100,000	Environmental Care & Protection	September	Contract for purchase and rental of EPA protocol gases to support the continuous emissions monitoring system (CEMS) for Decker and Sand Hill power plants.
7	Fire Protection System Inspection, Testing and Maintenance	\$300,000	Power Production	September	Annual fire protection system inspection, testing and maintenance for systems at Decker and Sand Hill power plants.
8	Microsoft Enterprise License Agreement and Software Assurance - DIR (Summus Industries, Inc.)	\$14,600,000 (City-wide)	ITT	September	Citywide procurement through CTM for enterprise license agreement through Dell with Microsoft to update our current Microsoft infrastructure to the current versions. AE portion is \$520,000.
9	EPA Required Oil removal services	\$125,000	Environmental Care & Protection	October	EPA requires that AE contract with a Coast Guard-certified Oil Spill Response Organization (OSRO) for oil storage at Decker.
10	Response and Remediation Services	\$275,000	Environmental Care & Protection	October	Law requires quick response to spills of oil or other hazardous substances by OSHA-trained emergency responders on-call 24/7.
11	Underground Utility Locating	\$500,000	ESD	October	Annual agreement for locating and marking for underground electrical facilities; replaces expiring contract.
12	Aerial Maintenance for Transmission	\$150,000	ESD	October	Annual agreement for aerial maintenance service for energized and de-energized lines; replaces expiring contract.

ELECTRIC UTILITY COMMISSION

Schedule of Upcoming Briefings

In addition to monthly Budget, Procurements, and DPA/Disconnection reports

This schedule is subject to change as requested by Commissioners or staff

JULY 19, 2010

- FY 2011 Budget Discussion – third and final work session (Hart)
- Public Hearing 2 - Competitive Matters Resolution (Perny)
- Update on the development of affordability metrics (Dreyfus)
- Energy Conservation & Audit Disclosure Ordinance Update (Rabago)
- Austin Climate Protection Program Quarterly Report (Matthews)

AUGUST 16, 2010 *(Election of Officers)*

- FY 2010-2011 Budget – vote (Hart)
- Public Hearing 3 - Competitive Matters Resolution, if needed (Perny)
- Update on the development of affordability metrics (Dreyfus)
- Rate Review Overview (Dreyfus)
- ARRA-Funded Weatherization Program Update (Rabago)
- Plug-In Hybrid Program Update (Alford)

SEPTEMBER 20, 2010

- Fuel Hedging Program (Sweeney)
- Energy Time-of-Use Program Planning Update (Dreyfus)
- Quarterly M/WBE goals update (Ledesma, Lawson, Harris)

OCTOBER 18, 2010

- Austin Climate Protection Program Quarterly Report (Matthews)
- 2011 Texas Legislative Session (Alofsin, Mitchell)

NOVEMBER 15, 2010

DECEMBER 13, 2010

- Quarterly M/WBE goals update (Ledesma, Lawson, Harris)