

SUBJECT: Authorize award and execution of a 36-month requirements service contract with **ACLARA SOFTWARE INCORPORATED**, Wellesley, MA for online energy audit services in an amount not to exceed \$339,300, with two 12-month extension options in an amount not to exceed \$118,755 per extension option, for a total contract amount not to exceed \$576,010.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$9,425 is available in the Fiscal Year 2009-2010 Operating Budget of Austin Energy. Funding for the remaining 11 months of the original contract and the extensions is contingent upon funding in future budgets.

FISCAL NOTE: A fiscal note is not required.

FOR MORE INFORMATION CONTACT: Terry Nicholson, Senior Buyer/512-322-6586

PURCHASING: Sole Source.

PRIOR COUNCIL ACTION:

BOARD AND COMMISSION ACTION: To be reviewed by the Electric Utility Commission on 7/19/10.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

Since 2002, Austin Energy has offered residential and commercial customers the opportunity to conduct an online energy audit on their home or business through Austin Energy's website at www.austinenenergy.com. Aclara was initially selected through a competitive bid process to provide AE with the development of an online audit to provide to its customers. Since the program's inception, participation has grown to a current average of over 82,000 website hits annually. Once the customer inputs their home or business' characteristics, the inputs are saved permanently to allow customers to return at a later date to update their base on energy improvements made.

The goal of the Online Energy Audit Program is to educate and assist customers in reducing energy consumption by creating awareness. The service provides residential, multi-family and commercial customer's 24-hour access to an easy-to-use, online program via the internet. The online audit software allows customer-input of household/business characteristics, energy use of appliances, and what-if scenarios for different efficiency levels of appliances. The software provides instant data reports displaying energy consumption and makes recommendations to achieve a reduction in consumption for residential and commercial customers. The software provides Residential and Business Equipment Calculators to project energy savings for specific types of appliances.

A recent feature redesigned the Business Energy Center Benchmark score to display commercial facilities' benchmark results as a score value (0 to 100). The benchmark score provided by the

**CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION
VENDOR NAME: ACLARA SOFTWARE**

**AGENDA DATE: 08/19/2010
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Business Energy Center is one of two approved rating tools approved for commercial facilities to comply with the City's Energy Conservation Audit and Disclosure (ECAD) ordinance.

Aclara holds copyrights to its proprietary software. This product is sold only through Aclara and cannot be purchased through a distribution/representation company. Due to the ongoing investment made in this service it is essential that AE continue to contract with Aclara.