

Austin City Council		Item ID:	10854	Agenda Number	<item_outline></item_outline>
Meeting Date:	Dece	December 8, 2011			
Department:	Purc	hasing			

#### Subject

Authorize award, negotiation and execution of a 12-month service contract with SAFETEC COMPLIANCE SYSTEMS, Vancouver, WA, for access to and support for a web-based materials safety data sheet management system for Austin Energy in an estimated not to exceed \$18,000, with four 12-month extensions options in an estimated amount not to exceed \$18,000 per extension option, for a total estimated contract amount not to exceed \$90,000.

#### Amount and Source of Funding

Funding in the amount of \$13,500 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the remaining three months of the original contract period and extension options is contingent upon available funding in future budgets.

#### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing	Sole proposal received.
Language:	Sole proposal received.
Prior Council	
Action:	
For More	Dolores Castillo, Sr. Buyer/322-6466
Information:	Dolotes Casullo, 51. Buyer/ 522-0400
Boards and	
Commission	To be reviewed by the Electric Utility Commission on 11/14/2011
Action:	
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
Related Items:	

#### Additional Backup Information

This contract will provide access to and maintenance of a web-based chemical inventory and materials safety data sheets (MSDS) management system for hazardous materials and chemicals. Access to this data will include the collection, monitoring and reporting of hazardous chemical inventories across Austin Energy (AE) facilities in compliance with various federal, state and local regulations.

Employers must comply with the General Duty Clause of the Occupational Safety Health Act (OSHA), which requires employers to keep their workplace free of recognized hazards. OSHA standards are rules that describe the

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methods that employers must use to protect their employees from hazards. Congress enacted the Emergency Planning and Community Right-to-Know Act or EPCRA in 1986 to establish requirements for federal, state and local governments, tribes, and industry regarding emergency planning and "community right-to-know" reporting on hazardous and toxic chemicals. The 2003 International Fire Code, as locally amended by the City of Austin, requires that businesses storing or using hazardous materials above-ground obtain a permit. This requirement allows Austin Fire Department to track potential hazards and inform responding firefighters about specific chemical hazards at a certain location. All of these regulations require an inventory by location and updated MSDS information, which this system will provide.

This system will streamline data collection, report creation and permit submittals, and provide crucial multi-user access to AE. In addition, the contract will provide technical assistance and training, if requested by AE. A similar system is currently used by AE, however, the proposed contract will cover additional facilities and 24-hour telephone emergency response. The contract will also include the addition of pictographs for all chemicals to comply with the Globally Harmonized System for the Classification and Labeling of Chemicals (GHS) which will be officially adopted by OSHA next year.

An Austin Energy evaluation team with safety and environmental expertise evaluated the proposal based on the proposed system concept, experience, personnel qualifications and certifications, and management structure. The evaluation team recommended award to the sole proposer.

MBE/WBE solicited: 22/8 MBE/WBE bid: 0/0

#### PRICE ANALYSIS

- a. Sole proposal. The proposal closing date was extended and companies contacted in an effort to obtain additional proposals without success. This is a very specialized service with very limited companies able to provide it.
- b. Two hundred seventy-six notices were sent including 22 MBEs and 8 WBEs. One proposal was received, with no response from the MBE/WBEs.

#### APPROVAL JUSTIFICATION

- a. Safetec Compliance Systems is the current provider of this service.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

## EVALUATION MATRIX FOR Materials Safety Data Sheet Mgt. Sys DKC0028

Evaluation Category		SAFETEC Vancouver, WA
Costs – Tab F Total costs for all sections	20 points	20
Sys Concept & Solution  a. web based b. technical assistance c. training d. maintenance ongoing e. system configuration	30 points	25
Demonstrated Applicable Experience a. references	15 Points	14
Personnel Qualifications & Certifications a. account management – min of 5 years b. project mgt team – min of 5 years	15 Points	14
Project Management Structure  a. project leadership b. reporting responsibilities c. availability and access to technicians	20 Points	20
TOTAL		93

confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, pricing for the proposals have been omitted from this matrix. As per Section 252.049 of the local government code, contents of a proposal shall remain



Austin City Council		Item ID:	10858	Agenda Number	<item_outline></item_outline>
Meeting Date:	Dece	December 8, 2011			
Department:	Purch	nasing			

#### Subject

Authorize award, negotiation and execution of a 24-month service contract with GE POWER & WATER, Houston, TX; TRANSCANADA TURBINES, Houston, TX; and WOOD GROUP PRATT & WHITNEY, Bloomfield, CT, for maintenance and repair services for gas turbines at Austin Energy power plants in an estimated amount not to exceed \$8,000,000 each and combined, with two 24-month extensions options in an estimated amount not to exceed \$4,000,000 each and combined per extension option, for a total estimated contract amount not to exceed \$16,000,000 each and combined.

#### Amount and Source of Funding

Funding in the amount of \$3,333,333 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the remaining 14 months of the original contract period and extension option is contingent upon available funding in future budgets.

#### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing	Best evaluated three proposals of five proposals received.
Language:	best evaluated time proposals of five proposals received.
Prior Council	
Action:	
For More	Dolono Costillo Sa Barron/222 6466
Information:	Dolores Castillo, Sr. Buyer/322-6466
Boards and	
Commission	To be reviewed by the Electric Utility Commission on November 14, 2011.
Action:	
	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-
MBE / WBE:	Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting
	opportunities were identified; therefore, no goals were established for this solicitation.
Related Items:	
iciaicu Itellis.	
	Additional Backup Information

This contract will provide specialized maintenance services for inspections, repairs, modifications, upgrades and testing for aeroderivative gas turbines in use at Austin Energy's Decker Creek Power Station (Pratt & Whitney FT4C-1's) and Sand Hill Energy Center (General Electric LM6000's). These services include planned and emergency maintenance. This pool of contractors will furnish the labor and supervision, equipment, tools, parts and supplies necessary to support maintenance and overhaul work on gas turbines. Multiple contractors are needed to assure timely response and expertise. Contractors will submit a work plan, schedule, and pricing for individual projects, and the Contractor offering the best value to the City will be awarded the work for that project. The spending authority for the initial contract period is higher than the remaining periods because it includes funding for several planned and large maintenance projects.

An Austin Energy evaluation team with expertise in this area evaluated the proposals and unanimously chose these proposals as the best to provide these services. Evaluation criteria used to evaluate the proposals included parts availability, schedule, experience and cost for sample work scopes.

MBE/WBE solicited: 0/0 MBE/WBE bid: 0/0

#### PRICE ANALYSIS

- a. Adequate competition.
- b. One hundred twelve notices were sent. Five proposals were received. There are no known MBE/WBEs for this commodity.

#### APPROVAL JUSTIFICATION

- a. Best evaluated proposals. GE Power & Water, TransCanada Turbines, and Wood Group Pratt & Whitney are the current contractors who provide this service to Austin Energy.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

# EVALUATION MATRIX Gas Turbine Maintenance RFP DKC0026

Evaluation Category	TRANSCANADA TURBINES Houston, TX	PRATT & WHITNEY Bloomfield, CT	GE PACKAGED POWER Houston, TX	WORLDWIDE TURBINES* Coconut Creek, FL	AGT SERVICES* Amsterdam, NY
COSTS - 40 points	40	40	22		
EXPERIENCE & QUALIFICATIONS- 25 points a. #years b. type of services c. qualification of workforce d quality of co. references e. quality of schedule	24	24	25		
TURN-AROUND-TIME- 20 points Averaging as per submitted scenarios: Less than 30 days – 20 points Between 31 and 45 days – 16-19 points Between 46 and 60 days – 11-15 points Between 61 and 90 days – 6 -10 points Over 91 days – up to 5 points	17	15	18		
PARTS AVAILABILITY & PUBLISHED PRICE LIST - 15 points Attachment C Attachment D	14	15	15		
TOTAL -100 points	56	94	08		

\*Non-Responsive, submitted incomplete proposal which could not be evaluated.

As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, pricing for the proposals have been omitted from this matrix.



Austin City Council		Item ID:	10870	Agenda Number	<item_outline></item_outline>
Meeting Date:	Dece	December 8, 2011			
Department:	Purc	hasing			

#### Subject

Authorize award and execution of a contract with ATLAS MANUFACTURING CO., INC., Monticello, MS, for the overhaul and repair of traveling water screen equipment located at Austin Energy's Decker Creek Power Station in an amount not to exceed \$152,390.

#### Amount and Source of Funding

Funding is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy.

#### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid of two bids received.
Prior Council Action:	
For More Information:	Dolores Castillo, Sr. Buyer/512-322-6466
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on November 14, 2011.
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
Related Items:	

#### Additional Backup Information

This contract will provide for a qualified vendor who will overhaul and repair a traveling water screen currently in use at Austin Energy's Decker Creek Power Station. The traveling water screen unit is a large, heavy-duty steel screen needed to filter incoming lake water before it enters the power plant's pumps. The screen is rotated continuously so that impurities from the lake water are removed to prevent damage to the pumps or pumping equipment. The Contractor will be required to provide all rigging, transportation, materials, equipment, labor, safety preventative protection, and environmental protection in the performance of the inspection, repair and overhaul of this equipment.

The Specification for this bid was based on a partial visual inspection because most of the screen system extends below the ground into the water intake canal. The Contractor will be responsible for removing the screen during repair work.

Staff feels it would be inefficient and add unnecessary cost to mobilize a Contractor for an inspection and remobilizing a Contractor to perform the work. Due to the potential for unforeseen damages and repairs, the contract award for this project includes an additional \$80,000 in contingency for repairs that may be required once the equipment is fully inspected during overhaul and repair. Such additional repairs or charges will require prior approval by Austin Energy.

MBE/WBE Solicited: 27/9 MBE/WBE Bid: 0/0

#### **BID TABULATION**

IFB DKC0083

Repair & Overhaul of Traveling Water Screen

12 - Line items

<u>Vendor</u>	<u>Total Bid</u>	Contingency	Total Award
Atlas Manufacturing Co., Inc. Monticello, MS	\$72,389.60	\$80,000.00	\$152,389.60
Alltech Engineering Corp. Mendota Heights, MN	\$115,154.00	\$80,000.00	\$195,154.00

A complete bid tabulation is on file in the Purchasing Office and on the City of Austin, FASD Purchasing Office website.

#### **PRICE ANALYSIS**

- a. Adequate competition.
- b. Two hundred ninety-three notices were sent including 27 MBEs and nine WBEs. Two bids were received, with no response from the MBE/WBEs.
- c. This is the first purchase of this type; therefore, there is no pricing history available.

#### **APPROVAL JUSTIFICATION**

- a. Lowest bid received.
- b. The Purchasing office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet



#### **Recommendation for Council Action**

Austin City Council Item ID 10911 Agenda Number <ITEM\_OUTLINE>

Meeting Date: 12/8/2011 Department: Austin Energy

#### Subject

Authorize negotiation and execution of Amendment No. 2 to the Water Sale Contract for Industrial Uses dated January 1, 2000, between the City of Austin and the Lower Colorado River Authority to increase the firm water available to Austin Energy for cooling purposes at the Fayette Power Plant from 3,500 acre-feet to 7,500 acre-feet per year through 2024.

#### Amount and Source of Funding

Funding in the amount of \$800,000 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the remaining term of the contract is contingent upon available funding in future budgets.

#### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	
Prior Council Action:	December 16, 1999 - Approved Resolution 991216-47 authorizing 25-year contract.
For More Information:	Jackie Sargent, Sr. VP, Power Supply & Market Operations, 322-6491.
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on November 14, 2011.
MBE / WBE:	
Related Items:	

#### Additional Backup Information

Austin Energy co-owns the Fayette Power Project with the Lower Colorado River Authority. Austin Energy owns fifty percent of Units 1 and 2 and a proportional share of the common facilities. In 1999, Austin Energy obtained its own "run-of-the-river" rights to augment its share of industrial cooling water for Fayette, rather than relying solely on the LCRA to directly provide the water. Doing so significantly reduced Austin Energy's water costs at Fayette. At the same time, the City Council authorized Austin Energy to reserve up to 3,500 acre-feet of firm stored water from LCRA that could be purchased to supplement its run-of-the-river water rights as needed. Austin Energy pays the LCRA for stored water actually used, as well as a reservation fee for any unused reserved water.

In normal or relatively wet years, the reserved 3,500 acre-feet is sufficient to supplement Austin Energy's run-of-the-river cooling water for Fayette. In drier years, when less run-of-the-river water is available, Austin Energy has used water in excess of the firm stored water and paid for the additional water from LCRA at a more expensive inverted block rate. Given the projected continuation of drought conditions, Austin Energy expects that it will be required to purchase additional water from LCRA over the coming years. Therefore to avoid purchasing at the more expensive

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rate and to assure adequate supply Austin Energy is working to increase its amount of firm stored water. This may require payment of additional reservation fees in years when substantial amounts of run-of-the-river water is available, but this added cost will be outweighed by the avoided costs of purchasing water on an ad hoc basis at the higher inverted block rate in dry years.

Austin Energy is therefore requesting authorization to amend its LCRA water sales contract to reserve for purchase an additional 4,000 acre feet of stored water per year, bringing its total reserved annual amount to 7,500 acre-feet. The current contract water rate charged by LCRA is \$151 per acre-foot for stored water actually used. The annual reservation fee is calculated by multiplying \$151 per-acre foot times 50% of the amount of any unused reserved water. The inverted block rate for any excess water purchases is currently \$300 per-acre foot. The rates are subject to change by the LCRA board. Funding amounts needed for future fiscal years will be determined in the annual budget process.





Austin City Council		Item ID:	11118	Agenda Number	<item_outline></item_outline>
Meeting Date:	December 8, 2011				
Department:	Purc	hasing			

#### Subject

Authorize award, negotiation and execution of a 24-month service contract with NAES CORP., Houston, TX, and THIELSCH ENGINEERING INC., Del Valle, TX, for maintenance and repair services for Austin Energy's power plants and district cooling plants in an estimated amount not to exceed \$5,400,000 each and combined, with two 24-month extensions options in an estimated amount not to exceed \$5,400,000 each and combined per extension option, for a total estimated contract amount not to exceed \$16,200,000 each and combined.

#### Amount and Source of Funding

Funding in the amount of \$2,025,000 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the remaining 15 months of the initial contract period and extension options is contingent upon available funding in future budgets.

#### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Best evaluated two proposals of three proposals received.
Prior Council	
Action:	
For More	Dolores Castillo, Sr. Buyer/322-6466
Information:	Dololes Castillo, St. Duyel/ 322-0400
Boards and	
Commission	To be reviewed by the Electric Utility Commission on November 14, 2011.
Action:	
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program) by meeting the goals with African American 1.70%; Hispanic 9.70%; Asian Native American 2.30%; WBE 13.80% Proposed by NAES Corp. African American 1.70%; Hispanic 9.70%; Native Asian American 2.30%; WBE 13.80% total 27.50%; Proposed by Thielsch Corp African American 12.89%; Hispanic 18.07%; Asian 14.22%; WBE 10.67%
Related Items:	
	Additional Backup Information

This contract will provide specialized maintenance and repair services on an as-needed basis for Austin Energy's electrical and thermal power generation facilities, including Sand Hill Energy Center, Decker Creek Power Station, Mueller Energy Center, the Domain Cooling Plant, the Paul Robbins District Cooling Plant (formerly District Cooling Plant No. 1) and District Cooling Plant No. 2. Multiple contractors are needed to assure timely response and expertise. As repairs are required to maintain the plants, the Contractors will be contacted to submit a work plan, schedule, and pricing for individual projects, and the Contractor offering the best value to the City will be awarded the work for each project. Services which could be provided under this contract include the replacement of high pressure steam line stop valves, replacement of piping, and the removal and replacement of stack expansion joints. The contractors will be responsible for furnishing the labor and supervision, equipment, tools, parts, and supplies that may be necessary to support maintenance work at the City's power plants.

An Austin Energy evaluation team with expertise in this area recommended award to each proposer to ensure that services will be available at all times. Evaluation criteria used to evaluate the proposals included costs, detail of job scopes, personnel qualifications, experience and proposer's capacity and equipment and facilities.

MBE/WBE solicited: 0/4 MBE/WBE bid: 0/0

#### PRICE ANALYSIS

- a. Adequate competition.
- b. One hundred and two notices were sent, including four WBEs. There are no known MBEs for this commodity code. Three proposals were received with no response from the WBEs.

#### APPROVAL JUSTIFICATION

- a. Best evaluated proposals received. Thielsch Engineering is one of three current suppliers of these services.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

Evaluation Category				
		NAES CORP	THIELSCH ENGINEERING	PRO SERVE INDUSTRIAL CONTRACTORS, LLC*
Costs	35 points	35	<b>DEL VALLE, 1A</b> 27	
System Concept & Solutions: a. completeness & detail of project schedule b.Detail of job scope (i.e labor hours, sub- contractors	30 Points	24	27	
Personnel Quals.  a. resume of proposed PM  b. resume of proposed Super.  c. resume of code welders and other critical craft labor	10 Points		6	
Demonstrated Applicable Exp a. #years in business performing major maint. At power plants or other equivalent industrial facilities. Add'l points for experience that matches AE. b. list of projects & customers	10 Points	10	10	
Proposer Capacity & Equip/Facilities a. List of equip owned by Co. b. If required equip not owned – a written concept of how contractor will acquire? c. List of Contractor facilities, location & how long they have been located at that facility	10 Points	7		
Financial viability/stability Pass or Fail	5 Points	5	5	
TOTAL	100 Points	88	85	

\*Non-Responsive, Compliance plan not approved by DSMBR

As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, pricing for the proposals have been omitted from this matrix.

**AGENDA DATE: 12/08/11** 

VENDOR NAME: NAES CORP; THIELSCH ENGINEERING

#### MBE/WBE SUMMARY

Participation goals stated in the solicitation were 2.61% African American, 4.35% Hispanic, 0.49% Asian/Native American, and 2.46% WBE.

#### **RECOMMENDED FIRM:** NAES CORP.

NON MBE/WBE TOTAL PRIME	81.68%
NAES Corp., Houston, TX	
MBE TOTAL SUBCONTRACTOR	7.45%
African American Total Subcontractors (MB) Patriot Veterans Construction & Consulting, Austin, TX (Construction & Consulting	2.61%
(MD) I direct veterals construction & Constituting, Additi, 17 (Constitution & Constituting	, 575)
Hispanic Total Subcontractors	4.35%
*(FH) T Morales Co. Electric & Controls, Florence, TX (Electrical & Controls)	
Asian American Total Subcontractors (MA) Gerald Nunn Electric LLC, Florence, TX (Electrical Svs)	0.49%
(IVIA) Geraid Nuriti Electric ELC, Piorence, TA (Electrical 5VS)	
WBE TOTAL SUBCONTRACTORS	2.46%
(FW) PK & L Construction Services, Austin, TX (Welding Maintenance)	
NON MBE/WBE TOTAL SUBCONTRACTORS	8.37%
Acme Truck Line, Inc., Houston, TX (Trucking Services) LandCoast Insulation, Inc., Deer Park, TX (Insulation, Scaffolding, Industrial Coating, Refactory, Fireproofing and Heat Tracing) Turner Bros. Crane & Rigging, LLC, Longview, TX (Crane services) Team Industrial Services Inc., Houston, TX (X-Ray services) Papco Industrias Inc., Northvale, NJ (Piping)	

<sup>\*</sup>Please note T Morales was certified for electrical services at the time of the solicitation. T Morales is a certified MBE/FH; however, no longer certified to provide electrical work.

NAES Corp provided an MBE/WBE Compliance Plan that met the goals of the solicitation and was approved by the Small and Minority Business Resources Department.

**AGENDA DATE: 12/08/11** 

VENDOR NAME: NAES CORP; THIELSCH ENGINEERING

#### **RECOMMENDED FIRM: THIELSCH ENGINEERING**

NON MBE/WBE TOTAL PRIME	89.03%
Thielsch Engineering Inc., Del Valle, TX	
MBE TOTAL SUBCONTRACTOR	4.35%
Hispanic Total Subcontractors	4.35%
(MH) H&H Foradoy Construction, Del Valle, TX (Site Work, Construction)	
(MH) Aus-Tex Sandblasting & Coating, Austin, TX (Sandblasting & Painting)	
WBE TOTAL SUBCONTRACTORS	
NON MBE/WBE TOTAL SUBCONTRACTORS	6.62%

MDA Insulation Inc., Odessa, TX (Industrial Insulation)

ACE Welding & Fab, Elgin, TX (Maintenance & Repair, Power Plant)

Texas Crane Services, San Antonio, TX (Crane Services)

Team Industrial Services, Inc, Corpus Christi, TX (Piping)

Onsite Stress Relieving Services, Houston, TX (Piping)

Reinhart & Associates, Austin, TX (Piping)

Superior Clean Can, Round Rock, TX (Portable toilet rental)

Sunbelt Rentals, Austin, TX (Equipment rentals)

Biltrite Scaffold, Austin, TX (Scaffolding)

Papco Industries, Northvale, NJ (Piping)

OneCis Insurance Company, Houston, TX (Boiler inspection)

Thielsch Engineering Inc. provided an MBE/WBE Compliance Plan that met good faith effort requirements and was approved by the Small and Minority Business Resources Department.



Austin City Council		Item ID:	10862	Agenda Number	<item_outline></item_outline>
Meeting Date:	December 8, 2011				
Department:	Purc	hasing			

#### Subject

Approve ratification of a contract with SOLAR TURBINES, INC. Houston, TX for the purchase and replacement of a gas turbine gearbox at the Mueller Energy Center in an amount not to exceed \$132,668.

#### Amount and Source of Funding

Funding is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy.

#### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing	Critical Business Need.
Language:	Citical Dusiness Inccd.
Prior Council	
Action:	
For More	Karen Williams, Senior Buyer 512 322-6467
Information:	Karen wimanis, Semoi Duyer 312 322-0407
Boards and	
Commission	To be reviewed by the Electric Utility Commission on November 14, 2011.
Action:	
MBE / WBE:	This contract was awarded in compliance with Chapter 2-9C of the City Code (Minority – Owned and Women-Owned Business Enterprise Procurement Program). This was an emergency purchase; therefore, it is exempted under Chapter 791 of the Texas Local Government Code and no goals were established for this solicitation.
Related Items:	

#### Additional Backup Information

This purchase is for the replacement of the gas turbine 1800 rpm reduction gearbox manufactured by Solar Turbines and located at Austin Energy's (AE) Mueller Energy Center. The 4.3 MW Solar Mercury 50 is a high efficiency, low emissions gas turbine engine that produces electrical power for the Mueller Energy Center and for the Dell Children's Medical Center of Central Texas. The gearbox is an integral component of the Mercury 50 engine, reducing the high output speed of the turbine to a slower speed required to drive the generator. The gearbox is located inside the gas turbine enclosure. Replacement requires removal and reinstallation services of the gas turbine engine. Once the gearbox reaches the 30,000 hour life milestone, the exchange value of the gearbox drastically decreases and the likelihood of failure increases. Such a failure would render the gas turbine inoperable and, in turn, violate Austin

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Energy's service agreement with Seton which states that the gas turbine is to be the primary source of power for the Medical Center. Immediate replacement of the gearbox is necessary to ensure reliability and reduce costs associated with this equipment.





Austin City Council		Item ID:	10868	Agenda Number	TEM_OUTLINE
Meeting Date:	December 8, 2011				
Department:	Purc	hasing			

#### Subject

Authorize award and execution of a 12-month service agreement with ENTECH SALES & SERVICE, INC., Buda, TX, to provide preventative maintenance services on heating ventilation and air conditioning services for Austin Energy in an estimated amount not to exceed \$17,257, with four 12-month extension options in an estimated amount not to exceed \$17,257 per extension option, for an total estimated contract amount not to exceed \$86,285.

#### Amount and Source of Funding

Funding in the amount of \$12,942 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the remaining three months of the original contract period and extension options is contingent upon available funding in future budgets.

#### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing	Lowest bid of six bids received
Language:	
Prior Council	
Action:	
For More	Karen Williams, Senior Buyer 512 322-6467
Information:	Raten williams, Semon Buyer 312 322-0407
Boards and	
Commission	To be reviewed by Electric Utility Commission on November 14, 2011.
Action:	
	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-
MBE / WBE:	Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting
	opportunities were identified, therefore, no goals were established for this solicitation.
Related Items:	
Related Hellis.	
	Additional Backup Information

This contract will provide comprehensive quarterly preventative and corrective maintenance services on the heating, ventilation, and air conditioning system (HVAC) equipment owned by Austin Energy and located at and used for the Whole Foods Market at 525 North Lamar Blvd. The equipment serviced under this contract includes, but is not limited to, air handing units, fan coil units, motor driven centrifugal pumps, variable frequency drives, the control system, 12 multi-zone units for the system, sensors probes and a network manager system associated with the customer chilled water system. Ownership and maintenance of this equipment is included in the chilled water agreement between Austin Energy and Whole Foods.

MBE/WBE solicited: 10/0 MBE/WBE bid: 1/0

#### **BID TABULATION**

IFB No. KDW0086

Preventative Maintenance Services HVAC Systems

(4 Line Items)

<u>VENDOR</u>	TOTAL BID AMOUNT
ENTECH SALES & SERVICE, INC. Buda, TX	\$17,257
Johnson Controls, Inc. Austin, TX	\$25,502
Mechanical & Process Systems LLC (MBE) Round Rock, TX	\$49,350
*Linc Services, LLC Austin, TX	*
*Siemens Industry, Inc Austin, TX	*
*Carrier Commercial Service Austin, TX	*

<sup>\*</sup>Non-responsive, did not submit required forms with bid.

#### **PRICE ANALYSIS**

- a. Adequate competition
- b. Three-hundred and seventy-eight notices were sent including ten MBEs. There are no known WBEs for this commodity code. Six bids were received including one MBE.
- c. The pricing offered represents a 1.56% decrease from the last contract awarded in May 2008.

#### **APPROVAL JUSTIFICATION**

- a. Lowest bid. Entech Sales & Service Inc is not the current provider of this service.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the internet.



Austin City Council		Item ID:	10849	Agenda Number	TEM_OUTLINE
Meeting Date:	December 8, 2011				
Department:	Purc	hasing			

#### Subject

Authorize award and execution of a 12-month requirements supply contract with ALAMO IRON WORKS, San Antonio, TX, for the purchase of steel reinforcing bar (rebar) for Austin Energy in an estimated amount not to exceed \$109,653 with four 12-month extension options in an estimated amount not to exceed \$109,653 per extension option, for a total estimated contract amount not to exceed \$548,265

#### Amount and Source of Funding

Funding in the amount of \$82,239 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the remaining three months of the original contract period and extension options is contingent upon available funding in future budgets.

#### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Lowest bid of two bids received.
Lowest bid of two bids received.
Gage Loots, Buyer II/512-322-6118
Gage Loots, Duyer 11/312-322-0116
To be reviewed by the Electric Utility Commission on November 14, 2011.
This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-
Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting
opportunities were identified; therefore, no goals were established for this solicitation.

#### Additional Backup Information

This contract will provide Austin Energy (AE) with various lengths, gauges, and configurations of steel reinforcing bar (rebar) to be purchased on an as-needed basis. Rebar is used as a tensioning device in the construction of concrete and masonry structures. By itself, concrete is a material that is very strong in compression, but relatively weak in tension. To compensate for this imbalance in concrete's behavior, rebar is cast into it in order to carry tensile loads. This combination allows for concrete to be made into almost any shape and size for the construction industry. AE will use the rebar for various projects including construction of substations, and foundations for pad-mounted transformers and transmission equipment.

MBE/WBE solicited: 2/1 MBE/WBE bid: 0/0

#### **BID TABULATION**

IFB No. GAL0026REBID

Steel Reinforcing Bar (Rebar) Annual Agreement (20 – line items)

<u>Vendor</u> <u>Total Bid Amount – 12 months</u>

Alamo Iron Works \$109,652.50

San Antonio, TX

Texas Metal Technologies \$130,497.50

Kerens, TX

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

#### **PRICE ANALYSIS**

a. Adequate competition.

- b. Fifty notices were sent, including two MBEs and one WBE. Two bids were received, with no response from the MBE/WBEs.
- c. The pricing offered represents a 27.5% increase to the last contract award made August 2006. The price increase is due to higher prices for steel as supported by the Producer Price Index (PPI) for steel mill products; which has increased 30.3% since the previous contract's prices were established.

#### **APPROVAL JUSTIFICATION**

- a. Lowest bid. Alamo Iron Works is the current provider of these goods.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.



Austin City Council		Item ID:	10851	Agenda Number	<item_outline></item_outline>
Meeting Date:	Dece	ember 8, 2011			
Department:	Purc	hasing			

#### Subject

Authorize award and execution of a 12-month requirements supply contract with PIONEER TRANSFORMERS LTD., Granby, Quebec, Canada, for the purchase of network transformers for Austin Energy in an estimated amount not to exceed \$1,159,012, with four 12-month extension options in an estimated amount not to exceed \$1,159,012 per extension option, for a total estimated contract amount not to exceed \$5,795,060.

#### Amount and Source of Funding

Funding in the amount of \$869,259 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the remaining three months of the original contract period and extension options is contingent upon available funding in future budgets.

#### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing	Lowest bid of six bids received.
Language:	Lowest bld of six blds received.
Prior Council	
Action:	
For More	Gage Loots, Buyer II/512-322-6118
Information:	Gage Loots, Duyer 11/312-322-0118
Boards and	
Commission	To be reviewed by the Electric Utility Commission on November 14, 2011.
Action:	
	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-
MBE / WBE:	Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting
	opportunities were identified; therefore, no goals were established for this solicitation.
Related Items:	

#### Additional Backup Information

This contract will provide Austin Energy (AE) with network transformers to be purchased on an as-needed basis. Network transformers reduce voltage from primary to secondary levels and are used to supply power to grid-type secondary or "network" distribution systems in areas of high load density, specifically downtown Austin. These network systems are backed up, so that in the event of a failure, customers will not experience disruption of service. Network transformers are installed in vaults either above or below ground, and are designed to operate even in conditions of occasional underwater submersion. AE plans to use these transformers for new installations within the network and to maintain existing services. These transformers have an expected lifespan of 30 years and include an 18-month warranty from the date of acceptance or 12 months from the date they are fully energized.

MBE/WBE solicited: 2/1 MBE/WBE bid: 0/0

#### **BID TABULATION**

IFB No. GAL0020 Network Transformers (14 – line items)

<u>Vendor</u>	Total Bid <u>Amount – 12 months</u>	Total Evaluated Bid Amount – 12 Months*
Pioneer Transformers Ltd. Granby, Quebec, Canada	\$1,159,012.00	\$1,942,581.33
Techline, Inc. Austin, TX	\$1,176,845.14	\$1,953,186.32
Carte International Ltd. New Braunfels, TX	\$1,183,997.00	\$2,008,797.75
Texas Electric Cooperatives Georgetown, TX	\$1,253,478.00	\$2,079,683.87
Power Supply, Inc. Austin, TX	\$1,381,900.00	\$2,179,047.48
Alamo Transformer Supply Co. San Antonio, TX	\$608,261.00**	\$937,559.02**

- \* The Total Evaluated Bid is the Total Bid plus the cost of losses (electricity lost during the voltage reduction) over the 30-year life span of the transformer. The formula was published in the solicitation.
- \*\* Partial bid. Alamo Transformer Supply Co. only bid on six of fourteen items and were not the lowest bid on any of these items.

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

#### **PRICE ANALYSIS**

- a. Adequate competition.
- b. One hundred thirty notices were sent, including two MBEs and one WBE. Six bids were received, with no response from the MBE/WBEs.
- c. The pricing offered represents a 0.17% increase from the last contract award made October 2007.

#### APPROVAL JUSTIFICATION

- a. Lowest evaluated bid received. Pioneer Transformers Ltd. is the current provider of these goods.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.



Austin City Council		Item ID:	10863	Agenda Number	<item_outline></item_outline>
Meeting Date:	December 8, 2011				
Department:	Purc	hasing			

#### Subject

Authorize award and execution of Amendment No. 2 to a requirements supply contract with STUART C. IRBY CO., Dallas, TX, for 362kV class dead tank circuit breakers for Austin Energy, to increase the contract authorization for the current contract period and remaining two extension options in an estimated amount not to exceed \$629,365 per option, for a revised total contract amount not to exceed \$5,034,920.

#### Amount and Source of Funding

Funding in the amount of \$629,365 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the extension options is contingent upon available funding in future budgets.

#### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Contract Amendment
	4 27 2000 4 124 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Prior Council	August 27, 2009 - Approved 24-month requirements supply contract with three 12-month
Action:	extension options.
For More	Case Lasts Power II /222 6110
Information:	Gage Loots, Buyer II/322-6118
Boards and	
Commission	To be reviewed by the Electric Utility Commission on November 14, 2011.
Action:	
	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-
MBE / WBE:	Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting
	opportunities were identified; therefore, no goals were established for this solicitation.
Related Items:	

#### Additional Backup Information

This contract was awarded as a competitive procurement of 362kV class dead tank circuit breakers to be purchased on an as-needed basis. Circuit breakers are devices that can be opened to interrupt the flow of power in an electrical system allowing Austin Energy (AE) crews to isolate a transmission line or a substation during construction or maintenance activities. They can be opened manually, but most importantly, they can be activated automatically by the protective relay system to interrupt a fault condition. The protective relay system analyzes the fault and determines which circuit breakers to open to minimize the effect of the fault on the electrical system.

In September 2011, Amendment No. 1 was issued for \$629,365, exercising the first extension option. This

EUC Agenda Item 13

Recommendation for Council Action is for approval of Amendment No. 2 to increase the current contract period and remaining two extension options in an estimated amount not to exceed \$629,365 each. The increased funding will allow AE to purchase circuit breakers required for upcoming projects, the most immediate being the Dunlap Substation, located approximately 1.5 miles north of the intersection of Taylor Lane and FM 969 (Webberville Road). This substation project requires six (6) breakers to be delivered in January 2013. Due to the long lead time of approximately 10 months to receive these products, it is necessary to order these breakers now in order to meet the Dunlap Substation project schedule and delivery timeline for these products.

#### Contract Summary

Action	Description	Amount
Original Contract awarded 09/04/2009	Original 24-month contract	\$1,258,730.00
Amendment No. 1	Exercise the first 12-month extension option	\$629,365.00
Proposed Amendment No. 2	Approve an increase to the current contract period and remaining two 12-month extension options.	\$1,888,095.00
Total Revised Contract Amount		\$5,034,920.00



Austin City Council		Item ID:	10864	Agenda Number	<item_outline></item_outline>
Meeting Date:	December 8, 2011				
Department:	Purc	hasing			

#### Subject

Authorize award and execution of Amendment No. 7 to a requirements supply contract with HYUNDAI HEAVY INDUSTRIES, Orlando, FL, to increase the contract authorization for three-phase power transformers for Austin Energy in an estimated amount not to exceed \$2,479,210, for a revised total contract amount not to exceed \$20,134,970.

#### Amount and Source of Funding

Funding in the amount of \$2,479,210 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy.

#### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Contract Amendment		
Prior Council Action:	July 26, 2007 - Approved 12-month contract with three 12-month extension options.		
For More Information:	Gage Loots, Buyer II/322-6118		
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on November 14, 2011.		
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.		
Related Items:			
Additional Backup Information			

**EUC Agenda Item 14** 

In August 2007, this contract was awarded as a competitive procurement of three-phase power transformers for Austin Energy (AE). These transformers are purchased on an as-needed basis for use at substations throughout the Austin Energy service area. Transformers convert power delivered by the transmission system from 138,000 volts to the distribution level of 12,470 volts, and are necessary to provide power at a "useable" voltage to residential and commercial customers.

In May 2008, Amendment No. 1 was issued for \$4,413,940 to exercise the first extension option and authorize an economic price adjustment. In July 2008, Amendment No. 2 was issued to incorporate a vendor name change. In July 2009, Amendment No. 3 was issued for \$4,413,940 to exercise the second extension option and in June 2010, Amendment No. 4 was issued for \$4,413,940 to exercise the third extension option. In August 2011, Amendment No. 5 was issued to exercise a 120 day hold over and in October 2011, Amendment No. 6 was issued to exercise a 30 day hold over. The contract term is due to expire on January 2, 2012. This Recommendation for Council Action is for approval of Amendment No. 7 to increase the contract authorization in an estimated amount not to exceed \$2,479,210. The increase to the contract will allow AE to purchase three additional transformers required for upcoming projects including expansions of the Balcones Substation and Carson Creek Substation. Two transformers will be installed at the Balcones Substation to supply base and redundant power to support a new supercomputing system at the University of Texas' J.J. Pickle Research Campus. One transformer will be installed at the Carson Creek Substation to supply redundant power to support the CyrusOne data center. These projects require the transformers be fully installed and energized in 2012. There is a 10-12 month lead time for products ordered under this contract.

#### Contract Summary

Action	Description	Amount
Original Contract awarded 08/06/2007	Original 12-month contract	\$4,413,940.00
Amendment No. 1	Price increase and exercise the first 12-month extension option	\$4,413,940.00
Amendment No. 2	Vendor name change	\$0.00
Amendment No. 3	Exercise the second 12-month extension option	\$4,413,940.00
Amendment No. 4	Exercise the third 12-month extension option	\$4,413,940.00
Amendment No. 5	Exercise a 120 day hold over	\$0.00
Amendment No. 6	Exercise a 30 day hold over	\$0.00
Proposed Amendment No. 7	Approve an increase to the contract	\$2,479,210.00
Total Revised Contract Amount		\$20,134,970.00



Austin City Council		Item ID:		Agenda Number	<item_outline></item_outline>
Meeting Date:	December 8, 2011				
Department:	Purc	hasing			

#### Subject

Authorize award and execution of Amendment No. 14 to a requirements contract with ASPLUNDH TREE EXPERT CO, Corpus Christi, TX, for transmission utility line clearance services for Austin Energy to extend the current contract period by six months and to increase the contract authorization in an estimated amount not to exceed \$750,000, for a revised estimated contract amount not to exceed \$8,622,228.66.

#### Amount and Source of Funding

Funding is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy.

#### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Contract Amendment
Prior Council	August 24, 2006 - Approved 24-month contract; August 21, 2008 - Approved three 12-month
Action:	extension options; November 10, 2011 - Approved Amendment No. 13 to increase contract.
For More	Karen Williams, Senior Buyer (512) 322-6467
Information:	Ratell Williams, Schol Duyer (512) 522-0407
Boards and	
Commission	To be reviewed by the Electric Utility Commission on November 14, 2011.
Action:	
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program) with 14.15% MBE and 3.10% WBE subcontractor participation to date.
Related Items:	
	Additional Backup Information

EUC Agenda Item 15

This proposed contract Amendment will provide continuation of professional transmission utility line clearance services including, but not limited to, scheduled vegetation maintenance and storm restoration capabilities, tree pruning and/or removal of various types of vegetation growing within Austin Energy's (AE) electrical facilities, utility easements and rights-of-way. The work sites generally consist of the geographical area encompassing the transmission corridors used by AE including those within AE's service territory, as well as those outside the territory, such as the transmission corridors from the Fayette Power Project.

This contract was competitively bid and approved by Council in 2006 for one 24-month base period in the amount of \$3,017,266.66, with direction to return to Council after that period to request the addition of three 12-month extension options. This recommended Council action is for approval of Amendment No. 14 to increase the current contract amount by \$750,000 and extend the current contract term by six months, at which time the City expects a new contract to be in place. The contract term is to be extended and due to expire on June 26, 2012.

A new solicitation for these services was issued on October 3, 2011 and award is expected by February 2012. Clearance of these lines is critical to the reliability of AE's transmission system and it is imperative that a contract be in place until execution of the new contract.

#### Contract Summary

Action	Description	Amount
Original Contract awarded 08-28-	Original 24-month contract	\$ 3,017,266.66
2006 - 8/27/2008		
Amendment No.1	Added line items for additional labor classes	\$0.00
Amendment No.2	Incorporated Oak Wilt Prevention Policy	\$0.00
Amendment No. 3	Per Council Approval, added three 12-month	\$1,508,633.00
	extension options, and exercised first option	
Amendment No. 4	Adjusted billing rates per economic price adjustment	\$ 0.00
	clause; 8/4/2008	
Amendment No. 5	Corrected numbering on Amendment 4	\$0.00
Amendment No. 6	Adjusted billing rates per economic price adjustment	\$0.00
	clause; 3/25/2009	
Amendment No. 7	Added line items for additional labor classes	\$0.00
Amendment No. 8	Exercise second 12-month option	\$1,524,171.00
Amendment No. 9	Added line items for additional equipment &	\$0.00
	chemicals	
Amendment No. 10	Exercise third 12-month option	\$1,532,158.00
Amendment No. 11	Adjusted billing rates per economic price adjustment	\$0.00
	clause; 6/20/2011	
Amendment No. 12	120 day holdover	\$0.00
Amendment No. 13	Increased contract amount per Critical Business Need	\$290,000
	due to Bastrop fires, Approved by Council	
	11/10/2011	
Proposed Amendment No. 14	Increase current contract term by six months and add	\$750,000
	additional funding	
Total Revised Contract Amount		\$8,622,228.66

#### M/WBE Summary

Project specific subgoals stated on the solicitation were 11.83% African American; 9.85% Hispanic; 1.34% Asian American; 0.00% Native American and 4.40% WBE. Contractor's participation stated on the initial approved compliance plan were 12.22% African American; 0.00% Hispanic; 1.38% Asian American; 0.00% Native American and 4.55% WBE.

Total participation reflects expenditures of \$6,851,824.93 as reported through the end of September 2011. Total participation to date:

\$5,669,761.13	82.75%
\$5,669,761.13	82.75%
\$ 969,518.62	14.15%
\$751,791,16	10.97%
\$112,020.00	1.63%
\$639,771.16	9.34%
\$8,163.31	0.12%
\$8,163.31	0.12%
\$209,564.15	3.06%
\$209,564.15	3.06%
\$212,545.18	3.10%
\$43,285.70	0.63%
\$169,259.48	2.47%
	\$5,669,761.13 \$ 969,518.62 \$751,791.16 \$112,020.00 \$639,771.16 \$8,163.31 \$8,163.31 \$209,564.15 \$209,564.15 \$212,545.18 \$43,285.70



Austin City Council		Item ID:	10871	Agenda Number	<item_outline></item_outline>
Meeting Date:	December 8, 2011				
Department:	Purc	hasing			

#### Subject

Authorize award and execution of Amendment No. 15 to the requirements contracts with ASPLUNDH TREE EXPERTS CO, Corpus Christi, TX and DAVEY TREE SURGERY CO, Livermore, CA for distribution line clearance services for Austin Energy to extend the current contract period by six months and to increase the contract authorization in an estimated combined amount not to exceed \$4,000,000, for a revised estimated combined contract amount not to exceed \$64,000,000.

#### Amount and Source of Funding

Funding is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy.

#### Fiscal Note

There is no anticipated fiscal impact. A fiscal note is not required.

Purchasing			
Language:	Contract Amendment		
Prior Council	August 24, 2006 - Approved 24-month contract; August 21, 2008 - Approved three 12-		
Action:	month extension options.		
For More	Karen Williams, Senior Buyer (512) 322-6467		
Information:			
Boards and			
Commission	To be reviewed by the Electric Utility Commission on November 14, 2011.		
Action:			
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program) with 16.12% MBE and 1.01% WBE subcontractor participation to date for Asplundh; and 19.59% MBE and 3.03% WBE subcontractor participation to date for Davey.		
Related Items:			
Additional Backup Information			

This contract Amendment is to provide continuation of professional distribution line clearance services to include but not be limited to scheduled vegetation maintenance and storm restoration capabilities, tree pruning and/or removal of various types of vegetation growing within Austin Energy's (AE) electrical facilities, utility easements and rights-of-way. The work sites are generally located within AE's service delivery territory and are often adjacent to public streets and roads, or may be situated along the rear or side lot lines of individual property owners.

