### COMMISSION MEETING MINUTES



# AUSTIN AIRPORT ADVISORY COMMISSION MINUTES

# **REGULAR MEETING TUESDAY, MARCH 13, 2012**

The Austin Airport Advisory Commission convened in a regular meeting on Tuesday, March 13, 2012 at 2716 Spirit of Texas Drive, in Room 160 in Austin, Texas.

Chair Dale Murphy called the meeting to order at 5:03 p.m.

#### **Commission Members in Attendance:**

Dale Murphy, ChairSteven Hart, Vice ChairGeorge FarrisErnest Saulmon

D'Ann Johnson, Secretary Rose Marie Klee

Commission Members Absent: James Kelsey

<u>Staff in Attendance:</u> Shane Harbinson, Dave Arthur, Kellye Mireles, Robert Hengst, Joe Medici

#### **Others Present:**

Chris Coons, RW Armstrong

1. CITIZENS COMMUNICATIONS: GENERAL None.

## 2. APPROVAL OF MINUTES

The minutes from the meeting of February 14, 2012 were approved on Commission Member George Farris' motion, Commission Member Rose Marie Klee's second on a 6-1 vote. Commission Member James Kelsey was absent.

# 3. STAFF BRIEFING, REPORTS AND PRESENTATIONS

a) Planning & Engineering Capital Improvement Project Status Report Presentation was presented by Shane Harbinson, Assistant Director, Aviation Department. Shane Harbinson hit on several highlights from Planning & Engineering projects. Formula 1 support is a multiple project for Formula 1 activity. A glass partition wall will be used at gate three to convert it into a domestic/international gate. A baggage drop will be added in customs on the apron level consisting of two roll up doors to allow people who are going through customs to pick up their bags. It should be up and going by November. F1 support also includes working with staff to come up with a strategy to manage all the F1 activities as far as F1 team support, car rental support, helicopter support, and terminal support. We are working to make sure that we follow the direction of the city council and city manager that they want to use the F1 as a good experience for everyone that comes to Austin. There will be emergency power improvements for the IT building – we are working with Austin Energy to see if there is additional funding necessary since it is a very complicated building. There is an expansion joints product under 30% review. The terminal fire protection improvements project is to replace the dry pipe throughout the terminal and is a 5 plus million dollar project. The new employee parking lot is at 90% design. The parking lot should be open by 2013. Presidential Boulevard will have roadway improvements funded by the FAA and will connect with Spirit of Texas Drive. Improvements are being made at the Planning and Engineering building. There is still work being done on the mobile home park that is noise related.

b) Finance & Operations Reports Presentation was presented by Dave Arthur, Assistant Director, Aviation Department. Enplanements were up just under 2% from last January. Airline revenue is up about 1% over last year but under budget by 5%. Parking is about 10% over budget and 10% over the same period last year. Rental cars are up slightly over last year by 2%. Food and beverage is up 7%. Retail revenue is up 2%. Operating expenses are about 9% under budget. The operating margin is 37.2%

|                     | YEAR TO YEAD  | R COMPARISON  |                       |
|---------------------|---------------|---------------|-----------------------|
| SERVICE<br>CATEGORY | FEBRUARY 2012 | FEBRUARY 2011 | % Increase/(decrease) |
| TAXICAB             | 22,415        | 23,997        | (6.6%)                |
| LIMOUSINE           | 2,701         | 1,845         | 46.4%                 |
| HOTEL SHUTTLE       | 2,932         | 2,814         | 4.2%                  |
| OTHER SHUTTLE       | 498           | 271           | 83.8%                 |
| CHARTER BUS         | 10            | 15            | (33.3)%               |
| OVERALL<br>TOTAL    | 28,556        | 28,942        | (1.3%)                |

c) GTSA Transactions Report Presentation was presented by Shane Harbinson, Assistant Director, Aviation Department. Shane Harbinson discussed the GTSA Transactions for February 2012. See below for a year-to-year comparison.

# 4. ABIA Action Items

a) Authorize award and execution of a 36-month requirements service contract with ALAMO DOOR SYSTEMS OF TEXAS, INC., for overhead door maintenance and repair for various city facilities in an estimated amount not to exceed \$1,200,000 with three 12-month extension options in an estimated amount not to exceed \$450,000 for the first extension option; \$500,000 for the second extension option, and \$550,000 for the third extension option, for a total estimated contract amount not to exceed \$2,700,000. The motion authorizing action item 4a was approved with corrected backup on Secretary D'Ann Johnson's motion, Commission Member Rose Marie Klee's second on a 6-1 vote. Commission Member James Kelsey was absent.

- b) Authorize award and execution of a 48-month requirements supply agreement with **TEXAS MULTIPLE AWARD SCHEDULE (TXMAS)**, **TEXAS LOCAL GOVERNMENT PURCHASING COOPERATIVE (BUYBOARD)** or any other cooperative purchasing organization contracts available within the State of Texas and authorized by the Austin City Council for the purchase of automotive tires for Fleet Services and Aviation in an amount not to exceed \$6,602,640.The motion authorizing action item 4b was approved on Secretary D'Ann Johnson's motion, Commission Member Ernest Saulmon's second on a 6-1 vote. Commission Member James Kelsey was absent.
- c) Authorize execution of a construction contract with **RODRIGUEZ BARR**, **INC. DBA THE BARR COMPANY**, **AIA**, Austin, TX for ABIA Campus Signage Improvements in the amount of \$1,556,910.10 plus a \$155,691 contingency, for a total contract amount not to exceed \$1,712,601.10. The motion authorizing action item 4c was approved on Secretary D'Ann Johnson's motion, Commission Member Rose Marie Klee's second on a 6-1 vote. Commission Member James Kelsey was absent.
- d) Authorize negotiation and execution of an amendment to the professional services agreement with CDM SMITH, INC. (formerly Camp Dresser & McKee, Inc.), Austin, TX for engineering services for the Austin-Bergstrom International Airport (ABIA) Stormwater Drainage Master Plan Update project in the amount of \$115,000, for a total contract amount not to exceed \$668,000. The motion authorizing action item 4d was approved on Secretary D'Ann Johnson's motion, Commission Member Ernest Saulmon's second on a 6-1 vote. Commission Member James Kelsey was absent.
- e) Authorize execution of a construction contract with MID-STATE PLUMBING, INC. (WBE Firm with 45.2%), Austin, Texas for the Info Systems Building Fire Protection Improvements Project in the amount of \$448,000 plus a \$50,000 allowance, for a total contract amount not to exceed \$498,000. The motion authorizing action item 4e was approved on Secretary D'Ann Johnson's motion, Vice Chair Steven Hart's second on a 6-1 vote. Commission Member James Kelsey was absent. Item was corrected to read: Authorize execution of a construction contract with MID-STATE PLUMBING, INC., (WBE/FW 45.2%), for ABIA Information Systems Building Fire Protection Improvements in the amount of \$498,000 plus a \$49,800 contingency, for a total contract amount not to exceed \$547,800.

### 5. NEW BUSINESS

a) CONRAC Project Update was presented by Shane Harbinson, Assistant Director, Aviation Department. The design has been kicked off for the first phase. One major milestone will be at the end of the month on the 30<sup>th</sup> when the car rental independent architects with their selected firm and our advisory consultant that we hired to oversee it and protect the airports interest will meet.

- b) Select an Airport Advisory Member to be an advisor to the AIPP Art Jury Panel for the CONRAC project. The terminal has had a lot of success with the artwork and we want to continue that with the CONRAC facility dedicating about two million dollars to arts and public places. An Airport Advisory Commission Member is needed to be an advisor to the jury that will be selecting an artist. D'Ann Johnson and Rose Marie Klee volunteered.
- c) Briefing on the FAA reauthorization 2012 and FAA Grants was presented by Shane Harbinson, Assistant Director, Aviation Department. Shane discussed how one of the roles of being on the Airport Advisory Commission is being aware of grant opportunities. 112<sup>th</sup> Congress just passed a new authorization bill and this is a big deal for airports. It extends the FAA's DOT program up to 2015 so we have about 3 years before there is another reauthorization bill. Shane then discussed the history of the bill and gave handouts to all commission members.
- d) Taxi Cab permits (requested by D'Ann Johnson) 45 new permits have been added and 50 more permits are in question.
- e) Discussion of AAAC Start Time. It was decided that we would keep the time the same.

# 6. OLD BUSINESS (updates)

a) Status of action items upon which the Commission has made a recommendation to Council. *(Please note the progress of the following items)* 

Authorize award and execution of a 12-month requirements service contract with **INLAND TECHNOLOGIES LTD.**, for runway derubberization for the Aviation Department in an estimated amount not to exceed \$81,500, with three 12-month extension options in an estimated amount not to exceed \$81,500 per extension option, for a total estimated contract amount not to exceed \$326,000. *[Item scheduled to go before City Council on March 8, 2012.]* 

Authorize award and execution of a 36-month requirements supply contract with **STATEWIDE MATERIALS TRANSPORT LTD.**, for dolomite limestone crushed aggregate for the Street and Bridge Division of Public Works and the Aviation Departments used to minimize ice/snow build-up on streets in an estimated amount not to exceed \$120,000, with three 12-month extension options in an estimated amount not to exceed \$40,000 per extension option, for a total estimated contract amount not to exceed \$240,000. *[Item went before City Council on March 1, 2012 and passed.]* 

- b) Properties Lease Agreements A new airline service is coming Cancun flights will be under United and Southwest (which will be under Airtrans).
- c) General Aviation Aviation has offered to Ascend GA development an option to split the costs 50/50 to relocate the FAA Cable duct bank line. Ascend is considering the option.

# 7. FUTURE AGENDA ITEMS

Annual Report

# 8. ADJOURNMENT

Motion to adjourn the meeting was made by Commission Member Ernest Saulmon, George Farris' second on a 6-1 vote. Meeting was adjourned at 7:03 p.m.

Date of next meeting: April 10, 2012

| 1 - Preliminary |  |  |   |                                       |  |
|-----------------|--|--|---|---------------------------------------|--|
| Project Name:   | ABIA Parking Operati   | ons Improvemer                         | nts   |                                       |  |
| DOA PM:         | Dale Thompson  | PWD PM:                                | Robin Camp  | Estimate:                             | \$1,290,000                            |
| DU Number:      | 4910-8107-3186   | Sub-project ID:                        | 6001.070  | ABIA Number:                          | L3186                                  |
| Project Status: |  | was done as a high                     | letermination of requirem<br>gher priority than this pro<br>der this project. |                                       |  |
|                 | Scope of project has ch<br>new entry and exits, po   | hanged to the upg<br>ssibly a car wash | rade of Lot F to a premiu<br>, possibly an upgrade of                         | im parking produ<br>the North Toll Bo | ct, to include canopies,<br>oth Plaza. |
|                 |  |  | point - some questions re<br>decisions regarding scop                         |                                       | vered by ABIA                          |
| Project Name:   | Airfield Security Fenc   | e Improvements                         |   |                                       |  |
| OOA PM:         | Chris Graham   | PWD PM:                                |   | Estimate:                             | \$346,000                              |
| DU Number:      | 4910-8107-3212   | Sub-project ID:                        | 6000.061  | ABIA Number:                          | A3212                                  |
| Project Status: | Scoping meeting held. Scope seems to be South end of West side of airfield, sections of West side, and areas around the North Cargo Apron. Rough measurements are to be completed soon so a more accurate estimate can be done. Measurement to be done using Google Earth. |  |   |                                       |  |
| Project Name:   | Terminal East Infill Pr  | oject                                  |   |                                       |  |
| DOA PM:         | Robert Mercado   | PWD PM:                                | Burton Jones  | Estimate:                             | \$2,600,000                            |
| DU Number:      | 4910-8107-3215   | Sub-project ID:                        | 5415.065  | ABIA Number:                          | T3215                                  |
| Project Status: |  |  | begun with RL Architect<br>Q for the Design-Builder                           |                                       |  |
| Project Name:   | Formula One - Suppo  | rt                                     |   |                                       |  |
| DOA PM:         | Joe Medici   | PWD PM:                                |   | Estimate:                             | \$100,000                              |
| DU Number:      | 4910-8107-3225   | Sub-project ID:                        | 6501.029  | ABIA Number:                          | M3225                                  |
| Project Status: |  |  | Consultant has attended<br>g to develop full scope o                          |                                       |  |

| 2 - Design/Stu  | ay  |  |   |                                      |                                    |  |
|-----------------|---|--|---|--------------------------------------|------------------------------------|--|
|                 | Drainage Master Plan  |  |   |                                      |                                    |  |
| DOA PM:         | Joe Medici  | PWD PM:  | Robert Pirtle   | Estimate:                            | \$750,000                          |  |
| FDU Number:     | 4910-8107-3139  | Sub-project ID:  |   | ABIA Number:                         |                                    |  |
| Project Status: |   | econd Environmental Board presentation scheduled for April 4, 2012. Additional project funding pproved by AAAC - scheduled to go to Council on April 12, 2012. |   |                                      |                                    |  |
| Project Name:   | Cooling Tower Repair  | 'S   |   |                                      |                                    |  |
| DOA PM:         | Robert Mercado  | PWD PM:  |   | Estimate:                            | \$400,000                          |  |
| DU Number:      | 4910-8107-3143  | Sub-project ID:  | 6001.063  | ABIA Number:                         | P3143                              |  |
| Project Status: | of time (and water). RL   | MEP Engineer E   | of work recommendation<br>Encotech has been hired<br>over winter 2012-2013. | to scope and dev                     | velop JOC package.                 |  |
| Project Name:   | ABIA Parking Garage   | and Rental Car   | Facility (CONRAC)   |                                      |                                    |  |
| DOA PM:         | Janice White  | PWD PM:  | Robert Pirtle   | Estimate:                            | \$2,000,000                        |  |
| DU Number:      | 4910-8107-3162  | Sub-project ID:  | 6001.006  | ABIA Number:                         | NRC 050 (8                         |  |
|                 | Initial permitting meetin<br>Fire Marshall. Bid pack<br>Agreement. CONRAC<br>meetings to be schedul | g held. AIPP RF<br>age stratgy being<br>meetings held M<br>ed over the next  |   | n ongoing. March<br>with development | meeting set with COA of Concession |  |
|                 | IS Building 7355 Emer   | rgency Power In  | nprovements   |                                      |                                    |  |
| DOA PM:         | Ben Avila   | PWD PM:  | Burton Jones  | Estimate:                            | \$1,200,000                        |  |
| DU Number:      | 4910-8107-3163  | Sub-project ID:  | 6001.067  | ABIA Number:                         | P3163                              |  |
| Project Status: | Project is In PRELIM P<br>Plan to complete PER i<br>obtained.                                       |  | an move into DESIGN F   | Phase after added                    | funding has been                   |  |
| Project Name:   | Central Utility Plant Pl  | iping Improvem   | ents  |                                      |                                    |  |
| DOA PM:         | Robert Mercado  | PWD PM:  |   | Estimate:                            | \$170,000                          |  |
| DU Number:      | 4910-8107-3164  | Sub-project ID:  | 6001.065  | ABIA Number:                         | P3164                              |  |
| Project Status: | This work will be combi   | ned with 4910-81   | 07-3143.  |                                      |                                    |  |
| Project Name:   | Terminal Expansion J  | oint Improveme   | nts   |                                      |                                    |  |
| DOA PM:         | Janice White  | PWD PM:  | Robin Camp  | Estimate:                            | \$675,000                          |  |
| DU Number:      | 4910-8107-3167  | Sub-project ID:  | 5415.049  | ABIA Number:                         | T3167                              |  |
| Project Status: | 30% documents review<br>Review of scope held in   |  |   |                                      |                                    |  |
| Project Name:   | Terminal Electrical Sy  | stem Reliability   | Improvements  |                                      |                                    |  |
| DOA PM:         | Ben Avila   | PWD PM:  |   | Estimate:                            | \$400,000                          |  |
| DU Number:      | 4910-8107-3168  | Sub-project ID:  | 5415.050  | ABIA Number:                         | T3168                              |  |
| Project Status: | Project is in DESIGN Pl<br>Plan is for DOA P&E sta<br>proposal.                                     |  | ESIGN work bid docume   | ents by MAY-2012                     | 2 for COA JOC work                 |  |

