Demand Response Program Update to the Resource Management Commission

> Presented by Austin Energy April 17, 2012

Program Update - Residential

- One way RF technology
- Installed ~90,000 thermostats since 2001
- Achieving sustained 7 MW to 35 MW reduction
- Short term reduction as high as 90 MW
- Recall slowed marketing in September 2010
- Curtailed 19 times in summer 2011
- Currently top-down business model
- Utilize two contracts for program delivery

Program Update - Commercial

- Voluntary Load COOP program
- Summer 2011
 - ~55 participating accounts
 - 15 curtailment events
- E-mail notification
- Typically 1 hours notice and 2 hour curtailments
- Typical impact 3 to 4 MW
- Incentive \$1.00 /kwh curtailed
- Delivered through customer agreements
- In-house DR settlement system

Ongoing Activities

- KEMA and GDS & Assoc. performing studies
 KEMA Residential/Small Commercial
- Study Scope
 - Phase I Baseline or current state report
 - Phase II Recommendation Development
 - Phase III Bid or Implementation Documents
- Consultant Studies
 - Phase I and II complete
 - Finishing Phase III

Program Updates - Residential

- Considered Top-Down and Bottom-Up models
- Considered numerous network options
 - RF, Broad-band, cellular, AMR/AMI
- Canvassed market for functionality and cost
- Continue Top-Down RF approach
 - Multifamily sector
 - Hard to reach customers

Program Updates – Residential (Cont.)

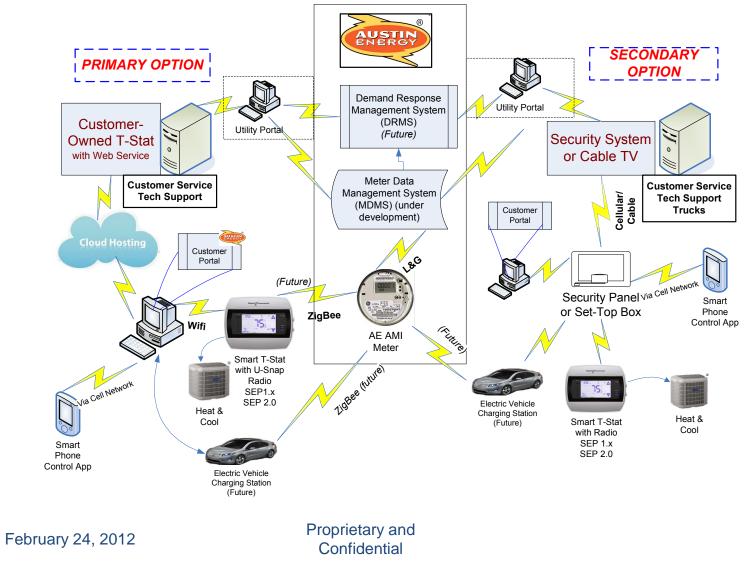
- Continue maintaining current RF 1-way system
 Purchased 2,000 RF thermostats
- Re-solicit service provider for RF system
- Implement new Bottom-up program
 - Products sold through retailers
 - Products sold and installed through HVAC contractors
 - Products sold and installed through other service providers
 - All new approach rely on customer broad band or other providers network

Program Updates – Residential (cont.)

- Advantages of Bottom-up program
 - Leverage existing market trends
 - DR providers motivated to market products
 - Integration with HPwES
 - Lower costs
- Customer chooses DR provider & enrolls in AE program
 - Enrollment Incentive to customer
 - Annual participation incentive (future)
- KEMA developing program documentation
 - DR provider agreements
 - Customer agreements
- Continue to explore AMI network options



Austin Energy Demand Response Business Model Recommendations



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Program Updates – Commercial

- Summer 2012
 - Expansion of current Energy Profiler On-line product to facilitate notification and settlement
 - Expand current Load COOP program
 - Increase Incentive to \$1.25/kwh
 - Market to customers and Energy Management System Vendors
- Expanded Program Options considered
 - Turn-key (hire vendor to deliver MW)
 - Equipment and Systems (procure equipment only)
 - Hybrid-approach (procure expertise and staff augmentation)

Program Updates – Commercial

- Hybrid approach chosen
- Potential estimated at ~30 MW
- GDS currently developing RFP documents
- DR providers anticipated scope of services
 - Customer identification/DR audits
 - Development of Curtailment plans
 - Settlement and reporting assistance
 - Development of OpenADR strategies
 - Implementation assistance of OpenADR

Program Update - Integration

- Develop Demand Response Management System (DRMS)
 - Connect to multiple vendor systems through standard APIs (Open Auto Demand Response)
 - Common platform for initiation, verification, and settlement after event
 - Automated creates opportunity for fast DR
 - Target date late 2013 to early 2014
- Open ADR
 - Developed in conjunction with Laurence Berkeley Lab's Demand Response Resource Center

Proposed Timeline

- Residential
 - Continue maintenance of RF system (5 -7 years)
 - Implement Bottom up approach (summer 2012)
 - Integrate into DRMS (summer 2013)
- Commercial
 - Implements EPO DR settlement system
 - Expand promotion of Load COOP program (2012)
 - Hire DR provider
 - Expand into OpenADR (summer 2013)
 - Integrate into DRMS (summer 2013)

Thank you Austin Energy Demand Response Program Update April 17, 2012

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