These contracts were competitively bid and approved by Council in 2006 for one 24-month base period in the amount of \$24,000,000 with direction to return to council after that period to request the addition of three 12-month extension options. This recommended Council action is to approve Amendment No. 15 to increase current combined contract amount by \$4,000,000 and extend the current contract term by six months at which time the City expects a new contract to be in place. The contract term will be extended and due to expire on June 26, 2012.

A new solicitation for these services was issued on October 3, 2011 and award is expected by February of 2012. Clearance of these lines is critical to the reliability of AE's distribution system and it is imperative that a contract be in place until the new contract can be executed.

#### Contract Summary

Action	Description	Amount
		(Each and Combined)
Original Contracts awarded	Original 24-month contracts	\$24,000,000
08-28-2006 - 8/27/2008		
Amendment No.1	Added line items for additional labor classes	\$0.00
Amendment No.2	Added Scope of Work to include PARD	\$0.00
Amendment No. 3	Added line items for additional labor classes	\$0.00
Amendment No.4	Per Council Approval, added three 12-month	\$12,000,000
	extension options, and exercised first option for	
	each contract	
Amendment No. 5	Adjusted billing rates per economic price	\$ 0.00
	adjustment clause; 8/11/2008	
Amendment No. 6	Corrected numbering on Amendment 5	\$0.00
Amendment No. 7	Adjusted billing rates per economic price	\$0.00
	adjustment clause; 3/16/2009	
Amendment No. 8	Exercise second 12-month option	\$12,000,000
Amendment No. 9	Exercise third 12-month option	\$12,000,000
Amendment No.10	Added FACTA requirements	\$0.00
Amendment No. 11	Adjusted billing rates per economic price	\$0.00
	adjustment clause; 8/26/2010	
Amendment No. 12	Adjusted billing rates per economic price	\$0.00
	adjustment clause; 6/15/2011	
Amendment No. 13	Modification of Administrative process for	\$0.00
	PARD tree trimming services	
Amendment No. 14	120 day holdover	\$0.00
Proposed Amendment No. 15	Increase current contract terms by six months	\$4,000,000
	and add additional funding	
Total Revised Contract Amount		\$64,000,000

#### Asplundh Tree Expert Co.

Project specific subgoals stated on the solicitation were 11.84% African American; 9.83% Hispanic; 1.44% Asian American; 0.00% Native American and 4.38% WBE. Contractor's participation stated on the initial approved compliance plan was 10.61% African American; 8.81% Hispanic; 4.98% Asian American; 0.00% Native American and 3.92% WBE.

Total participation reflects expenditures of \$25,287,472.99 as reported through the end of September 2011. Total participation to date:

\$20,957,258.77	82.87%
\$20,957,258.77	82.87%
\$4,075,664.06	16.12%
\$1,596,879.84	6.31%
\$627,109.42	2.48%
\$969,770.42	3.83%
\$1,974,249.62	7.81%
\$1,974,249.62	7.81%
\$504,534.60	2.00%
\$504,534.60	2.00%
\$254,550.16	1.01%
\$254,550.16	1.01%
	\$20,957,258.77 \$4,075,664.06 \$1,596,879.84 \$627,109.42 \$969,770.42 \$1,974,249.62 \$1,974,249.62 \$504,534.60 \$504,534.60 \$254,550.16

#### **Davey Tree Surgery Co**

Project specific subgoals stated on the solicitation were 11.84% African American; 9.83% Hispanic; 1.44% Asian American; 0.00% Native American and 4.38% WBE. Contractor's participation stated on the initial approved compliance plan was 4.01% African American; 0.26% Hispanic; 0.00% Asian American; 0.00% Native American and 3.05% WBE.

Total participation reflects expenditures of \$32,320,863.54 as reported through the end of September 2011. Total participation to date:

NON – M/WBE TOTAL – PRIME	\$25,011,401.28	77.38%
Davey Tree Surgery Co, Livermore, CA	\$25,011,401.28	77.38%
MBE TOTAL – SUBCONTRACTORS	\$6,330,287.44	19.59%
African American Total – Subcontractors	\$5,719,066.51	17.70%
(MB) Alvin Washington Trucking, Austin, TX, (Hauling)	\$316,936.11	0.98%
(MB) Austex Tree Service Austin, TX (Tree trimming)	\$5,964.66	0.02%
(MB) Avery's Lawn Care & Landscape Austin, TX	\$3,257,110.11	10.08%
(Tree trimming)		
(MB) Unity Contractor Services Austin, TX	\$2,139,055.63	6.62%
(Tree trimming)		
Hispanic Total – Subcontractors	\$611,220.93	1.89%
(MH) D & B Labor Services (Laborers)	\$611,220.93	1.89%
WBE TOTAL – SUBCONTRACTORS	\$979,174.82	3.03%
(FW) Arrow Oil, Austin, TX (Fuel)	\$422,501.08	1.31%
(FW)Cox Automotive, Austin, TX (Vehicle Maint)	\$556,673.74	1.72%

CITY OF AUSTIN – PURCHASING DEPT. AGENDA DATE: 12/15/2011

RECOMMENDATION FOR COUNCIL ACTION VENDOR NAME: QUALITROL COMPANY LLC

**SUBJECT:** Authorize award and execution of a 12-month requirements supply contract with **QUALITROL COMPANY LLC**, Fairport, NY for the purchase of transformer gauges for Austin Energy in an estimated amount not to exceed \$50,000, with four 12-month extension options in an estimated amount not to exceed \$50,000 per extension option, for a total estimated contract amount not to exceed \$250,000.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$37,500 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the remaining three months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**PURCHASING:** Sole Source.

**BOARD AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on 11/14/2011.

<u>MBE/WBE</u>: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

FOR MORE INFORMATION CONTACT: Gage Loots, Buyer II/512-322-6118

This contract is for various types of transformer gauges manufactured by Qualitrol to be purchased by Austin Energy (AE) on an as-needed basis. AE has over 300 power transformers installed throughout its service area; all of which are supplied with multiple gauges including those that measure winding temperature, liquid temperature and liquid level. These gauges supply information that indicates the relative health of the transformer; providing AE with the information necessary to assess any maintenance required and to keep the unit operating efficiently. All power transformers supplied to AE from manufacturers including Hyundai Heavy Industries, VA TECH Ferranti-Packard Transformers Ltd., and Waukesha Electric Systems, Inc. are equipped with gauges designed and manufactured by Qualitrol Company, LLC.

The gauges included in this contract will be used to replace existing gauges that have reached the end of their expected lifespan of approximately fifteen to eighteen years or that have been otherwise damaged by weather or vermin. Only direct replacement of these gauges allows AE to replace damaged gauges with very little intrusion. Changing to a new style of gauge would require de-energizing the unit, removing the oil, and replacing the gauge mounting as well as the connectors and cables; all of which would require additional labor and material costs. Most importantly, direct replacement is much safer as it does not require that the load be switched to

another transformer; greatly reducing the risk of an outage. AE will also use this contract to retrofit existing gauge installations in an estimated 150 transformers with a more robust version of the seal-in relay card that utilizes an isolated power supply with increased surge protection. These retrofits will take place over the next several years.

Qualitrol is the only company that manufactures this type of seal-in relay card as well as the direct replacements of existing gauges and is a factory-direct sales organization that has no authorized distributors. Therefore, Qualitrol Company, LLC is the sole source provider of these products.



### CITY OF AUSTIN – PURCHASING DEPT. AGENDA DATE: 12/15/2011 RECOMMENDATION FOR COUNCIL ACTION

**VENDOR NAME: SAFE ENGINEERING SERVICE & TECHNOLOGIES** 

**SUBJECT:** Authorize award, and execution of Amendment 3 to a contract with **SAFE ENGINEERING SERVICES & TECHNOLOGIES LTD**, Quebec, Canada, for the maintenance and software support for Austin Energy's Current Distribution, Electromagnetic interference, Grounding and Soil structure analysis (CDEGS) software package to exercise the third 12 month extension option in an estimated amount not to exceed \$15,690, and to add six additional 12-month extension options in an estimated amount not to exceed \$16,356 per extension option, for a revised total contract amount not to exceed \$162,634.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$15,690 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

FOR MORE INFORMATION CONTACT: Art Acuña, Senior Buyer / 512-322-6307

**BOARD AND COMMISSION ACTION:** To be reviewed by Electric Utility Commission on 11/14/2011

**PURCHASING:** Sole Source

<u>MBE/WBE</u>: This purchase will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

This contract is for the continued purchase of software support and maintenance for Safe Engineering Services & Technologies Current Distribution, Electromagnetic interference, Grounding and Soil structure analysis (CDEGS) for Austin Energy. The CDEGS software package is used by AE's Electric Service Delivery (ESD) department for grounding system analysis and designs of transmission & distribution substations, transmission & distribution structures, electromagnetic interference analysis and mitigation, as well as unique projects such as analysis of personal protective grounds (PPGs) used on overhead transmission and distribution Lines. CDEGS is the only software that has the ability to model the electromagnetic interactions between aboveground and buried conductors and has the capability to analyze complex soil models that are encountered in practice, such as layered soils with three or more layers or composite soils made up of native and man-made materials. CDEGS is unique in its ability to properly represent voltage and current distributions in extensive grounded conductor systems such as those found in large substations or interactions between a power system and nearby pipelines or other utilities.

Without CDEGS, ESD would be extremely limited in the optimization of grounding systems and the number of unique projects which we currently perform which would directly impact the reliability of our transmission system and the safety of our employees.

This contract was awarded as a sole source purchase in December 2008. Amendment No. 1 was issued in December 2009 for \$15,689 for the first extension period. Amendment No. 2 was issued in December 2010 for \$15,689 for the second extension period. This Recommendation for Council Action is to approve Amendment No. 3 and authorize award of the next 12-month extension option in an estimated amount not to exceed \$15,689 and to add an additional six 12-month extension options in an estimated amount not to exceed \$16,356 each. Safe Engineering Services & technologies Ltd is the sole provider of support and maintenance for this proprietary software and they have no authorized providers for this service.

### **CONTRACT SUMMARY:**

Original contract awarded	Original 12-month contract for	\$17,432.33
12/1/2008	maintenance and support	
Amendment No. 1	Exercised first 12-month	\$15,689.10
	extension option	
Amendment No. 2	Exercised second 12-month	\$15,689.10
	extension option	
Proposed Action	Approve award of the third	\$15,689.10
Amendment No. 3	12-month extension option	
	and approve the addition of	
	six 12-month extension	
	options	
Total Revised Contract		\$162,634.01
Amount		

CITY OF AUSTIN – PURCHASING DEPT. AGENDA DATE: 12/15/2011 RECOMMENDATION FOR COUNCIL ACTION VENDOR NAME: PRIESTER-MELL & NICHOLSON and KBS ELEC. DIST.

**SUBJECT:** Authorize award and execution of two 36-month requirements supply agreements for the purchase of backfill polyurethane foam kits for Austin Energy with **PRIESTER-MELL & NICHOLSON**, Austin, TX in an estimated amount not to exceed \$446,700 with three 12-month extension options in an estimated amount not to exceed \$148,900 per extension option, for a total estimated contract amount not to exceed \$893,400 and **KBS ELECTRICAL DISTRIBUTORS INC.**, Austin, TX, in an estimated amount not to exceed \$70,875 with three 12-month extension options in an estimated amount not to exceed \$23,625 per extension option, for a total estimated contract amount not to exceed \$141,750.

<u>AMOUNT & SOURCE OF FUNDING</u>: Funding in the amount of \$129,394 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the remaining 27 months of the original contract period and extension options is contingent upon available funding in future budgets.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

**PURCHASING:** Lowest bids meeting specification of five bids received.

**BOARD AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on 11/14/2011.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program) No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

FOR MORE INFORMATION CONTACT: Gabriel Guerrero, Buyer II/322-6060

These contracts will provide for the supply of various sizes backfill polyurethane foam kits for Austin Energy. These foam kits will be used to replenish stock at Austin Energy's Kramer and St. Elmo warehouses for immediate issue to construction crews on an as needed basis. These kits are necessary to provide adequate stabilization for utility poles where there is limited dirt for backfill material after the hole is dug and the utility pole is installed. The kits are composed of two different components, which when mixed together expand and harden to provide a stable fill for the pole to be set with. There are different kits required because different volumes are needed in order to properly set different sizes and types of poles. This contract will provide for one gallon, three gallon, five gallon as well as a special five gallon conductive version used to improve the grounding for transmission poles.

MBE/WBE Solicited: 1/2

MBE/WBE Bid: 0/0

### **BID TABULATION**

### IFB No. GGU0098 Backfill Polyurethane Foam Kits (4 line items)

Annual totals per line item				
VENDOR	Line <u>Item #1</u>	Line <u>Item #2</u>	Line <u>Item #3</u>	Line <u>Item #4</u>
Priester-Mell & Nicholson Austin, TX	\$86,900.00	\$62,000.00	\$23,200.00	\$1,160.00
KBS Electrical Austin, TX	*	*	\$22,500.00	\$1,125.20
Texas Electric Cooperatives Austin, TX	*	*	No Bid	\$1,360.00
Techline Inc. Austin, TX	\$89,100.00	\$64,000.00	\$23,600.00	\$1,198.00
HD Supply Utilities San Antonio, TX	\$129,623.00	\$98,210.00	\$33,942.00	\$1,697.20

<sup>\*</sup>KBS and Texas Electric Cooperatives did not meet the minimum requirements of the specification for Line Items 1 and 2.

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

### **PRICE ANALYSIS**

- a. Adequate competition.
- b. Sixty-one notices were sent, including one MBE and three WBEs. Five bids were received, with no response from the MBE/WBEs.
- c. The pricing offered represents a 2.2% increase to the last contract award made in November 2007.

### **APPROVAL JUSTIFICATION**

- a. Lowest bids. Priester-Mell & Nicholson is the current provider of these goods.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

**AGENDA DATE: 12/15/2011** 

### CITY OF AUSTIN – PURCHASING DEPT. RECOMMENDATION FOR COUNCIL ACTION VENDOR NAME: ITRON INC.

**SUBJECT:** Authorize award, and execution of Amendment 3 to the contract with **ITRON INCORPORATED.**, Liberty Lake, WA. for the maintenance and software support of ITRON MV-90 Network License associated with Austin Energy's Load Profiler online application, and Lodestar application for load research to exercise the second 12-month extension option in an estimated amount not to exceed \$35,572, and to add three additional 12-month extension options in an estimated amount not to exceed \$36,640 for the first extension option, \$37,739 for the second extension option, and \$38,871 for the third extension option, for a revised total contract amount not to exceed \$216,898.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$35,572 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

FOR MORE INFORMATION CONTACT: Art Acuña, Senior Buyer / 512-322-6307

**BOARD AND COMMISSION ACTION:** To be reviewed by Electric Utility Commission on 11/14/2011

**PURCHASING:** Sole Source

MBE/WBE: This purchase will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

This contract is for the continued purchase of software system maintenance and support of MV90 software for Austin Energy. Austin Energy's networked MV90 software system is used for collection, validation, editing, estimation, and archival of mission critical electric metering interval data for applications. These applications include AE's ERCOT shadow settlement system, billing of AE's top tier customers through meter data aggregation and complex Time-Of-Use calculations, data export to AE's Load Profiler online application and AE's Lodestar application for load research, and monitoring billing quality electric energy load and generation.