| Project Name:   | Terminal HVAC Unit A   | Access Improver                              | nents  |                    |   |
|-----------------|--|--|--|--------------------|---|
| DOA PM:         | Ben Avila  | PWD PM:                                      | Burton Jones   | Estimate:          | \$1,500,000                               |
| FDU Number:     | 4910-8107-3171   | Sub-project ID:                              | 5415.053   | ABIA Number:       | T3171                                     |
| Project Status: | Project is in BID-AWAF<br>Bid opening was in FEF<br>Avoided bid rejection p<br>Bldg Permit process ne<br>TAS-ADA process in pro- | 3-2012.<br>roblems and RCA<br>ar completion. | A in progress for award t  | o BARR Co in AP    | R-2012.                                   |
| Project Name:   | Terminal Area Spall Ir   | nprovements                                  |  |                    |   |
| DOA PM:         | Robert Mercado   | PWD PM:                                      |  | Estimate:          | \$620,000                                 |
| FDU Number:     | 4910-8107-3172   | Sub-project ID:                              | 5415.054   | ABIA Number:       | T3172                                     |
| Project Status: | 100% Design Documer<br>when documents are fin  |  | DoA for final review. JO   | C contractor to be | hired for the work                        |
| Project Name:   | ABIA Terminal Fire Pr  | otection Improv                              | ements - Ph. 2   |                    |   |
| DOA PM:         | Richard Chaney   | PWD PM:                                      | Robert Pirtle  | Estimate:          | \$5,700,000                               |
| FDU Number:     | 4910-8107-3176   | Sub-project ID:                              | 5415.056   | ABIA Number:       | T3176                                     |
| Project Status: |  |  | eceived for their design/l<br>de permit. Proposed de                         |                    | s. Scope is being nacceptable and will be |
| Project Name:   | Wildlife Hazard Asses  | sment - Grant 5                              | 4  |                    |   |
| DOA PM:         | Joe Medici   | PWD PM:                                      | Jules Parrish  | Estimate:          | \$266,667                                 |
| FDU Number:     | 4910-8107-3179   | Sub-project ID:                              | 6000.054   | ABIA Number:       | M3179                                     |
| Project Status: | Minor revision needed  | to Final Draft doc                           | ument. Submission to t   | he FAA should be   | early April.                              |
| Project Name:   | ABIA Campus Signag   | e Improvements                               | Phase 2  |                    |   |
| DOA PM:         | Janice White   | PWD PM:                                      | Robin Camp   | Estimate:          | \$3,000,000                               |
| FDU Number:     | 4910-8107-3180   | Sub-project ID:                              | 6001.068   | ABIA Number:       | L3180                                     |
| Project Status: | construction. Terminal   | <b>Directory project</b>                     | Commission and City C<br>documents submitted for<br>display sign information | or JOC assignmen   | t and pricing. Positive                   |
| Project Name:   | Terminal Improvement   | its and Repairs -                            | FY 2011  |                    |   |
| DOA PM:         | Robert Hengst  | PWD PM:                                      | Burton Jones   | Estimate:          | \$5,400,000                               |
| FDU Number:     | 4910-8107-3190   | Sub-project ID:                              | 5415.059   | ABIA Number:       | T3190                                     |
| Project Status: | 65% documents were r complete by 4/4.  | eviewed and retu                             | rned to the consultants.   | An updated cost    | estimate will be                          |
| Project Name:   | New Employee Parkir  | ng Lot                                       |  |                    |   |
| DOA PM:         | Dale Thompson  | PWD PM:                                      | John Wepryk  | Estimate:          | \$10,000,000                              |
| FDU Number:     | 4910-8107-3195   | Sub-project ID:                              | 6001.074   | ABIA Number:       | L3195                                     |
| Project Status: |  | reflect comments                             | 00% review meeting with<br>s. Permit plan set subm<br>permitting team was he | itted for complete |   |

| Project Name:   | Presidential Boulev            | ard Roadway Safe    | ety and Security Imp   | rovements            |                         |
|-----------------|--------------------------------|---------------------|--|----------------------|-------------------------|
| DOA PM:         | Robert Hengst                  | PWD PM:             | Alison von Stein   | Estimate:            | \$4,650,000             |
| DU Number:      | 4910-8107-3196                 | Sub-project ID:     | 6001.075   | ABIA Number:         | L3196                   |
| Project Status: | Project design is app          | proximately 99% cor | mplete and will go out   | for bids approximate | ely 4/16.               |
| Project Name:   | IS Security System             | Upgrade Migratio    | n  |                      |                         |
| OOA PM:         | Michelle Moheet                | PWD PM:             |  | Estimate:            | \$200,000               |
| DU Number:      | 4910-8107-3200                 | Sub-project ID:     | 6001.077   | ABIA Number:         | P3200                   |
| Project Status: | Specifications are un          | der review, with an | estimated target for s   | olicitation of 4/27. |                         |
| Project Name:   | IS Sec. Workstation            | is & Archive Serve  | rs   |                      |                         |
| DOA PM:         | Michelle Moheet                | PWD PM:             |  | Estimate:            | \$215,000               |
| DU Number:      | 4910-8107-3201                 | Sub-project ID:     | 6001.078   | ABIA Number:         | P3201                   |
| Project Status: | Specifications are un          | der review, with an | estimated target for se  | olicitation of 4/27. |                         |
| Project Name:   | Presidential Blvd Pa           | avement Rehab an    | d Resurfacing  |                      |                         |
| OOA PM:         | Robert Hengst                  | PWD PM:             | Larry Mendez   | Estimate:            | \$1,000,000             |
| DU Number:      | 4910-8107-3206                 | Sub-project ID:     | 6001.082   | ABIA Number:         | L3206                   |
| Project Status: | Project design is app          | roximately 99% cor  | mplete and will go out   | for bids approximate | ely 4/9.                |
| Project Name:   | Terminal Improvem              | ents 2012 (Phase    | 7)   |                      |                         |
| DOA PM:         | Robert Hengst                  | PWD PM:             | Burton Jones   | Estimate:            | \$2,000,000             |
| DU Number:      | 4910-8107-3213                 | Sub-project ID:     | 5415.063   | ABIA Number:         | T3213                   |
| Project Status: | Funding for this proje update. | ect combined with T | erminal Improvements   | 2011 project. Refe   | r to 4910-8107-3190 for |
| roject Name:    | Bldg 6005 Improver             | nents - Phase II (P | &E)  |                      |                         |
| OOA PM:         | Janice White                   | PWD PM:             | Robert Pirtle  | Estimate:            | \$2,250,000             |
| DU Number:      | 4910-8107-3217                 | Sub-project ID:     | 6001.084   | ABIA Number:         | L3217                   |
| Project Status: |                                | 13. Kickoff meetin  | ing done as a part of t<br>ng held. Project meeti<br>scope meeting held. |                      |                         |
| Project Name:   | Terminal Directories           | S                   |  |                      |                         |
| OA PM:          | Janice White                   | PWD PM:             | Robin Camp   | Estimate:            | \$400,000               |
| DU Number:      | 4910-8107-3226                 | Sub-project ID:     | 5415.069   | ABIA Number:         | T3226                   |
| Project Status: | Project will be negotia        | ated with the Job O | rder Contract delivery   | method               |                         |
|                 |                                |                     |  |                      |                         |

| - Bid/Award    |  |                      |                         |                       |                  |
|----------------|--|----------------------|-------------------------|-----------------------|------------------|
| roject Name:   | IS Bldg 7355 Fire Pro  | otection Improver    | ments                   |                       |                  |
| OA PM:         | Robert Mercado   | PWD PM:              | Burton Jones            | Estimate:             | \$1,200,000      |
| DU Number:     | 4910-8107-3141   | Sub-project ID:      | 6001.062                | ABIA Number:          | P3141            |
| roject Status: | Bids were received or<br>Plumbing for \$498,000<br>Commission approved                             | 0. With 10% contin   | ngency, the contract    | amount to be \$547,80 | 00. Airport      |
| roject Name:   | Information Technol  | ogy Master Plan      |                         |                       |                  |
| OA PM:         | Robert Mercado   | PWD PM:              |                         | Estimate:             | \$1,000,000      |
| DU Number:     | 4910-8107-3188   | Sub-project ID:      | 6001.072                | ABIA Number:          | M3188            |
| oject Status:  | RFP issued in January. Responses to the RFP have been received and are being evaluated at this tim |                      |                         |                       |                  |
| roject Name:   | Terminal Job Order   | Contracting - Gas    | Piping / Security D     | loors                 |                  |
| OA PM:         | Robert Hengst  | PWD PM:              |                         | Estimate:             | \$250,000        |
| DU Number:     | 4910-8107-3191   | Sub-project ID:      | 5415.060                | ABIA Number:          | T3191            |
| roject Status: | Security doors and ga<br>Bulk Water Station - E<br>estimate. The estimate                          | SD completed per     | mitting for the project |                       | onstruction cost |
| roject Name:   | ARFF Vehicle - 3000  | Gallon - Grant 56    |                         |                       |                  |
| OA PM:         | Shane Harbinson  | PWD PM:              |                         | Estimate:             | \$1,300,000      |
| DU Number:     | 4910-8107-3210   | Sub-project ID:      | 6501.028                | ABIA Number:          | P3210            |
| roject Status: | Bids are being review  | ed, with anticipated | I Council action in Ap  | oril.                 |                  |
| roject Name:   | Passenger Boarding   | Bridges Air Units    | 3                       |                       |                  |
| OA PM:         | Mike Robinson  | PWD PM:              |                         | Estimate:             | \$1,800,000      |
| DU Number:     | 4910-8107-3224   | Sub-project ID:      | 6000.062                | ABIA Number:          | A3224            |
|                |  |                      |                         |                       |                  |

