

**AGENDA**



**Recommendation for Council Action (Purchasing)**

<b>Austin City Council</b>	<b>Item ID:</b>	13414	<b>Agenda Number</b>	30.
<b>Meeting Date:</b>	April 5, 2012			
<b>Department:</b>	Purchasing			

**Subject**

Authorize award and execution of a 36-month requirements supply agreement with OSBURN ASSOCIATES, INC., for pre-fabricated traffic signs for the Transportation Department in an estimated amount not to exceed \$755,622 with two 12-month extension options in an estimated amount not to exceed \$251,874 for each option, for a total estimated contract amount not to exceed \$1,259,370.

**Amount and Source of Funding**

Funding in the amount of \$146,927 is available in the Fiscal Year 2011-2012 Operating Budget of the Transportation Department. Funding for the remaining 23 months of the original contract period and for the extension options is contingent upon available funding in future budgets.

**Fiscal Note**

There is no unanticipated fiscal impact. A fiscal note is not required.

<b>Purchasing Language:</b>	Lowest bid.
<b>Prior Council Action:</b>	
<b>For More Information:</b>	Steve Cocke, Buyer II, 974-2003
<b>Boards and Commission Action:</b>	
<b>MBE / WBE:</b>	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
<b>Related Items:</b>	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

**Additional Backup Information**

This contract is for the purchase of prefabricated traffic signs to be used to replace old and missing traffic signs city wide. The useful life of a traffic sign is approximately ten years. Traffic signs maintenance is important as a means of reducing day and nighttime crash rates. Signs that have sufficient retro reflectivity during nighttime conditions are especially beneficial to older road users. Safe and efficient highways are a benefit to the motoring public and the health and viability of a community. In addition, the Manual of Uniform Traffic Control Devices (MUTCD) now requires that agencies maintain traffic signs to a set of minimum levels.

MBE/WBE solicited: 6/2

MBE/WBE bid: 0/0

**BID TABULATION**  
SDC0233  
PRE-FABRICATED TRAFFIC SIGNS  
(39 Line Items)

<b><u>VENDOR</u></b>	<b><u>TOTAL BID</u></b>
Osburn Associates, Inc. Logan, OH	\$251,871
Customs Products Corp. Jackson, MS	\$271,708
American Signal San Antonio, TX	\$309,600
Vulcan, Inc. Foley AL	\$256,252
Rocal, Inc. Frankfort, OH	\$373,607
Municipal Supply Naples, FL	\$270,603
Pathmark Traffic San Marcos, Inc.	\$307,300

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

- a. Adequate competition
- b. Two hundred thirteen notices were sent, including 6 MBE and 2 WBE firms. Seven bids were received, with no responses from the MBE/WBEs.

- c. This is the first purchase of its type; therefore, there is no pricing history available.

**APPROVAL JUSTIFICATION**

- a. Lowest bid.
- b. The Purchasing Office concurs with Transportation Department recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.