

**CITY OF AUSTIN**  
**AUSTIN-BERGSTROM INTERNATIONAL AIRPORT**  
**Airport Operating Fund 5070**  
**Income Statement - For Internal Use Only**  
**Fiscal Year to Date for 12 Months ended September 30, 2011 - Close II**

	Amended Budget	Year to Date w/ Encumb	Y-T-D Variance Fav (Unfav)	Y-T-D % Variance Fav (Unfav)
<b>REVENUE</b>				
<b>AIRLINE REVENUE</b>				
Landing Fees	20,400,000	18,556,036	(1,843,964)	(9.0%)
Terminal Rental & Other Fees	19,964,000	20,390,399	426,399	2.1%
<b>TOTAL AIRLINE REVENUE</b>	<b>40,364,000</b>	<b>38,946,435</b>	<b>(1,417,565)</b>	<b>(3.5%)</b>
<b>NON-AIRLINE REVENUE</b>				
Parking	25,903,000	27,854,382	1,951,382	7.5%
Other Concessions	16,545,000	16,435,686	(109,314)	(0.7%)
Other Rentals and Fees	6,644,000	6,658,686	14,686	0.2%
<b>TOTAL NON-AIRLINE REVENUE</b>	<b>49,092,000</b>	<b>50,948,754</b>	<b>1,856,754</b>	<b>3.8%</b>
Interest Income	450,000	201,417	(248,583)	(55.2%)
<b>TOTAL REVENUE</b>	<b>89,906,000</b>	<b>90,096,606</b>	<b>190,606</b>	<b>0.2%</b>
<b>OPERATING REQUIREMENTS</b>				
Fac Mgmt, Ops and Airport Security	34,273,931	33,344,798	929,133	2.7%
Airport Planning and Development	1,514,217	1,565,600	(51,383)	(3.4%)
Support Services	11,085,613	9,315,699	1,769,914	16.0%
Business Services	9,604,575	9,772,144	(167,569)	(1.7%)
<b>TOTAL OPERATING EXPENSES</b>	<b>56,478,336</b>	<b>53,998,241</b>	<b>2,480,095</b>	<b>4.4%</b>
<b>Debt Service</b>				
GO Debt Service Fund	30,101	30,101	0	0.0%
2003 Series Airport Revenue Bond DS	4,525,750	4,525,000	750	0.0%
2005 Variable rate Notes (Swap)	27,067,376	22,703,033	4,364,343	16.1%
2005 Variable rate Notes Fees	1,773,275	3,393,270	(1,619,995)	(91.4%)
\$28 Million Variable Rate Note	741,041	58,424	682,617	92.1%
PFC Debt Service Funding	(14,009,330)	(13,526,871)	(482,459)	3.4%
<b>TOTAL Net Debt Service</b>	<b>20,128,213</b>	<b>17,182,957</b>	<b>2,945,256</b>	<b>14.6%</b>
<b>OTHER REQUIREMENTS</b>				
Workers' Compensation	333,827	333,827	0	0.0%
Citywide Administrative Support	1,697,020	1,697,020	0	0.0%
Communications & Technology Mgmt	1,465,059	1,465,059	0	0.0%
Accrued Payroll	104,000	91,467	12,533	12.1%
27th Payroll	0	(15,428)	15,428	N/A
Additional Retirement Contribution	934,242	929,256	4,986	0.5%
Compensation Adjustment	22,425	21,613	812	3.6%
Liability Reserve	23,000	23,000	0	0.0%
Operating Reserve	686,000	627,561	58,439	8.5%
CTECC	57,161	57,161	0	0.0%
Trunked Radio Allocation	112,874	112,874	0	0.0%
<b>TOTAL OTHER REQUIREMENTS</b>	<b>5,435,608</b>	<b>5,343,410</b>	<b>92,198</b>	<b>1.7%</b>
<b>TOTAL REQUIREMENTS</b>	<b>82,042,157</b>	<b>76,524,608</b>	<b>5,517,549</b>	<b>6.7%</b>
<b>EXCESS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS</b>	<b>7,863,843</b>	<b>13,571,998</b>	<b>5,708,155</b>	<b>72.6%</b>

CITY OF AUSTIN  
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT  
FUND SUMMARY COMPARISON

	This month - This Year vs. Last Year				Fiscal YTD - This Year vs. Last Year			
	FY11 (Sep 11- close II) vs FY10 (Sep 10)				FY11 (Oct 10 - Sep 11-close II) vs FY10 (Oct 09 - Sep 10)			
	FY11 Sep-11	FY10 Sep-10	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance	FY11 YTD Sep-11	FY10 YTD Sep-10	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
<b>Airline Revenue</b>								
Landing Fees	1,470,967	2,327,099	(856,132)	(36.8%)	18,556,036	18,762,381	(206,345)	(1.1%)
Terminal Rental & Other Fees	1,647,818	(214,942)	1,862,760	(866.6%)	20,390,399	17,220,592	3,169,807	18.4%
Total Airline Revenue	3,118,785	2,112,157	1,006,628	47.7%	38,946,435	35,982,973	2,963,462	8.2%
<b>Non-Airline Revenue</b>								
Parking	2,427,206	2,093,304	333,902	16.0%	27,854,382	25,201,028	2,653,354	10.5%
Food/Beverage & Retail	488,709	399,408	89,301	22.4%	5,518,311	4,960,148	558,163	11.3%
Rental Car	744,615	723,150	21,465	3.0%	9,613,806	8,881,309	731,309	8.2%
Advertising	53,799	18,078	35,721	197.6%	526,869	257,193	269,676	104.9%
Ads Barter Revenue	2,285	3,125	(840)	(26.9%)	29,940	40,925	(10,985)	(26.8%)
Other Concessions	63,346	92,006	(28,660)	(31.2%)	747,451	33,211	714,240	4.6%
Other Rentals and Fees *	702,466	841,171	(138,705)	(16.5%)	6,658,686	6,787,393	(128,707)	(1.9%)
Total Non-Airline Revenue	4,482,426	4,170,242	312,184	7.5%	50,948,754	46,842,733	4,106,021	8.8%
Interest Income	15,410	56,561	(41,151)	(72.8%)	201,417	431,264	(229,847)	(53.3%)
<b>Total Operating Revenue</b>	<b>7,616,621</b>	<b>6,338,960</b>	<b>1,277,661</b>	<b>20.2%</b>	<b>90,096,606</b>	<b>83,256,970</b>	<b>6,839,636</b>	<b>8.2%</b>
<b>Operating Requirements</b>								
Fac Mgmt, Ops and Airport Security **	3,744,373	2,779,585	(964,788)	(34.7%)	33,344,798	33,138,284	(206,514)	(0.6%)
Airport Planning and Development **	178,184	115,330	(62,854)	(54.5%)	1,565,600	1,321,188	(244,412)	(18.5%)
Support Services **	1,215,935	1,047,997	(167,938)	(16.0%)	9,315,699	8,872,902	(442,797)	(5.0%)
Business Services **	893,934	831,829	(62,105)	(7.5%)	9,772,144	8,216,144	(1,556,000)	(18.9%)
Total Operating Expense	6,032,426	4,774,741	(1,257,685)	(26.3%)	53,998,241	51,548,518	(2,449,723)	(4.8%)
<b>Debt Service</b>								
GO Debt Service Fund	0	(28,519)	(28,519)	100.0%	30,101	0	(30,101)	N/A
2003 Series Airport Revenue Bond DS	377,000	376,000	(1,000)	(0.3%)	4,525,000	4,509,000	(16,000)	(0.4%)
2005 Variable rate Notes (Swap)	1,903,704	1,038,103	(865,601)	(83.4%)	22,703,033	21,529,196	(1,173,837)	(5.5%)
2005 Variable rate Notes Fees	877,833	0	(877,833)	N/A	3,393,270	1,935,424	(1,457,846)	(75.3%)
\$28 Million Variable Rate Note	3,061	7,518	4,457	59.3%	58,424	73,636	15,212	20.7%
PFC Debt Service Funding	(1,324,453)	(630,449)	694,004	110.1%	(13,528,871)	(12,370,371)	1,158,500	9.3%
Total Debt Service	1,837,145	762,653	(1,074,492)	(140.9%)	17,182,957	15,676,885	(1,506,072)	(9.6%)
<b>Other Requirements</b>								
Workers' Compensation	27,819	24,458	(3,361)	(13.7%)	333,827	320,174	(13,653)	(4.3%)
Citywide Administrative Support	141,418	129,713	(11,705)	(9.0%)	1,697,020	1,698,060	1,040	0.1%
Communications & Technology Mgmt	122,098	92,672	(29,416)	(31.7%)	1,465,059	1,213,160	(251,899)	(20.8%)
Accrued Payroll	(3,870)	67,115	70,985	105.8%	91,467	146,865	55,398	37.7%
27th Payroll	0	0	0	N/A	(15,428)	0	15,428	N/A
Additional Retirement Contribution	110,190	20,090	(90,100)	(448.5%)	929,979	603,979	(325,277)	(53.9%)
Compensation Adjustment	5,545	7,398	1,853	25.0%	21,613	18,212	(3,401)	(18.7%)
Operating Reserve	283,430	167,000	(116,430)	(69.7%)	627,561	167,000	(460,561)	(275.8%)
CTECC	4,763	0	(4,763)	N/A	57,161	0	(57,161)	N/A
Trunked Radio Allocation	9,406	7,933	(1,473)	(18.6%)	112,874	103,846	(9,028)	(8.7%)
Liability Reserve	1,917	1,757	(160)	(9.1%)	23,000	23,000	-	0.0%
Total Other Requirements	702,706	518,136	(184,570)	(35.6%)	5,343,410	4,294,296	(1,049,114)	(24.4%)
<b>Total Requirements</b>	<b>8,572,277</b>	<b>6,055,530</b>	<b>(2,516,747)</b>	<b>(41.6%)</b>	<b>76,524,608</b>	<b>71,519,699</b>	<b>(5,004,909)</b>	<b>(7.0%)</b>
<b>SURPLUS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS</b>	<b>\$ (955,656)</b>	<b>\$ 283,430</b>	<b>\$ (1,239,086)</b>	<b>(437.2%)</b>	<b>\$ 13,571,998</b>	<b>\$ 11,737,271</b>	<b>\$ 1,834,727</b>	<b>15.6%</b>