| 4 - Constructio  |   |   |  |   |   |
|--|---|---|--|---|---|
|  | on/Execution  |   |  |   |   |
| Project Name:  | Airside Demolition  |   |  |   |   |
| Doa PM:  | Dale Thompson   | PWD PM:   | Darryl Haba  | Estimate:   | \$775,000   |
| DU Number:   | 4910-8107-3125  | Sub-project ID:   | 6000.045   | ABIA Number:  | A3125   |
| Project Status:  |   |   | is complete. Bldg 8145 ne work on the Noise Miti   |   | mo'd, and that work wil   |
|  | Currently working w/ AE   | to have electrica   | al service terminated to B   | ldg 8145.   |   |
| Project Name:  | Noise Mitigation Prog   | ram Implementa  | tion - Grant 40  |   |   |
| DOA PM:  | Melinda Ruby  | PWD PM:   |  | Estimate:   | \$5,100,000   |
| DU Number:   | 4910-8107-3132  | Sub-project ID:   | 5696.001   | ABIA Number:  | N3132   |
| Project Status:  | have been accepted. W<br>homes will be purchase<br>currently occupied and<br>homes on March 8, 201<br>2012. She has been giv<br>March 2012. Austin Wa<br>Avenue neighborhood fe<br>Program account throug                 | te have purchase<br>d by May 1, 2012<br>nine (9) are vaca<br>2. Jet/ Patton La<br>ren a 90 day notic<br>ter Utility has agr<br>or the appraised<br>gh the Journal Vo<br>by the FAA. The e | ade offers on fifteen (15)<br>d twelve (12) mobile hom<br>2. Of the twelve (12) acqu<br>nt. Asbestos abatement a<br>ne: We closed on Grace<br>the to vacate. She has ind<br>eed to purchase all lots in<br>value of \$82,700. Funds<br>ucher process. We have<br>hight (8) remaining lots at<br>poned off later this year. | nes. The remaining<br>ired mobile home<br>and demolition we<br>Lehto is Jet Land<br>icated that she we<br>in the back section<br>will be credited to<br>filed Restrictive | ng two (2) mobile<br>es, three (3) are<br>ill begin on the vacant<br>e tracts on January 31,<br>vill vacate by the end of<br>n of the Jet and Patton<br>o Aviation Is Noise<br>Covenants on the |
| Project Name:  | Noise Mitigation Prog   | ram Implementa  | tion - Grant 44  |   |   |
| Doa PM:  | Melinda Ruby  | PWD PM:   |  | Estimate:   | \$1,834,511   |
| DU Number:   | 4910-8107-3137  | Sub-project ID:   | 5696.001   | ABIA Number:  | N3137   |
| Project Status:  | Refer to N3132 for Proje  | ect Status.   |  |   |   |
| Project Name:  | Airfield Lighting Contr   | rol and Monitori  | ng System - Grant 55   |   |   |
| Doa PM:  | Dale Thompson   | PWD PM:   | Robin Camp   | Estimate:   | \$1,200,000   |
| DU Number:   | 4910-8107-3142  | Sub-project ID:   | 6000.047   | ABIA Number:  | A3142   |
| Project Status:  | Contractor continues to   | prepare submitta  | lls, specifically with ADB,  | vendor for the se   | oftware and hardware.   |
| Project Name:  | General Aviation Apro   |   |  |   |   |
|  | Ocheral Aviation Apro   | n Rehabilitation  |  |   |   |
|  | Robert Hengst   |   |  | Estimate:   | \$650,000   |
| DOA PM:  |   |   | Craig Russell  | Estimate:<br>ABIA Number:   | 2<br>   |
| DOA PM:<br>DU Number:  | Robert Hengst<br>4910-8107-3147<br>Construction start delay<br>Contractor to give notice  | PWD PM:<br>Sub-project ID:<br>ed until contracto<br>e to proceed on A   | Craig Russell  | ABIA Number:<br>esolved. The PW<br>hanged. We are   | A3147<br>PM had a letter for the<br>waiting for the new   |
| DOA PM:<br>DU Number:<br>Project Status:   | Robert Hengst<br>4910-8107-3147<br>Construction start delay<br>Contractor to give notice<br>Prime Contractor PM to  | PWD PM:<br>Sub-project ID:<br>ed until contracto<br>e to proceed on A<br>get briefed and g  | Craig Russell<br>6000.050<br>or personnel issues are re<br>opril 2nd. That has now cl<br>get all paperwork and the   | ABIA Number:<br>esolved. The PW<br>hanged. We are   | A3147<br>PM had a letter for the<br>waiting for the new   |
| DOA PM:<br>DU Number:<br>Project Status:<br>Project Name:  | Robert Hengst<br>4910-8107-3147<br>Construction start delay<br>Contractor to give notice<br>Prime Contractor PM to<br>NTP.  | PWD PM:<br>Sub-project ID:<br>ed until contracto<br>e to proceed on A<br>get briefed and g  | Craig Russell<br>6000.050<br>or personnel issues are re<br>opril 2nd. That has now cl<br>get all paperwork and the   | ABIA Number:<br>esolved. The PW<br>hanged. We are   | A3147<br>PM had a letter for the<br>waiting for the new   |
| DOA PM:<br>DU Number:<br>Project Status:<br>Project Name:<br>DOA PM:   | Robert Hengst<br>4910-8107-3147<br>Construction start delay<br>Contractor to give notice<br>Prime Contractor PM to<br>NTP.<br>Noise Mitigation Progr  | PWD PM:<br>Sub-project ID:<br>ed until contracto<br>e to proceed on A<br>get briefed and g<br>ram Implementa  | Craig Russell<br>6000.050<br>or personnel issues are re<br>opril 2nd. That has now cl<br>get all paperwork and the<br>tion - Grant 50  | ABIA Number:<br>esolved. The PW<br>hanged. We are<br>n PWs PM will w  | A3147<br>PM had a letter for the<br>waiting for the new<br>rite a new letter for<br>\$5,887,907   |
| DOA PM:<br>DU Number:<br>Project Status:<br>Project Name:<br>DOA PM:<br>DU Number:   | Robert Hengst<br>4910-8107-3147<br>Construction start delay<br>Contractor to give notice<br>Prime Contractor PM to<br>NTP.<br>Noise Mitigation Progr<br>Melinda Ruby  | PWD PM:<br>Sub-project ID:<br>ed until contracto<br>e to proceed on A<br>get briefed and g<br>ram Implementa<br>PWD PM:<br>Sub-project ID:  | Craig Russell<br>6000.050<br>or personnel issues are re<br>opril 2nd. That has now cl<br>get all paperwork and the<br>tion - Grant 50  | ABIA Number:<br>esolved. The PW<br>hanged. We are<br>n PWs PM will w<br>Estimate:   | A3147<br>PM had a letter for the<br>waiting for the new<br>rite a new letter for<br>\$5,887,907   |
| DOA PM:<br>DU Number:<br>Project Status:<br>Project Name:<br>DOA PM:<br>DU Number:<br>Project Status:                                  | Robert Hengst<br>4910-8107-3147<br>Construction start delay<br>Contractor to give notice<br>Prime Contractor PM to<br>NTP.<br>Noise Mitigation Progr<br>Melinda Ruby<br>4910-8107-3150                                    | PWD PM:<br>Sub-project ID:<br>ed until contracto<br>e to proceed on A<br>get briefed and g<br>ram Implementa<br>PWD PM:<br>Sub-project ID:<br>ect Status.                                 | Craig Russell<br>6000.050<br>or personnel issues are re-<br>pril 2nd. That has now cl<br>get all paperwork and the<br>tion - Grant 50<br>5696.001  | ABIA Number:<br>esolved. The PW<br>hanged. We are<br>n PWs PM will w<br>Estimate:   | A3147<br>PM had a letter for the<br>waiting for the new<br>rite a new letter for<br>\$5,887,907   |
| DOA PM:<br>DU Number:<br>Project Status:<br>Project Name:<br>DOA PM:<br>DU Number:<br>Project Status:                                  | Robert Hengst<br>4910-8107-3147<br>Construction start delay<br>Contractor to give notice<br>Prime Contractor PM to<br>NTP.<br><b>Noise Mitigation Progr</b><br>Melinda Ruby<br>4910-8107-3150<br>Refer to N3132 for Proje | PWD PM:<br>Sub-project ID:<br>ed until contracto<br>e to proceed on A<br>get briefed and g<br>ram Implementa<br>PWD PM:<br>Sub-project ID:<br>ect Status.                                 | Craig Russell<br>6000.050<br>or personnel issues are re-<br>pril 2nd. That has now cl<br>get all paperwork and the<br>tion - Grant 50<br>5696.001  | ABIA Number:<br>esolved. The PW<br>hanged. We are<br>n PWs PM will w<br>Estimate:   | A3147<br>PM had a letter for the<br>waiting for the new<br>rite a new letter for<br>\$5,887,907   |
| DOA PM:<br>DU Number:<br>Project Status:<br>Project Name:<br>DOA PM:<br>Project Status:<br>Project Status:<br>Project Name:<br>DOA PM: | Robert Hengst<br>4910-8107-3147<br>Construction start delay<br>Contractor to give notice<br>Prime Contractor PM to<br>NTP.<br>Noise Mitigation Progr<br>Melinda Ruby<br>4910-8107-3150<br>Refer to N3132 for Proje        | PWD PM:<br>Sub-project ID:<br>ed until contracto<br>e to proceed on A<br>get briefed and g<br>ram Implementa<br>PWD PM:<br>Sub-project ID:<br>ect Status.                                 | Craig Russell<br>6000.050<br>or personnel issues are re-<br>opril 2nd. That has now cl<br>get all paperwork and the<br>tion - Grant 50<br>5696.001<br>tion - Grant 46  | ABIA Number:<br>asolved. The PW<br>hanged. We are<br>n PWs PM will w<br>Estimate:<br>ABIA Number:   | A3147<br>PM had a letter for the<br>waiting for the new<br>rite a new letter for<br>\$5,887,907<br>N3150<br>\$1,952,418   |

| Project Name:   | Remain Over Night A  | oron, Phase 2 - (                | Grants 49/55               |                     |                       |
|-----------------|--|----------------------------------|----------------------------|---------------------|-----------------------|
| DOA PM:         | Dale Thompson  | PWD PM:                          | Robert Pirtle              | Estimate:           | \$9,000,000           |
| FDU Number:     | 4910-8107-3156   | Sub-project ID:                  | 6000.051                   | ABIA Number:        | A3156                 |
| Project Status: | Contractor given NTP of installation in progress.  |                                  | r paving is complete. Elec | ctrical, fencing, a | nd trench drain       |
| Project Name:   | Noise Mitigation Prog  | ram Implementa                   | ation - Grant 51           |                     |                       |
| DOA PM:         | Melinda Ruby   | PWD PM:                          |                            | Estimate:           | \$2,575,000           |
| FDU Number:     | 4910-8107-3157   | Sub-project ID:                  | 5696.001                   | ABIA Number:        | N3157                 |
| Project Status: | Refer to N3132 for Proj  | ect Status.                      |                            |                     |                       |
| Project Name:   | Noise Mitigation Prog  | ram Implementa                   | ation - Grant 52           |                     |                       |
| DOA PM:         | Melinda Ruby   | PWD PM:                          |                            | Estimate:           | \$2,701,610           |
| FDU Number:     | 4910-8107-3174   | Sub-project ID:                  | 5696.001                   | ABIA Number:        | N3174                 |
| Project Status: | Refer to N3132 for Proj  | ect Status.                      |                            |                     |                       |
| Project Name:   | Noise Mitigation Prog  | ram - Land Excl                  | nange                      |                     |                       |
| DOA PM:         | Melinda Ruby   | PWD PM:                          |                            | Estimate:           | \$31,100              |
| FDU Number:     | 4910-8107-3183   | Sub-project ID:                  | 5696.001                   | ABIA Number:        | N3183                 |
| Project Status: | Refer to N3132 for Proj  | ect Status.                      |                            |                     |                       |
| Project Name:   | Bldg 6005 Improvements - Phase I (P&E)   |                                  |                            |                     |                       |
| DOA PM:         | Janice White   | PWD PM:                          |                            | Estimate:           | \$700,000             |
| FDU Number:     | 4910-8107-3189   | Sub-project ID:                  | 6001.073                   | ABIA Number:        | P3189                 |
| Project Status: | Construction underway.<br>Approximately 80% con<br>Weekly coordination an                          | nplete.                          | eetings held.              |                     |                       |
| Project Name:   | Baggage System Serv  | vers                             |                            |                     |                       |
| DOA PM:         | Robert Hengst  | PWD PM:                          |                            | Estimate:           | \$370,373             |
| FDU Number:     | 4910-8107-3192   | Sub-project ID:                  | 5415.061                   | ABIA Number:        | T3192                 |
| Project Status: | Installation ongoing.  |                                  |                            |                     |                       |
| Project Name:   | IS Building 7355 Offic   | e Renovations                    |                            |                     |                       |
| DOA PM:         | Ben Avila  | PWD PM:                          | Burton Jones               | Estimate:           | \$297,080             |
| FDU Number:     | 4910-8107-3197   | Sub-project ID:                  | 6001.076                   | ABIA Number:        | P3197                 |
| Project Status: | Project is in POST-CON<br>Sub-Comp date set as<br>Second project DO issu<br>Project is in CLOSE-OU | March 21, 2012<br>ed in MAR-2012 | for added PDI JOC cont     | ract work.          |                       |
| Project Name:   | Terminal Carpet  |                                  |                            |                     |                       |
| DOA PM:         | Mike Robinson  | PWD PM:                          |                            | Estimate:           | \$142,000             |
| FDU Number:     | 4910-8107-3204   | Sub-project ID:                  | 6001.081                   | ABIA Number:        | P3204                 |
| Project Status: | Gates 2-6 are complete<br>in April.  | and quotations a                 | are being received for gat | es 21-25. Ticket    | counters will be done |

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| Project Name:   | West Perimeter Road Re                              | ehabilitation   |          |              |           |
|-----------------|---|-----------------|----------|--------------|-----------|
| DOA PM:         | Robert Hengst F                                     | PWD PM:         | None     | Estimate:    | \$200,000 |
| FDU Number:     | 4910-8107-3198 \$                                   | Sub-project ID: | 6000.057 | ABIA Number: | A3198     |
| Project Status: | S&B POC: Luis Soto. Hat<br>hold up heavy equipement |                 |          |              |           |

#### 1 - Preliminary

| Project Name:           | Ascend Hangar Facility Development                 |   |
|-------------------------|--|---|
| Project Sponsor/Client: | Ascend   |   |
| ABIA Number:            | F5001.01   |   |
| DOA PM:                 | Richard Chaney                                     | ÷ |
| Project Status:         | Waiting for response due from tenant on 09Mar2012. |   |

| Z - DC3IgII             |  |
|-------------------------|--|
| Project Name:           | DNC Annie's Café   |
| Project Sponsor/Client: | DNC  |
| ABIA Number:            | F4005.26   |
| DOA PM:                 | Richard Chaney   |
| Project Status:         | 60% design submittal received 06Mar2012.   |
| Project Name:           | DNC Security Camera & Entry keypad @ office 1300   |
| Project Sponsor/Client: | DNC  |
| ABIA Number:            | F4005.30   |
| DOA PM:                 | Richard Chaney   |
| Project Status:         | 100% design received, pending the completion of permitting construction may be combined with the other DNC projects slated to commence on 26Mar2012. |
|                         |  |

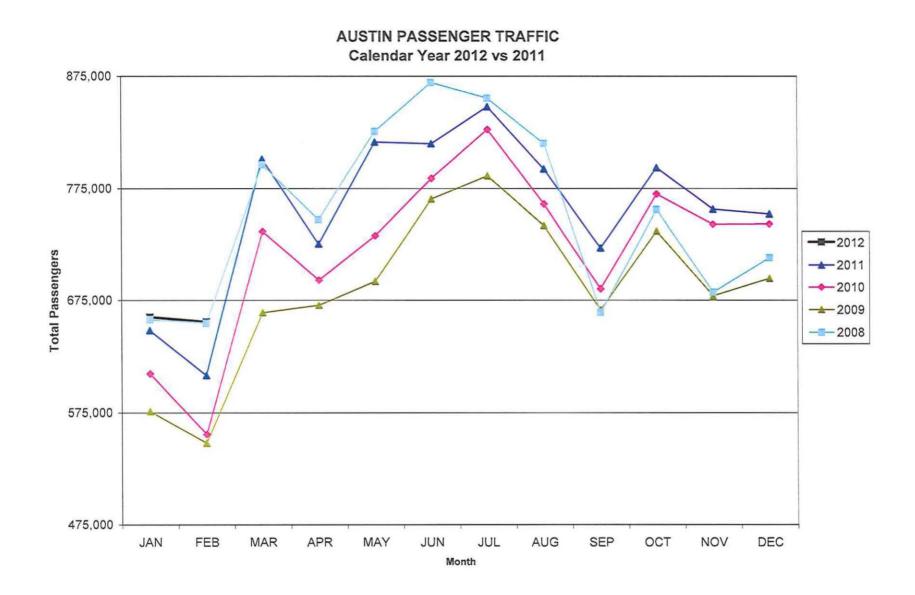
| The subscription of the second second |   |
|---------------------------------------|---|
| Project Name:                         | DNC Austin Java & Austin Chronicle Refurbishment 2011 |
| Project Sponsor/Client:               | DNC   |
| ABIA Number:                          | F4005.29  |
| DOA PM:                               | Richard Chaney  |
| Project Status:                       | Tentative construction start date set for 26Mar2012.  |
| Project Name:                         | DNC BookPeople Refurbishment 2011                     |
| Project Sponsor/Client:               | DNC   |
| ABIA Number:                          | F4005.28  |
| DOA PM:                               | Richard Chaney  |
| Project Status:                       | Tentative construction start date set for 26Mar2012.  |

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#### 3 - Bid/Award

| Project Name:           | ACE Signage   |
|-------------------------|---|
| Project Sponsor/Client: | ACE   |
| ABIA Number:            | F8001.02  |
| DOA PM:                 | Richard Chaney  |
| Project Status:         | N/C   |
| Project Name:           | Armed Forces Reserve Center & Vehicle Maintenance Facility                                    |
| Project Sponsor/Client: | AFRC VMF  |
| ABIA Number:            | F6005.02  |
| DOA PM:                 | Richard Chaney  |
| Project Status:         | Project continues moving forward without any major issues.                                    |
| Project Name:           | HDS RNA/NGSI Austin Article   |
| Project Sponsor/Client: | HDS RNA/NGSI  |
| ABIA Number:            | F4008.08  |
| DOA PM:                 | Richard Chaney  |
| Project Status:         | Project start has been delayed due to contractor and LS Travel management issues.             |
| Project Name:           | HDS RNA/NGSI Virgin/Ruta Maya Coffee  |
| Project Sponsor/Client: | HDS RNA/NGSI  |
| BIA Number:             | F4008.07  |
| DOA PM:                 | Richard Chaney  |
| Project Status:         | Project start has been delayed due to permitting, contractor and LS Travel management issues. |

