

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	12951	Agenda Number	45.
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Meeting Date:	March 22, 2012
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month requirements service contract with ALAMO DOOR SYSTEMS OF TEXAS, INC., for overhead door maintenance and repair for various city facilities in an estimated amount not to exceed \$1,200,000 with three 12-month extension options in an estimated amount not to exceed \$450,000 for the first extension option; \$500,000 for the second extension option, and \$550,000 for the third extension option, for a total estimated contract amount not to exceed \$2,700,000.

Amount and Source of Funding

Funding in the amount of \$200,004 is available in the Fiscal Year 2011-2012 Operating Budget of various City Departments. Funding for the remaining 30 months and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid.
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Prior Council Action:	
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For More Information:	Cruz Banda, Buyer II /974-2133
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Boards and Commission Action:	Recommended by the Electric Utility Commission. Recommended by the Water and Wastewater Commission.
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Related Items:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Additional Backup Information

This contract is for maintenance, repair, and replacement services of overhead doors for various City facilities including Austin Fire Department, Emergency Medical Services Department, Austin Convention Center, Aviation Department, Austin Water Utility, Austin Energy, Parks and Recreation Department, Financial Services Department and other City departments as required. Alamo Door Systems will provide routine maintenance and emergency repair/replacement services under this agreement.

In addition to routine maintenance and emergency repairs and replacements, Alamo Door Systems of Texas, Inc, will provide a ten percent (10%) discount to the City from manufacturer's list price for parts as required and replacement door and operators.

A site visit was performed to Alamo Door Systems, Inc.'s Austin location to ensure an inventory of parts was kept on site.

MBE/WBE solicited: 2/2

MBE/WBE bid: 0/1

BID TABULATION

IFB NO. CB30113

OVERHEAD DOOR MAINTENANCE AND REPAIR

<u>VENDOR</u>	<u>TOTAL BID</u>
ALAMO DOOR SYSTEMS OF TEXAS, INC San Antonio, TX	\$186,745
Overhead Door Company of Austin Austin, TX (WBE / WDB)	\$206,740
Gallo Enterprises, LLC dba All Pro Overhead Door Austin, TX	\$262,500

A bid tab is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- Adequate Competition. Alamo Door Systems is not the current provider of this service.
- Twenty-seven notices were sent including two MBE and two WBE firms. Three bids were received, one of which was a WBE firm. No MBE firms responded.
- The pricing offered a 26% increase from the contract awarded in February 2008. The increase is due to higher cost for trip charge that includes fuel cost.

APPROVAL JUSTIFICATION

- Low bidder.
- The Purchasing Office concurs with the various City Departments recommended award.
- Advertised in the Austin American-Statesman and the Internet.