\* FY 2010 STS, Bldg Maint, and Fac Svcs expense refunds are stated as revenue to be consistent with FY 2011

\*\* FY 2010 Operating Requirements recategorized to be consistent with FY 2011



**CITY OF AUSTIN**  
**AUSTIN-BERGSTROM INTERNATIONAL AIRPORT**  
**Non-Airline Revenue Detail**

	This month - This Year vs. Last Year				Fiscal YTD - This Year vs. Last Year			
	FY11 (Sep 11 - Close II) vs FY10 (Sep 10)				FY11 (Oct 10 - Sep 11 - Close II) vs FY10 (Oct 09 - Sep 10)			
	September 2011	September 2010	Fav (Unfav) Variance	Fav (Unfav) %	YTD FY11	YTD FY10	Fav (Unfav) Variance	Fav (Unfav) %
<b>PARKING REVENUES</b>								
Parking	2,318,129	2,006,670	311,459	15.52%	26,666,392	24,234,446	2,431,946	10.04%
Off Airport Parking	109,077	86,634	22,443	25.91%	1,187,990	966,582	221,408	22.91%
<b>TOTAL PARKING REVENUES</b>	<b>2,427,206</b>	<b>2,093,304</b>	<b>333,902</b>	<b>15.95%</b>	<b>27,854,382</b>	<b>25,201,028</b>	<b>2,653,354</b>	<b>10.53%</b>
<b>OTHER CONCESSIONS</b>								
Rental Cars	744,615	723,150	21,465	2.97%	9,613,115	8,881,806	731,309	8.23%
Food and Beverage	280,536	216,866	63,670	29.36%	3,173,110	2,707,327	465,783	17.20%
Advertising	53,799	18,078	35,721	197.59%	526,869	257,193	269,676	104.85%
Telephone	32,793	57,104	(24,311)	(42.57%)	368,002	347,341	20,661	5.95%
News and Gift	208,173	182,542	25,631	14.04%	2,345,201	2,252,821	92,380	4.10%
Ads Barter Revenue	2,285	3,125	(840)	(26.88%)	29,940	40,925	(10,985)	(26.84%)
Airline Catering	12,040	15,209	(3,169)	(20.84%)	165,816	168,248	(2,432)	(1.45%)
Vending Commissions	17,914	17,426	488	2.80%	209,918	193,351	16,567	8.57%
Miscellaneous	599	2,267	(1,668)	(73.58%)	3,715	5,300	(1,585)	(29.91%)
<b>TOTAL OTHER CONCESSIONS</b>	<b>1,352,754</b>	<b>1,235,767</b>	<b>116,987</b>	<b>9.47%</b>	<b>16,435,686</b>	<b>14,854,312</b>	<b>1,581,374</b>	<b>10.65%</b>
<b>OTHER RENTALS &amp; FEES</b>								
Building-FBOs	41,542	41,316	226	0.55%	504,033	490,046	13,987	2.85%
Building - Other	134,629	122,920	11,709	9.53%	1,275,049	1,329,508	(54,459)	(4.10%)
Ground Rent	72,072	71,239	833	1.17%	900,672	868,787	31,885	3.67%
Telephone - STS	40,108	27,351 *	12,757	46.64%	431,117	588,348 *	(157,231)	(26.72%)
Building Maintenance Reimbursements	18,392	16,411 *	1,981	12.07%	127,776	125,828 *	1,950	1.55%
Facility Services Reimbursements	4,075	4,075 *	0	0.00%	50,801	54,023 *	(3,222)	(5.96%)
Hotel	45,863	104,988	(59,125)	(56.32%)	550,352	466,131	84,221	18.07%
GTSA Shuttle Permits	8,749	3,925	4,824	122.90%	41,080	40,675	405	1.00%
Taxi-Cab	137,271	79,101	58,170	73.54%	379,654	333,065	46,589	13.99%
Cargo Facilities	16,995	16,798	197	1.17%	203,950	201,581	2,369	1.18%
Fuel Flowage	55,180	43,523	11,657	26.78%	602,776	534,338	68,438	12.81%
Fuel Facility Fees	62,411	62,219	192	0.31%	746,933	745,377	1,556	0.21%
Cargo Ramp Use Fee	36,576	42,493	(5,917)	(13.92%)	436,665	516,193	(79,528)	(15.41%)
Other	18,794	144,282	(125,488)	(87.02%)	275,808	333,936	(58,128)	(17.41%)
Cash Over/Short	1,019	828	191	23.07%	9,834	9,000	834	9.27%
Property Sales	0	1,406	(1,406)	(100.00%)	17,186	2,249	14,937	664.16%
GSEM User Fee	3,177	3,177	0	0.00%	38,124	38,124	0	0.00%
Airport ID Badges, Fingerprints, Keys	5,673	55,119	(49,446)	(89.71%)	66,676	110,186	(43,310)	(39.31%)
<b>TOTAL OTHER RENTALS &amp; FEES</b>	<b>702,466</b>	<b>841,171</b>	<b>(138,705)</b>	<b>(16.49%)</b>	<b>6,658,686</b>	<b>6,787,393</b>	<b>(128,707)</b>	<b>(1.90%)</b>
<b>TOTAL NON-AIRLINE REVENUE</b>	<b>4,482,426</b>	<b>4,170,242</b>	<b>312,184</b>	<b>7.49%</b>	<b>50,948,754</b>	<b>46,842,733</b>	<b>4,106,021</b>	<b>8.77%</b>
<b>ACTUAL % OF TOTAL REVENUE</b>	<b>58.9%</b>	<b>65.8%</b>	<b>(6.9)</b>	<b>(10.49%)</b>	<b>56.5%</b>	<b>56.3%</b>	<b>0.2</b>	<b>0.36%</b>
<b>TARGET %</b>	<b>60.0%</b>				<b>60.0%</b>			