#### 4 - Construction/Execution



# Austin-Bergstrom International Airport Aviation Activity Report Calendar Year 2012 vs 2011

|   | 02/2012 | 02/2011 | Percent<br>Change | 01/2012 -<br>02/2012 | 01/2011 -<br>02/2011 | Percent<br>Change |
|---|---------|---------|-------------------|----------------------|----------------------|-------------------|
| Passenger Activity                          |         |         |                   |                      |                      |                   |
| Domestic Enplaned Revenue                   | 318,950 | 295,155 | 8.06              | 635,583              | 605,965              | 4.89              |
| Domestic Deplaned Revenue                   | 319,571 | 296,120 | 7.92              | 644,570              | 615,279              | 4.76              |
| International Enplaned Revenue              | 0       | 112     | -100.00           | 0                    | 112                  | -100.00           |
| International Deplaned Revenue              | 0       | 154     | -100.00           | 0                    | 154                  | -100.00           |
| Domestic Enplaned Non-Revenue               | 8,964   | 8,597   | 4.27              | 18,512               | 18,054               | 2.54              |
| Domestic Deplaned Non-Revenue               | 8,074   | 8,292   | -2.63             | 16,780               | 17,027               | -1.45             |
| International Enplaned Non-Revenue          | 0       | 7       | -100.00           | 0                    | 7                    | -100.00           |
| International Deplaned Non-Revenue          | 0       | 0       | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Enplaned<br>Revenue     | 0       | 0       | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Deplaned<br>Revenue     | 0       | 0       | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Enplaned<br>Non-Revenue | 0       | 0       | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Deplaned<br>Non-Revenue | 0       | 0       | 0.00              | 0                    | 0                    | 0.00              |
| Passenger Totals                            | 655,559 | 608,437 | 7.74              | 1,315,445            | 1,256,598            | 4.68              |

CURRENT PASSENGER RECORD = 869,308

RECORD SET = JUNE 2008

| Aircraft Operations |        |        |        |        |        |        |
|---------------------|--------|--------|--------|--------|--------|--------|
| Air Carrier         | 7,361  | 7,056  | 4.32   | 14,976 | 14,851 | 0.84   |
| Commuter & Air Taxi | 1,273  | 1,354  | -5.98  | 2,463  | 2,790  | -11.72 |
| Military            | 480    | 625    | -23.20 | 1,056  | 1,261  | -16.26 |
| General Aviation    |        |        |        |        |        |        |
| Itinerant           | 3,829  | 4,040  | -5.22  | 7,609  | 8,440  | -9.85  |
| Local               | 172    | 192    | -10.42 | 296    | 489    | -39.47 |
| Total G.A.          | 4,001  | 4,232  | -5.46  | 7,905  | 8,929  | -11.47 |
| Total Operations    | 13,115 | 13,267 | -1.15  | 26,400 | 27,831 | -5.14  |

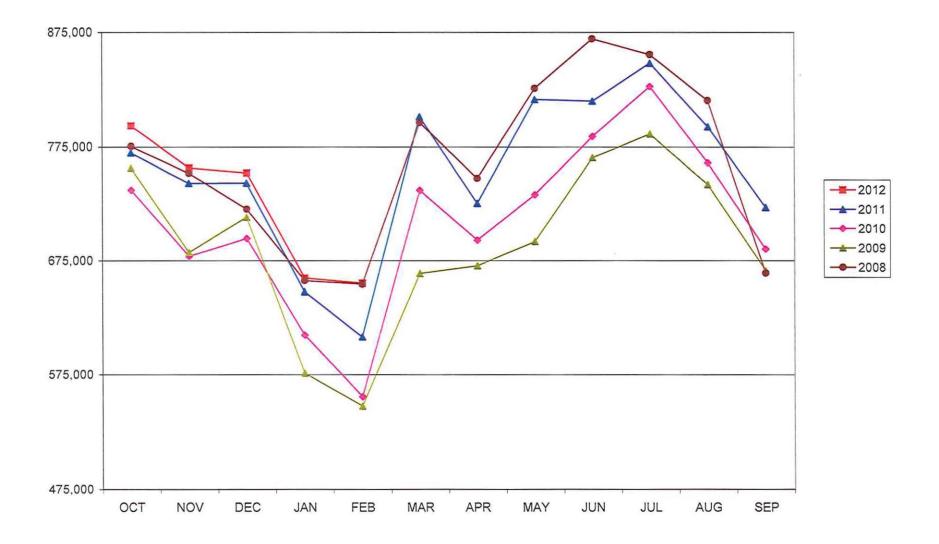
# Austin-Bergstrom International Airport Aviation Activity Report Calendar Year 2012 vs 2011

|   | 02/2012    | 02/2011    | Percent<br>Change | 01/2012 -<br>02/2012 | 01/2011 -<br>02/2011 | Percent<br>Change |
|---|------------|------------|-------------------|----------------------|----------------------|-------------------|
| Cargo Activity<br>Mail                    |            |            |                   |                      |                      |                   |
| Domestic Enplaned Mail                    | 78,794     | 218,501    | -63.94            | 154,758              | 376,137              | -58.86            |
| Domestic Deplaned Mail                    | 147,701    | 250,639    | -41.07            | 313,236              | 557,908              | -43.86            |
| International Enplaned Mail               | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| International Deplaned Mail               | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Enplaned Mail         | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Deplaned Mail         | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| Mail Totals                               | 226,495    | 469,140    | -51.72            | 467,994              | 934,045              | -49.90            |
| Cargo                                     |            |            |                   |                      |                      |                   |
| Domestic Enplaned Cargo                   | 4,868,098  | 4,936,596  | -1.39             | 9,694,715            | 9,746,419            | -0.53             |
| Domestic Deplaned Cargo                   | 5,404,814  | 4,772,428  | 13.25             | 10,893,719           | 9,693,817            | 12.38             |
| International Enplaned Cargo              | 381,418    | 307,466    | 24.05             | 829,046              | 522,503              | 58.67             |
| International Deplaned Cargo              | 272,984    | 540,099    | -49.46            | 525,330              | 784,158              | -33.01            |
| South Terminal-Intl Enplaned Cargo        | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Deplaned Cargo        | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| Cargo Totals                              | 10,927,314 | 10,556,589 | 3.51              | 21,942,810           | 20,746,897           | 5.76              |
| Belly Freight                             |            |            |                   |                      |                      |                   |
| Domestic Enplaned Belly Freight           | 419,673    | 415,454    | 1.02              | 863,645              | 945,501              | -8.66             |
| Domestic Deplaned Belly Freight           | 429,765    | 488,717    | -12.06            | 829,348              | 992,082              | -16.40            |
| International Enplaned Belly Freight      | 0          | . 0        | 0.00              | 0                    | 0                    | 0.00              |
| International Deplaned Belly Freight      | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Enplaned Belly Frt    | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Deplaned Belly Frt    | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| Belly Freight Totals                      | 849,438    | 904,171    | -6.05             | 1,692,993            | 1,937,583            | -12.62            |
| Cargo Totals (Mail, Cargo, Belly Freight) | 12,003,247 | 11,929,900 | 0.61              | 24,103,797           | 23,618,525           | 2.05              |

CURRENT CARGO RECORD = 40,215,518

RECORD SET = MARCH 2001

AUSTIN PASSENGER TRAFFIC Fiscal Year 2012 vs 2011



# **Austin-Bergstrom International Airport**

**Aviation Activity Report** Fiscal Year 2012 vs 0211

|   | 02/2012 | 02/2011 | Percent<br>Change | 10/2011 -<br>02/2012 | 10/2010 -<br>02/2011 | Percent<br>Change |
|---|---------|---------|-------------------|----------------------|----------------------|-------------------|
| Passenger Activity                          |         |         |                   |                      |                      |                   |
| Domestic Enplaned Revenue                   | 318,950 | 295,155 | 8.06              | 1,763,988            | 1,710,475            | 3.13              |
| Domestic Deplaned Revenue                   | 319,571 | 296,120 | 7.92              | 1,765,266            | 1,714,729            | 2.95              |
| International Enplaned Revenue              | 0       | 112     | -100.00           | 0                    | 112                  | -100.00           |
| International Deplaned Revenue              | 0       | 154     | -100.00           | 173                  | 154                  | 12.34             |
| Domestic Enplaned Non-Revenue               | 8,964   | 8,597   | 4.27              | 46,356               | 45,225               | 2.50              |
| Domestic Deplaned Non-Revenue               | 8,074   | 8,292   | -2.63             | 42,335               | 42,614               | -0.65             |
| International Enplaned Non-Revenue          | 0       | 7       | -100.00           | 0                    | 7                    | -100.00           |
| International Deplaned Non-Revenue          | 0       | 0       | 0.00              | 32                   | 0                    | 0.00              |
| South Terminal-Intl Enplaned<br>Revenue     | 0       | 0       | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Deplaned<br>Revenue     | 0       | 0       | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Enplaned<br>Non-Revenue | 0       | 0       | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Deplaned<br>Non-Revenue | 0       | 0       | 0.00              | 0                    | 0                    | 0.00              |
| Passenger Totals                            | 655,559 | 608,437 | 7.74              | 3,618,150            | 3,513,316            | 2.98              |

CURRENT PASSENGER RECORD = 869,308

RECORD SET = JUNE 2008

| Aircraft Operations |        |        |        |        |        |        |
|---------------------|--------|--------|--------|--------|--------|--------|
| Air Carrier         | 7,361  | 7,056  | 4.32   | 38,643 | 38,393 | 0.65   |
| Commuter & Air Taxi | 1,273  | 1,354  | -5.98  | 6,856  | 7,758  | -11.63 |
| Military            | 480    | 625    | -23.20 | 2,451  | 2,785  | -11.99 |
| General Aviation    |        |        |        |        |        |        |
| ltinerant           | 3,829  | 4,040  | -5.22  | 19,723 | 23,660 | -16.64 |
| Local               | 172    | 192    | -10.42 | 908    | 1,221  | -25.63 |
| Total G.A.          | 4,001  | 4,232  | -5.46  | 20,631 | 24,881 | -17.08 |
| Total Operations    | 13,115 | 13,267 | -1.15  | 68,581 | 73,817 | -7.09  |

# Austin-Bergstrom International Airport Aviation Activity Report Fiscal Year 2012 vs 0211

|   | 02/2012    | 02/2011    | Percent<br>Change | 10/2011 -<br>02/2012 | 10/2010 -<br>02/2011 | Percent<br>Change |
|---|------------|------------|-------------------|----------------------|----------------------|-------------------|
| Cargo Activity                            |            |            |                   |                      |                      |                   |
| Domestic Enplaned Mail                    | 78,794     | 218,501    | -63.94            | 379,100              | 982,372              | -61.41            |
| Domestic Deplaned Mail                    | 147,701    | 250,639    | -41.07            | 852,733              | 1,391,591            | -38.72            |
| International Enplaned Mail               | 0          | 250,039    | 0.00              | 032,733              | 1,391,391            | 0.00              |
| International Deplaned Mail               | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Englaned Mail         | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Deplaned Mail         | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
|   |            |            |                   |                      | 171                  |                   |
| Mail Totals                               | 226,495    | 469,140    | -51.72            | 1,231,833            | 2,373,963            | -48.11            |
| Cargo                                     |            |            |                   |                      |                      |                   |
| Domestic Enplaned Cargo                   | 4,868,098  | 4,936,596  | -1.39             | 25,612,707           | 25,279,461           | 1.32              |
| Domestic Deplaned Cargo                   | 5,404,814  | 4,772,428  | 13.25             | 28,442,838           | 25,809,065           | 10.20             |
| International Enplaned Cargo              | 381,418    | 307,466    | 24.05             | 2,493,918            | 1,674,132            | 48.97             |
| International Deplaned Cargo              | 272,984    | 540,099    | -49.46            | 1,963,725            | 1,779,139            | 10.38             |
| South Terminal-Intl Englaned Cargo        | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Deplaned Cargo        | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| Cargo Totals                              | 10,927,314 | 10,556,589 | 3.51              | 58,513,188           | 54,541,797           | 7.28              |
| Belly Freight                             |            |            |                   |                      | <i>.</i>             |                   |
| Domestic Enplaned Belly Freight           | 419,673    | 415,454    | 1.02              | 2,275,267            | 2,598,337            | -12.43            |
| Domestic Deplaned Belly Freight           | 429,765    | 488,717    | -12.06            | 2,063,883            | 2,457,822            | -16.03            |
| International Enplaned Belly Freight      | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| International Deplaned Belly Freight      | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Enplaned Belly Frt    | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Deplaned Belly Frt    | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| Belly Freight Totals                      | 849,438    | 904,171    | -6.05             | 4,339,150            | 5,056,159            | -14.18            |
| Cargo Totals (Mail, Cargo, Belly Freight) | 12,003,247 | 11,929,900 | 0.61              | 64,084,171           | 61,971,919           | 3.41              |
| Cargo Totals (Mail, Cargo, Delly Fleight) | 12,000,247 | 11,020,000 | 0.01              | 04,004,171           | 01,011,019           | 0.41              |

