

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	14114	Agenda Number	14.
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Meeting Date:	April 12, 2012
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Department:	Purchasing
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## Subject

Authorize award and execution of a 36-month requirements service contract with ARTHUR W. BELL dba KIL-ABUG PROFESSIONAL PEST CONTROL, or one of the other qualified bidders for IFB-BV No. PAX0216, to provide pest and termite control services for various City Departments at various City locations, in an estimated amount not to exceed \$830,700, with three 12-month extension options in an estimated amount not to exceed \$395,280 for the first extension option, \$474,336 for the second extension option, and \$569,203 for the third extension option, for a total estimated contract amount not to exceed \$2,269,519.

## Amount and Source of Funding

Funding in the amount of \$113,400 is available in the Fiscal Year 2011-2012 Operating Budget of various City Departments. Funding for the remaining 30 months of the original contract period and extension options is contingent upon available funding in future budgets.

## Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid received.
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Prior Council Action:	
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For More Information:	Sai Xoomsai, Buyer I, 972-4016
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Boards and Commission Action:	Recommended by the Electric Utility Commission.
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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### Additional Backup Information

This contract will provide for the continuation of an integrated pest management program. The purpose of this program is to balance the City's need for pest management with health and environmental concerns regarding pesticide use. The on-going goals of the program are to implement non-toxic solutions for pest problems, standardize pesticide use among City departments, reduce the use of pesticides wherever possible, and increase the availability of information to City personnel and citizens regarding pesticides and City pesticide application.

City departments that will utilize this contract include the Aviation Department, Building Services Department, Library Department, Parks and Recreation Department, Police Department, Emergency Medical Service Department, Fire Department, Convention Center Department, and Austin Energy.

This request allows for the execution of a contract with a bidder, who provides the best value to the City, that Council selects. If this bidder does not execute a contract with the City, staff will return to Council so that Council may select another best-value bidder and authorize a contract with this bidder.

In order to determine the best value to the City, evaluation criteria included labor rate, cost of material, Vendor's proximity to the State Capitol, and Vendor's experience. City departments have used previous historical information and current budgets to determine the usage amount required for future annual procurements of this service.

MBE/WBE solicited: 1/0

MBE/WBE bid: 0/0

#### **BID TABULATION**

IFB-BV No. PAX0216

Pest and Termite Control Service

35 line items

<b><u>Vendor</u></b>	<b><u>Total Price</u></b>
Arthur W. Bell Db a Kil-A-Bug Professional Pest Control Austin, TX	\$ 171,556.00
Noles Pest Services, LLC. Georgetown, TX	\$193,594.00
Pest Management, Inc. Kerrville, TX	\$335,722.00
Early Bird Pest Control San Antonio, TX	\$361,258.00
The Bug Master Austin, TX	\$370,568.00
Ecolab, Inc. Saint Paul, MN	\$405,900.00

Bug Guys Pest Control, LP.  
Pflugerville, TX

\$440,020.00

The expenditures for the first 12 months of this contract are estimated to be \$226,800.

A copy of complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

#### **PRICE ANALYSIS**

- a. Adequate competition.
- b. Forty-six notices were sent, including 1 MBE and 0 WBEs. Seven bids were received. The MBE and WBE did not respond.
- c. The pricing offered represents an 8.8% decrease to the last contract awarded in November 2006 and August 2008.

#### **APPROVAL JUSTIFICATION**

- a. Best-evaluated bid. Arthur W. Bell is the current provider of this service for Aviation Department, Building Services Department, Parks and Recreation Department, Police Department, Emergency Medical Service Department, Fire Department, and Austin Energy.
- b. The Purchasing Office concurs with the Aviation Department, Building Services Department, Library Department, Parks and Recreation Department, Police Department, Emergency Medical Service Department, Fire Department, Convention Center Department, and Austin Energy recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.