\* FY 2010 STS, Bldg Maint, and Fac Svcs expense refunds are stated as revenue to be consistent with FY 2011

CITY OF AUSTIN  
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT  
NON-AIRLINE REVENUE ACTUALS

	This month - This Year vs. Last Year			Fiscal YTD - This Year vs. Last Year				
	FY11 (Sep 11) vs FY10 (Sep 10)			FY11 (Oct 10 - Sep 11) vs FY10 (Oct 09 - Sep 10)				
<u>Non-Airline Revenue</u>	<u>FY11 Sep-11</u>	<u>FY10 Sep-10</u>	<u>Fav (Unfav) \$ Variance</u>	<u>Fav (Unfav) % Variance</u>	<u>FY11 YTD Sep-11</u>	<u>FY10 YTD Sep-10</u>	<u>Fav (Unfav) \$ Variance</u>	<u>Fav (Unfav) % Variance</u>
<b><i>OTHER CONCESSIONS</i></b>								
Rental Cars	706,873	702,159	4,714	0.7%	9,601,820	8,810,067	791,753	9.0%
Food and Beverage	272,319	220,158	52,161	23.7%	3,143,086	2,679,574	463,512	17.3%
News and Gift	208,034	189,210	18,824	9.9%	2,345,201	2,252,820	92,381	4.1%
<b>TOTAL</b>	<b>1,187,226</b>	<b>1,111,527</b>	<b>75,699</b>	<b>6.8%</b>	<b>15,090,107</b>	<b>13,742,461</b>	<b>1,347,646</b>	<b>9.8%</b>

CITY OF AUSTIN  
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT  
ADVERTISING CONTRACT ANALYSIS

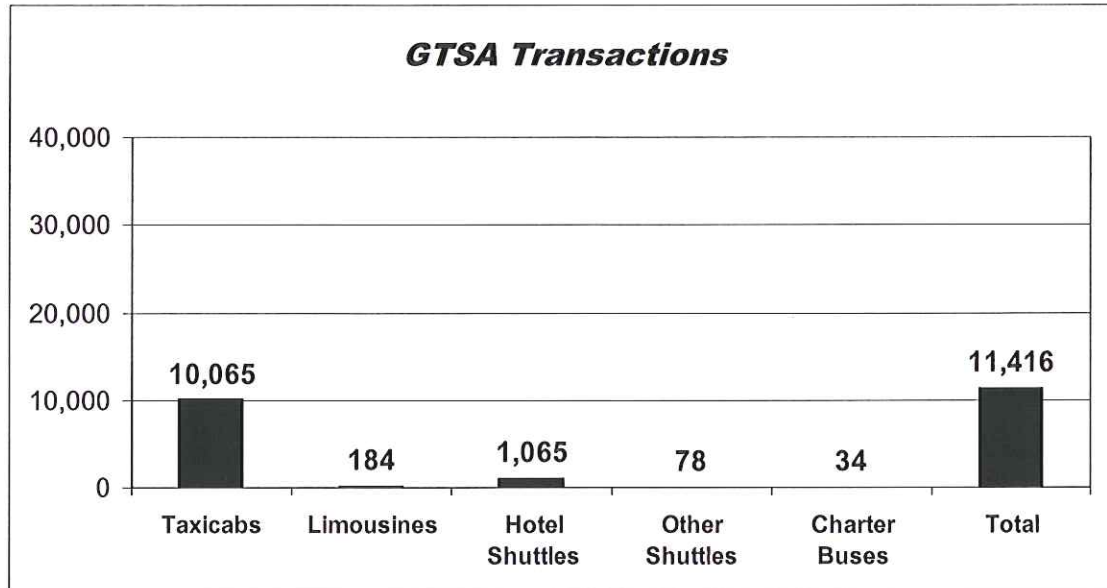
	This month - This Year vs. Last Year				Fiscal YTD - This Year vs. Last Year			
	FY11 (Sep 11) vs FY10 (Sep 10)				FY11 (Oct 10 - Sep 11) vs FY10 (Oct 09 - Sep 10)			
<u>Advertising</u>	<u>FY11 Sep-11</u>	<u>FY10 Sep-10</u>	<u>Fav (Unfav) \$ Variance</u>	<u>Fav (Unfav) % Variance</u>	<u>FY11 YTD Sep-11</u>	<u>FY10 YTD Sep-10</u>	<u>Fav (Unfav) \$ Variance</u>	<u>Fav (Unfav) % Variance</u>
Hotel	2,156	4,435	(2,279)	(51.4%)	33,056	54,113	(21,057)	(38.9%)
Cab	759	344	415	120.6%	7,262	4,130	3,132	75.8%
Others:								
Static Display	32,360	13,300			261,353	198,951		
Tech Display	18,524	0			184,834	0		
MAG	0	0			51,130	0		
Others Subtotal:	50,884	13,300	37,584	282.6%	497,317	198,951	298,366	150.0%
<b>TOTAL</b>	<b>53,799</b>	<b>18,079</b>	<b>35,720</b>	<b>197.6%</b>	<b>537,635</b>	<b>257,194</b>	<b>280,441</b>	<b>109.0%</b>

**AUSTIN-BERGSTROM INTERNATIONAL AIRPORT  
ENPLANEMENTS  
FY 2010 VS. FY 2011**

	<u>FY 2011</u>	<u>FY 2010</u>	<u>Month over Month</u> <u>Change</u> <u>%</u>	<u>YTD</u> <u>Change</u> <u>%</u>
October	381,906	366,747	4.13%	4.13%
November	372,492	343,369	8.48%	6.24%
December	377,283	353,737	6.66%	6.38%
January	320,267	303,053	5.68%	6.22%
February	303,871	276,785	9.79%	6.82%
March	399,305	363,280	9.92%	7.38%
April	362,683	351,621	3.15%	6.75%
May	413,069	369,844	11.69%	7.42%
June	418,307	398,910	4.86%	7.09%
July	425,683	417,893	1.86%	6.48%
August	386,879	369,542	4.69%	6.31%
September	362,896	342,934	5.82%	6.27%
	<u>4,524,641</u>	<u>4,257,715</u>		

<u>YTD Sep-11</u>	<u>YTD Sep-10</u>	<u>Inc/(Dec)</u>	<u>% Inc/(Dec)</u>
4,524,641	4,257,715	266,926	6.27%

GROUND TRANSPORTATION TRANSACTIONS  
OCTOBER 2011



**NOTE**

The AVI System was not operational until October 14<sup>th</sup>. The numbers displayed are for transactions that occurred between October 14<sup>th</sup> and October 31<sup>st</sup>. An updated report to include the year to year comparisons will be generated when the system is fully functional.



