

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	12024	Agenda Number	54.
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Meeting Date:	January 12, 2012
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month requirements supply agreement with ENNIS PAINT INC., Ennis, TX, for Traffic Paint for the Austin Transportation Department and Aviation Department in an amount not to exceed \$513,964.50 with three 12-month extension options in an amount not to exceed \$171,321.50 for each option, for a total contract amount not to exceed \$1,027,929.

Amount and Source of Funding

Funding in the amount of \$45,088.87 is available in the Fiscal Year 2011-2012 approved Operating Budget of the Transportation Department; Funding in the amount of \$7,259.35 is available in the Fiscal Year 2011-2012 approved Operating Budget of the Aviation Department . Funding for the remaining 25 months of the original contract period and for the extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid of four bids received.
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Prior Council Action:	
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For More Information:	Steve Cocke, Buyer II, 974-2003.
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Boards and Commission Action:	
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Related Items:	
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Additional Backup Information

This contract is for paint material to be utilized in the Roadway Markings Program. Roadway markings are used to convey messages to roadway users and indicate which part of the road to use, provide information about conditions ahead, and indicate where passing is allowed. The traffic paint material will be used on very low-volume roads. On low-volume roadways, paint provides comparable performance to durable materials at a much lower cost. Paints have been known to provide service lives of up to 2 years, however, a reasonable target value for service life, under "normal" conditions is approximately 6 to 12 months.

BID TABULATION

SDC0221

TRAFFIC PAINT

(6 Line Items)

<u>VENDOR</u>	<u>TOTAL BID</u>
Ennis Paint Inc. Ennis, TX	\$171,321.50
Allstates Coating Co. Gladewater, TX	\$185,809.00
Centerline Supply San Antonio, TX	\$227,107.75
The Sherwin-Williams Manchester, GA	\$230,300.00

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition
- b. Seventy-three notices were sent, four bids were received, with no responses from the MBE /WBEs.
- c. The pricing offered represents a 25 % increase to the last contract award in September 2008.
The increase is due to the rise in pricing of acrylic resin. Acrylic resin is used to make paints with outstanding weather, chemical and stain resistance.

APPROVAL JUSTIFICATION

- a. Lowest bidder. Ennis Traffic Supply is the current supplier of this service.
- b. The Purchasing Office concurs with Transportation Department recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.
