



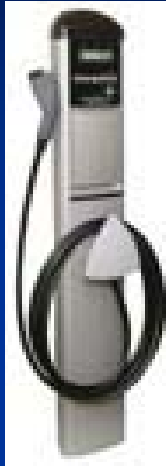
Plug-In Electric Vehicle Opportunity For Austin Energy

Presented to: EUC

September 20, 2010



The Perfect Storm



- **Economics**
Cheap oil is running out
- **Environmental**
Pressure to curb transportation pollutants
- **National Security**
Pressure to curb dependence on foreign oil



Plug-In Partners was a national grass-roots initiative to demonstrate to automakers that a market for Plug-In Hybrid Electric Vehicles (PHEV) exists today.

- Initiated January 2006
- Successfully completed October 2008

Since 2007: AE working with EPRI & ~60 utilities from US and Canada on PEV



Plug-ins Are Coming to Central Texas

PHEV or EREV

EV or BEV

*Near
Production*



Saturn Vue



BYD Auto F3DM



Chevrolet Volt



Ford Escape



Nissan Leaf



Tesla Model S



Daimler Smart
ForTwo



Mitsubishi iMIEV



Think City



Hyundai i10

*Pre-
Production*



Toyota
Prius



Volvo
V70



Chrysler Town & Country



VW Golf



Audi A1



Subaru
R1e



Dodge
ZEO



Peugeot
iOn



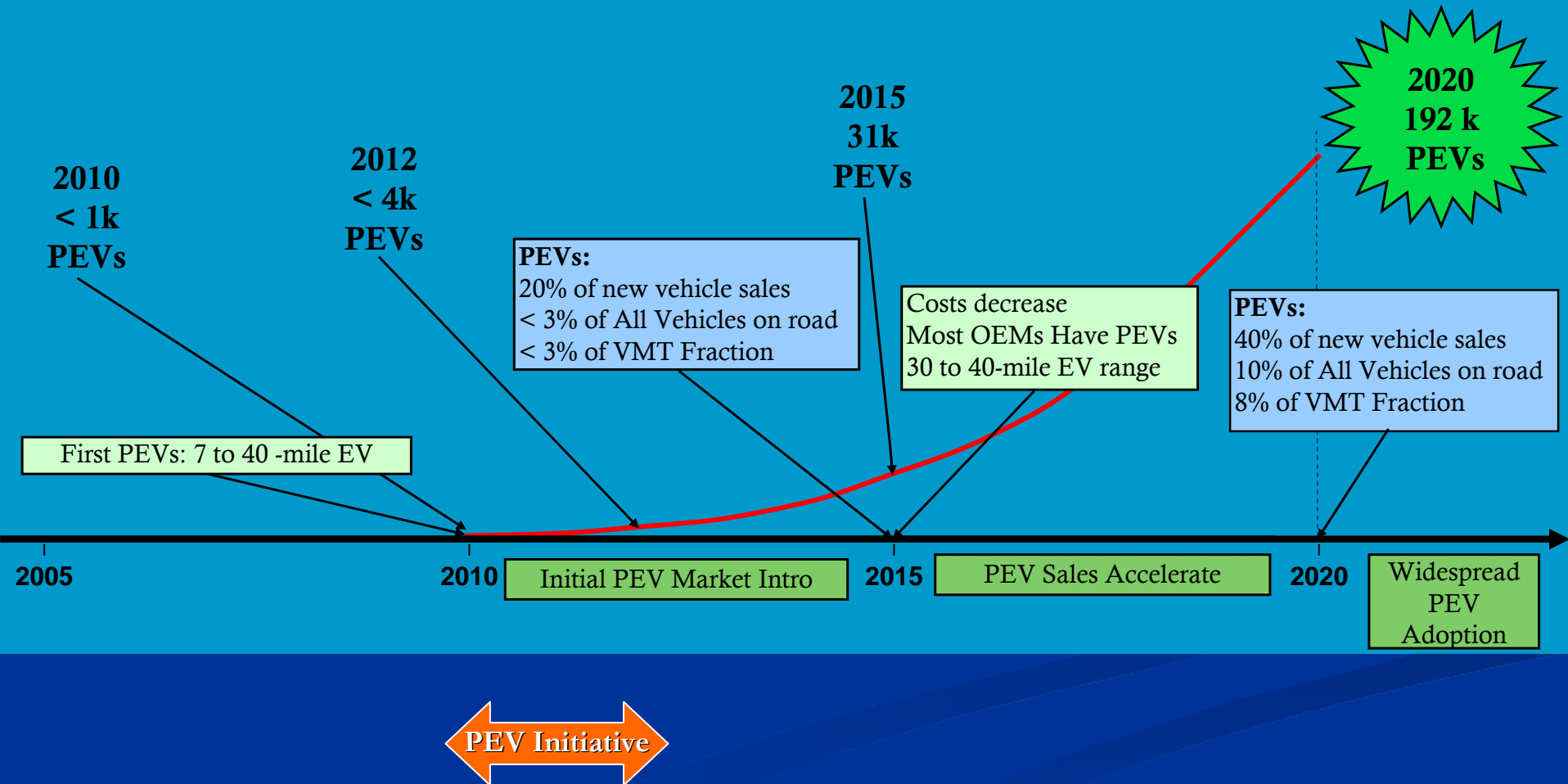
BMW Mini e



Daimler Smart ED

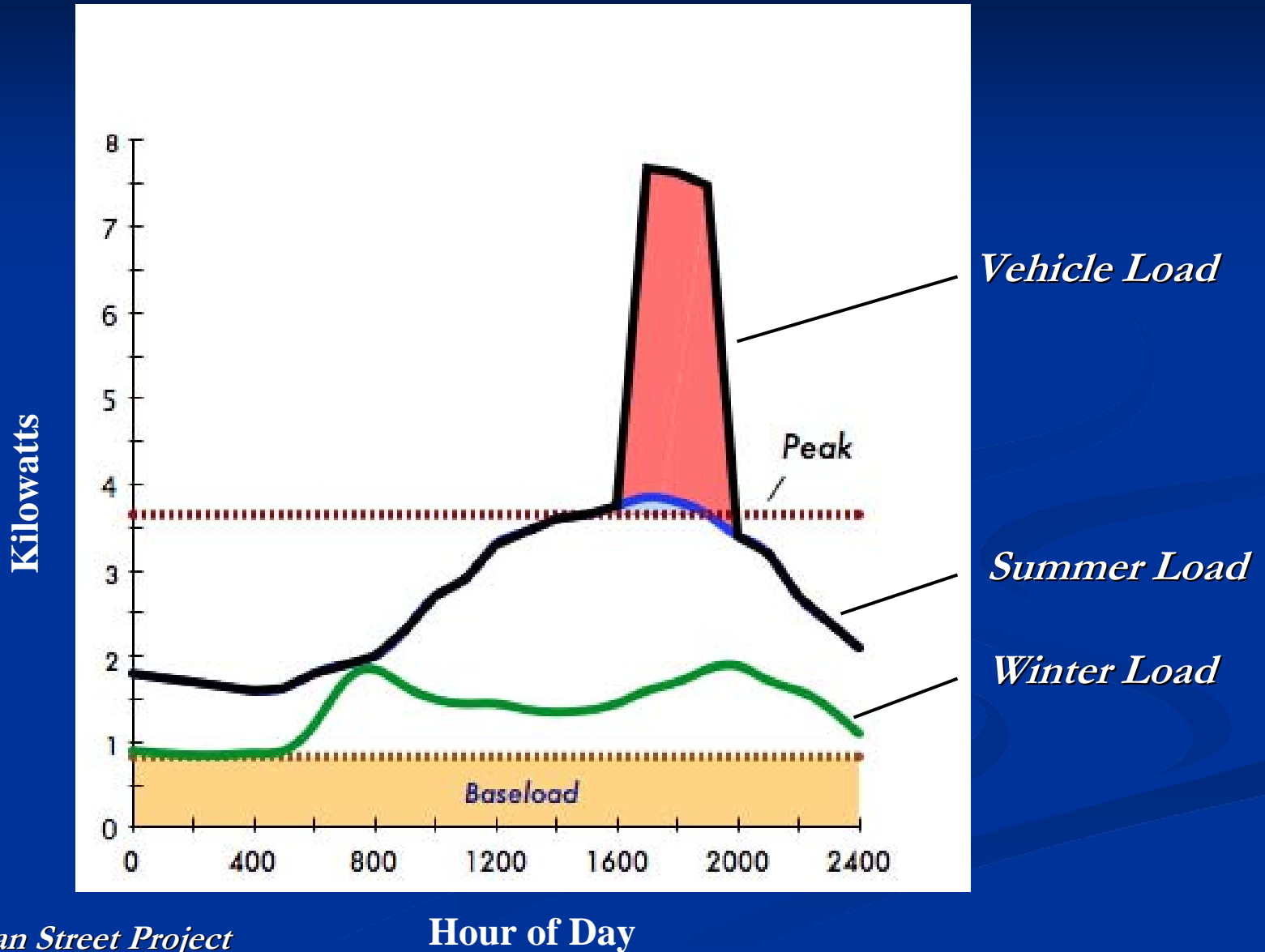


How Many PEVs Do We Prepare For?





Utility Impact from Home Charging (Illustrative)



Source: Pecan Street Project



P



LIGHT DU

1. Home Charging	2. Apartment/ Condo Charging	3. COA/AE Fleet Charging
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- What
- How
- What
- What communication infrastructure is required?

