

Evaluation Category	Max. Points	Altec Industries, Inc. Saint Joseph, MO	Terex Utilities Inc. San Antonio, Texas
Total Evaluated Cost (Proposer with lowest cost to City will be given maximum points, remaining given on a percentage ratio basis)	35	35	*
Lease terms for equipment and conformation to technical specifications	30	23	*
Maintenance program (Terms of service to be provided for scheduled and unscheduled repairs and warranty coverage)	30	22	*
Delivery Schedule	5	3	*
Total	100	83	*

* Contractor was not willing to extend the proposal offer date through Council approval date

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.