

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	12939	Agenda Number	44.
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Meeting Date:	March 22, 2012
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Department:	Purchasing
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Subject

Authorize award and execution of a 24-month requirements supply agreement with EXCELLANCE OPTO. INC., for LED pedestrian traffic signal heads with countdown display & LED pedestrian signal modules for the Transportation Department, in an amount not to exceed \$499,500 with three 12-month extension options in an amount not to exceed \$249,750 for each option, for a total contract amount not to exceed \$1,248,750.

Amount and Source of Funding

Funding in the amount of \$124,875 is available in the Fiscal Year 2011-2012 Operating Budget of the Transportation Department. Funding for the remaining 18 months of the original contract period and for the extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid.
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Prior Council Action:	
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For More Information:	Steve Cocke, Buyer II, 974-2003
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Boards and Commission Action:	
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Related Items:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Additional Backup Information

This purchase of 600 LED pedestrian traffic signal heads with countdown display and 1500 LED pedestrian signal modules. This equipment will be used for new traffic signal installations and to upgrade existing intersections to the new standard count down pedestrian signals at various locations throughout the city. The use of these new count-down pedestrian signals are required as indicated in the both the National and the State MUTCD (Manual on Uniform Traffic Control Devices)

MBE /WBE solicited: 0/0

MBE /WBE bid: 0/0

BID TAB SUMMARY

SDC0231

LED Pedestrian Traffic Signal Heads with Countdown Display
& LED Pedestrian Signal Modules
(2 Line Items)

<u>VENDOR</u>	<u>TOTAL BID</u>
Excellence Opto Inc. Pomona, CA	\$249,750
Republic ITS Grand Prairie, TX	\$267,900
McCain Inc. League City, TX	\$272,580
Paradigm Traffic Systems Inc. Arlington, TX	\$321,300
General Traffic Equipment Corp. Newburgh, NY	\$328,500
Texas Highway Products, LTD Round Rock, TX	\$625,800

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition
- b. Seventy-three notices were sent, there were no MBE /WBE firms listed for this commodity. Six bids were received, with no responses from the MBE /WBEs.
- c. The pricing offered represents a 9 % decrease from the last contract award in June 2010.

APPROVAL JUSTIFICATION

- a. Lowest bid received.
- b. The Purchasing Office concurs with Transportation Department recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.