Residential Program:

AE Owns/Installs the Charging Station

"I want to drive truly zero emissions using Texas Wind"

"I want a fixed price for my transportation fuel"

"I want to drive on the lowest cost energy"

Program Components might include:

- Free installation of Level 2 EVSE
- AE has selective control of charging
- AE collects data on driver behavior
- Free emergency service
- Free public charging
- \$ X/month subscription fee



COA ELECTRIC TRANSPORTATION ROADMAP

COA programs w/ OEMs (Ford, Chrysler, GM, Nissan, etc.) begin

OEM Projection:
First PEVs: 7 to 40-mile EV Range
Li Ion Battery

2012 < 4,000 v

CECO Grant
38 Prius Conversions

EPRI Projection for PEVs:
60% of New Vehicle Sales

OEM Projection:
Increase, Most PEVs in 40-mile EV range

Austin Energy Estimate of PEV Deployment from 2010 to 2020

2020 - 192,000 Light Duty PEV Vehicles in Austin Service Territory

OEM Projection:
40-mile+ EV Range

EPRI Projection for PEVs:
40% of New Vehicle Sales
10% of All Vehicles on the Road
8% of VMT Fraction

2010

2015

2020

COA Hybrid Fleet Conversion Program

Initial PEV Market Intro

PEV Sales Accelerate

Widespread PEV Adoption

AE RESEARCH w/ CHRYSLER, GM, ERCOT & UT

PECAN STREET PROJECT DEMONSTRATION AT MUELLER
(Vehicle Integration w/ Smart Grid)

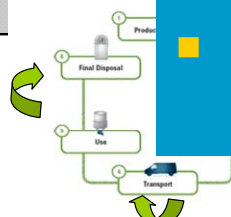
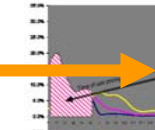
Deploy Test PEV Vehicles

Address Home Energy Consumption & Demand

Energy Choice Based on Consumer Needs

Ultra-Low Carbon Vehicles

Explore Load Shifting Peaks While Considering Impacts on



Begin Charging Station Testing



AE NEAR-TERM ELECTRIC TRANSPORTATION PROJECT

Install First Test Public Charging Station

Complete Intergovernmental Concept Agreement through CAMPO

Final Public Charging Agreement

Adopt Building Code Changes

Initiate Dealership Program

Adopt and Initiate Voucher Program

Publish Market Research Report

Initiate Marketing Program

Choose Vendors for Different Charging Station Classes

Finalize EVSE Protocols

DOE Stimulus Grants (FOA -28)

