

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	12030	Agenda Number	23.
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Meeting Date:	January 26, 2012
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Department:	Purchasing
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Subject

Authorize award and execution of a 12-month requirements service contract with TRUGREEN LANDCARE, or one of the other qualified bidders for IFB-BV No. KDW0065, to provide landscaping services for various Austin Energy locations in an estimated amount not to exceed \$51,380 with three 12-month extension options in an estimated amount not to exceed \$51,380 per extension option, for a total estimated contract amount not to exceed \$205,520.

Amount and Source of Funding

Funding in the amount of \$34,253 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the remaining four months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	
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Prior Council Action:	
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For More Information:	Karen Williams, Senior Buyer 322-6467
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Boards and Commission Action:	Recommended by the Electric Utility Commission.
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Related Items:	
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Additional Backup Information

This contract will provide grounds maintenance, mowing, landscaping and sprinkler maintenance and repair services at the following Austin Energy locations: Town Lake Center (TLC), Energy Control Center (ECC), Kramer Lane Service Center Buildings C, D & E, and St. Elmo Service Center. The contract requirements provide a consistent standard for landscaping, ground maintenance and irrigation services to ensure landscape and lawn care management. The Contractor will be responsible for providing and maintaining all equipment necessary for proper maintenance at each location.

The City intends to reduce emissions by promoting the use of cleaner-burning, reduced-emissions powered equipment on contracts for these types of services. The Austin Climate Protection Program staff has provided guidelines for emissions reduction, which were included in this project. These guidelines include the use of alternative fuels rather than gasoline in the large engine lawn equipment used. The City promotes the use of this equipment and other sustainable practices such as green gardening and the use of native plants by evaluating the bids based on a "Best Value" analysis. These "Best Value" solicitations are evaluated on cost, equipment, experience, certifications, and company practices where bidders are awarded additional points for providing more innovative, effective, and sustainable products and services. In accordance with the City's intent to reduce emissions by promoting the use of cleaner-burning, reduced emission powered equipment, all of the services on this contract will be performed using biodiesel powered equipment.

This request allows for the execution of a contract with the bidder who provides the best value to the City, that Council selects. If this bidder does not execute a contract with the City, staff will return to Council so that Council may select another best-value bidder and authorize a contract with this bidder.

MBE/WBE solicited: 25/11

MBE/WBE bid: 2/0

BID TABULATION
IFB (BEST VALUE) NO. KDW0065
LANDSCAPING SERVICES AT VARIOUS AE LOCATIONS

<u>VENDOR</u>	<u>TOTAL PRICE</u>
Truegreen Landcare Austin, TX	\$51,380.00
Greater Texas Landscapes, Inc. Austin, TX	\$67,114.00
Pampered Lawns Austin, TX	\$71,260.00
Maldonado Nursery & Landscaping, Inc. (MBE) San Antonio, TX	\$82,247.00
Red & White Greenery, Inc. Georgetown, TX	\$83,586.74
Biogardener Austin, TX	\$104,450.00
Rosewood Brothers Landscape & Construction (MBE)	\$131,580.00

Austin, TX

An invitation for bid best value bid process was used for this solicitation. An Austin Energy team evaluated the bids on cost, proposed equipment and experience.

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. One Thousand Fifty-Four notices were sent, including twenty-five MBEs and eleven WBEs. Seven bids were received including two MBEs.
- c. The pricing offered represents a 1.82% decrease from the last contract award made in 2006.

APPROVAL JUSTIFICATION

- a. Best evaluated bid. Truegreen Landcare is not the current provider of this service at these locations.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.