CURRENT CARGO RECORD = 40,215,518

RECORD SET = MARCH 2001

#### CITY OF AUSTIN AUSTIN-BERGSTROM INTERNATIONAL AIRPORT Airport Operating Fund 5070 Operating Income Statement - For Internal Use Only Fiscal Year to Date for 5 Months ended February 29, 2012

|                                    | Close II - FYE<br>9/30/11<br>Actuals | FY2012<br>Amended<br>Budget | Budget<br>Annualized<br>5 months | FY2012<br>Year to Date<br>w/ Encumb | Y-T-D<br>Variance<br>Fav (Unfav) | Y-T-D<br>% Variance<br>Fav (Unfav) |
|------------------------------------|--------------------------------------|-----------------------------|----------------------------------|-------------------------------------|----------------------------------|------------------------------------|
| REVENUE                            |                                      |                             |                                  |                                     |                                  |                                    |
| AIRLINE REVENUE                    |                                      |                             |                                  |                                     |                                  |                                    |
| Landing Fees                       | 18,556,036                           | 20,282,000                  | 8,450,833                        | 7,587,839                           | (862,994)                        | (10.2%)                            |
| Terminal Rental & Other Fees       | 20,390,399                           | 20,690,000                  | 8,620,833                        | 8,485,941                           | (134,892)                        | (1.6%)                             |
| TOTAL AIRLINE REVENUE              | 38,946,435                           | 40,972,000                  | 17,071,666                       | 16,073,780                          | (997,886)                        | (5.8%)                             |
| NON-AIRLINE REVENUE                |                                      |                             |                                  |                                     |                                  |                                    |
| Parking                            | 27,854,382                           | 26,422,000                  | 11,009,167                       | 11,881,531                          | 872,364                          | 7.9%                               |
| Other Concessions                  | 16,435,686                           | 16,267,000                  | 6,777,917                        | 6,760,546                           | (17,371)                         | (0.3%)                             |
| Other Rentals and Fees             | 6,658,686                            | 6,367,000                   | 2,652,917                        | 2,690,782                           | 37,865                           | 1.4%                               |
| TOTAL NON-AIRLINE REVENUE          | 50,948,754                           | 49,056,000                  | 20,440,001                       | 21,332,859                          | 892,858                          | 4.4%                               |
| TOTAL OPERATING REVENUE            | 89,895,189                           | 90,028,000                  | 37,511,667                       | 37,406,639                          | (105,028)                        | (0.3%)                             |
| OPERATING REQUIREMENTS             |                                      |                             |                                  |                                     |                                  |                                    |
| Fac Mgmt, Ops and Airport Security | 33,344,798                           | 35,997,486                  | 15,000,153                       | 13,891,307                          | 1,108,846                        | 7.4%                               |
| Airport Planning and Development   | 1,565,600                            | 1,648,359                   | 686,871                          | 663,996                             | 22,875                           | 3.3%                               |
| Support Services                   | 9,315,699                            | 10,380,139                  | 4,325,403                        | 3,960,165                           | 365,238                          | 8.4%                               |
| Business Services                  | 9,772,144                            | 9,440,813                   | 3,933,987                        | 3,592,271                           | 341,716                          | 8.7%                               |
| TOTAL OPERATING EXPENSES           | 53,998,241                           | 57,466,797                  | 23,946,414                       | 22,107,739                          | 1,838,675                        | 7.7%                               |
| OTHER REQUIREMENTS                 |                                      |                             |                                  |                                     |                                  |                                    |
| Workers' Compensation              | 333,827                              | 329,622                     | 137,353                          | 137,340                             | 13                               | 0.0%                               |
| Citywide Adminstrative Support     | 1,697,020                            | 1,563,714                   | 651,600                          | 651,547                             | 53                               | 0.0%                               |
| Communications & Technology Mgmt   | 1,465,059                            | 1,201,393                   | 500,620                          | 500,580                             | 40                               | 0.0%                               |
| Accrued Payroll                    | 91,467                               | 55,800                      | 23,252                           | 23,250                              | 2                                | 0.0%                               |
| Additional Retirement Contribution | 913,828                              | 1,284,727                   | 535,346                          | 474,086                             | 61,260                           | 11.4%                              |
| Compensation Adjustment            | 21,613                               | 22,425                      | 9,344                            | 7,964                               | 1,380                            | 14.8%                              |
| Wage Adjustment Market             | 0                                    | 98,914                      | 41,217                           | 0                                   | 41,217                           | 100.0%                             |
| Liability Reserve                  | 23,000                               | 20,000                      | 8,334                            | 8,330                               | 4                                | 0.0%                               |
| Operating Reserve                  | 627,561                              | 291,000                     | 121,260                          | 0                                   | 121,260                          | 100.0%                             |
| CTECC                              | 57,161                               | 141,930                     | 59,142                           | 59,138                              | 4                                | 0.0%                               |
| Trunked Radio Allocation           | 112,874                              | 89,190                      | 37,165                           | 37,160                              | 5                                | 0.0%                               |
| TOTAL OTHER REQUIREMENTS           | 5,343,410                            | 5,098,715                   | 2,124,633                        | 1,899,395                           | 225,238                          | 10.6%                              |
| TOTAL OPERATING REQUIREMENTS       | 59,341,651                           | 62,565,512                  | 26,071,047                       | 24,007,134                          | 2,063,913                        | 7.9%                               |
| OPERATING INCOME                   | 30,553,538                           | 27,462,488                  | 11,440,620                       | 13,399,505                          | 1,958,885                        | 17.1%                              |
| OPERATING MARGIN                   | 33.99%                               | 30.50%                      | 30.50%                           | 35.82%                              | 5.32%                            |                                    |

#### CITY OF AUSTIN AUSTIN-BERGSTROM INTERNATIONAL AIRPORT Airport Operating Fund 5070 Income Statement - For Internal Use Only Fiscal Year to Date for 5 Months ended February 29, 2012

|  | Amended<br>Budget        | Budget<br>Annualized<br>5 months | Year to Date<br>w/ Encumb | Y-T-D<br>Variance<br>Fav (Unfav) | Y-T-D<br>% Variance<br>Fav (Unfav) |
|--|--------------------------|----------------------------------|---------------------------|----------------------------------|------------------------------------|
| REVENUE  |                          |                                  |                           |                                  |                                    |
| AIRLINE REVENUE  |                          |                                  |                           |                                  |                                    |
| Landing Fees<br>Terminal Rental & Other Fees                     | 20,282,000<br>20,690,000 | 8,450,833<br>8,620,833           | 7,587,839<br>8,485,941    | (862,994)<br>(134,892)           | (10.2%)<br>(1.6%)                  |
| TOTAL AIRLINE REVENUE  | 40,972,000               | 17,071,666                       | 16,073,780                | (997,886)                        | (5.8%)                             |
| NON-AIRLINE REVENUE  |                          |                                  |                           |                                  |                                    |
| Parking  | 26,422,000               | 11,009,167                       | 11,881,531                | 872,364                          | 7.9%                               |
| Other Concessions  | 16,267,000               | 6,777,917                        | 6,760,546                 | (17,371)                         | (0.3%)                             |
| Other Rentals and Fees   | 6,367,000                | 2,652,917                        | 2,690,782                 | 37,865                           | 1.4%                               |
| TOTAL NON-AIRLINE REVENUE  | 49,056,000               | 20,440,001                       | 21,332,859                | 892,858                          | 4.4%                               |
| Interest Income  | 236,000                  | 98,333                           | 45,828                    | (52,505)                         | (53.4%)                            |
| TOTAL REVENUE  | 90,264,000               | 37,610,000                       | 37,452,467                | (157,533)                        | (0.4%)                             |
| OPERATING REQUIREMENTS   |                          |                                  |                           |                                  |                                    |
| Fac Mgmt, Ops and Airport Security                               | 35,997,486               | 15,000,153                       | 13,891,307                | 1,108,846                        | 7.4%                               |
| Airport Planning and Development                                 | 1,648,359                | 686,871                          | 663,996                   | 22,875                           | 3.3%                               |
| Support Services   | 10,380,139               | 4,325,403                        | 3,960,165                 | 365,238                          | 8.4%                               |
| Business Services  | 9,440,813                | 3,933,987                        | 3,592,271                 | 341,716                          | 8.7%                               |
| TOTAL OPERATING EXPENSES   | 57,466,797               | 23,946,414                       | 22,107,739                | 1,838,675                        | 7.7%                               |
| Debt Service   |                          |                                  |                           |                                  |                                    |
| GO Debt Service Fund   | 30,053                   | 12,523                           | 12,522                    | 1                                | 0.0%                               |
| 2003 Series Airport Revenue Bond DS                              | 10,171,269               | 4,238,368                        | 3,768,000                 | 470,368                          | 11.1%                              |
| 2005 Variable rate Notes (Swap)                                  | 17,606,948               | 7,336,815                        | 7,356,257                 | (19,442)<br>312,202              | (0.3%)<br>20.9%                    |
| 2005 Variable rate Notes Fees<br>\$28 Million Variable Rate Note | 3,589,598<br>1,306,840   | 1,495,785<br>544,560             | 1,183,583<br>243,632      | 300,928                          | 55.3%                              |
| PFC Debt Service Funding   | (13,679,803)             | (5,700,374)                      | (5,549,751)               | (150,623)                        | 2.6%                               |
| TOTAL Net Debt Service   | 19,024,905               | 7,927,677                        | 7,014,243                 | 913,434                          | 11.5%                              |
| OTHER REQUIREMENTS   |                          |                                  |                           |                                  |                                    |
| Workers' Compensation  | 329,622                  | 137,353                          | 137,340                   | 13                               | 0.0%                               |
| Citywide Adminstrative Support                                   | 1,563,714                | 651,600                          | 651,547                   | 53                               | 0.0%                               |
| Communications & Technology Mgmt                                 | 1,201,393                | 500,620                          | 500,580                   | 40                               | 0.0%                               |
| Accrued Payroll  | 55,800                   | 23,252                           | 23,250                    | 2                                | 0.0%                               |
| Additional Retirement Contribution                               | 1,284,727                | 535,346                          | 474,086                   | 61,260                           | 11.4%<br>14.8%                     |
| Compensation Adjustment  | 22,425<br>98,914         | 9,344<br>41,217                  | 7,964<br>0                | 1,380<br>41,217                  | 14.0%                              |
| Wage Adjustment Market<br>Liability Reserve                      | 20,000                   | 8,334                            | 8,330                     | 41,217                           | 0.0%                               |
| Operating Reserve  | 291,000                  | 121,260                          | 0,000                     | 121,260                          | 100.0%                             |
| CTECC  | 141,930                  | 59,142                           | 59,138                    | 4                                | 0.0%                               |
| Trunked Radio Allocation   | 89,190                   | 37,165                           | 37,160                    | 5_                               | 0.0%                               |
| TOTAL OTHER REQUIREMENTS   | 5,098,715                | 2,124,633                        | 1,899,395                 | 225,238                          | 10.6%                              |
| TOTAL REQUIREMENTS   | 81,590,417               | 33,998,724                       | 31,021,377                | 2,977,347                        | 8.8%                               |
| EXCESS (DEFICIT) OF TOTAL  |                          |                                  |                           |                                  |                                    |
| AVAILABLE FUNDS OVER<br>TOTAL REQUIREMENTS                       | 8,673,583                | 3,611,276                        | 6,431,090                 | 2,819,814                        | 78.1%                              |
|  | 0,010,000                | 0,011,270                        | 000,101,000               | 2,010,014                        |                                    |

#### CITY OF AUSTIN AUSTIN-BERGSTROM INTERNATIONAL AIRPORT FUND SUMMARY COMPARISON WITH PPE RECONCILIATION

|                                      | This month - This Year vs. Last Year<br>FY12 (Feb 12) vs FY11 (Feb 11) |                    |                                   |                                  | Fiscal YTD - This Year vs. Last Year<br>FY12 (Oct 11 - Feb 12) vs FY11 (Oct 10 - Feb 11) |                       |                                   |                                  |
|--------------------------------------|--|--------------------|-----------------------------------|----------------------------------|--|-----------------------|-----------------------------------|----------------------------------|
|                                      | FI   | 12 (Feb 12) VS F 1 | 11 (Feb 11)                       |                                  | F112 (Oct 1  | 1 - Feb 12) VS FY     | 11 (Oct 10 - Feb                  | 11)                              |
| Airline Revenue                      | FY12<br>Feb-12   | FY11<br>Feb-11     | Fav (Unfav)<br><u>\$ Variance</u> | Fav (Unfav)<br><u>% Variance</u> | FY12<br>YTD<br>Feb-12  | FY11<br>YTD<br>Feb-11 | Fav (Unfav)<br><u>\$ Variance</u> | Fav (Unfav)<br><u>% Variance</u> |
| Landing Fees                         | 1,421,422  | 1,391,932          | 29,490                            | 2.1%                             | 7,587,839  | 7,488,108             | 99,731                            | 1.3%                             |
| Terminal Rental & Other Fees         | 1,684,552  | 1,734,930          | (50,378)                          | (2.9%)                           | 8,485,941  | 8,506,998             | (21,057)                          | (0.2%)                           |
| Total Airline Revenue                | 3,105,974  | 3,126,862          | (20,888)                          | (0.7%)                           | 16,073,780   | 15,995,106            | 78,674                            | 0.5%                             |
| Non-Airline Revenue                  |  |                    |                                   |                                  |  |                       |                                   |                                  |
| Parking                              | 2,195,539  | 1,870,106          | 325,433                           | 17.4%                            | 11,881,531   | 10,637,520            | 1,244,011                         | 11.7%                            |
| Food/Beverage & Retail               | 419,219  | 386,106            | 33,113                            | 8.6%                             | 2,255,109  | 2,131,089             | 124,020                           | 5.8%                             |
| Rental Car                           | 781,766  | 691,169            | 90,597                            | 13.1%                            | 3,882,698  | 3,728,082             | 154,616                           | 4.1%                             |
| Advertising                          | 45,833   | 45,834             | (1)                               | (0.0%)                           | 301,648  | 150,629               | 151,019                           | 100.3%                           |
| Ads Barter Revenue                   | 3,584  | 2,285              | 1,299                             | 56.8%                            | 14.022   | 13,945                | 77                                | 0.6%                             |
| Other Concessions                    | 60,355   | 60,051             | 304                               | 0.5%                             | 307,069  | 304,342               | 2,727                             | 0.9%                             |
| Other Rentals and Fees               | 505,683  | 519,412            | (13,729)                          | (2.6%)                           | 2,690,782  | 2,657,508             | 33,274                            | 1.3%                             |
| Total Non-Airline Revenue            | 4,011,979  | 3,574,963          | 437,016                           | 12.2%                            | 21,332,859   | 19,623,115            | 1,709,744                         | 8.7%                             |
| Interest Income                      | 7,836  | 9,093              | (1,257)                           | (13.8%)                          | 45,828   | 94,309                | (48,481)                          | (51.4%)                          |
| Total Operating Revenue              | 7,125,789  | 6,710,918          | 414,871                           | 6.2%                             | 37,452,467   | 35,712,530            | 1,739,937                         | 4.9%                             |
|                                      |  |                    |                                   |                                  |  |                       |                                   |                                  |
| Operating Requirements               |  |                    |                                   |                                  |  |                       |                                   |                                  |
| Fac Mgmt, Ops and Airport Security   | 2,731,634  | 2,713,468          | (18,166)                          | (0.7%)                           | 13,891,307   | 13,610,796 *          | (280,511)                         | (2.1%)                           |
| Airport Planning and Development     | 129,675  | 111,969            | (17,706)                          | (15.8%)                          | 663,996  | 629,534 *             | (34,462)                          | (5.5%)                           |
| Support Services                     | 985,596  | 619,850            | (365,746)                         | (59.0%)                          | 3,960,165  | 3,595,172 *           | (364,993)                         | (10.2%)                          |
| Business Services                    | 756,952  | 711,273            | (45,679)                          | (6.4%)                           | 3,592,271  | 3,612,974 *           | 20,703                            | 0.6%                             |
| Total Operating Expense              | 4,603,857  | 4,156,560          | (447,297)                         | (10.8%)                          | 22,107,739   | 21,448,476 *          | (659,263)                         | (3.1%)                           |
| Debt Service                         |  |                    |                                   |                                  |  |                       |                                   |                                  |
| GO Debt Service Fund                 | 2,504  | 0                  | (2,504)                           | N/A                              | 12,522   | 15,050                | 2,528                             | 16.8%                            |
| 2003 Series Airport Revenue Bond DS  | 915,000  | 377,000            | (538,000)                         | (142.7%)                         | 3,768,000  | 1,883,000             | (1,885,000)                       | (100.1%)                         |
| 2005 Variable rate Notes (Swap)      | 1,366,889  | 1,871,350          | 504,461                           | 27.0%                            | 7,356,257  | 9,351,778             | 1,995,521                         | 21.3%                            |
| 2005 Variable rate Notes Fees        | 486,466  | 0                  | (486,466)                         | N/A                              | 1,183,583  | 922,886               | (260,697)                         | (28.2%)                          |
| \$28 Million Variable Rate Note      | 47,151   | 5,531              | (41,620)                          | (752.5%)                         | 243,632  | 30,394                | (213,238)                         | (701.6%)                         |
| PFC Debt Service Funding             | (1,234,157)  | (1,001,005)        | 233,152                           | 23.3%                            | (5,549,751)  | (5,405,240)           | 144,511                           | 2.7%                             |
| Total Debt Service                   | 1,583,853  | 1,252,876          | (330,977)                         | (26.4%)                          | 7,014,243  | 6,797,868             | (216,375)                         | (3.2%)                           |
| Other Requirements                   |  |                    |                                   |                                  |  |                       |                                   |                                  |
| Workers' Compensation                | 27,468   | 27,819             | 351                               | 1.3%                             | 137,340  | 139,094               | 1,754                             | 1.3%                             |
| Citywide Administrative Support      | 130,308  | 141,419            | 11,111                            | 7.9%                             | 651,547  | 707,092               | 55,545                            | 7.9%                             |
| Communications & Technology Mgmt     | 100,116  | 122,088            | 21,972                            | 18.0%                            | 500,580  | 610,443               | 109,863                           | 18.0%                            |
| Accrued Payroll                      | 4,650  | 8,670              | 4,020                             | 46.4%                            | 23,250   | 43,333                | 20,083                            | 46.3%                            |
| Additional Retirement Contribution   | 92,950   | 71,453             | (21,497)                          | (30.1%)                          | 474,086  | 370,771               | (103,315)                         | (27.9%)                          |
| Compensation Adjustment              | 1,427  | 724                | (703)                             | (97.1%)                          | 7,964  | 3,918                 | (4,046)                           | (103.3%)                         |
| CTECC                                | 11,828   | 4.763              | (7,065)                           | (148.3%)                         | 59,138   | 23,820                | (35,318)                          | (148.3%)                         |
| Trunked Radio Allocation             | 7,432  | 9,406              | 1,974                             | 21.0%                            | 37,160   | 47,032                | 9,872                             | 21.0%                            |
| Liability Reserve                    | 1,666  | 1,917              | 251                               | 13.1%                            | 8,330  | 9,581                 | 1,251                             | 13.1%                            |
| Total Other Requirements             | 377,845  | 388,259            | 10,414                            | 2.7%                             | 1,899,395  | 1,955,084             | 55,689                            | 2.8%                             |
| Total Requirements                   | 6,565,555  | 5,797,695          | (767,860)                         | (13.2%)                          | 31,021,377   | 30,201,428            | (819,949)                         | (2.7%)                           |
| SURPLUS (DEFICIT) OF TOTAL AVAILABLE |  |                    |                                   |                                  |  |                       | -                                 |                                  |
| FUNDS OVER TOTAL REQUIREMENTS        | \$ 560,234 \$  | 913,223            | \$ (352,989)                      | (38.7%)                          | \$ 6,431,090 \$  | 5,511,102             | \$ 919,988                        | 16.7%                            |