## AUSTIN AIRPORT ADVISORY COMMISSION MEETING

5:00 PM  
2716 SPIRIT OF TEXAS DRIVE  
ROOM No. 160  
AUSTIN, TEXAS

### 2012 MEETING DATES

January 10, 2012

February 14, 2012

March 13, 2012

April 10, 2012

May 8, 2012

June 12, 2012

July 10, 2012

August 14, 2012

September 11, 2012

October 9, 2012

November 13, 2012

December 11, 2012



## AGENDA



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	10743	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	November 10, 2011			
Department:	Purchasing			
Subject				
Authorize award and execution of a contract with HUMBLE EQUIPMENT CO., INC., Ruston, LA for runway texturing services for the Austin-Bergstrom International Airport in an amount not to exceed \$95,400.				
Amount and Source of Funding				
Funding is available in the Fiscal Year 2011-2012 Capital Improvement Budget (CIP).				
Fiscal Note				
A fiscal note is attached.				
Purchasing Language:	Sole bid received.			
Prior Council Action:				
For More Information:	Brenda Helgren, Sr. Buyer/974-9141			
Boards and Commission Action:	To be reviewed by the Austin Airport Advisory Commission November 8, 2011.			
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.			
Related Items:				
Additional Backup Information				
<p>This contract is for concrete surface retexturing services for airport runways to increase friction values to maintain compliance with FAR Part 139 regulations (Federal Aviation Regulation) and Advisory Circular 150/5320-12.</p> <p>The Department of Aviation's Airside Operations has performed friction testing and determined that retexturing is needed in order to bring back the micro and macro textures to the runways. At this time the friction numbers (mu values) are lower on 3 touchdown zones than the maintenance value recommended by industry standards (FAA). The mu value on our main runway touchdown zone (17R) is past the minimum level recommended in the FAA Advisory Circular.</p> <p>The original concrete surface of the west runway (17R/35L) is approximately 54 years old and receives most of our</p>				

landing jet aircraft. The east runway (17L/35R) is approximately 13 years old. Both runways have had rubber removed from the surface using a high pressure water method over the life of the runways. This water removal of the rubber has affected the surface by polishing the rough areas and smoothing out the aggregate.

These services are to roughen up the aggregate and concrete material of the surfaces to increase friction. If the retexturing is not completed, the runways will become unsafe for landing aircraft when the pavement gets wet. Retexturing is a common form of resurfacing concrete and asphalt pavement surfaces for airports. Many other airports across the country use this same method to extend the pavement life before considering a resurfacing, which is much more expensive. The airports that are known to use this method are San Antonio, Dallas-Fort Worth and El Paso.

MBE/WBE solicited: 13/0

MBE/WBE bid: 0/0

**BID TABULATION/MATRIX**

IFB BKH0123

Runway Texturing

(1 Line Item)

**Vendor**

**Total Price for Twelve Month Period**

Humble Equipment Co., Inc.  
Ruston, LA

**\$95,400**

A complete bid tabulation is on file in the Purchasing Office and on the City of Austin, FASD Purchasing website.

**PRICE ANALYSIS**

- a. Sole bid.
- b. One hundred and forty-one notices were sent including thirteen MBEs. One bid was received. MBEs and/or WBEs did not respond.
- c. This is the first purchase of its type; therefore, there is no pricing history available.

**APPROVAL JUSTIFICATION**

- a. Sole Bid.
- b. The Purchasing Office concurs with the Aviation Department's recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.



## CIP EXPENSE DETAIL

DATE OF COUNCIL CONSIDERATION:  
CONTACT DEPARTMENT(S):

11/10/11  
Aviation

SUBJECT: Authorize award and execution of a contract with HUMBLE EQUIPMENT CO., INC., Ruston, LA for runway texturing services for the Austin-Bergstrom International Airport in an amount not to exceed \$95,400.

Funding is available in the Fiscal Year 2011-2012 Capital Improvement Budget (CIP).

### CURRENT YEAR IMPACT:

Department:	Aviation
Project Name:	Runway Retexturing Project
Fund/Department/Unit:	4910-8107-3207 Department of Aviation
Funding Source:	Airport Capital Fund
Current Appropriation:	95,400.00
Unencumbered Balance:	95,400.00
Amount of This Action:	(95,400.00)
Remaining Balance:	<u>0.00</u>
 Total Amount of this Action	 <u><u>95,400.00</u></u>

**ANALYSIS / ADDITIONAL INFORMATION:** This contract is for concrete surface retexturing services for airport runways to increase friction values to maintain compliance with FAR Part 139 regulations (Federal Aviation Regulation) and Advisory Circular 150/5320-12.

The Department of Aviation's Airside Operations has performed friction testing and determined that retexturing is needed in order to bring back the micro and macro textures to the runways. At this time the friction numbers (mu values) are lower on 3 touchdown zones than the maintenance value recommended by industry standards (FAA). The mu value on our main runway touchdown zone (17R) is past the minimum level recommended in the FAA Advisory Circular.

The original concrete surface of the west runway (17R/35L) is approximately 54 years old and receives most of our landing jet aircraft. The east runway (17L/35R) is approximately 13 years old. Both runways have had rubber removed from the surface using a high pressure water method over the life of the runways. This water removal of the rubber has affected the surface by polishing the rough areas and smoothing out the aggregate.

These services are to roughen up the aggregate and concrete material of the surfaces to increase friction. If the retexturing is not completed, the runways will become unsafe for landing aircraft when the pavement gets wet. Retexturing is a common form of resurfacing concrete and asphalt pavement surfaces for airports. Many other airports across the country use this same method to extend the pavement life before considering a resurfacing, which is much more expensive. The airports that are known to use this method are San Antonio, Dallas-Fort Worth and El Paso.

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	10602	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	November 10, 2011			
Department:	Purchasing			
Subject				
<p>Authorize award and execution of a contract through the Houston-Galveston Area Council of Governments Cooperative Purchasing Program (HGAC) with NATIONAL BUS SALES &amp; LEASING, INC., Marietta, GA for the purchase of ten new passenger shuttle-buses in an amount not to exceed \$819,387.20.</p>				
Amount and Source of Funding				
<p>Funding is available in the Fiscal Year 2011-2012 Capital Budget of the Aviation Department.</p>				
Fiscal Note				
<p>A fiscal note is attached.</p>				
Purchasing Language:	Cooperative Purchase			
Prior Council Action:				
For More Information:	Sharon Patterson, Senior Buyer/972-4014			
Boards and Commission Action:	To be reviewed by the Austin Airport Advisory Commission on November 8, 2011.			
MBE / WBE:	<p>This Cooperative Purchase is exempt from the MBE/WBE Ordinance. This exemption is in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.</p>			
Related Items:				
Additional Backup Information				



This contract is for the purchase of ten new passenger shuttle-buses to be assigned to the Aviation Department. These buses will be able to transport 15 passengers and will be equipped with grab rails, luggage racks, and both interior and exterior destination signs.

Prior to October 2009, the company that was under contract to manage the parking operations at Austin Bergstrom International Airport was responsible for the purchase of all passenger shuttle-buses used at the airport. These buses were then amortized and reimbursed by the City over the term of the contract. Under the terms of the new contract that began in October 2009, the City assumed responsibility for the purchase of the shuttle buses.

The Austin Climate Protection team and Fleet have worked together to develop a vehicle purchasing process in our progress towards our citywide objective of obtaining carbon neutrality by 2020. The development of the purchasing criteria incorporates emissions impact, available technologies on the market, physical demands on the vehicle, and service application. These criteria are applied to all vehicles submitted to Fleet for purchase.

These buses are powered with engines capable of burning Compressed Natural Gas (CNG) fuel. In line with Austin Climate Protection Program goals, CNG provides an approximate 25% reduction in greenhouse gas emissions versus using gasoline and an approximate 25% reduction versus using diesel.

The buses in this RCA have been recommended for purchase utilizing a process that involves the Fleet Officer, affected Department Directors, and Assistant City Managers (ACMs). ACM approval is required for all new additions to the City's fleet prior to any requests made to the Purchasing Office.

The pricing for these buses represents a .6% increase to the last purchase made in April 2011. The increase in price is due to a manufacturer price increase on the chassis.

The Purchasing Office conducted an analysis to determine that the National Bus Sales & Leasing, Inc. HGAC contract is the best value to the City. This contract offered the lowest prices and is able to provide buses that fully meet the needs of the using department. National Bus Sales & Leasing, Inc. is contracted through HGAC to supply these types of buses to other public entities statewide as a result of a competitive bidding process. Utilizing the HGAC contract provides for volume discount pricing as well as the earliest opportunity to place the City's bus order.

## CIP EXPENSE DETAIL

DATE OF COUNCIL CONSIDERATION:  
CONTACT DEPARTMENT(S):

11/10/11  
Aviation

SUBJECT: Authorize award and execution of a contract through the Houston-Galveston Area Council of Governments Cooperative Purchasing Program (HGAC) with NATIONAL BUS SALES & LEASING, INC., Marietta, GA for the purchase of ten new passenger shuttle-buses in an amount not to exceed \$819,387.20.

