

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	12023	Agenda Number	53.
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Meeting Date:	January 12, 2012
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month requirements supply agreement with ENNIS PAINT INC., Ennis, Texas, for yellow and white thermoplastic marking material in an amount not to exceed \$1,264,500 with three 12-month extension options in an amount not to exceed \$421,500 for each option, for a total contract amount not to exceed \$2,529

Amount and Source of Funding

Funding in the amount of \$128,791.66 is available in the Fiscal Year 2011-2012 approved Operating Budget of the Transportation Department. Funding for the remaining 25 months of the original contract period and for the extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid of four bids received.
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Prior Council Action:	
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For More Information:	Steve Cocke, Buyer II, 974-2003
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Boards and Commission Action:	
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Related Items:	
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Additional Backup Information

The thermoplastic material will be utilized in the Roadway Markings Program. Roadway markings are used to convey messages to roadway users. They indicate which part of the road to use, provide information about conditions ahead, and indicate where passing is allowed. The majority of lane markings on roadways are of a white or yellow thermoplastic material. Thermoplastic markings have a service life that outlasts paint and ranges from 2 to 3 years depending on traffic volumes. The durability and good retroreflectivity of thermoplastic makes it the ideal method for striping high-traffic-volume roadways. Roadways will require fewer restripe cycles, reducing the amount of traffic delay due to road work. Thermoplastic has a shorter dry time which means no coning or long caravans, and less down time due to weather.

MBE /WBE solicited: 0/0

MBE /WBE bid: 0/0

BID TABULATION

SDC0230

THERMOPLASTIC

(2 Line Items)

VENDOR

TOTAL BID

ENNIS PAINT
Ennis, TX

\$421,500

Swarco Industries, Inc.
Columbia, TN

\$432,750

The Sherwin-Williams
Manchester, GA

\$450,000

Pathmark Traffic
San Marcos, TX

\$539,750

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition
- b. Twenty-five notices were sent, Four bids were received, with no responses from the MBE /WBEs.
- c. The pricing offered represents a 100 % increase to the last contract award in April 2009. Price is a direct result of the rosin esters (adhesive tackifiers), Tio2 hiding pigment (Titanium dioxide pigment), in white and non leaded yellow pigments, in the Texas Department of Transportation rose close to 100%. Titanium dioxide pigment is a fine white powder. When used in paints, plastics or paper, it provides for maximum whiteness and opacity.

APPROVAL JUSTIFICATION

- a. Lowest bid. Ennis Paint Inc. is the current supplier of this service.
- b. The Purchasing Office concurs with Transportation Department recommended award.
- c. Advertised in the Austin American-Statesman