1.  Pecan Street Project
2. (FOA - 36)

Austin Energy Transportation Electrification
Near-Term Timeline

- Sept 2009 to Oct 2012
- Five Staff Committees
- Operational Pilot by Jan 2011

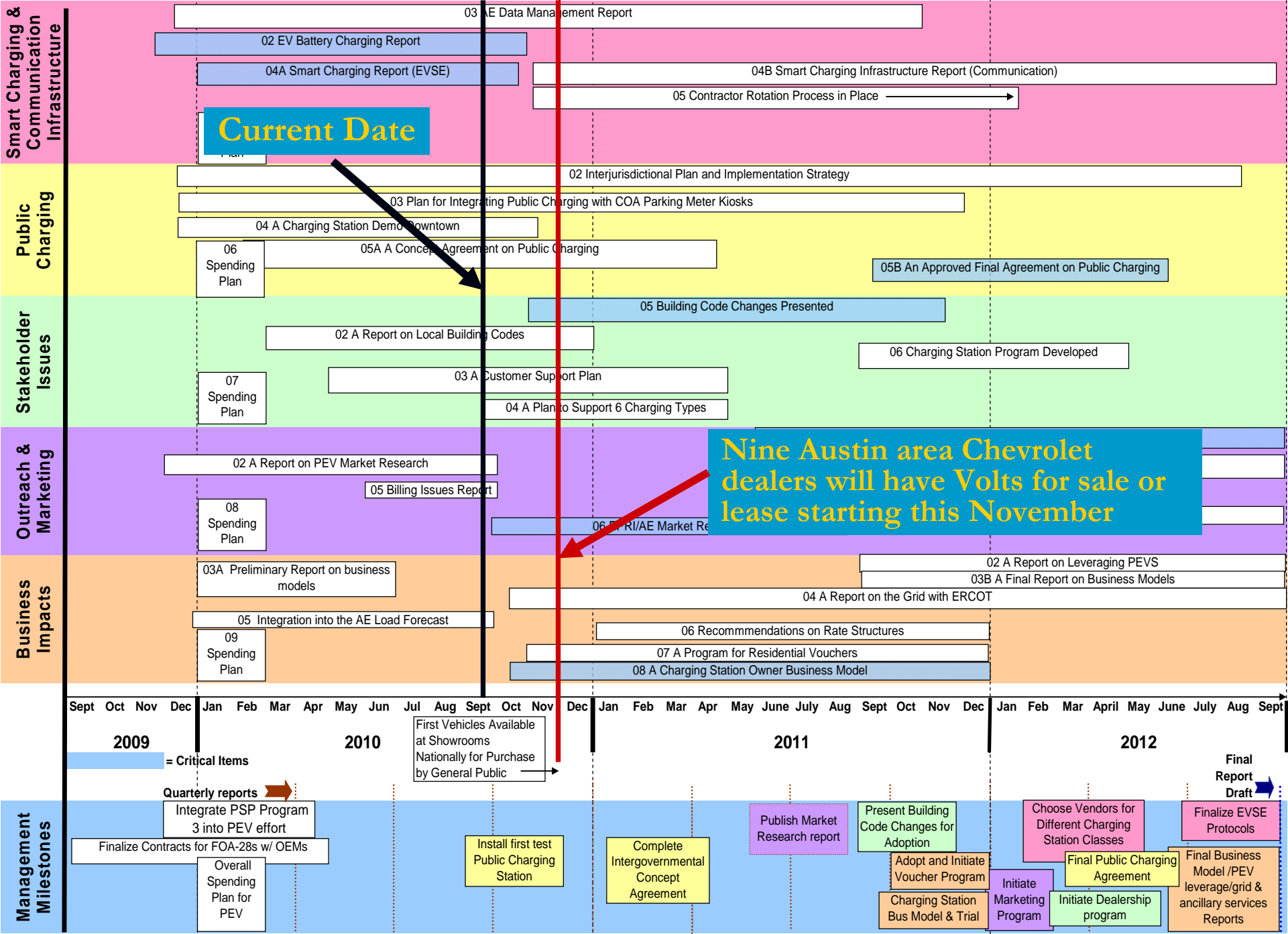
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y PEV Mechanics

AE TRANSPORTATION ELECTRIFICATION PROGRAM NEAR-TERM TIMELINE





Austin Energy PEV Initiative

Teams

Business Impacts

Outreach & Marketing

Stakeholder Issues

Public Charging

**Smart Charging &
Communication
Infrastructure**

- **Potential PEV Business Models**
- **Enabling Programs for Incentives & Rebates**
- **Smart Charging Programs & Rate Structures**
- **ERCOT Related Issues**



Austin Energy PEV Initiative

Teams

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**Outreach &
Marketing**

Stakeholder Issues

Public Charging

**Smart Charging &
Communication
Infrastructure**

- **Communication & Marketing Plan**
- **Understand Customer Issues & Preferences**
- **PEV Billing Issues**



Austin Energy PEV Initiative

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Public Charging

**Smart Charging &
Communication
Infrastructure**

- **PEV Infrastructure & Interface Issues**
- **Develop Plan for Customer Support**
- **Charging Station Program with Dealerships**



Austin Energy PEV Initiative

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Business Impacts

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Public Charging

**Smart Charging &
Communication
Infrastructure**

- **Local and Regional Public Charging Plan**
- **Determine Public Charging Costs**
- **Public Charging Demonstration**



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**Smart Charging &
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- **Grid Impacts of PEV Integration**
- **Infrastructure Requirements**
- **Leverage PEVs with Gen/Load/Storage**
- **Determine Data Management Issues**



To Design the Energy System of the Future the
“Pecan Street Project”

Brings Together:

City of Austin, Austin Energy,
University of Texas, Austin Chamber and Environmental
Defense Fund

And National Corporate Partnerships with:

Dell, GE Energy, IBM, Intel, Oracle, Cisco Systems, Microsoft,
Freescale Semiconductor and GridPoint



Pecan Street Project



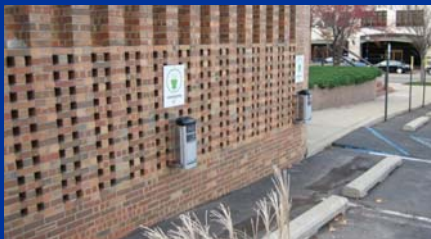
Task 1 *Solar/Charging Test*

Research Objectives: Cost and value of solar charging
Evaluate storage with solar including a nighttime charging component



Task 2 *Residential Charging Test*

Research Objectives: Utility operational standards for PEV infrastructure for residential types
Demonstrate PEV charging using townhouse or multi-unit situation



Task 3 *Retail Standards Development*

Research Objectives: Utility operational standards for infrastructure for retail
Test public charging infrastructure in a retail shopping center



Thank You