Funding in the amount of \$819,387.20 is available in the fiscal Year 2011-2012 Capital Budget of the Aviation Department.

### CURRENT YEAR IMPACT:

Department:	Aviation
Project Name:	Shuttles FY12
Fund/Department/Unit:	4910-8107-4051
	Department of Aviation
Funding Source:	Airport Capital Fund
Current Appropriation:	1,100,000.00
Unencumbered Balance:	1,100,000.00
Amount of This Action:	(819,387.20)
Remaining Balance:	<u>280,612.80</u>
 Total Amount of this Action	 <u><u>819,387.20</u></u>

**ANALYSIS / ADDITIONAL INFORMATION:** This contract is for the purchase of ten new passenger shuttle-buses to be assigned to the Aviation Department. These buses will be able to transport 15 passengers and will be equipped with grab rails, luggage racks, and both interior and exterior destination signs.

The Austin Climate Protection team and Fleet have worked together to develop a vehicle purchasing process in our progress towards our citywide objective of obtaining carbon neutrality by 2020. The development of the purchasing criteria incorporates emissions impact, available technologies on the market, physical demands on the vehicle, and service application. These criteria are applied to all vehicles submitted to Fleet for purchase.

These buses are powered with engines capable of burning Compressed Natural Gas (CNG) fuel. In line with Austin Climate Protection Program goals, CNG provides an approximate 25% reduction in greenhouse gas emissions versus using gasoline and an approximate 25% reduction versus using diesel.

The buses in this RCA have been recommended for purchase utilizing a process that involves the Fleet Officer, affected Department Directors, and Assistant City Managers (ACMs). ACM approval is required for all new additions to the City's fleet prior to any requests made to the Purchasing Office.

The pricing for these buses represents a .6% increase to the last purchase made in April 2011. The increase in price is due to a manufacturer price increase on the chassis.

The Purchasing Office conducted an analysis to determine that the National Bus Sales & Leasing, Inc. HGAC contract is the best value to the City. This contract offered the lowest prices and is able to provide buses that fully meet the needs of the using department. National Bus Sales & Leasing, Inc. is contracted through HGAC to supply these types of buses to other public entities statewide as a result of a competitive bidding process. Utilizing the HGAC contract provides for volume discount pricing as well as the earliest opportunity to place the City's bus order.



## AGENDA



## Recommendation for Council Action (CMD)

Austin City Council	Item ID:	10586	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	November 10, 2011			
Department:	Contract Management			
Subject				
<p>Authorize negotiation and execution of professional services agreements with the following three (3) staff recommended firms (or one of the other qualified responders): CORGAN ASSOCIATES, INC., Dallas, TX; R.W. ARMSTRONG &amp; ASSOCIATES, INC., Austin, TX; and REYNOLDS, SMITH AND HILLS, INC., Austin, TX for Professional Services for the 2012 Austin-Bergstrom International Airport (ABIA) Architectural and Engineering Services Rotation List for a period of two years or until financial authorization is expended, with a total amount not to exceed \$7,500,000 divided among the 3 firms.</p>				
Amount and Source of Funding				
<p>Funding is available in the Fiscal Year 2011-2012 Capital and/or Operating and Maintenance Budget of the City of Austin Aviation Department.</p>				
Fiscal Note				
<p>There is no unanticipated fiscal impact. A fiscal note is not required.</p>				
Purchasing Language:	Staff recommendations are the most qualified firms out of seventeen firms evaluated through the City's qualification-based selection process.			
Prior Council Action:				
For More Information:	Robert Hengst 530-6604; Rolando Fernandez 974-7749; April Shaw 974-7141			
Boards and Commission Action:	To be reviewed by the Austin Airport Advisory Commission on November 8, 2011.			
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9B of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program) by meeting the goals with 15.80% MBE and 15.80% WBE subconsultant participation.			
Related Items:				
Additional Backup Information				

The purpose of the 2012 Austin Bergstrom International Airport (ABIA) Architectural and Engineering Services Rotation List is to provide professional architectural and engineering services to the City of Austin's Aviation Department in support of ABIA project needs. Work assignments will typically be associated with airport building and/or structural additions or modifications, civil or utility projects, and/or other airport-oriented specialty work. Specific task assignments shall include scoping, investigation, design, estimating, construction oversight, and/or other functions as required. Additional services which may be required include:

- Professional Scoping and Exploratory Services
- Professional Services Coordination
- Architectural Services
- Electrical Engineering Services
- Mechanical Engineering Services
- Structural Engineering Services
- Civil Engineering Services
- Environmental Services
- Airport Special System Services
- Airport Planning Services
- Permitting Services
- Cost Estimating Services
- LEED™ Certified Services

Participation subgoals stated in the solicitation were: 1.90% African American; 9.00% Hispanic; 4.90% Asian/Native; and 15.80% WBE. The recommended firms provided MBE/WBE Compliance Plans that met the goals of the solicitation and were approved by the Small and Minority Business Resources Department.

Notification of issuance of a Request for Qualifications (RFQ) for the subject services was sent to 514 firms on Friday, July 22, 2011. The RFQ was obtained by 197 firms, and 20 firms submitted qualification statements. Two (2) of the firms which submitted qualification statements were certified MBE/WBE firms.

This authorization provides for funding of professional engineering and architectural services of approximately \$2,500,000 for each of the three (3) firms for a total amount not to exceed \$7,500,000. The period of service is estimated to be approximately two years or until financial authorization is expended.

This request allows for the development of a professional services agreement with each of the three (3) recommended firms. This rotation list will allow assignment of projects based on the City's established rotation list management procedures. Should the City be unsuccessful in negotiating a satisfactory agreement with a recommended firm, negotiations will cease with that firm and the funding will be distributed among the remaining firms.

**RECOMMENDED FIRMS:**

CORGAN ASSOCIATES, INC.

R.W. ARMSTRONG & ASSOCIATES, INC.

REYNOLDS, SMITH AND HILLS, INC.



**M/WBE Summary:**

**RECOMMENDED FIRM:** CORGAN ASSOCIATES, INC. – Total Participation:

NON M/WBE TOTAL – PRIME	68.40%
Corgan Associates, Inc., Dallas, TX	68.40%
MBE TOTAL – SUBCONSULTANTS	15.80%
African American Subtotal	1.90%
(MB) BLGY, Inc., Austin, TX (architectural support)	
Hispanic Subtotal	9.00%
(MH) The Arizpe Group, Inc., Austin, TX (MEP engineering)	
Native/Asian Subtotal	4.90%
(MA) Chan & Partners Engineering, LLC, Austin, TX (civil engineering; drainage engineering)	
WBE TOTAL – SUBCONSULTANTS	15.80%
(FW) Rogers Moore Engineers, LLC, Houston, TX (structural engineering)	
(FW) Baer Engineering & Environmental Consulting, Inc., Austin, TX (environmental consulting (including sustainability), environmental engineering, site assessment – environmental, environmental impact studies)	
(FW) Austin Permit Service, Inc., Houston, TX (building permit services)	
NON M/WBE TOTAL – SUBCONSULTANTS	
KSA Engineers, Inc., Austin, TX (civil engineering)	
The Beck Group, Dallas, TX (cost estimating)	

**RECOMMENDED FIRM:** R.W. ARMSTRONG & ASSOCIATES, INC. – Total Participation:

NON M/WBE TOTAL – PRIME	50.00%
R.W. Armstrong & Associates, Inc., Austin, TX	50.00%
MBE TOTAL – SUBCONSULTANTS	15.80%
African American Subtotal	1.90%
(MB) HVJ Associates, Inc., Austin, TX (environmental consulting, traffic consulting, CAD services, civil engineering, traffic and transportation engineering)	
Hispanic Subtotal	9.00%
(MH) Jose I. Guerra, Inc. (engineer services – professional, engineering services (not otherwise classified), structural engineering)	

