

**AGENDA**



**Recommendation for Council Action (Purchasing)**

|  |   |       |                      |     |
|--|---|-------|----------------------|-----|
| <b>Austin City Council</b>   | <b>Item ID:</b>   | 12477 | <b>Agenda Number</b> | 16. |
| <b>Meeting Date:</b>   | February 9, 2012  |       |                      |     |
| <b>Department:</b>   | Purchasing  |       |                      |     |
| <b>Subject</b>   |   |       |                      |     |
| <p>Authorize award and execution of a 36-month requirements supply contract with WENZEL WENZEL &amp; ASSOCIATES, INC., for the purchase of traffic cones for the Austin Water Utility to be used to direct the public around work sites, in an estimated amount not to exceed \$139,020 with three 12-month extension options in an estimated amount not to exceed \$46,340 per extension option, for a total estimated contract amount not to exceed \$278,040.</p> |   |       |                      |     |
| <b>Amount and Source of Funding</b>  |   |       |                      |     |
| <p>Funding in the amount of \$27,032 is available in the Fiscal Year 2011-2012 Operating Budget of the Austin Water Utility. Funding for the remaining twenty-nine months of the original contract period and extension options is contingent upon available funding in future budgets.</p>  |   |       |                      |     |
| <b>Fiscal Note</b>   |   |       |                      |     |
| <p>There is no unanticipated fiscal impact. A fiscal note is not required.</p>   |   |       |                      |     |
| <b>Purchasing Language:</b>  | Lowest bid of fifteen bids received.  |       |                      |     |
| <b>Prior Council Action:</b>   | █   |       |                      |     |
| <b>For More Information:</b>   | Sydney Ceder, Sr. Buyer /974 2035   |       |                      |     |
| <b>Boards and Commission Action:</b>   | To be reviewed by the Water and Wastewater Commission on February 8, 2012.  |       |                      |     |
| <b>MBE / WBE:</b>  | This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation. |       |                      |     |

Related Items:



Additional Backup Information

This contract will provide the Austin Water Utility (AWU) a readily available supply of traffic cones. The traffic cones will be inventoried at AWU's Webberville Center and Glen Bell Service Center and will be issued on an as needed basis to the AWU's field crews to direct the public around work sites. This product complies with the Texas Department of Transportation's manual on Uniform Traffic Control Devices.

MBE/WBE solicited: 5/3

MBE/WBE bid: 0/1

**BID TABULATION**

IFB No. SSC0176

TRAFFIC CONES

(1 Line Item)

**VENDOR**

**TOTAL ANNUAL BID**

|  |              |
|--|--------------|
| WENZEL WENZEL & ASSOCIATES, INC.<br>New Braunfels, Texas | \$ 46,340.00 |
| BKW Environmental<br>Pasadena, Texas                     | \$ 48,125.00 |
| Comade, Inc.<br>Santa Ana, California                    | \$ 48,475.00 |
| AAA Fire & Safety Co., Inc.<br>Austin, Texas             | \$ 48,615.00 |
| Osburn & Associates<br>Logan Ohio                        | \$ 48,895.00 |
| Globe Electric Co., Inc.<br>Houston, Texas               | \$ 48,965.00 |
| Pathmark Traffic Products<br>San Marcos, Texas           | \$ 50,015.00 |
| Safety Supply, Inc. (WDB)<br>San Antonio, Texas          | \$ 52,465.00 |
| Techline, Inc.<br>Austin, Texas                          | \$ 55,090.00 |
| Saf-T-Glove, Inc.<br>Grand Prairie, Texas                | \$ 56,000.00 |
| Alamo Distributions, LLC<br>San Antonio, Texas           | \$ 58,660.00 |

|   |              |
|---|--------------|
| John M. Warren, Inc.<br>Mobile, Alabama       | \$ 58,975.00 |
| Centerline Supply<br>San Antonio, Texas       | \$ 60,270.00 |
| Lawman & Shooters<br>Vero Beach, Florida      | \$ 62,895.00 |
| EcoVantage Energy, Inc.<br>Weatherford, Texas | \$ 91,000.00 |

A copy of the bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

#### **PRICE ANALYSIS**

- a. Adequate competition.
- b. Ninety-one notices were sent, including 5 MBEs and 3 WBEs. Fifteen bids were received, with no response from the MBEs and one WBE responding.
- c. The previous contract awarded in 2008 provided 7-pound traffic cones and this contract will provide 9-pound traffic cones, therefore, there is no price comparison.

#### **APPROVAL JUSTIFICATION**

- a. Lowest bid. Wenzel Wenzel & Associates, Inc. is the current provider.
- b. The Purchasing Office concurs with the Austin Water Utility's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.