Not having maintenance and support could result in critical system down time, failure to support existing critical time sensitive business applications, increased cost for support due to expensive hourly rates, and an inability to keep the MV90 system updated to current supported standards.

This contract was awarded as a sole source purchase in January 2010. Amendment No. 1 was issued to incorporate requirements of the 2003 Fair and Accurate Credit Transactions Act. Amendment No. 2 was issued in January 2011 for \$34,868 for the first extension period. This

Recommended Council Action is to approve Amendment No. 3 and authorize award of the next 12-month extension option is an estimated amount not to exceed \$35,572 and to add an additional three 12-month extension options in an estimated amount not to exceed \$36,640 for the first extension option, \$37,739 for the second extension option, and \$38,871 for the third extension option,. Itron, Inc. is the sole provider of support and maintenance for this proprietary software and they have no authorized providers for this service. There is no software equivalent to Itron MV90 on the market.

### **CONTRACT SUMMARY:**

Original contract awarded	Original 12-month contract for	\$ 33,207.97
1/1/2010	maintenance and support	
Amendment No. 1	FACTA requirements added	\$0.00
Amendment No. 2	Exercise first 12-month	\$ 34,868.37
	extension option	
Proposed	Approve award of the second	\$ 35,572.38
Amendment No. 3	annual extension option and	
	approve the addition of three	
	12-month extension options	
Total Revised Contract		\$216,897.91
Amount		

**AGENDA DATE: 12/8/11** 

CITY OF AUSTIN – PURCHASING DEPT. RECOMMENDATION FOR COUNCIL ACTION VENDOR NAME: MULTIPLE VENDORS

**SUBJECT:** Authorize award and execution of seven 36-month requirements supply agreements for the purchase of electrical supplies for Austin Energy with: POWER SUPPLY, INC., Austin, TX, in an estimated amount not to exceed \$522,273 with three 12-month extension options in an estimated amount not to exceed \$174,091 per extension option, for a total estimated contract amount not to exceed \$1,044,546, STUART C. IRBY CO., Austin, TX, in an estimated amount not to exceed \$266,943, with three 12-month extension options in an estimated amount not to exceed \$88,981 per extension option, for a total estimated contract amount not to exceed \$533,886, TECHLINE, INC., Austin, TX, in an estimated amount not to exceed \$196,734 with three 12-month extension options in an estimated amount not to exceed \$65,578 per extension option, for a total estimated contract amount not to exceed \$393,468, KBS ELECTRICAL DISTRIBUTORS, Austin, TX, in an estimated amount not to exceed \$157,992, with three 12-month extension options in an estimated amount not to exceed \$52,664 per extension option, for a total estimated contract amount not to exceed \$315,984, TEXAS METER & DEVICE, Waco, TX, in an estimated amount not to exceed \$38,115, with three 12-month extension options in an estimated amount not to exceed \$12,705 per extension option, for a total estimated contract amount not to exceed \$76,230, ACE 1 POWER EQUIPMENT, Austin, TX, in an estimated amount not to exceed \$33,450, with three 12-month extension options in an estimated amount not to exceed \$11,150 per extension option, for a total estimated contract amount not to exceed \$66,900, and with PRIESTER-MELL & NICHOLSON INC., Austin, TX, in an estimated amount not to exceed \$33,282, with three 12-month extension options in an estimated amount not to exceed \$11,094 per extension option, for a total estimated contract amount not to exceed \$66,564.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$312,197 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the remaining 27 months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**PURCHASING:** Lowest, best responsive bids of ten bids received.

PRIOR COUNCIL ACTION: N/A

**BOARD AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on 11/14/2011.

<u>MBE/WBE</u>: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program) No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

**FOR MORE INFORMATION CONTACT:** Gabriel Guerrero, Buyer II/322-6060

These contracts will provide for the supply of various electrical supplies and tools such as pole wraps, submersible pumps, rope, splice kits, compression lugs, mounting brackets, crossarms, deadends, meter sleeves, canvas bags, bolts, cable grips, and marking tape. These items will be used to replenish stock at Austin Energy Warehouses such as Kramer, St. Elmo and Decker Power Plant for immediate issue to crews for general maintenance and construction on an as needed basis.

MBE/WBE Solicited: 17/16 MBE/WBE Bid: 0/0

### **BID TABULATION**

### IFB No. GGU0091REBID Electrical Supplies (83 - line items)

<u>VENDOR</u>	Number of <u>Line Items Bid</u>	Number of <u>Line Items Awarded</u>	Total Annual <u>Award</u>
Power Supply, Austin TX	77	25	\$174,091
Stuart C. Irby, Austin TX	80	12	\$88,981
Techline Inc., Austin TX	75	18	\$65,578
KBS Electrical, Austin TX	56	22	\$52,664
Texas Meter & Device, Waco	ΓX 8	1	\$12,705
ACE 1 Power Equipment, Aus	tin TX 3	2	11,150
Priester Mell & Nicholson, Aus	stin TX 37	1	\$11,094
Spectrum Power Products, Bath	PA 40	0	No Award
Tex. Elec. Cooperatives, George	town TX 35	0	No Award
Globe Electric Co. Inc., Houston	TX 10	0	No Award

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office web site.

### **PRICE ANALYSIS**

- a. Adequate competition.
- b. One thousand eighty-five notices were sent, including seventeen MBEs and sixteen WBEs. Ten bids were received, with no response from the MBE/WBEs.
- c. The pricing offered represents a 7.75% increase to the last contracts awarded in August 2008.

### **APPROVAL JUSTIFICATION**

- a. Lowest, best responsive bids received. Techline Inc., Stuart C. Irby, KBS and Texas Meter & Device are the current provider for some of these items.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.



### Recommendation for Council Action (Purchasing)

Austin City Council		Item ID:	Agenda Number	<item_outline></item_outline>
Meeting Date:	Dece	ember 8, 2011		
Department:	Purc	hasing		

### Subject

Authorize award and execution of a 60-month requirements service contract with LEXIS/NEXIS, Miamisburg, OH, for subscription online database services for public records retrieval for Austin Energy in an estimated amount not to exceed \$400,000, with two 12-month extension options in an estimated amount not to exceed \$80,000 per extension option, for a total estimated contract amount not to exceed \$560,000.

### Amount and Source of Funding

Funding in the amount of \$80,000 is available in the Fiscal Year 2011-2012 Operating Budget of the Austin Energy. Funding for the remaining 48 months of the contract period and extension options is contingent upon available funding in future budgets.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing	Sole Source.
Language:	Sole Source.
Prior Council	
Action:	
For More	Town Nicholoon Conica Davier 222 (586
Information:	Terry Nicholson, Senior Buyer, 322-6586
Boards and	
Commission	To be reviewed by the Electric Utility Commission on 11/14/2011.
Action:	
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
Related Items:	

### Additional Backup Information

This contract is for the purchase of a subscription to provide Austin Energy (AE) with access to a proprietary public records database. The database will be utilized by the AE Call Center to verify residential and commercial customer identities for new electric service. AE has used this vendor's product for several years. Originally, five different vendors were considered, with LexisNexis being the most cost effective. Since that original purchase, LexisNexis released its new Accurint® For Government product, specifically designed for government agencies. In response, AE developed training programs—integral to the operation of AE's Customer Care Division—to best utilize the new program's tools.

The Call Center requires an identity verification system that provides confirmation of potential customers for a seven-year period preceding a new service request. The database provided by LexisNexis, Accurint® for Government, was developed specifically for government agencies for such purposes. The information provided by LexisNexis is updated daily throughout the contract period and provides security log-on identification by AE users. The system is compliant with the Fair and Accurate Credit Transactions Act (FACTA) and available 24 hours a day, 7 days a week. AE's Call Center personnel are fully trained in the use of the Accurint® system without which the Call Center's overall efficacy would be severely impacted.

The Accurint® algorithms are proprietary in nature and offer linking technology that analyzes billions of partial and complete records and are not available from any other source. The system filters and links the information based on relevance to provide a complete picture of an individual.



**AGENDA DATE: 12/8/2011** 

# CITY OF AUSTIN – PURCHASING DEPT. RECOMMENDATION FOR COUNCIL ACTION VENDOR NAME: APERTA, INC

**SUBJECT:** Authorize award, and execution of Amendment 6 to the contract with **APERTA**, **INC**, St. Louis, MO for the purchase of Aperta software maintenance and support for Austin Energy's two Quantum 21300 remittance check processors to add an additional seven 12-month extension options in an estimated amount not to exceed \$32,216 for the first extension option, \$33,827 for the second extension option, \$35,518 for the third extension option, \$37,295 for the fourth extension option, \$39,159 for the fifth extension option, \$41,117 for the sixth extension option, and \$43,173 for the seventh extension option, for a total estimated contract amount not to exceed \$383,601.

<u>AMOUNT & SOURCE OF FUNDING</u>: Funding in the amount of \$32,216 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

FOR MORE INFORMATION CONTACT: Art Acuña, Senior Buyer / 512-322-6307

**BOARD AND COMMISSION ACTION:** To be reviewed by Electric Utility Commission on 11/14/2011

**PURCHASING:** Sole Source

MBE/WBE: This purchase will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

This contract is for the purchase of maintenance and support services for Aperta Information Data Processing Software (AIDPS) for Austin Energy's two Quantum 21300 remittance check processors.

Austin Energy (AE) has two Unisys Quantum 21300 transports (check processing machines) which it uses to process utility account payments. Aperta, Inc. is the developer of the proprietary software required for the operation of the transports. AIDPS captures the check information and transmits the information to both AE and AE's financial institution. Over 300,000 checks on average are processed per month via the transports representing approximately \$87 million of monthly receipts. Not having maintenance and support for this software could result in extreme processing delays of utility payments with an adverse impact to customers both internal and external should the software malfunction.

The original contract was administratively awarded in 2007. This contract would add an additional seven 12-month extension options to continue receiving maintenance and support for this critical software. This will provide for the service through the expected life of the transports.

This procurement is a sole source because the source code is proprietary and is not available from another source, and the vendor's software license precludes any third party from modifying the source code. This critical software is a required component of the remittance processing operation.

### **CONTRACT SUMMARY:**

Original contract awarded 1/1/07-12/31/07	Original 12-month contract for maintenance and support	\$22,368.78
Amendment No. 1	Exercised first 12-month extension option	\$21,697.20
Amendment No. 2	Exercised second 12-month extension option	\$22,706.40
Amendment No. 3	Exercised third 12-month extension option	\$23,841.72
Amendment No. 4	Administrative change to add FACTA	\$0.00
Amendment No. 5	Exercised fourth 12-month extension option	\$30,681.72
Proposed Action	Approve an additional seven 12-month options	\$262,305.00
Total Revised Contract Amount		\$383,600.82



### **Recommendation for Council Action**

Austin City Council Item ID Agenda Number

Meeting Date: 12/08/2011 Department: Austin Energy

### Subject

Approve an ordinance amending the GreenChoice® Energy Rider in Ordinance No. 20110912-007 to extend the Batch 6 subscription expiration date to December 31, 2021.

### Amount and Source of Funding

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	
Prior Council Action:	August 20, 2009 – Approved Ordinance No. 20090820-062 amending the pricing of GreenChoice® Batch 6; September 12, 2011 – Approved the Fiscal Year 2011-2012 Austin Energy Budget including the GreenChoice® Energy Rider.
For More Information:	Karl R. Rábago, Vice President, Distributed Energy Services, 322-6098.
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on November 14, 2011 and the Resource Management Commission on November 15, 2011.
MBE / WBE:	
Related Items:	

### Additional Backup Information

Austin Energy proposes to extend the expiration date of GreenChoice® Batch 6 from December 31, 2014 to December 31, 2021, effective January 1, 2012. The price of 5.7 cents per kilowatt-hour remains the same.

In August 2009, GreenChoice® Batch 6 was reoffered at a lowered price of 5.7 cents per kilowatt-hour through December 31, 2014. Austin Energy now wants to offer Batch 6 subscribers comparable long-term benefits as was available to previous batches.

The value of extending the terms to 2021 is predicated on the reality of fuel price volatility, projected by many industry observers to be a critical issue over the near and long-term future with regard to energy supplies. GreenChoice® customers purchasing Batch 6, while currently paying a premium over the traditional fuel charge, are locking in the advantage of price certainty over the next 10 years. It is this benefit we propose to share with the City of Austin, and by extension, the region's citizens as well as current and future Batch 6 subscribers. This is one of the fundamental reasons GreenChoice® has been an attractive option for many of Austin Energy's customers, and the impetus behind the national success of the GreenChoice® program.

All GreenChoice® Batch 6 customers subscribing prior to January 1, 2012 will receive letters or amended agreements offering the term extension. These documents must be signed and returned to the GreenChoice® office in order to receive the extension. No extensions will be made without a customer's approval. Any subscriptions not amended by customer signature will remain under the original terms and will expire on December 31, 2014.

All customer rate classes may participate in GreenChoice® Batch 6, subject to supply availability and compliance with program offering requirements. This program supports the Council's goal of achieving 35% of Austin Energy's energy supply from renewable sources by the end of 2020.



ORDINANCE NO.	
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AN ORDINANCE AMENDING EXHIBIT A TO ORDINANCE NO. 20110912-007 TO EXTEND THE TERM OF THE BATCH 6 GREEN POWER CHARGE TO THE GREENCHOICE® ENERGY RIDER.

### BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF AUSTIN:

**PART 1.** The GreenChoice Energy Rider in Exhibit A to Ordinance No. 20080908-006, Austin Energy's Electric Rate Schedule, is amended to read:

### CITY OF AUSTIN ELECTRIC RATE SCHEDULE GREENCHOICE® ENERGY RIDER

### **Application:**

The charges set forth in this rider apply to those customers who choose to participate in Austin Energy's GreenChoice® program. By subscribing to the GreenChoice® program, participants will assist Austin Energy in adding renewable energy resources by paying a Green Power Charge as provided by this rider. The Batch-1 Green Power Charge applies to residential service and general service non-demand customers who subscribed in writing to Austin Energy's GreenChoice® program before October 13, 2000, except as provided for in the Electric Rate Schedule Residential Service, and to other customers who subscribed in writing before September 22, 2000. The Batch-2 Green Power Charge applies to those customers who subscribe in writing to the GreenChoice® program after the Batch-1 dates, but before December 6, 2003. The Batch-3 Green Power Charge applies to those customers who subscribe in writing to the GreenChoice® program after the Batch-2 dates, but before April 22, 2005. The Batch-4 Green Power Charge applies to those customers who subscribe to the GreenChoice® program after the Batch-3 dates but before March 31, 2006. The Batch-5 Green Power Charge applies to those customers who subscribe to the GreenChoice® program after January 14, 2008. The Batch-6 Green Power Charge applies to those customers who subscribe to the GreenChoice® program after January 1, 2009.