(FH) MWM DesignGroup, Inc., Austin, TX (civil engineering, permitting)

Native/Asian Subtotal 4.90%

(FA) Accurate CAD & Technical Services, Inc., Austin, TX (CAD services, administrative consulting)

(MA) Encotech Engineering Consultants, Inc., Austin, TX (mechanical engineering, electrical engineering, structural engineering, cost estimating)

WBE TOTAL – SUBCONSULTANTS 15.80%

(FW) K Friese & Associates, Inc., Austin, TX (transportation consulting, UR utility re-engineering services, feasibility studies (consulting), traffic and transportation engineering, land development and planning/engineering, highways; streets; airport pay-parking lots – engineering, drainage engineering, civil engineering, engineering consulting)

(FW) TransSolution, LLC, Fort Worth, TX (designing services, aviation consulting, engineering consulting, feasibility studies, transportation consulting)

NON M/WBE TOTAL – SUBCONSULTANTS 18.40%

Gresham Smith & Partners, Dallas, TX (architectural services - professional, buildings architectural design, environmental – architectural, land development and – planning - architectural, architectural consulting, urban planning consulting, energy management engineering)

Chiang Patel & Yerby, Inc. (CP&Y), Houston, TX (design services (architectural & engineering NP) , engineering consulting, civil engineering, designing, drainage engineering, construction management services, land development and planning/ engineering, cost estimating, transportation consulting)

The Broussard Group, dba TBG Partners, Austin, TX (landscape architecture)

Harris Miller Miller & Hanson, Inc., Burlington, MA (acoustics; noise abatement – architectural service)

MAC Consulting, LLC, Guilford, IN (consulting services, transportation consulting)

CAGE, Inc., Irving, TX (baggage handling equipment and parts, ramps – aircraft boarding, bridges – passenger loading)

**RECOMMENDED FIRM:** REYNOLDS, SMITH AND HILLS, INC. – Total Participation:

NON M/WBE TOTAL – PRIME 68.40%

Reynolds, Smith and Hills, Inc., Austin, TX 68.40%

MBE TOTAL – SUBCONSULTANTS 15.80%

African American Subtotal 1.90%

(MB) Apex Cost Consultants, Inc., Dallas, TX (cost estimating)

Hispanic Subtotal 9.00%

(MH) The Arizpe Group, Inc., Austin, TX (mechanical engineering (terminal infill programming))

Native/Asian Subtotal	4.90%
<hr/>	
(MA) Encotech Engineering Consultants, Inc., Austin, TX (electrical engineering (buildings))	

WBE TOTAL – SUBCONSULTANTS	15.80%
<hr/>	
(FW) Austin Architecture Plus, Inc. dba Architecture Plus, Austin, TX (architecture & building permit services)	
(FH) Cadd Studio, Inc., Round Rock, TX (drafting services (architectural and engineering), research services (other than business))	
(FW) Ferguson Consulting, Inc., Magnolia, TX (electrical engineering (airside and NAVAIDS))	
(FH) MWM DesignGroup, Inc., Austin, TX (civil engineering (airside/landside drainage and permitting))	
(FW) P.E. Structural Consultants, Inc., Austin, TX (terminal infill programming)	
(FW) TransSolutions, LLC, Fort Worth, TX (aviation consulting)	
(FH) Zander Engineering and Consulting, Inc., Austin, TX (environmental engineering)	

NON M/WBE TOTAL – SUBCONSULTANTS	
<hr/>	
BNP Associates, Inc., Danbury, CT (baggage handling system consultant)	
Chiang Patel & Yerby, Inc. (CP&Y), Houston, TX (landside civil)	
Zephyr Environmental Corporation, Austin, TX (environmental engineering)	



**Contract Management Department  
Evaluation of Consultant Qualifications**

Composite

Received:

August 29, 2011

Project:

2012 ABIA Architectural And Engineering Rotation List

## EVALUATION MATRIX

Project Manager:

Robert Hengst

	Firm (or Joint Venture)	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	[100] TOTAL POINTS	RANK
		[Yes or No] M/WBE Goals met or G.F.E.	[Yes or No] Prime Firm's EEO Program	[24] Experience of Project Manager/ Engineer/ Architect	[15] Experience and Availability of Proposed Staff	[15] Prime Firm's Comparable Project Experience	[15] Subconsultant Firms' Comparable Project Experience	[8] Team's Experience with Austin Issues	[12] Team's Structure and Project Approach	[11] COA Experience with Prime		
1	CORGAN ASSOCIATES, INC.	Y	Y	21.68	13.70	13.25	13.88	7.42	10.63	11.00	91.56	1
2	R.W. ARMSTRONG & ASSOCIATES, INC.	Y	Y	20.73	13.63	13.00	14.13	7.22	10.71	11.00	90.42	2
3	REYNOLDS, SMITH AND HILLS, INC.	Y	Y	20.26	13.45	12.68	14.38	7.02	11.35	11.00	90.14	3
4	GENSLER	Y	Y	20.47	13.53	12.63	13.57	7.32	11.05	11.00	89.57	4
5	URS CORPORATION	Y	Y	19.95	13.12	12.45	13.47	7.59	10.92	10.85	88.34	6
6	JACOBS ENGINEERING GROUP, INC.	Y	Y	19.68	13.47	12.92	13.47	7.30	10.58	11.00	88.42	5
7	GARVER, LLC	Y	Y	19.84	12.96	12.50	13.41	7.18	10.42	11.00	87.31	7
8	CAMP, DRESSER & MCKEE, INC.	Y	Y	19.22	12.75	11.95	13.93	7.38	11.13	10.83	87.20	8
9	KIMLEY-HORN & ASSOCIATES, INC.	Y	Y	19.60	11.17	11.22	14.38	7.32	11.21	11.00	85.89	9
10	ATKINS NORTH AMERICA, INC.	Y	Y	21.13	12.88	12.30	12.82	5.68	9.80	11.00	85.61	10
11	GOODWIN ENGINEERING, INC.	Y	Y	21.42	13.33	11.80	12.45	6.05	9.50	11.00	85.55	11
12	K. FRIESE & ASSOCIATES, INC. (WBE/FW)	Y	Y	19.36	13.55	9.63	13.69	7.12	11.00	11.00	85.34	12
13	KLOTZ ASSOCIATES, INC.	Y	Y	19.49	11.50	12.13	11.71	6.33	10.15	11.00	82.32	13
14	CIVIL & ENVIRONMENTAL CONSULTANTS, INC.	Y	Y	16.99	13.67	9.85	13.27	6.52	8.25	11.00	79.54	14



**Contract Management Department  
Evaluation of Consultant Qualifications**

15	BROWN & GAY ENGINEERING, INC.	Y	Y	16.40	13.05	8.60	12.17	7.08	10.17	11.00	78.47	15
16	PARSONS COMMERCIAL TECHNOLOGY GROUP, INC.	Y	Y	12.88	11.88	11.83	13.30	5.00	7.08	11.00	72.98	16
17	KGA ARCHITECTURE	Y	Y	7.11	12.33	10.97	12.83	5.05	8.83	11.00	68.12	17
	SUNLAND GROUP (WBE/FW)						NON - RESPONSIVE					
	AMTECH BUILDING SCIENCES, INC.						NON - COMPLIANT					
	REINHART & ASSOCIATES, INC.						NON - RESPONSIVE					

**SUBJECT:** Authorize award, negotiation, and execution of a contract with **SIEMENS INDUSTRY, INC.**, DFW Airport, TX for the purchase of fault tolerant servers and software for the Department of Aviation in an amount not to exceed \$287,822. SIEMENS INDUSTRY, INC. is the sole source provider for these services.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$287,822 is available in the Fiscal Year 2010-2011 Capital budget of the Aviation Department.

**FISCAL NOTE:** A fiscal note is attached.

**FOR MORE INFORMATION CONTACT:** Brenda Helgren, Sr. Buyer/974-9141

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** To be reviewed by the Airport Advisory Commission on November 8, 2011.