\* FY2011 Operating Requirements are restated to show the same number of pay periods as FY2012

#### CITY OF AUSTIN AUSTIN-BERGSTROM INTERNATIONAL AIRPORT Non-Airline Revenue Detail

|                                       |                  | This month - This Ye<br>FY12 (Feb 12) vs |                         |                  | -           | Fiscal YTD - This Year vs. Last Year<br>FY12 (Oct 11 - Feb 12) vs FY11 (Oct 10 - Feb 11) |                         |                  |  |
|---------------------------------------|------------------|--|-------------------------|------------------|-------------|--|-------------------------|------------------|--|
|                                       | February<br>2012 | February<br>2011                         | Fav (Unfav)<br>Variance | Fav (Unfav)<br>% | YTD<br>FY12 | YTD<br>FY11  | Fav (Unfav)<br>Variance | Fav (Unfav)<br>% |  |
| PARKING REVENUES                      |                  |  |                         |                  |             |  |                         |                  |  |
| Parking                               | 2,120,320        | 1,793,458                                | 326,862                 | 18.23%           | 11,423,024  | 10,218,251   | 1,204,773               | 11,79%           |  |
| Off Airport Parking                   | 75,219           | 76,648                                   | (1,429)                 | (1.86%)          | 458,507     | 419,269  | 39,238                  | 9.36%            |  |
| TOTAL PARKING REVENUES                | 2,195,539        | 1,870,106                                | 325,433                 | 17.40%           | 11,881,531  | 10,637,520   | 1,244,011               | 11.69%           |  |
| OTHER CONCESSIONS                     | 0                |  |                         |                  |             |  |                         |                  |  |
| Rental Cars                           | 781,766          | 691,169                                  | 90,597                  | 13.11%           | 3,882,698   | 3,728,082  | 154,616                 | 4.15%            |  |
| Food and Beverage                     | 245,988          | 233,454                                  | 12,534                  | 5.37%            | 1,320,369   | 1,236,092  | 84,277                  | 6.82%            |  |
| Advertising                           | 45,833           | 45,834                                   | (1)                     | 0.00%            | 301,648     | 150,629  | 151,019                 | 100.26%          |  |
| Telephone                             | 32,032           | 29,818                                   | 2,214                   | 7.43%            | 159,570     | 148,871  | 10,699                  | 7.19%            |  |
| News and Gift                         | 173,231          | 152,652                                  | 20,579                  | 13.48%           | 934,740     | 894,997  | 39,743                  | 4.44%            |  |
| Ads Barter Revenue                    | 3,584            | 2,285                                    | 1,299                   | 56.85%           | 14,022      | 13,945   | 77                      | 0.55%            |  |
| Airline Catering                      | 9,553            | 12,633                                   | (3,080)                 | (24.38%)         | 55,305      | 66,638   | (11,333)                | (17.01%)         |  |
| Vending Commissions                   | 18,286           | 17,288                                   | 998                     | 5.77%            | 90,346      | 87,399   | 2,947                   | 3.37%            |  |
| Miscellaneous                         | 484              | 312                                      | 172                     | 55.13%           | 1,848       | 1,434  | 414                     | 28.87%           |  |
| TOTAL OTHER CONCESSIONS               | 1,310,757        | 1,185,445                                | 125,312                 | 10.57%           | 6,760,546   | 6,328,087  | 432,459                 | 6.83%            |  |
| OTHER RENTALS & FEES                  | M                |  |                         |                  |             |  |                         |                  |  |
| Building-FBOs                         | 42,186           | 41,316                                   | 870                     | 2.11%            | 210,156     | 206,579  | 3,577                   | 1.73%            |  |
| Building - Other                      | 106,445          | 103,514                                  | 2,931                   | 2.83%            | 595,417     | 540,381  | 55,036                  | 10.18%           |  |
| Ground Rent                           | 72,072           | 71,239                                   | 833                     | 1.17%            | 360,372     | 356,206  | 4,166                   | 1.17%            |  |
| Telephone - STS                       | 50,239           | 31,746                                   | 18,493                  | 58.25%           | 183,830     | 174,031  | 9,799                   | 5.63%            |  |
| Building Maintenance Reimbursements   | 7,719            | 7,719                                    | 0                       | 0.00%            | 47,835      | 47,835   | 0                       | 0.00%            |  |
| Facility Services Reimbursements      | 4.075            | 4.075                                    | 0                       | 0.00%            | 21,315      | 20,377   | 938                     | 4.60%            |  |
| Hotel                                 | 16,761           | 37,438                                   | (20,677)                | (55.23%)         | 198,459     | 189,431  | 9,028                   | 4.77%            |  |
| GTSA Shuttle Permits                  | 947              | 600                                      | 347                     | 57.83%           | 25,998      | 11,630   | 14,368                  | 123.54%          |  |
| Taxi-Cab                              | 25.222           | 17,987                                   | 7,235                   | 40.22%           | 94,853      | 96,330   | (1,477)                 | (1.53%)          |  |
| Cargo Facilities                      | 17,733           | 16,996                                   | 737                     | 4.34%            | 88,663      | 84,979   | 3,684                   | 4.34%            |  |
| Fuel Flowage                          | 30,871           | 40,167                                   | (9,296)                 | (23.14%)         | 231,644     | 245,332  | (13,688)                | (5.58%)          |  |
| Fuel Facility Fees                    | 62,488           | 62,219                                   | 269                     | 0.43%            | 312,358     | 311,095  | 1,263                   | 0.41%            |  |
| Cargo Ramp Use Fee                    | 36,326           | 36,326                                   | 0                       | 0.00%            | 183,881     | 181,964  | 1,917                   | 1.05%            |  |
| Other                                 | 23,066           | 23,966                                   | (900)                   | (3.76%)          | 86,743      | 130,953  | (44,210)                | (33.76%)         |  |
| Cash Over/Short                       | 838              | 754                                      | 84                      | 11.14%           | 4,257       | 3,849  | 408                     | 10.60%           |  |
| Property Sales                        | 0                | 15.811                                   | (15,811)                | (100.00%)        | 0           | 15,811   | (15,811)                | (100.00%)        |  |
| GSEM User Fee                         | 3,177            | 3,177                                    | 0                       | 0.00%            | 15,885      | 15,885   | 0                       | 0.00%            |  |
| Airport ID Badges, Fingerprints, Keys | 5,518            | 4,362                                    | 1,156                   | 26.50%           | 29,116      | 24,840   | 4,276                   | 17.21%           |  |
| TOTAL OTHER RENTALS & FEES            | 505,683          | 519,412                                  | (13,729)                | (2.64%)          | 2,690,782   | 2,657,508  | 33,274                  | 1.25%            |  |
| TOTAL NON-AIRLINE REVENUE             | 4,011,979        | 3,574,963                                | 437,016                 | 12.22%           | 21,332,859  | 19,623,115   | 1,709,744               | 8.71%            |  |
| ACTUAL % OF TOTAL REVENUE             | 56.3%            | 53.3%                                    | 3.0                     | 5.63%            | 57.0%       | 54.9%  | 2.1                     | 3.83%            |  |

#### CITY OF AUSTIN AUSTIN-BERGSTROM INTERNATIONAL AIRPORT NON-AIRLINE REVENUE ACTUALS

| FY             | This month - This Year vs. Last Year<br>FY12 (Feb 12) vs FY11 (Feb 11) |   |  |   |  | Fiscal YTD - This Year vs. Last Year<br>FY12 (Oct 11 - Feb 12) vs FY11 (Oct 10 - Feb 11)   |  |  |  |
|----------------|--|---|--|---|--|--|--|--|--|
| FY12<br>Feb-12 | FY11<br>Feb-11   | Fav (Unfav)<br><u>\$ Variance</u>   | Fav (Unfav)<br><u>% Variance</u>   | FY12<br>YTD<br>Feb-12   | FY11<br>YTD<br><u>Feb-11</u>   | Fav (Unfav)<br><u>\$ Variance</u>  | Fav (Unfav)<br>% Variance  |  |  |
|                |  |   |  |   |  |  |  |  |  |
| 764,960        | 762,493  | 2,467   | 0.3%   | 3,865,892   | 3,783,722  | 82,170   | 2.2%   |  |  |
| 244,894        | 228,171  | 16,723  | 7.3%   | 1,303,097   | 1,214,848  | 88,249   | 7.3%   |  |  |
| 171,498        | 163,842  | 7,656   | 4.7%   | 933,007   | 898,953  | 34,054   | 3.8%   |  |  |
| 1,181,352      | 1,154,506  | 26,846  | 2.3%   | 6,101,996   | 5,897,523  | 204,473  | 3.5%   |  |  |
|                | FY12<br>Feb-12<br>764,960<br>244,894<br>171,498                        | FY12 FY11   Feb-12 Feb-11   764,960 762,493   244,894 228,171   171,498 163,842 | FY12 FY11 Fav (Unfav)   Feb-12 Feb-11 \$ Variance   764,960 762,493 2,467   244,894 228,171 16,723   171,498 163,842 7,656 | FY12 FY11 Fav (Unfav) Fav (Unfav)   Feb-12 Feb-11 § Variance % Variance   764,960 762,493 2,467 0.3%   244,894 228,171 16,723 7.3%   171,498 163,842 7,656 4.7% | FY12 FY11 Fav (Unfav) Fav (Unfav) Fav (Unfav) FY12 YTD   Feb-12 Feb-11 \$ Variance % Variance YTD Feb-12   764,960 762,493 2,467 0.3% 3,865,892   244,894 228,171 16,723 7.3% 1,303,097   171,498 163,842 7,656 4.7% 933,007 | FY12 FY11 Fav (Unfav) Fav (Unfav) Fav (Unfav) FY12 FY11   Feb-12 Feb-11 \$ Variance % Variance YTD YTD   764,960 762,493 2,467 0.3% 3,865,892 3,783,722   244,894 228,171 16,723 7.3% 1,303,097 1,214,848   171,498 163,842 7,656 4.7% 933,007 898,953 | FY12 FY11 Fav (Unfav) Fav (Unfav) Fav (Unfav) Fav (Unfav) FY12 FY11 YTD Fav (Unfav)   Feb-12 Feb-11 \$Variance % Variance YTD Feb-11 \$Variance   764,960 762,493 2,467 0.3% 3,865,892 3,783,722 82,170   244,894 228,171 16,723 7.3% 1,303,097 1,214,848 88,249   171,498 163,842 7,656 4.7% 933,007 898,953 34,054 |  |  |

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#### CITY OF AUSTIN AUSTIN-BERGSTROM INTERNATIONAL AIRPORT ADVERTISING CONTRACT ANALYSIS

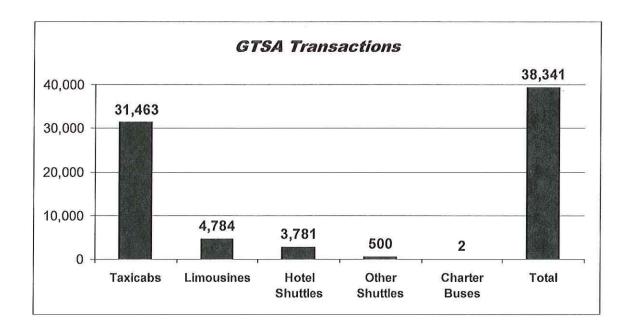
|                  |                | s month - This Yea  |                                   |                                  | and an and a second | cal YTD - This Yea           |                                   |                                  |
|------------------|----------------|---------------------|-----------------------------------|----------------------------------|--|------------------------------|-----------------------------------|----------------------------------|
|                  |                | FY12 (Feb 12) vs FY | (11 (Feb 11)                      |                                  | FY12 (00   | t 11 - Feb 12) vs F          | r11 (Oct 10 - Feb 1               | 1)                               |
| Advertising      | FY12<br>Feb-12 | FY11<br>Feb-11      | Fav (Unfav)<br><u>\$ Variance</u> | Fav (Unfav)<br><u>% Variance</u> | FY12<br>YTD<br><u>Feb-12</u>   | FY11<br>YTD<br><u>Feb-11</u> | Fav (Unfav)<br><u>\$ Variance</u> | Fav (Unfav)<br><u>% Variance</u> |
| Hotel            | 2,126          | 1,588               | 538                               | 33.8%                            | 10,915   | 17,607                       | (6,692)                           | (38.0%)                          |
| Cab              | 742            | 585                 | 157                               | 26.8%                            | 3,864  | 1,961                        | 1,903                             | 97.0%                            |
| Others:          |                |                     |                                   |                                  |  |                              |                                   |                                  |
| Static Display   | 25,486         | 21,223              | 4,263                             | 20.1%                            | 186,463  | 108,624                      | 77,839                            | 71.7%                            |
| Tech Display     | 15,965         | 11,736              | 4,229                             | 36.0%                            | 98,892   | 11,736                       | 87,156                            | 742.7%                           |
| MAG              | 1,514          | 0                   | 1,514                             | N/A                              | 1,514  | 0                            | 1,514                             | N/A                              |
| Others Subtotal: | 42,965         | 32,959              | 10,006                            | 30.4%                            | 286,869  | 120,360                      | 166,509                           | 138.3%                           |
| TOTAL            | 45,833         | 35,132              | 10,701                            | 30.5%                            | 301,648  | 139,928                      | 161,720                           | 115.6%                           |