On or after March 28, 2001, GreenChoice<sup>®</sup> participants pay a Green Power Charge, rather than the normal Fuel Adjustment Factor, on that portion of their monthly energy use that is designated as GreenChoice<sup>®</sup> energy. Subscriptions to GreenChoice<sup>®</sup> shall continue for the full term of this rider unless terminated sooner in accordance with the terms of this rider. Aside from the Green Power Charge, participants' usage will otherwise be priced in accordance with all applicable rate tariffs and riders otherwise governing participant's electric service, including all energy rates, demand rates, and other charges and adjustments that may apply to participant's service.

Participants' subscriptions under this rider will support Austin Energy's acquisition of renewable energy. This energy cannot be directed to any one particular destination on the ERCOT electric grid, including participant's premises. Participants' subscriptions may be satisfied by Renewable Energy

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COA Law Department Responsible Att'y: A. Perny

Credits (RECs) as provided for in the Public Utility Regulatory Act. The availability of energy from the renewable sources in question may vary from time to time and is dependent upon weather conditions, force majeure, and third-party actions for which Austin Energy cannot be responsible. This may produce periodic shortfalls of GreenChoice<sup>®</sup> energy during the term of this rider.

Participation in the GreenChoice® program is contingent upon the participant's remaining an Austin Energy customer for the duration of the GreenChoice® program as set forth by this rider. If participant's electric service is involuntarily terminated by Austin Energy, or if participant discontinues electric service and relocates outside of the Austin Energy service area, participation in the GreenChoice® program shall end immediately. If participant relocates to another premise within Austin Energy's service area, participant may cancel its participation within 15 days of the relocation. If participant chooses another electric provider after any deregulation of the Austin electric retail market, Austin Energy may terminate participant's participation in this program at Austin Energy's sole discretion. Participants who are terminated from the GreenChoice® program or who cancel their participation shall be ineligible for further subscriptions to the program. Subscriptions are not transferable from customer to customer.

### Character of Service:

Each GreenChoice® participant will receive electric service under the applicable service tariff.

Residential Service and General Service Non-Demand:

Batch-1 Green Power Charge: \$0.0170 per kWh Batch-2 Green Power Charge: \$0.0285 per kWh Batch-3 Green Power Charge: \$0.0330 per kWh Batch-4 Green Power Charge: \$0.0350 per kWh Batch-5 Green Power Charge: \$0.0550 per kWh Batch-6 Green Power Charge: \$0.0570 per kWh

With respect to residential service and general service non-demand participants, the Green Power Charge will be applied to the participant's entire monthly consumption until March 1, 2011 for both Batch 1 and Batch 2, until December 31, 2013 for Batch 3, until June 30, 2015 for Batch 4, until December 31, 2023 for Batch 5, and until December 31, 20[14]21 for Batch 6. In order to participate in the GreenChoice® program under this rider, a residential service customer or general service non-demand customer must subscribe to the program as required by Austin Energy.

### Large Commercial Service:

Batch-1 Green Power Charge: \$0.0170 per kWh Batch-2 Green Power Charge: \$0.0285 per kWh Batch-3 Green Power Charge: \$0.0330 per kWh Batch-4 Green Power Charge: \$0.0350 per kWh Batch-5 Green Power Charge: \$0.0550 per kWh Batch-6 Green Power Charge: \$0.0570 per kWh

All eligible customers other than residential service or general service non-demand customers must enter into a separate written agreement with Austin Energy that either specifies a monthly quantity of

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GreenChoice<sup>®</sup> energy or designates 100% of the customer's monthly energy consumption as GreenChoice<sup>®</sup> usage. The resulting monthly portion of the participant's consumption will be subject to the applicable Green Power Charge for the term of the agreement, not to exceed March 1, 2006 for Batch 1 participants, March 1, 2011 for Batch 2 participants, December 31, 2013 for Batch 3 participants, June 30, 2015 for Batch 4 participants, December 31, 2023 for Batch 5 participants, and December 31, 20[44]21 for Batch 6.

### Energy Resale:

Energy available from a contract supply source because of subscription agreement expiration or cancellation and allocated to earlier Batches may be resold at the current Batch rate and term for a period not to exceed the remaining term of the original supply contract.

PART 2. This o	ordinance takes effect or	ı <i></i>	_, 2011.	
PASSED AND	APPROVED			
	, 2011	\$ \$ \$	Look Con	
			Lee Leffing Mayo	
APPROVED: _		ATTEST:		
	Karen Kennard		Shirley A. Brow	/n
	City Attorney		City Clerk	



### Recommendation for Council Action (CMD)

Meeting Date: December 8, 2011

Department: Contract & Land Management Department (CLMD)

### Subject

Authorize execution of a construction contract with TEXAS SOLAR POWER COMPANY, Austin, Texas, for the restoration of a solar array at Austin Energy's Decker Creek Power Station in an amount not to exceed \$947,497.80.

### Amount and Source of Funding

Funding is available in the Fiscal Year 2011-2012 Capital Budget of Austin Energy.

### Fiscal Note

### A fiscal note is attached.

Purchasing	Lowest responsive bid of four bids received.
Language:	nowest responsive bld of four blds received.
Prior Council	
Action:	
For More	Cario Brazzoll 074 7157; Erad Valura 492 5205; Strang Couractt 074 7064; April Shavy 074 7141
Information:	Craig Russell 974 7157; Fred Yebra 482-5305; Susan Garnett 974-7064; April Shaw 974-7141
Boards and	To be reviewed by the Electric Utility Commission on November 14, 2011 and the Resource
Commission	Management Commission on November 15, 2011.
Action:	Wanagement Commission on November 13, 2011.
	This contract will be awarded in compliance with Chapter 2-9A of the City code (Minority
MBE / WBE:	Owned and Women Owned Business Enterprise Procurement Program) by meeting the goals
	with 95.87 % MBE prime contractor and 4.13% WBE subcontractor participation.
Related Items:	

### Additional Backup Information

In 1985, Austin Energy constructed a 300 kW photovoltaic (PV) solar array at its Decker Creek Power Station which was the largest PV system in the nation at the time. The solar modules and tracking system are no longer functional and need to be replaced. This contract will include replacement of solar modules, a new mechanized tracking system on the existing pedestals, and necessary electrical infrastructure upgrades. This project will reuse much of the existing infrastructure, resulting in a relatively low-cost tracking solar power array. This project will provide 300 kW of solar PV which will contribute to the 200 MW goal of solar power generation by 2020.

The solar equipment to be installed at the Decker Creek Power Station meets Austin Energy program requirements. The modules, which are being purchased under a separate contract, are rated at 240 watts each for a total of 300 kW at Standard Test Conditions. Associated inverters that convert Direct Current power to Alternating Current are rated

at 96% efficiency. This energy improvement will save an estimated 515,800 kWh per year, enough to provide electricity to 52 average Austin homes for a year and produce an estimated 516 Renewable Energy Credits per year. These savings are equivalent to the planting of 11,254 trees or 563 acres of forest in Austin's parks or the removal of 576,265 vehicle miles or 72 cars from Austin roadways. This project will save 298 tons of Carbon Dioxide (CO2), 126 pounds of Sulfur Dioxide (SO2), 634 pounds of Nitrogen Oxide (NOX), and 827 pounds of Carbon Monoxide (CO) from being emitted into the atmosphere.

The contract allows 180 calendar days for completion of this project. This project is located within zip code 78724 and is managed by the Public Works Department.

### M/WBE Summary:

Bid documents were distributed to 10 general contractors. Bids were opened on September 29, 2011. Texas Solar Power Company submitted the lowest of 4 bids received:

Texas Solar Power Company, Austin, TX \$947,497.80 Hill Country Ecopower, Austin, TX \$996,999.00 Gridpoint Services, LLC Austin, TX \$1,110,500.00

The contractor's choice of work methodology provides for 2 areas of subcontracting opportunities which are listed below. Project specific subgoals stated in the solicitation were 4.17 % MBE and 2.41 % WBE. Total participation estimated on base bid amount of \$947,497.80:

MBE TOTAL – PRIME	\$908,397.80	95.87 %
Texas Solar Power Company, Austin, TX	\$908,397.80	95.87 %
WBE TOTAL – SUBCONTRACTORS	\$39,100.00	4.13 %
(FW) Terra Ecoservices, LLC, Austin, TX (permit services)	\$5,500.00 0.58	3 %
(FW) Capitol Concrete Contractors, Inc. (concrete)	\$33,600.00 3.55	%

The Contractor submitted a MBE/WBE Compliance Plan that met the goals of the solicitation and was approved by the Small & Minority Business Resources Department. Second and third low bidder information is provided.

SECOND BIDDER – NON M/WBE Hill Country Ecopower, Austin, TX \$996,999.00 NON M/WBE prime participation; 81.66; 4.21% MBE; 0.63% WBE; 13.50% Non M/WBE subcontractor participation.

THIRD BIDDER – GridPoint Services, LLC, Austin, TX 58.00% NON M/WBE prime participation; 42.00% WBE

\$1,110,500.00



### **Recommendation for Council Action**

Austin City Council Item ID 10915 Agenda Number <ITEM\_OUTLINE>

Meeting Date: 12/8/2011 Department: Austin Energy

### Subject

Approve the issuance of a Letter of Intent for a rebate to FORTIS REALTY SERVICES, LLC, Austin, TX, for the installation of solar energy systems designed to serve 25 new construction CONDOMINIMUM UNITS and one new construction SHARED HOUSE FACILITY in the PEASE PLACE CONDOMINIUM COMPLEX, 1603 ENFIELD ROAD, 78703 for a total amount of \$160,253.10.

### Amount and Source of Funding

Funding is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy, Conservation Rebates and Incentives Fund.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	
Prior Council Action:	
For More Information:	Leslie Libby, Solar Program Manager, 482-5390; Fred Yebra, Director of Energy Efficiency Services, 482-5305.
Boards and Commission Action:	To be reviewed by the Resource Management Commission on November 14, 2011 and the Electric Utility Commission on November 15, 2011.
MBE / WBE:	
Related Items:	

### Additional Backup Information

Austin Energy (AE) requests authorization to issue letters of intent to FORTIS REALTY SERVICES, LLC totalling \$160,253.10 for the installation of solar photovoltaic (PV) systems at 1603 ENFIELD ROAD in Austin, TX 78703. The total estimated cost is \$285,000 and the rebate will cover approximately 56% of the cost. The rebate level for this project is \$2,500 per kW for the 25 residential units and a PBI payment of \$0.14 per kWh for 10 years for the shared house facility. The solar equipment, which meets AE program requirements, includes 264 solar modules rated at 260 watts and associated inverters rated at 96%, 96.5%, and 97% efficiency. 52.9 kW in demand savings is expected.

This energy improvement will save an estimated 89,912 kWh per year—enough to provide electricity to 9 average Austin homes for a year—and produce an estimated 90 Renewable Energy Credits (RECs) per year. These savings are equivalent to the planting of 1,994 trees or 100 acres of forest in Austin's parks or the removal of 102,104 vehicle miles or 13 cars from Austin roadways. This project will save 58 tons of Carbon Dioxide (CO<sub>2</sub>); 73 pounds of Sulfur Dioxide (SO<sub>2</sub>); 81 pounds of Nitrogen Oxide (NOX), and 56 pounds of Carbon Monoxide (CO) from being emitted into the atmosphere.

# Austin Energy Project Fact Sheet Lennar Homes Residential Solar Applications

File Number	TBD
Customer Name	FORTIS REALTY SERVICES, LLC
Facility Address	PEASE PLACE
Tuomity Addition	1603 Enfield Road, 78703
Customer Contact	Rance Clouse
Phone Number	512-828-7878
	0.2 0.0
Estimated Rebate	\$160,253.10
Application Received Date	11/04/2011
Number of Modules	264
Wattage per Module (STC)	260
Inverter Efficiency	96-97% (multiple inverter types)
Solar Contractor	Circular Energy
Contractor Contact	Vincent Guerrero
Contractor Phone	512-968-0817
Estimated Installation Cost	\$285,000
Estimated kWh Savings	89912 kWh per year
Estimated kW Demand Savings	52.9
Estimated Date of Completion	December 30, 2011
Site Information/Additional Comments	This is a previously unfinished construction site undergoing revitalization with environmental sensitivity and resource efficiency as priorities. The entire property, including 25 condo units and one shared house facility, is solar PV-ready.



### **Recommendation for Council Action**

Austin City Council Item ID 11069 Agenda Number <ITEM\_OUTLINE>

Meeting Date: 12/8/2011 Department: Austin Energy

### Subject

Authorize execution of a 24-month interlocal agreement with THE UNIVERSITY OF TEXAS, Austin, TX, on behalf of Clean Energy Incubator, a program of the Austin Technology Incubator, for mutual assistance in the clean energy field, in an amount not to exceed \$265,000 in the first year, and in an amount not to exceed \$265,000 in the second year, for a total amount not to exceed \$530,000.

### Amount and Source of Funding

Funding in the amount of \$265,000 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the second year is contingent upon available funding in future budgets.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	
Prior Council Action:	November 19, 2009 – Approved 24-month contract.
For More Information:	Richard Morgan, Manager, Green Building & Emerging Technology (512) 482-5309.
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on November 14, 2011.
MBE / WBE:	
Related Items:	

### Additional Backup Information

The Clean Energy Incubator (CEI) is a program of the Austin Technology Incubator at The University of Texas at Austin that is well situated to help Austin Energy achieve its clean energy "Strategic Goals" and to assist Austin Energy in formulating a strategy to move Austin forward towards becoming the nation's clean energy capital. Austin Energy intends to assist CEI in its mutually beneficial clean energy goals by providing financial support that will increase the infrastructure and support services at CEI through the hiring of personnel experienced in the energy industry, to increase CEI's value to its member companies and to help expand the role of Austin as the headquarters of choice for clean energy companies.

Austin Energy and the City of Austin receive direct assistance from CEI in the development of local companies in the clean energy space and the identification of candidates for beta-testing and pilot projects within the emerging technology space. In addition, CEI is a leading voice in the community discussion around clean technologies, as evidenced by their being a partner with Austin Energy in Texas' premier clean energy venture funding event, The Clean Energy Venture Summit, an event which brings together promising early stage companies in the clean energy space with potential funders from the financial community.