**PURCHASING:** Sole Source

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9B of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

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The scope of work includes the replacement of fault tolerant servers for the ABIA Terminal Baggage Handling System Control Room that are obsolete and identified as end-of-life (EOL).

The work associated with this purchase is a part of the proprietary software system that controls the ABIA baggage handling system. The sole source purchase is required to maintain system integrity and the continuance of service and warranty for the entire system.

The original equipment is NEC and was installed by Siemens; but replacement parts are no longer available. The proposed work is a part of the Siemens proprietary software system that controls ABIA baggage handling. Specific items related to the deployment include: four (4) HP DL-380 GL Graphics and Sort Controller Servers, one (1) HP Universal Rack 10642 G2 42U, MS Windows Server 2008 Edition, MS SQL Server 2008 R2, Siemens Wincc 7.0 Client, Siemens Wincc 7.0 web navigator 10 client access license, Endpoint Protection 11, Marathon everRun MX Enterprise, GEFanuc Suite Upgrade, Acronis Backup and Recovery 11 with universal restore, installation, integration with existing system, testing, and on-site training.

# CITY OF AUSTIN



## MBE / WBE UTILIZATION FORM & UTILIZATION PLAN FOR SOLE / SINGLE SOURCE AND PROFESSIONAL SERVICES

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Project Name: ABIA Siemens Server Replacement

Contract Number:

Date: 9/16/2011

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*JUNE 2009*



MINORITY- AND WOMEN-OWNED BUSINESS ENTERPRISE (MBE/WBE)

MBE/WBE UTILIZATION FORM

☒ SOLE/SINGLE SOURCE  
☐ PROFESSIONAL SERVICES

Even though no goals have been established for this contract, the Offeror is invited to comply with the City's MBE/WBE Procurement Program, if areas of subcontracting are identified.

If any service is needed to perform the Contract and the Offeror does not perform the service with its own workforce or if supplies or materials are required and the Offeror does not have the supplies or materials in its inventory, the Offeror is encouraged to contact the Small and Minority Business Resources Department (SMBR) at (512) 974-7600 to obtain a list of MBE and WBE firms available to perform the service or provide the supplies or materials. The Offeror is also encouraged to make a Good Faith Effort to use available MBE and WBE firms. Good Faith Efforts include but are not limited to contacting the listed MBE and WBE firms to solicit their interest in performing on the Contract; using MBE and WBE firms that have shown an interest, meet qualifications, and are competitive in the market; and documenting the results of the contacts.

Will subcontractors or sub-consultants or suppliers be used to perform portions of this Contract?


No \_\_\_\_\_

Yes   X   If yes, contact SMBR at (512) 974-7600 to obtain an availability list.

I understand that even though no goals have been established, I am encouraged to comply with the City of Austin's MBE/WBE Procurement Program if subcontracting areas are identified. I agree that this Form and Utilization Plan shall become a part of my Contract.

Siemens Industry, Inc.  
Company Name

Chris Roach, SR Director Customer Service  
Name and Title of Authorized Representative (Print or Type)

  
Signature

20 SEP 201  
Date

FOR SMALL AND MINORITY BUSINESS RESOURCES DEPARTMENT USE ONLY:

\_\_\_\_ APPROVAL IS HEREBY GRANTED.

\_\_\_\_ APPROVAL IS HEREBY DENIED. CONTACT SMBR FOR ADDITIONAL INFORMATION.

Reviewing Counselor \_\_\_\_\_ Date \_\_\_\_\_



**UTILIZATION PLAN**  
(Please duplicate as needed)

**PROJECT NAME:** \_ ABIA Siemens Server Replacement

**PRIME CONTRACTOR/CONSULTANT COMPANY INFORMATION**

Name of Contractor/Consultant	Siemens Industry, Inc.		
Address	2700 Esters Blvd Suite 200B (Mailing address PO 613209)		
City, State Zip	DFW, TX 75261		
Phone	972 947 7000	Fax Number	
Name of Contact Person	Dan Devine		
Is company City certified?	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> MBE <input type="checkbox"/> WBE <input type="checkbox"/> MBE/WBE Joint Venture <input type="checkbox"/>		

I understand that even though no goals have been established, I am encouraged to comply with the City of Austin's MBE/WBE Procurement Program if subcontracting areas are identified. I certify that the information included in this Utilization Plan is true and complete to the best of my knowledge and belief. I further understand and agree that the information in this document shall become part of my Contract.

**Name and Title of Authorized Representative (Print or Type)**

Chris Roach

SR Director Customer Service

Signature



20 SEP 2011

Date

Provide a list of all proposed subcontractors/subconsultants/suppliers that will be used in the performance of this Contract.

<b>Sub-Contractor/Consultant</b>			
City of Austin Certified	MBE <input type="checkbox"/>	WBE <input type="checkbox"/>	Ethnic/Gender Code: <input type="checkbox"/> NON-CERTIFIED
Vendor ID Code			
Contact Person	Phone Number:		
Amount of Subcontract	\$		
List commodity codes & description of services			

<b>Sub-Contractor/Consultant</b>			
City of Austin Certified	MBE <input type="checkbox"/>	WBE <input type="checkbox"/>	Ethnic/Gender Code: <input type="checkbox"/> NON-CERTIFIED
Vendor ID Code			
Contact Person	Phone Number:		
Amount of Subcontract	\$		
List commodity codes & description of services			

**Please submit this completed form to:**

Purchasing Office  
Attn: (Insert Buyer Name)  
124 E. 8<sup>th</sup> St., STE 308  
Austin, Texas 78701  
Phone: (512) 974-2500  
Fax: (512) 974-2388

FOR SMALL AND MINORITY BUSINESS RESOURCES DEPARTMENT USE ONLY:

\_\_\_\_ APPROVAL IS HEREBY GRANTED.

\_\_\_\_ APPROVAL IS HEREBY DENIED.

Reviewing Counselor \_\_\_\_\_ Date \_\_\_\_\_

# SIEMENS

August 2, 2011

Robert Hengst, P.E.  
ABIA Department of Aviation  
Manager, Engineering & Construction  
City of Austin, Department of Aviation  
Austin Bergstrom International Airport  
2716 Spirit of Texas Drive, #116  
Austin, Texas 78719

RE: Siemens Proprietary Content -- Server Replacement Project

Dear Mr. Hengst:

Although some material is available, the required configuration of hardware and software along with the integration of all material into a unified system that meets the designed use by ABIA creates a proprietary content value that cannot be sourced in its entirety from anyone other than Siemens. Purchasing this project through Siemens will not effect the terms and conditions of the existing Technical Service Agreement.

Sincerely,



Dan Devine  
Customer Relationship Manager -- Airports  
Siemens Industry, Inc.  
P.O. Box 613209  
DFW Airport, TX 75261  
[daniel.devine@siemens.com](mailto:daniel.devine@siemens.com)  
(817) 682-6538 cell phone  
(972) 937-7298 fax



**PURCHASING OFFICE  
CITY OF AUSTIN**

**REQUEST FOR SOLE OR SINGLE SOURCE PROCUREMENT**

DATE: August 2, 2011

TO: Purchasing Officer or Designee

NAME: Brenda Helgren

FROM: Robert Hengst

PHONE: (512) 530-6604

1. Request approval for Sole Source or Single Source Procurement of goods and/or services for the reasons as described in Section 3 herein.
2. Describe item/service to be purchased. Include department, use of product/service, cost, name, and telephone number of vendor and other descriptive information.