# AUSTIN-BERGSTROM INTERNATIONAL AIRPORT ENPLANEMENTS FY 2012 VS. FY 2011

|           | FY 2012    | FY 2011   | Month over Month | YTD    |
|-----------|------------|-----------|------------------|--------|
|           |            |           | Change           | Change |
|           |            |           | %                | %      |
| October   | 393,343    | 381,906   | 2.99%            | 2.99%  |
| November  | 379,810    | 372,492   | 1.96%            | 2.49%  |
| December  | 383,096    | 377,283   | 1.54%            | 2.17%  |
| January   | 326,181    | 320,267   | 1.85%            | 2.10%  |
| February  | 327,914    | 303,871   | 7.91%            | 3.11%  |
| March     |            | 399,305   |                  |        |
| April     | -          | 362,683   |                  |        |
| May       | ( <b>=</b> | 413,069   |                  |        |
| June      |            | 418,307   |                  |        |
| July      | -          | 425,683   |                  |        |
| August    |            | 386,879   |                  |        |
| September | 1=<br>     | 362,896   |                  |        |
|           | 1,810,344  | 4,524,641 |                  |        |
|           |            |           |                  |        |

| YTD Feb-12 | YTD Feb-11 | Inc/(Dec) | % Inc/(Dec) |
|------------|------------|-----------|-------------|
| 1,810,344  | 1,755,819  | 54,525    | 3.11%       |

# GROUND TRANSPORTATION TRANSACTIONS MARCH 2012



|                  | YEAR TO YEAR CO   | MPARISON   |                       |
|------------------|-------------------|------------|-----------------------|
| SERVICE CATEGORY | <b>MARCH 2012</b> | MARCH 2011 | % Increase/(decrease) |
| TAXICAB          | 31,463            | 40,721     | (22.7 %)              |
| LIMOUSINE        | 4,784             | 3,129      | 52.9%                 |
| HOTEL SHUTTLE    | 3,781             | 3,480      | 8.6%                  |
| OTHER SHUTTLE    | 500               | 351        | 42.5%                 |
| CHARTER BUS      | 2                 | 25         | (92.0)%               |
| OVERALL TOTAL    | 38,341            | 47,706     | (19.6%)               |

|   |  |  | AGEN  |  |   |
|---|--|--|---|--|---|
|   |  | 1/10.1   |   |  | an craine   |
|   | Reco   | ommendatio   | on for Coun   | cil Action (Purchasing)  |   |
| Austin City Counci  | 1  | Item ID:   | 14305   | Agenda Number  | <item_outline></item_outline>   |
| Meeting Date:   | April 2  | 6, 2012  |   |  |   |
| Department:   | Purcha   | sing   |   |  |   |
|   | The second   |  | Subjec  | t  |   |
| Authorize award ar<br>fire fighting vehicle   |  |  |   | I CORPORATION to p   | rovide an aircraft rescue and   |
|   | Steele Car   | Amou   | nt and Sour   | e of Funding   |   |
| Funding in the amo<br>Department,<br>A fiscal note is attac<br>Purchasing<br>Language:<br>Prior Council                         |  |  | the Approv<br>Fiscal N  |  | Capital Budget of the Aviation  |
| Action:<br>For More<br>Information:   | Sydney Ceder   | r, Sr. Buyer/9   | 74 2035   |  |   |
| Boards and<br>Commission<br>Action:   |  | 1  |   |  |   |
| MBE / WBE:  | Owned and W  | Women-Own  | ed Business   |  | of the City Code (Minority-<br>Program). No subcontracting<br>ed for this solicitation.   |
| <b>Related Items:</b>   | 1220   |  |   |  |   |
|   |  | Additi   | onal Backup   | Information  |   |
| housed at the fire s<br>rescue and firefight<br>combating fires in a<br>Protection Associat<br>150/5110-10, Guid<br>D airports. | tation located at a<br>ting equipment fo<br>ircraft. This pure<br>ion (NFPA) 414,<br>e Specification for | Austin-Bergst<br>or the purpo<br>chase is made<br>Standard for<br>r Aircraft Res | rom Interna<br>se of rescui<br>in accordar<br>Aircraft Ro<br>cue and Fire | ntional Airport (ABIA). I<br>ng aircraft passengers, pr<br>nee with the applicable rec<br>escue and Fire Fighting V<br>e Fighting (ARFF) Vehicle | hting vehicle (ARFF) that will be<br>This vehicle is intended to carry<br>reventing aircraft fire loss, and<br>quirements of the National Fire<br>chicles (2007 Edition), and AC<br>es for airports classified as Index |
|   |  |  |   |  | d firefighting truck that exceeded<br>placement according to National   |

Fire Protection Association and FAA Advisory Circulars.

MBE/WBE solicited: 0/1

MBE/WBE bid: 0/0

#### BID TABULATION IFB No. SSC0207 AIRCRAFT RESCUE & FIRE FIGHTING VEHICLE (1 line item)

## VENDOR

### TOTAL ANNUAL BID

Oshkosh Corporation Appleton, Wisconsin

#### \$711,320.00

Rosenbauer Minnesota Wyoming, Minnesota \$764,927.00

A copy of the bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

#### PRICE ANALYSIS

a. Adequate competition.

- b. Fifty-eight notices were sent, including one WBE. There were no known MBEs. Two bids were received, with no response from the WBE.
- c. The last purchase of a similar truck was from Oshkosh Corporation in January 2005 at a price of \$769,191.13.

#### APPROVAL JUSTIFICATION

a. Lowest bid.

b. The Purchasing Office concurs with the Austin Fire Department's recommended award.

c. Advertised in the Austin American-Statesman and on the Internet.

# CIP EXPENSE DETAIL

#### DATE OF COUNCIL CONSIDERATION: CONTACT DEPARTMENT(S):

4/26/12 Aviation

SUBJECT: Authorize award and execution of a contract with OSHKOSH CORPORATION to provide an aircraft rescue and fire fighting vehicle in an amount not to exceed \$711,320.

Funding In the amount of \$711,320 is available in the Approved Fiscal Year 2011-2012 Capital Budget of the Aviation Department.

CURRENT YEAR IMPACT:

| Department:                 | Aviation               |
|-----------------------------|------------------------|
| Project Name:               | Oshkosh Corporation    |
| Fund/Department/Unit:       | 4910-8107-3210         |
|                             | Department of Avlation |
| Funding Source:             | Airport Capital Fund   |
| Current Appropriation:      | 1,300,000.00           |
| Unencumbered Balance:       | 1,300,000.00           |
| Amount of This Action:      | (711,320.00)           |
| Remaining Balance:          | 588,680.00             |
|                             |                        |
| Total Amount of this Action | 711,320.00             |

#### ANALYSIS / ADDITIONAL INFORMATION:

This contract is to provide the Austin Fire Department with an aircraft rescue and fire fighting vehicle (ARFF) that will be housed at the fire station located at Austin-Bergstrom International Airport (ABIA). This vehicle is Intended to carry rescue and fire fighting equipment for the purpose of rescuing aircraft passengers, preventing aircraft fire loss, and combating fires in aircraft. This purchase is made in accordance with applicable requirements of the National Fire Protection Association (NFPA) 414, Standard for Aircraft Rescue and Fire Fighting Vehicles (2007 Edition), and AC 150/5110-10, Guide Specification for Aircraft Rescue and Fire Fighting (ARFF) Vehicles for airports classified as Index D airports.

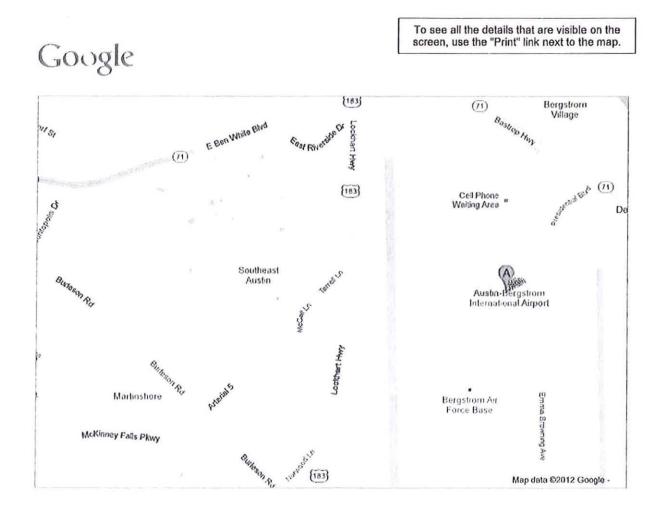
Due to age and condition, this truck will replace an existing 1997 model alrcraft rescue and fire fighting truck that exceeded the normal life expectancy. This unit has reached the eligibility criteria (13-15 years) for replacement according to National Fire Protection Association and FAA Advisory Circulars.

| Λ                       | USTI                      | N C               | TY                               | COUN   | C I L  |
|-------------------------|---------------------------|-------------------|----------------------------------|--|--|
|                         |                           | A (               | GEND                             | A  |  |
|                         |                           | LUTT              | <b>1</b> , <b>3</b> ,            | in part  | IN THE REAL  |
|                         |                           | ALL ALLAND        |                                  |  | The second s |
|                         |                           | 12/2 12/          | Charles and                      |  |  |
|                         | Recomm                    | endation f        | for Coun                         | cil Action (CMI  | ))   |
| Austin City Council     |                           | Item ID:          | 14160                            | Agenda Number  | <item_outline></item_outline>  |
| Meeting Date:           | April 26, 2012            |                   |                                  |  |  |
| Department:             | Contract Mana             | gement            | 3.4.4                            |  |  |
|                         | and the state of the life |                   | Subject                          |  |  |
|                         |                           |                   | oungeen                          |  |  |
| Authorize execution     | of a construction         | contract with th  | ne BARR CC                       | , for the ABIA Terminal                                | HVAC Improvements in   |
| the amount of \$1,16    | 9,518 plus a \$116,       | 952 contingency   | y, for a total                   | contract amount not to ex                              | ceed \$1,286,470.  |
|                         |                           |                   |                                  |  |  |
|                         | 送何""清楚"的"此法"。             | Amount an         | nd Source of                     | Funding  |  |
| Funding is available    | in the Fiscal Vear        | 2011 2012 Car     | ital Budget o                    | f the Department of Avia                               | tion   |
| Funding is available    | in the Piscal Teat        | 2011-2012 Capi    | tial Duuget o                    | t the Department of Avia                               | uon.   |
|                         |                           |                   |                                  |  |  |
|                         |                           |                   | Fiscal Note                      |  |  |
|                         |                           |                   | iscal i voite                    |  |  |
| A fiscal note is attack | ned.                      |                   |                                  |  |  |
|                         |                           |                   |                                  |  |  |
|                         |                           |                   |                                  |  |  |
| Purchasing              | Lowest response           | sive bid of three | hids receive                     | d  |  |
| Language:               | Lowest respons            | sive bid of three | Dids receive                     | u.   |  |
| Prior Council           |                           |                   |                                  |  |  |
| Action:<br>For More     |                           |                   |                                  |  |  |
| Information:            | Burton Jones 9            | 74-7278; Susan    | Garnett 974-                     | 7064; April Shaw 974-714                               | 41.  |
| Boards and              |                           |                   |                                  |  |  |
| Commission              | To be reviewed            | by the Austin     | Airport Advis                    | sory Commission on Apri                                | il 10, 2012.   |
| Action:                 |                           |                   | and a construction of the second |  |  |
|                         |                           |                   |                                  | e with Chapter 2-9A of th                              |  |
| MBE / WBE:              |                           |                   |                                  | rprise Procurement Progr                               |  |
|                         |                           | of Good Faith E   | fforts with 8                    | .07% MBE and 1.30% W                                   | BE subcontractor   |
|                         | participation.            |                   |                                  |  |  |
| <b>Related Items:</b>   |                           |                   |                                  |  |  |
|                         |                           | Additional        | Backup Info                      | rmation  |  |
|                         |                           |                   |                                  |  |  |
|                         |                           |                   |                                  | terminal building is a heav                            |  |
| and requires regular 1  | maintenance inclu         | ding the Heating  | g Ventilation                    | and Air Conditioning (H                                | VAC) system.   |
| The Department of       | Visition has had          | lifficulty        | na aona af t                     | he LIVAC poits in the ter                              | minal sings the new  |
|                         |                           |                   |                                  | he HVAC units in the ter<br>ne of the tenant spaces or |  |

airport was opened. There has also been insufficient airflow to some of the tenant spaces on the mezzanine level. This project will replace the ceiling above the ticket counters, improve access for maintenance purposes to HVAC units in the terminal, and increase and improve the HVAC service to tenant spaces. There will not be any interruptions to passenger service. The work requires that large heavy equipment currently in inaccessible locations be moved. In close proximity to the units are other infrastructure that will be affected, including electrical runs, ductwork, plumbing, fire protection, and lighting. Due to the potential for discovering unknown existing conditions that could affect the project's construction work, a 10% contingency has been included to allow for the expeditious processing of any change orders.

The bid documents included an alternate bid item for electronically commutated motors (ECM) in lieu of inductor motors, which will be included in the contract. The contract allows 240 calendar days for completion of this project. This project is located within zip code 78719 and is managed by the Public Works Department.

Barr Co. is located in Austin, TX.