Under the interlocal agreement, Austin Energy will provide funding for the following programs:

- \$100,000 per year for the infrastructure contribution;
- \$25,000 per year for research and analytical services;
- \$80,000 in each year to support the annual Austin Clean Energy Venture Summit; and
- \$60,000 in each year to support Council Resolution 20070215-024 directing Austin Energy and CEI to advance and expand the use of clean technology and energy efficiency technologies by working together to further promote Austin Energy as a beta-tester for clean energy technologies. Funds will be used to sponsor up to two start-up/early stage companies per year within CEI.



### CITY OF AUSTIN – PURCHASING DEPT. AGENDA DATE: 12/08/2011 RECOMMENDATION FOR COUNCIL ACTION

VENDOR NAME: APPLIANCE RECYCLING CENTER OF AMERICA

**SUBJECT:** Authorize award, negotiation and execution of a 12-month requirements service agreement with **APPLIANCE RECYCLING CENTER OF AMERICA**, Minneapolis, MN to provide pick-up and recycling services of old energy inefficient appliances and the delivery and installation of new energy efficient appliances to Austin Energy customers, in an estimated amount not to exceed \$1,025,000 with three 12-month extension options in an estimated amount not to exceed \$1,025,000 per extension option, for a total estimated contract amount not to exceed \$4,100,000.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$854,167 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the remaining two months of the initial contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**<u>PURCHASING</u>**: Sole proposal received.

**BOARD AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on 11/14/2011 and the Resource Management Commission on 11/15/2011.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

FOR MORE INFORMATION CONTACT: Terry V. Nicholson, Buyer Sr. /512-322-6586

This service agreement with Appliance Recycling Centers of America, Inc. (ARCA), will provide pick-up and recycling services of energy inefficient appliances, as well as provide delivery and installation of new energy efficient appliances for participants in Austin Energy's Appliance Replacement and Recycling Program. Eligible program participants include single-family and multi-family residential home owners and tenants, as well as municipal entities. Appliances eligible for replacement include: freezers (recycling only), dish washers, window air conditioning units, clothes washers, and refrigerators. The Contractor is paid for this service based on a cost proposed for the purchase of the new appliance installed and a set cost for disposal and installation for each item.

This program is targeted for low-income Austin Energy customers and the potential participant list is derived from internal referral lists of Austin Energy customers who have received assistance with utility payments, and whose household demonstrates high levels of energy consumption. These customers are also identified by the Austin Housing Authority and outreach from social services partners. Once the target lists are developed, a direct mail-out will be sent

with information on how to participate in the program. Austin Energy has set an estimated program goal of 1,125 appliances targeted for recycling during the course of the contract period. The targets identified for each type of appliance is 625 refrigerators, 300 window air conditioning units, 50 dishwashers, 50 clothes washers and 100 gas stoves.

Since the Refrigerator Recycling Programs' inception in Oct. 2004, Austin Energy has recycled over 20,800 refrigerators. With the addition of the other appliances for replacement and recycling, Austin Energy has increased the participation in the program. The appliance replacement and recycling program also supports Austin Energy's Strategic Plan and is not only a peak-demand and energy-savings program for the utility, but it also promotes environmental responsibility in recycling hazardous materials from the recycled appliances. Materials such as metals, ozone-depleting chlorofluorocarbon (CFC) refrigerants, and foam insulation will be disposed of in an environmentally-friendly way. The amount of materials captured and recycled are equivalent to having planted 271,518 trees, removed 2,025 cars from the roads or provided electricity to 1,557 average Austin residences for a year. This program aids in reducing air emissions by reducing electric consumption in Austin Energy's service territory and educates consumers on more efficient uses of electricity by providing them with Energy Star-labeled appliances to meet their needs.

This is a rebid of the original solicitation and was done in an effort to get more vendor participation. Potential vendors were researched and contacted and there were very limited who had the capability to provide all aspects of the Scope of Work. There is also a requirement for a local presence which limited the potential respondents.

### **PRICE ANALYSIS**

- a. Sole proposal. This is a very specialized service. Potential providers of this service were contacted and the Proposal closing was extended in an attempt to get more responses without success.
- b. Seventy Five notices were sent including 8 MBEs and 1 WBE. One proposal was received, with no response from the MBE/WBEs.

### APPROVAL JUSTIFICATION

- a. Sole proposal received
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

# **EVALUATION FACTORS FOR: RFP TVN0016 - APPLIANCE REPLACEMENT & RECYCLING PROGRAM**

EVALUATION CRITERIA  Company/Industry Experience: Experience and qualifications, Technical Approach, Prior/Current pojects and management experience. Prior/Current clients and volume of Innis recycled for each client. Number of years in recycling business (especially efrigerators/freezers recycling). Financial stability of bidder's firm, Key personnel to company Organization/Infrastructure: Resources: number of employees and primary unctions.  Company Organization/Infrastructure: Resources: number of employees and primary unctions.  Sq. administrative – invoicing/accounting/check processing: phone center and web site processing; transportation/collection crew, Facilities: locations and sizes of administrative enforces, warehouses/secure storage, and recycling centers. Accounting/check processing: phone center and web site processing; transportation/collection crew, Facilities: locations and sizes of administrative offices, warehouses/secure storage, and recycling centers. Accounting/check processing in the coverage period, number of prolifices phone unmbers available, phone coverage period, number of prolifiere phone unmbers available, phone coverage period, number of prolifiere phone unmbers available, phone coverage period, number of prolifiere customer enrollment, intes, ability to provide web-based or online capabilities to facilitate customer enrollment, novicing, reporting, and customer complaint processes.  Cost Proposal: Rate schedule and total costs for: Recycling fees (to include proposed appliances).  Recycling, Recovery & Disposal Processes & Procedures: Processes and processes and incentive check processing and aroon disposal processes & Procedures: Processes and processes and their impacts on the environment. The exist to main any other materials including CFCs, HCFCs, HFCs, oil, sulfur dioxide, mercury, plastic, and glass and their impacts on the environment. The exist to which disposal processes involve disposing of materials in landfills. Processes and procedures reflect RAD compliance.	ARCA Incorporated Minneapolis, MN	20	19	35	24	86
EVALUATION CRITERIA  CompanyIndustry Experience: Experience and qualifications, Technical Approach, and an agaement experience. Priori/current projects and management experience. Priori/current projects and management experience. Priori/current clients and volume of units recycled for each client, Number of years in recycling business (sepecially efrigerators/freezers recycling). Financial stability of bidder's firm, Key personnel to notude titles and experience providing requested service (include main contact person).  Company Organization/Infrastructure: Resources: number of employees and primary unctions.  S.g., administrative – invoicing/accounting/check processing; phone center and web site processing; transportation/collection crew, Facilities, locations and sizes of administrative offices, warehouses/secure storage, and recycling centers.  Resources and facilities, Number of trucks and location of transportation fleet. Capacity and annual basis. Customer Service – hours of operation, number of tellifere phone roverage period, number of prolifite customer enrollment, nines, ability to provide web-based or online capabilities to facilitate customer enrollment, nines, ability to provide web-based or online capabilities to facilitate customer enrollment, and annual basis. Customer Service – hours of operation, number of refrigerator/freezer collection, recycling services and incentive check processing and awmentificator, recycling services and incentive check processes and paymently. Replacement lese (to include proposed appliances).  Recycling, Recovery & Disposal Processes & Procedures: Processes and procedures used to recover materials including CFCs, HCFCs, HFCs, oil, sulfur dioxide, mercury, plastic, and glass, and their impacts on the environment. The extent to which disposal processes involve disposing of materials in landfills. Processes and procedures reflect RAD compliance.	Total Points	20	20	35	25	100
2 8 4 2 2 2 1 2 4 4 5 1 1 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1	EVALUATION CRITERIA	Company/Industry Experience: Experience and qualifications, Technical Approach, Prior/current projects and management experience, Prior/current clients and volume of units recycled for each client, Number of years in recycling business (especially refrigerators/freezers recycling), Financial stability of bidder's firm, Key personnel to include titles and experience providing requested service (include main contact person).	Company Organization/Infrastructi functions e.g., administrative – invoicing/accou processing; transportation/collection of administrative offices, warehouses/se Resources and facilities, Number of to number of refrigerator/freezer picku and annual basis, Customer Service numbers available, phone coverage pilines, ability to provide web-based or invoicing, reporting, and customer co	Cost Proposal: Rate schedule and refrigerator/freezer collection, recyclir payment), Replacement fees (to include	Recycling, Recovery & Disposal Pr procedures used to recover materials insulation, and any other materials in mercury, plastic, and glass, and their procedures used to dispose or recycle foam insulation, and any other materi dioxide, mercury, plastic, and glass an which disposal processes involve disp procedures reflect RAD compliance.	TOTAL SCORE



### **Recommendation for Council Action**

Austin City Council Item ID 10895 Agenda Number <ITEM\_OUTLINE>

Meeting Date: 12/08/2011 Department: Austin Energy

### Subject

Approve an ordinance authorizing acceptance of \$600,000 in American Recovery and Reinvestment Act (ARRA) grant funds from the U.S. Department of Energy (DOE) through the Texas Department of Housing and Community Affairs (TDHCA) as the administering agency, and amending the Fiscal Year 2011-2012 Austin Energy Operating Budget Special Revenue Fund of Ordinance No. 201110912-005 to appropriate \$600,000 for weatherization of homes for low-income, elderly, and disabled customers within Austin Energy's service area.

### Amount and Source of Funding

Funding is available from the Department of Energy (DOE) through the Texas Department of Housing and Community Affairs (TDHCA) as a result of the ARRA of 2009 for the grant period of September 1, 2009 to February 28, 2012. No match is required.

### Fiscal Note A fiscal note is attached. Purchasing Language: November 19, 2009 - Approved acceptance of \$2.9 million grant from DOE and an interlocal agreement with Travis County; April 8, 2010 – Approved contracts to complete weatherization services; September 13, 2010 - Approved Austin Energy's Operating Budget including \$2.983 **Prior Council Action:** million in additional grant funds from DOE; January 13, 2011 – Approved acceptance of an additional \$86,774 grant from DOE; April 07, 2011 approved acceptance of \$2.1 million from DOE. Karl R. Rábago, Vice-President, Distributed Energy Services, 322-6098; Fred Yebra, Director, For More Information: Energy Efficiency Services, 482-5305. Boards and **Commission Action:** MBE / WBE: Related Items: Additional Backup Information

The Department of Energy, through the Texas Department of Housing and Community Affairs, has offered Austin Energy ARRA Weatherization Assistance Program (WAP) additional stimulus grant funds to weatherize homes for low-income, elderly, and disabled customers within Austin Energy's service area. The additional grant funds have been awarded to the City of Austin/Austin Energy's WAP from TDHCA to fund the completion of a low-income apartment complex that the current funding level would not allow. The additional funds will allow Austin Energy to finish existing work currently underway at Mount Carmel (a low income apartment complex located in east Austin). This additional funding will also allow Austin Energy to complete the remaining qualified single family units within the time permitted.

TDHCA has notified Austin Energy that its contract will be amended to reflect a voluntary reobligation of funds and a contract extension through February 28, 2012. This additional grant award is based on the successful implementation of Austin Energy's ARRA Weatherization Assistance Program and the work performed by its contractors.

This budget amendment authorizes the City of Austin to accept an additional \$600,000 in grant funds included in the amended version of the contract. This additional allocation of funds will be used to meet the expense of securing the qualified units, the cost of labor, materials and program support costs to weatherize the units. The new budget total for this grant award is \$8,690,874. The grant period is from September 1, 2009 through February 28, 2012.

Weatherization Assistance Program Results to Date:

- Contractors have performed: 1,922 "Test-In" assessments, Weatherized 1,260 homes, and 1,340 final "Test-Out" inspections.
- The Weatherization Assistance Program has obligated \$6,118,236.40 to weatherize homes.

### ORDINANCE NO.

AN ORDINANCE AUTHORIZING THE ACCEPTANCE OF AMERICAN RECOVERY AND REINVESTMENT (ARRA) FUNDS FROM THE U.S. DEPARTEMENT OF ENERGY (DOE) THROUGH T THE TEXAS DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS (TDHCA) AS THE ADMINISTRATING AGENCY, AMENDING THE FISCAL YEAR 2011-2012 AUSTIN ENERGY OPERATING BUDGET SPECIAL REVENUE FUND OF ORDINANCE 20100912-005 TO APPROPRIATE SUCH FUNDS.

### BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF AUSTIN:

**PART 1.** The Council authorizes the acceptance of \$600,000 in funds provided by the U.S. Department of Energy (DOE) through the Texas Department of Housing and Community Affairs (TDHCA) as the administrating agency.

**PART 2**. The Council amends the 2011-2012 Austin Energy Operating Budget Special Revenue Fund of ordinance 20100912-005 to appropriate \$600,000 for weatherization of homes for low-income, elderly, and disabled customers within Austin Energy's service area.

PART 3. This ordinance takes effect on November 21, 2011.

PASSED AND APPROVED

### \$ \$ \$

Lee Leffingwell Mayor

APPROVED: \_\_\_\_\_ ATTEST: \_\_\_\_ Shirley A. Gentry

Karen Kennard Shirley A. Gentry City Attorney City Clerk

### Recommendation for Council Action (Purchasing)

Austin City Council		Item ID:	10914	Agenda Number	<item_outline></item_outline>
Meeting Date:	Dece	ember 8, 2011			
Department:	Purc	hasing			

### Subject

Authorize award, negotiation and execution of Amendment No. 4 to nine requirements service contracts with A-PLUS ENERGY MANAGEMENT & A/C, Austin, TX; AMERICAN CONSERVATION & AIR, Austin, TX; APPLE ENERGY GROUP, LLC, Austin, TX; ATS ENGINEERING & INSPECTORS, Austin, TX; CITY CONSERVATION, Austin, TX; MCCULLOUGH HEATING & AIR CONDITIONING, INC., Austin, TX; STANDARD RENEWABLE ENERGY, Austin, TX; THE INSTITUTE FOR BUILDING TECHNOLOGY AND SAFETY, Herndon, VA; and THE NELROD COMPANY, Fort Worth, TX, to increase the contract for weatherization test in audit services in an estimated combined amount not to exceed \$144,151, for a revised estimated combined contract amount not to exceed \$922,500.