The scope of work includes the replacement of fault tolerant servers for the ABIA Terminal Baggage Handling System Control Room that are obsolete and identified as end-of-life (EOL). The original equipment is NEC and was installed by Siemens, but replacement parts are no longer available. The proposed work is a part of the Siemens proprietary software system that controls ABIA baggage handling. Specific items related to the deployment include: four (4) HP DL-380 GL Graphics and Sort Controller Servers, one (1) HP Universal Rack 10642 G2 42U, MS Windows Server 2008 Edition, MS SQL Server 2008 R2, Siemens Wincc 7.0 Client, Siemens Wincc 7.0 web navigator 10 client access license, Endpoint Protection 11, Marathon everRun MX Enterprise, GEFanuc Suite Upgrade, Acronis Backup and Recovery 11 with universal restore, Installation, Integration with existing system, testing, and on-site training. Total cost is \$287,822 inclusive by Dan Devine, Customer Relationship Manager – Airports, Siemens Industry, (817) 682-6538. Proposal is dated August 1, 2011.

3. Procurement is: (Check only one)

☒ Sole Source (Complete appropriate section A – C)

☐ Single Source (Complete Section D)

This procurement is necessary because:

Sole Source	A.	There is no competitive product. The good/service is a one-of-a-kind or patented product, a copyrighted publication available from only one source or a unique item such as an artwork. Detail Explanation:
	B.	The product is only available from a regulated or natural monopoly. For example, utilities, gravel from the only gravel pit in the area protected site, territorial/geographical area, or some similar situation. Detail Explanation:
	C.	The product is a component of an existing system that is only available from one supplier. The replacement of a component or a repair part may only be available from the original supplier. Detail Explanation: The work associated with this purchase is a part of the proprietary software system that controls the ABIA baggage handling system. The sole source purchase is required to maintain system integrity and the continuance of service and warranty for the entire system.
Single	D.	A Single Source is the one source among others in a competitive marketplace which for specific justifiable reasons has predominant qualifications for selection for contract award. Detail Explanation:



4.

I certify that a Sole Source or Single Source Procurement exists. Over \$5,000 forward to the Purchasing Office.

<i>JS</i>	Jim Smith	Aviation	<i>[Signature]</i>	8/3/11
	Director (printed)	Department	Signature	Date
	Robert Goode		<i>[Signature]</i>	8/9/11
	ACM Name (printed)		Signature	Date
	(Only if over \$50,000)			

Purchasing Office (Over \$5,000):	
<input checked="" type="checkbox"/> Concur	<input type="checkbox"/> Do Not Concur
<i>[Signature]</i>	
Purchasing Officer or Designee	10/28/2011 Date

## RCA DETAIL SUMMARY

Buyer Name: Brenda Helgren Solicitation Number: N/A

### Brief Description:

1. What is being purchased (commodity or services) and who is it being purchased for? Fault tolerant servers for the BHS at the airport. Is this a multiple-department purchase (City-Wide)? NO
2. Is this an annual or multi-year contract or a one-time purchase? One Time
3. Is this a competitive purchase, single, or sole-source or professional service contract? Sole Source
4. Method of Purchase: IFB, IFBBV, RFP, RFQS? N/A
5. Was a pre-bid or pre-proposal conference held? N/A

### Budget:

1. Where are the funds coming from? CIP
2. How much is being spent? \$287,822.00
3. Will future funding be required for this purchase? No
4. How much is available in the current Fiscal Year? \$287,822

Date of Board or Commission Approval: (if required) 11/8/11

### Background Information:

1. Why is this purchase necessary and what is the benefit? The scope of work includes the replacement of fault tolerant servers for the ABIA Terminal Baggage Handling System Control Room that are obsolete and identified as end-of-life (EOL).

The work associated with this purchase is a part of the proprietary software system that controls the ABIA baggage handling system. The sole source purchase is required to maintain system integrity and the continuance of service and warranty for the entire system.

The original equipment is NEC and was installed by Siemens; bur replacement parts are no longer available. The proposed work is a part of the Siemens proprietary software system that controls ABIA baggage handling. Specific items related to the deployment include: four (4) HP DL-380 GL Graphics and Sort Controller Servers, one (1) HP Universal Rack 10642 G2 42U, MS Windows Server 2008 Edition, MS SQL Server 2008 R2, Siemens Wincc 7.0 Client, Siemens Wincc 7.0 web navigator 10 client access license, Endpoint Protection 11, Marathon everRun MX Enterprise, GEFanuc Suite

Upgrade, Acronis Backup and Recovery 11 with universal restore, installation, integration with existing system, testing, and on-site training.

2. Is this purchase part of another project? No
3. Is there a continued need for supplies and services? Yes
4. If this is a single or sole source, have the necessary documents been reviewed and approved by upper management? Yes. Do the documents justify this purchase? Yes Will this be an on-going project? No
5. Is a professional service contract? N/A
6. Was this an emergency purchase? N/A
7. Is this an amendment to an existing contract? No If so, give background on the current contract (Contract #)? State why it is necessary.
8. Is this a ratification request? N/A
9. How many firms were solicited, including MBE/WBEs and how many bids or proposals were received? N/A

**IFBBV, RFQS OR RFP Evaluation Information:**

Provide detail information regarding the evaluation/approval process between all departments involved. Was there a review team, group, or panel? Who was on the team, group, or panel? Any issues on this project that the team, group, panel voiced? N/A

**VENDOR ISSUES:**

Are there any vendors or bidders who have expressed complaints or opposition to this item? No If so, provide the details.

**PRE-POSITIONING:**

State where you are in the pre-positioning negotiations: 95%

**RECOMMENDATION:** Recommend approval of this item at Council meeting on: 12/8/11



## **AAAC Body Scanner Resolution - 11/08/2011**

**WHEREAS**, the U.S. Department of Homeland Security (DHS) and the Transportation Security Administration (TSA) continues to progress toward installation of controversial Advanced Image Technology (AIT) at the Austin Bergstrom International Airport (ABIA); and

**WHEREAS**, a previous resolution passed by this body on December 14, 2010 recommended that City Council oppose the installation of AITs at ABIA and further oppose the practice of invasive body searching and encouraged City Council to inform the TSA, and State and Federal delegations of such opposition; and

**WHEREAS**, the previous resolution did not result in any meaningful action taken by City Council to stop AIT installation; and

**WHEREAS**, FOIA lawsuits filed by the Electronic Privacy Information Center, an organization that includes former employees of the National Security Agency, have revealed that the DHS and TSA have long known the scanners are ineffective for security screening, despite DHS and TSA's claims to the contrary, and some countries, such as Germany, Israel, and Italy, have banned these devices from use citing lack of effectiveness; and

**WHEREAS**, the same FOIA lawsuits further reveal that AIT scanners have generated a cancer-cluster among the TSA employees working at Boston Logan Airport, the only employee population DHS has surveyed, that is eight times higher than normal cancer incidence rates, and that the DHS and TSA have misrepresented the findings of third-party tests of their scanning equipment, despite the DHS and TSA having repeatedly made public statements claiming that AIT scanners pose no health safety hazards; and

**WHEREAS**, the DHS and TSA have clearly violated all governmental safeguards that protect public health by introducing radiation emitting systems without clinical safety trials.

**WHEREAS**, House Representative John Mica (R-FL), an author of the Congressional act that created the Transportation Security Administration, has entered into the Congressional Record that he ordered the Government Accountability Office (GAO) to audit the AIT machines and the GAO concluded an "extensive failure rate" for these devices, but Rep. Mica was barred from revealing the extent of the failure rate because the Department of Homeland Security classified those findings; and

**WHEREAS**, the International Air Transport Association (IATA) has reported that airline profits have decreased by over \$40 billion since the TSA introduced these overly intrusive policies; and

**WHEREAS**, the introduction of AIT machines at ABIA, which has been recently recognized as the most highly rated Second Tier airport in the country, will undoubtedly continue to hurt ABIA's airline profits and, in turn, hurt the Austin economy by straining the community at its principle point of entry.

### **NOW THEREFORE BE IT RESOLVED THAT THE AUSTIN AIRPORT ADVISORY COMMISSION:**

Recommends to all levels of government, and especially to City Council, to halt the implementation and use of AIT scanners at ABIA until the safety of such technology is clearly demonstrated with proper testing procedures.

Source:

Steven Hart AAAC  
Mark Segaloff AAAC