#### M/WBE Summary:

Bid documents were distributed to 4 general contractors. Bids were opened on February 16, 2012. The Barr Co. submitted the lowest of 3 bids received, including one alternate bid item:

|   | Base Bid       | Base Bid + Alternate |
|---|----------------|----------------------|
| The Barr Co., AIA, Austin, TX           | \$1,150,000.00 | \$1,169,518.00       |
| Mid-State Plumbing, Inc., Austin, TX    | \$1,314,840.00 | \$1,327,352.00       |
| SpawGlass Contractors, Inc., Austin, TX | \$1,557,000.00 | \$1,573,000.00       |

The contractor's choice of work methodology provides for 13 areas of subcontracting opportunities which are listed below. Project specific subgoals stated in the solicitation were 1.61% African American; 2.05% Hispanic; 0.82% Native/Asian, 2.70% WBE. Total participation estimated on base bid amount of \$1,150,000:

| NON M/WBE TOTAL - PRIME   | \$355,007.00 | 30.87% |
|---|--------------|--------|
| The Barr Co., AIA, Austin TX                                      | \$355,007.00 | 30.87% |
|   | 000 000 00   | 0.070/ |
| MBE TOTAL – SUBCONTRACTORS  | \$92,803.00  | 8.07%  |
| African American Subtotal   | \$19,003.00  | 1.65%  |
| (MB) J. Harper Construction, Austin, TX (hauling)                 | \$5,003.00   | 0.44%  |
| (MB) Avery's Lawncare, Round Rock, TX (landscaping)               | \$2,000.00   | 0.17%  |
| (MB) Triad Building Maintenance, Austin, TX (custodial)           | \$5,000.00   | 0.43%  |
| (MB) Trini Construction Builder, LLC, Austin, TX (painting)       | \$7,000.00   | 0.61%  |
|   |              |        |
| Hispanic Subtotal   | \$23,800.00  | 2.07%  |
| (MH) Viking Fence Co., Ltd., Austin, TX (fence)                   | \$2,800.00   | 0.24%  |
| (FH) TAB Solutions, Lakeway, TX, (HVAC system T&B)                | \$10,000.00  | 0.87%  |
| (FH) LTH Enterprises, Ltd., Elgin, TX (electrical light fixtures) | \$11,000.00  | 0.96%  |
| Native/Asian Subtotal   | \$50,000.00  | 4.35%  |
| (MA) Kamo Energy, Inc., Universal City, TX (electrical wiring)    | \$50,000.00  | 4.35%  |
| WBE TOTAL – SUBCONTRACTORS  | \$15,000.00  | 1.30%  |
| (FW) DAR Communications, Buda, TX (cabling)                       | \$15,000.00  | 1.30%  |
| NON M/WBE TOTAL – SUBCONTRACTORS                                  | \$687,190.00 | 59.76% |
| Aircraft Mechancial, Round Rock, TX (HVAC systems)                | \$340,000.00 | 29.57% |
| BJ Electric, Austin, TX (electrician)                             | \$85,487.00  | 7.43%  |
| Marek Bros. System, Buda, TX (interior finishes, ceiling)         | \$151,703.00 | 13.19% |
| Honeywell, San Antonio, TX (HVAC controls)                        | \$110,000.00 | 9.57%  |
|   |              |        |

The Contractor submitted a MBE/WBE Compliance Plan that demonstrated a Good Faith Effort and was approved by the Small & Minority Business Resources Department. Second and third low bidder information is provided.

SECOND BIDDER – Mid-State Pluming, Inc., Austin, TX \$1,314,840.00 28.29% WBE prime participation; 1.20% African American; 2.10% Hispanic; 9.30% Native/Asian; 8.10% WBE; 51.00% Non M/WBE subcontractor participation.

T'HIRD BIDDER – SpawGlass Contractors, Inc., Austin, TX\$1,557,000.0035.50% NON M/WBE prime participation; 1.74% African American; 0.00% Hispanic; 0.90% Native/Asian; 8.80% WBE;53.10% Non M/WBE subcontractor participation.

# CIP EXPENSE DETAIL

#### DATE OF COUNCIL CONSIDERATION: CONTACT DEPARTMENT(S):

4/26/12 Aviation

SUBJECT: Authorize execution of a construction contract with the BARR CO., for the ABIA Terminal HVAC improvements in the amount of \$1,169,518 plus a \$116,952 contingency, for a total contract amount not to exceed \$1,286,470.

Funding is available in the fiscal Year 2011-2012 Capital Budget of the Aviation Department.

CURRENT YEAR IMPACT:

Department:

Project Name: Fund/Department/Unit:

Funding Source:

Current Appropriation: Unencumbered Balance: Amount of This Action: Remaining Balance:

Total Amount of this Action

1,286,470.00

**Terminal HVAC Unit Access Improvements** 

Aviation

4910-8107-3171 Department of Aviation

**Airport Capital Fund** 

2,000,000.00

1,619,557.11

(1,286,470.00)

333,087.11

ANALYSIS / ADDITIONAL INFORMATION: The Austin-Bergstrom International Airport opened in 1998. The terminal building is a heavily used public facility and requires regular maintenance including the Heating Ventilation and Air Conditioning (HVAC) system.

The Department of Aviation has had difficulty accessing some of the HVAC units in the terminal since the new airport was opened. There has also been insufficient airfiow to some of the tenant spaces on the mezzanine level. This project will replace the celling above the ticket counters, improve access for maintenance purposes to HVAC units in the terminal, and increase and improve the HVAC service to tenant spaces. There will not be any interruptions to passenger service.

The work requires that large heavy equipment currently in inaccessible locations be moved. In close proximity to the units are other infrastructure that will be affected, including electrical runs, ductwork, plumbing, fire protection, and lighting. Due to the potential for discovering unknown existing conditions that could affect the project's construction work, a 10% contingency has been included to allow for the expeditious processing of any change orders.

The bid documents included an alternate bid item for electronically commutated motors (ECM) in lieu of inductor motors, which will be included in the contract. The contract allows 240 calendar days for completion of this project. This project is located within zip code 78719 and is managed by the Public Works Department.

Barr Co. is located in Austin, TX.

|  | 8 1  |   |  |  |   |
|--|--|---|--|--|---|
|  | Re   | commendatio   | n for Coun                               | cil Action (Purchasing)                        |   |
| Austin City Council  |  | Item ID:  | 14299                                    | Agenda Number                                  | <item_outline></item_outline>   |
| Meeting Date:  | April  | 26, 2012  |  |  |   |
| Department:  | Purch  | nasing  |  |  |   |
|  |  | Non and The   | Subje                                    | ct   |   |
| maintenance support a<br>execution of a contract<br>amount not to exceed s | nd repair pair<br>for the pure<br>\$1,825,367, v | rts in an estima<br>chase and insta<br>with JBT AER | ited amount<br>llation of 24<br>OTECH/JF | loading bridge precondit<br>ETWAYS SYSTEMS for | ger boarding bridge<br>; and authorize award and<br>ioned air units in an estimated<br>the Aviation Department, for a<br>e sole source provider for these |
|  |  | Amou  | nt and Sour                              | ce of Funding                                  |   |
| Department. Funding  | for the rema<br>ets. Funding                     | ining 55 mont<br>in the amount                      | hs of the ori                            |  |   |
| A fiscal note is attache   | ed.  |   |  |  |   |
| Language:  | Sole Source                                      |   | 2  |  |   |
| Prior Council<br>Action:   | 10 3   |   |  |  |   |
| Information:   | Brenda Helş                                      | gren, Sr. Buyer,                                    | /974-9141                                |  |   |
| Boards and<br>Commission<br>Action:  | To be review                                     | ved by the Aus                                      | stin Airport                             | Advisory Commission Ap                         | oril 10, 2012.  |
| MBE / WBE:   | Owned and  | Women-Owne  | ed Business                              |  | of the City Code (Minority-<br>Program). No subcontracting<br>ed for this solicitation.   |
| Related Items:   | FRAME  |   |  |  |   |
|  |  | Additi  | onal Backup                              | Information                                    |   |

This contract is for the purchase of passenger boarding bridge maintenance and repair parts at Austin-Bergstrom International Airport (ABIA). These parts will be used to maintain the passenger boarding bridges mechanical and electrical system and associated aircraft power supply 400Hz units that supplies power to the aircraft when docked at the bridges and supplies to maintain the heating and cooling units for the bridges.

In addition, this includes a one-time purchase of 24 JBT Aero Tech JetAire Point-of-Use 50 ton DX self-contained automatically controlled preconditioned air units with controls to be mounted to the boarding bridges at a cost of \$1,825,367. These air conditioning units are used to provide cooling and heating to the parked aircraft's supply air system during pre-flight boarding and un-boarding services. The existing units were installed in 1999 and have reached their end of life resulting in a high failure rate and increased maintenance and repair costs. These units are essential to the operation of the passenger boarding bridges. Without this level of support the Aviation Department will not be able to meet the department goals and ensure facility systems are functional and available at all times. The new JetAire units are designed to be a direct replacement for the existing XPC4500 units. No control or bridge structure modifications will be needed for the installation. The new units also use an environmentally friendly refrigerant R407C, which will provide 29 degree outlet temperature to the aircraft.

This is a sole source contract. JBT AeroTech/Jetway Systems is the original manufacturer of the boarding bridges and is the only supplier who can provide replacement parts. JBT AeroTech/Jetway Systems will provide all parts under this contract at a 5% discount from its published price list.

# CIP EXPENSE DETAIL

#### DATE OF COUNCIL CONSIDERATION: CONTACT DEPARTMENT(S):

4/26/12 Aviation

SUBJECT: Authorize award and execution of a 60-month requirements contract to provide passenger boarding bridge maintenance support and repair parts in an estimated amount not to exceed \$1,000,000; and authorize award and execution of a contract for the purchase and installation of 24 loading bridge preconditioned air units in an estimated amount not to exceed \$1,825,367, with JBT AEROTECH/JETWAYS SYSTEMS for the Aviation Department, for a total estimated amount not to exceed \$2,825,367. JBT Aero Tech/Jetway Systems is the sole source provider for the products.

Funding in the amount of \$83,333 is available in the Fiscal Year 2011-2012 Operating Budget of the Avlation Department. Funding for the remaining 55 months of the original contract period is contingent upon available funding in future budgets. Funding in the amount of \$1,825,367 for the air units is available in the Fiacal Year 2011-2012 Capital Budget of the Avlation Department.

#### CURRENT YEAR IMPACT:

| Department:                 | Aviation                             |
|-----------------------------|--------------------------------------|
| Project Name:               | Passenger Boarding Bridges Air Units |
| Fund/Department/Unit:       | 4910-8107-3224                       |
|                             | Department of Aviation               |
| Funding Source:             | Alrport Capital Fund                 |
| Current Appropriation:      | 1,830,000.00                         |
| Unencumbered Balance:       | 1,830,000.00                         |
| Amount of This Action:      | (1,825,367.00)                       |
| Remaining Balance:          | 4,633.00                             |
| Total Amount of this Action | 1,825,367.00                         |

#### ANALYSIS / ADDITIONAL INFORMATION:

This contract is for the purchase of passenger boarding bridge maintenance and repair parts at Austin-Bergstrom International Airport (ABIA). These parts will be used to maintain the passenger boarding bridges mechanical and electrical system and associated aircraft power supply 400Hz units that supplies power to the aircraft when docked at the bridges and supplies to maintain the heating and cooling units for the bridges.

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|  | - NI PAR  |  |   |  |
|--|---|--|---|--|
|  | Recommendatio   | n for Coun   | cil Action (Purchasing)   |  |
| Austin City Council  | Item ID:  | 14184  | Agenda Number   | <item_outline></item_outline>                              |
| Meeting Date:  | April 26, 2012  |  |   |  |
| Department:  | Purchasing  |  |   |  |
| \$105,000, with three<br>\$118,000 respective<br>Funding in the amo<br>Department. Fundi                   | ant of \$45,417 is available in th<br>ng for the remaining seven mo<br>ng in future budgets.                      | in an estima<br>et amount n<br>nt and Sourc<br>he Fiscal Ye  | ted amount not to exceed<br>ot to exceed \$445,200.<br>te of Funding<br>ar 2011-2012Operating B<br>original contract and exte | udget of the Aviation                                      |
| Purchasing<br>Language:<br>Prior Council   | Lowest bid received.  |  |   |  |
|  | 1   |  |   |  |
| Action:<br>For More  | Brenda Helgren, Sr. Buyer/  | /974-9141  |   |  |
| Action:<br>For More<br>Information:<br>Boards and<br>Commission  | I<br>Brenda Helgren, Sr. Buyer/<br>To be reviewed by Austin A   |  | isory Commission on Apr   | ril 10, 2012   |
| Action:<br>For More<br>Information:<br>Boards and<br>Commission<br>Action:                                 | To be reviewed by Austin A<br>This contract will be award   | Airport Adv<br>ed in compl<br>ed Business I                  | iance with Chapter 2-9C o<br>Enterprise Procurement I   | of the City Code (Minority-<br>Program). No subcontracting |
| Action:<br>For More<br>Information:<br>Boards and<br>Commission<br>Action:<br>MBE / WBE:                   | To be reviewed by Austin A<br>This contract will be award<br>Owned and Women-Owned                                | Airport Adv<br>ed in compl<br>ed Business I                  | iance with Chapter 2-9C o<br>Enterprise Procurement I   | of the City Code (Minority-<br>Program). No subcontracting |
| Action:<br>For More<br>Information:<br>Boards and<br>Commission<br>Action:<br>MBE / WBE:<br>Related Items: | To be reviewed by Austin A<br>This contract will be award<br>Owned and Women-Owne<br>opportunities were identifie | Airport Adv<br>ed in compl<br>ed Business I<br>ed; therefore | iance with Chapter 2-9C o<br>Enterprise Procurement I   | of the City Code (Minority-<br>Program). No subcontracting |

- GeoCluster/DoubleTake software
- No Fly List Report
- TSA Threat Assessment Report
- IntelliKey/Quantum interface
- EasyLobby software
- Hirsch SDK integration code with Genetec Omnicast 4.2.
- IntelliKey hardware and software support
- Database & Preventative maintenance
- Hirsch Velocity and Genetec Omnicast software
- Advanced hardware level maintenance support as required
- On-site factory certified instructor led training for Velocity Dealer Course and Velocity Installation course.

MBE/WBE solicited: 2/3

MBE/WBE response: 0/0

# BID TABULATION

IFB BKH0133 ABIA Security System Software and Advance Level Hardware Maintenance and Support Professional Services (1 Line Item)

| Vendor  | <b>Total Price for Twelve Month Period</b> |
|---|--|
| Security Design, Inc. dba EO Integrated Systems, Inc<br>San Antonio, TX | \$80,000                                   |
| Convergint Technologies,<br>Austin, TX                                  | \$145,942                                  |
| Intertech Security Group<br>San Antonio, TX                             | \$162,450                                  |
| Cothron's Security Solutions<br>Austin, TX                              | *  |

\*Cothron's Security Solutions was deemed non-responsive for not being a certified dealer.

A completed bid tabulation is on file in the Purchasing Office and on the City of Austin, FASD Purchasing website.

- a. Adequate competition.
- b. sixty-nine notices were sent, including 2 MBEs and 3 WBEs. Four bids were received, with no response from the MBE/WBEs.
- c. The pricing offered represents a 3% increase to the last contract award in July 2011.

# APPROVAL JUSTIFICATION

- a. Lowest bid.
- b. The Purchasing Office concurs with the Aviation Department recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.