### Amount and Source of Funding

Funding is available from the Department of Energy (DOE) through the Texas Department of Housing and Community Affairs (TDHCA) as a result of the American Recovery and Reinvestment Act (ARRA) of 2009 for the grant period of October 1, 2009 to February 28, 2012. No match is required.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Language:	Contract Amendment.
Prior Council Action:	April 8, 2010 – Approved nine 24-month contracts; April 7, 2011 – Approved amendment increasing contract authority.
For More Information:	Shawn Harris, Supervising Sr. Buyer/505-7351
Boards and Commission Action:	
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
Related Items:	Additional Backup Information

On April 8, 2010, Council approved nine 24-month requirements service contracts for weatherization test in audit services in an estimated combined amount not to exceed \$450,000. On April 7, 2011 Council approved a \$275,349 increase to these contracts for a total contract amount not to exceed \$778,349. The audit pre-determines the energy efficient measures that can be performed and are cost-effective by ensuring that the discounted savings-to-investment ratio (SIR) is greater than or equal to one. The energy audit assessment will establish the priority of weatherization measures necessary to increase the energy efficient level of a particular home.

This Federal Weatherization Assistance Program complements Austin Energy's existing Free Home Energy Improvement program which is on-going. The goals of both programs are to increase the energy efficiency of the home, increase the comfort level of the homes inhabitants, reduce energy consumption, lower utility bills, and improve the health and safety of residents.

The original federal grant was for \$5,969,774 for the grant period from October 1, 2009 through August 31, 2011 and was estimated to provide for the audit and weatherization of 1,000 low income, elderly, and disabled Austin Energy customers homes. To date, Austin Energy has a total of 1338 homes completed or in the process of receiving a final inspection (test-out). Due to Austin Energy's strong performance on expenditures and production, they have since received a second voluntary reobligation of additional grant funding and an extension in the grant period until February 28, 2012.

This proposed Amendment would allow for the completion of weatherization projects for which applications have already been received as well as some designated multifamily units using this additional grant funding. The time period for this additional funding is extremely short necessitating an expedited process to receive as well as use the funds. It is imperative that the projects are completed and the funds expended within the grant period time frame which does not allow for time to re-solicit the project. AE already having contractors in place to be able to do the work in this time frame was a recognized factor in TDHCA's decision to provide the additional funding. This additional funding will allow Austin Energy to complete 1,656 homes.

Contract Summary

Original Contract	Original 24-month contract	\$ 450,000
Amendment No.1	Amended contract to add FACTA requirements	\$ 0
Amendment No. 2	Administrative Increase	\$53,000
Amendment No. 3	Increased contract amount with Council approval	\$275,349
Proposed Amendment No 4	Increase contract amount from additional Federal funding to allow for additional weatherization test-in audits	\$144,151
Total Revised Contract Amount		\$922,500

**AGENDA DATE: 12/15/2011** 

## CITY OF AUSTIN – PURCHASING DEPT. RECOMMENDATION FOR COUNCIL ACTION VENDOR NAME: Altec Industries

SUBJECT: Authorize award and execution of Amendment No. 2 to a requirements supply contract with **ALTEC INDUSTRIES**, St. Joseph, MO, to increase the contract amount for repairs to leased truck-mounted aerial devices and digger derricks, in an estimated amount not to exceed \$120,000, for a revised total estimated contract amount not to exceed \$2,062,475.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$40,000 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the remaining sixteen months of this contract period is contingent upon available funding in future budget.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

PRIOR COUNCIL ACTION: 8/30/2007 – Approved 60-month contract

BOARD AND COMMISSION ACTION: To be reviewed by the Electric Utility Commission on 11/14/2011

PURCHASING: Contract Amendment.

MBE/WBE: This contract was awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

### FOR MORE INFORMATION CONTACT: Gabriel Guerrero, Buyer II/322-6060

This additional funding is requested to cover any incidental damages which may occur for the remainder of the contract period and per the agreement AE is responsible for, such as broken mirrors, windshields, lights and light covers, lower jib covers and brackets, lower control covers plus repairs labor cost. Per the lease agreement, all incidental repairs for this equipment must be performed by Altec Industries and costs for such would be billed to AE. The monies for repair did not follow the primary contract to allow AE to establish a track record for repairs. Now that a historic record has been established, AE is requesting repair funds through the remainder of the primary contract. These funds will not be spent unless actual damages lying outside the original body of the contract occur.

This contract was competitively bid and awarded in 2007 to provide leasing services of eleven equipment items including articulating aerial towers, digger derricks, aerial devices and manlifts mounted on truck chassis. The contract includes all regular maintenance as well as loaner equipment should leased equipment be unavailable for more than a week. At the end of the contract the equipment will be returned to the vendor. The contract period will not expire until February 2014 as the contract period did not begin until AE received delivery of the original leased units in February of 2009. This deferral of delivery caused the need for extension of the

related repairs. Amendment No. 1 increased the contract authorization to cover incidental damages to the leased units which were the responsibility of AE in the amount of \$40,000. This recommended Council action is to approve Amendment No. 2 to increase the contract by an amount not to exceed \$120,000, or \$40,000 annually for the remaining three years of the contract.

### **Contract Summary**

Action	Description	Amount
Original Contract awarded	Original 60-month contract	\$ 1,902,475.00
08/30/2007		
Amendment No. 1	Administrative Increase to allow for	\$ 40,000.00
	payment of incidental damages	
Proposed Amendment No. 2	Approve an increase to the contract	\$ 120,000.00
Total Revised Contract		\$ 2,062,475.00
Amount		



### Recommendation for Council Action (Purchasing)

Austin City Council		Item ID:	Agenda Number	<item_outline></item_outline>
Meeting Date:	12/1	5/2011		
Department:	Purc	hasing		

### Subject

Authorize award & execution of a 33-month requirements supply contract through the U.S. Communities Government Purchasing Alliance with Maricopa County, Phoenix, Arizona, with THE HOME DEPOT U.S.A., Atlanta GA, to purchase building supplies and equipment in an estimated amount not to exceed \$1,386,000 with three twelve-month extension options in the estimated amounts \$504,000; \$554,400 and \$609,840 respectively for a total estimated contract amount not to exceed \$3,054,240.

### Amount and Source of Funding

Funding in the amount of \$462,000 is available in the 2011-2012 Operating Budget of various City departments. Funding for the remaining 22 months and extension options is contingent upon available funding in future budgets.

NOTE: In FY 2011, AE spent under \$10,000 on this contract.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing	
O	Cooperative Purchase.
Language:	
Prior Council	
Action:	
E M	Cruz Banda, Buyer II, 974-2133
For More	
Information:	
Boards and	
Commission	To be reviewed by the Electric Utility Commission on November 14, 2011.
Action:	
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). This contract is a cooperative purchase; therefore, it is exempted under Chapter 791 of the Texas Government Code and no goals were established for this solicitation.
Related Items:	
	Additional Backup Information

This contract will provide a reliable source for building supplies and equipment used by various City departments to repair and maintain facilities and equipment throughout the City. It will be used by most City departments to purchase small tools and building supplies on an as needed basis for the daily operations of the City. Staff will be able to have quick and reliable access to all products available from the Home Depot retail stores. A percentage rebate will be provided to the City depending on the amount of sales completed by City Departments. Items available to the City include a wide variety of supplies that include, but are not limited to: assorted lumber, small hand and electric tools, plumbing supplies, electrical supplies, garden and landscape supplies, sheet rock, concrete, doors, windows, insulation, roofing, siding, pipes and hardware.

The estimated usage per City department is as follows: Parks and Recreation (20.7%), Austin Energy (14.3%), Public Works (13.6%), Austin Water Utility (7.6%), Financial and Administrative Services (7%), Fleet Maintenance (6.1%), Austin Fire Department (4.6%), EMS (3.2%), Aviation (3.1%), Library (2.3%), Health and Human Services (2.3%), Watershed Protection (2.3%), Solid Waste Services (1.8%), Communications and Technology (1.2%), Convention Center (1.1%), Austin Police Department (0.6%), Neighborhood housing (0.5%), Community/Municipal Court (0.5%), Mayor's Office (0.1%), EGRSO (0.1%), Wireless Communication (0.1%), Neighborhood Planning & Zoning (0.1%), the remaining (6.8%) shall be utilized by other city departments.

The Home Depot is under contract through U.S. Communities Government Purchasing Alliance to provide these supplies to other public entities state-wide as a result of a competitive bidding process. Utilizing the U.S. Communities contract provides for volume discount pricing as well as the earliest delivery of equipment.



### Recommendation for Council Action (Purchasing)

Austin City Council		Item ID:	11117	Agenda Number	<item_outline></item_outline>
Meeting Date:	Decer	mber 8, 2011			
Department:	Purch	nasing			

### Subject

Authorize award and execution of a 36-month requirements service contract with ACE FLOOR SOLUTIONS, LLC., San Antonio, TX and JELCO dba JELLISON, INC., Austin, TX, or one of the other qualified bidders for IFB-BV No. PAX0211, to provide flooring installation and repairs in an estimated amount not to exceed \$4,750,200 each and combined, with three 12-month extension options in estimated amounts not to exceed \$2,255,040 each and combined for the first extension option, \$2,706,048 each and combined for the second extension option, and \$3,247,258 each and combined for the third extension option, for a total estimated contract amount not to exceed \$12,958,546 each and combined.

### Amount and Source of Funding

Funding in the amount of \$1,087,500 is available in the Fiscal Year 2011-2012 Operating Budget of the Finance and Administrative Services Department Building Services Division, Parks and Recreation Department, Convention Center Department, and Austin Energy. Funding for the remaining 26 months of the original contract period and extension options is contingent upon available funding in future budgets.

Note: AE's share of this contract is \$715,250.

	Fiscal Note
There is no unanticip	ated fiscal impact. A fiscal note is not required.
Purchasing	Best-value bid of seven bids received.
Language:	Desi-value bid of seven bids received.
Prior Council	To be reviewed by the Electric Utility Commission on November 14, 2011.
Action:	To be reviewed by the Execute Only Commission on Provember 11, 2011.
For More	Sai Xoomsai, Buyer I, 972-4016
Information:	Sai Addinsai, Buyer 1, 772-4010
Boards and	
Commission	To be reviewed by the Electric Utility Commission on November 14, 2011.
Action:	
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
Related Items:	
	Additional Backup Information

This contract will provide floor installation and repairs, including labor and materials, for City-owned facilities which include the Finance and Administrative Services Department Building Services Division, Parks and Recreation Department, Convention Center Department, and Austin Energy.

The flooring types covered under the contract include carpet, linoleum, vinyl composition, rubber, hardwood, engineered wood, and wall base. Installation and repair services include, but are not limited to, floor leveling and removal of existing flooring.

Materials and adhesives used under this contract are required to comply with the City's Carpet or Hard Surface Flooring Materials Guidelines, unless a written exemption is granted by the City. The contractor is required to recycle at least eighty percent (80%) of all flooring and carpeting removed prior to new installation.

In order to determine the best value to the City, evaluation criteria included labor rate, cost of material, and sustainability plan.

This request allows for the execution of a contract with bidders, who provide the best value to the City, that Council selects. If these bidders do not execute a contract with the City, staff will return to Council so that Council may select another best-value bidder(s) and authorize a contract with this bidder(s).

MBE/WBE Solicited: 31/7 MBE/WBE Bid: 1/0

### **BID TABULATION**

IFB-BV NO. PAX0211 Flooring Installation and Repairs (18 line items)

### Section 1: Carpet, Linoleum, Vinyl, Wall Base, Rubber Floor

<u>Vendor</u>	Total Bid for Sample Items
Ace Floor Solutions, LLC. San Antonio, TX	\$277,120
Intertech Flooring Austin, TX	\$543,880
Covenant Floors, LLC. (MB) Austin, TX	\$981,100

### Section 2: Hardwood, Engineered Wood, Bamboo, Faux Wood

<u>Vendor</u>	Total Bid for Sample Items
Jelco dba Jellison, Inc. Austin, TX	\$321,800
Covenant Floors, LLC. (MB) Austin, TX	\$1,204,750
Rochester Flooring Resources Texas Division, LLC. Austin, TX	*
S E Packages, Inc. dba Tres Mujeres Construction Austin, TX	**

Azteca Designs, Inc San Antonio, TX \*\*\*

- \* Rochester Flooring Resources Texas Division, LLC. withdrew its bid.
- \*\* S E Packages, Inc. dba Tres Mujeres Construction did not provide references in accordance with the solicitation; therefore, was considered non-responsive and cannot be considered for award.
- \*\*\* Azteca Designs, Inc. contained pricing errors on its bid sheet; therefore, was considered non-responsive and cannot be considered for award.

The expenditures for the first 12 months of this contract are estimated to be \$1,305,000.

A copy of the complete bid tabulation is on file in the Purchasing Office and on the City of Austin, FASD Purchasing website.

### PRICE ANALYSIS

- a. Adequate competition.
- b. One hundred ninety notices were sent, including 31 MBEs and 7 WBEs. Seven bids were received, with one response from an MBE and no response from WBEs.
- c. This is the first contract for these services; therefore, there is no pricing history available.

### APPROVAL JUSTIFICATION

- a. Best evaluated bid.
- b. The Purchasing Office concurs with the Finance and Administrative Services Department Building Services Division, Parks and Recreation Department, Convention Center Department, and Austin Energy's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.

IFB-BV EVALUATION MATRIX IFB-BV PAX0211 Flooring Installation and Repairs

Section 1 - Carpet, Linoleum, Vinyl, and Wall Base.	yl, and Wal	II Base.				
NCIECTO	MAX	BIDDER	BIDDER	BIDDER	BIDDER	BIDDER
010	POINTS	ACE FLOOR SOLUTIONS, LLC.	JELCO dba Jellison, Inc.	COVENANT FLOORS, LLC (MB)	INTERTECH FLOORING	AZTECA DESIGNS, INC.
Labor Rate	25	25		7	13	
Materials	45	98		29	24	
Sustainability	10	10		10	10	
Total	80	17	*	46	47	**

Section 2 - Hardwood and Engin	neered Wood	Section 2 - Hardwood and Engineered Wood, Bamboo, and Faux Wood Flooring				
NOILOGO	MAX	BIDDER	BIDDER	BIDDER	BIDDER	BIDDER
NO DESCRIPTION OF THE PROPERTY	POINTS	ACE FLOOR SOLUTIONS, LLC.	JELCO dba Jellison, Inc.	COVENANT FLOORS, LLC (MB)	INTERTECH FLOORING	AZTECA DESIGNS, INC.
Labor Rate	15		15	8		
Materials	45		30	59		
Sustainability	10		10	10		
Total	0.2	***	55	47	****	**

"Sleco dba Jellison, Inc. did not bid all required line items under section 1; therefore, was considered non-responsive and cannot be considered for award for this section.

"The bid submitted by Azteca Designs, Inc. contained pricing errors; therefore, was considered non-responsive and cannot be considered for award for this contract.

"Ace Floors Solutions, LLC. did not bid all required line items under section 2; therefore, was considered non-responsive and cannot be considered for award for this section.

""Intertech Flooring did not bid all required line items under section 2; therefore, was considered non-responsive and cannot be considered for award for this section.