

Topics

- Development agreement process for former Green Water Treatment Plant (GWTP) and Energy Control Center (ECC) properties
 - Project concept development
 - Request for Proposals (RFP) preparation, issuance and evaluation
 - Master Development Agreement (MDA) negotiations and Council action
- Land development status

Project Concept Development

o 2000-2002: Seaholm District Master Plan



Project Concept Development

- 2005: Council Resolutions to decommission and demo GWTP, extend Nueces and 2nd Streets, relocate ECC, and reduce Seaholm substation area
- 2007: Council Resolution designated "Seaholm Development District," began rezoning of GWTP and ECC properties to CBD-CURE, and eliminated FAR restrictions while requiring compliance with Waterfront Overlay and Capital View Corridors.

RFP Development

- January 2008 Draft of Council Resolution on redevelopment RFP presented to Design, Downtown, and Community Development Commissions
- February 2008 Council Resolutions providing vision and policy principles for sale and redevelopment of GWTP & ECC tracts, and RFP evaluation criteria
 - Maximize taxpayer value, and encourage and ensure maximum scale
 - Property appraisals prepared

RFP Issuance & Evaluation

- March 2008 Request for Proposals issued for GWTP & ECC tracts
- April 2008 Proposals received
- May 2008 Council presentations from qualified proposers
- June 2008 Council authorized negotiation and execution of Exclusive Negotiating Agreement with TC Austin Development, Inc. (developer) and negotiation of agreement for sale and redevelopment of GWTP & ECC tracts

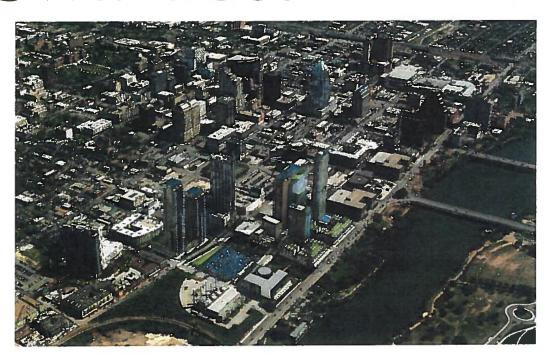
Negotiations

- Exclusive Negotiating Agreement executed
- ECC Master Development Agreement
 June 2008 October 2010
- GWTP Master Development Agreement
 June 2008 June 2012
- Until negotiations completed
 - Negotiations confidential
 - Developer communication with Council restricted

Mandatory Proposal Elements

- Minimum Purchase Price
 - o GWTP \$41 million
 - o ECC \$14.5 million
- Compliance with
 - Waterfront Overlay District
 - Downtown Creek Overlay
 - Capitol View Corridors
 [GWTP not impacted]
 - Downtown (Urban) Design Guidelines
- Great Street Standards

- GWTP Property Description in RFP
 - "Also, several mature trees will be left on the GWTP properties to the extent not impacted by the [deconstruction] excavation. The Successful Proposer will be responsible for meeting the requirements of the tree mitigation ordinance, if the proposed development requires tree removal."



 Developer's initial proposal included 1.8 million square feet of development with Great Streets street trees, but no existing trees preserved

- During negotiations
 - City Arborist consulted on
 - Tree health
 - Preservation in place
 - Transplant candidates
 - Mitigation options
 - Conceptual design alternatives pursued
 - Economic impact analysis performed

Economic Impact Analysis

- Preservation in place for all trees
 - Total Lost Density Approx. 600,000 SF
 - Total Lost Parking Spaces Approx. 633 Spaces (many underground)
 - Total Lost Multifamily Units 311 Units
 - Total Lost Affordable Units 31 (10% of total)
 - Total Lost Retail 20,500 SF (mostly on Cesar Chavez)
 - Office Tower Infeasible Approx. 460,000 SF

- Findings
 - Loss of development density would make project infeasible at land price, if other MDA requirements remained in place
 - Minimum land purchase price and other mandatory proposal elements could not be altered without compromising integrity of contract procurement process
 - Heritage Tree Ordinance (HTO) enacted after RFP, but project not grandfathered

- Developer held to HTO mitigation standards
 - o One tree transplanted, approx. \$54,000
 - Other candidates to be evaluated further
 - Payment for public trees removal
 - PARD appraisal \$58,632
 - 300% caliper mitigation for remaining trees
 - 414 caliper inches planted off -site
 - Total developer mitigation approx. \$423,000
- Great Streets street trees adding approx.
 600 caliper inches more
- Approx. 1,000 caliper inches of new trees total

Council Action

- May 2012 Authorized negotiation and execution of MDA with developer
 - Waived HTO variance requirements
 - Developer to work with the City arborist to determine whether or how the heritage trees on the site might be incorporated into the design of the project

Land Development Status

- ECC redevelopment awaiting relocation of operations and site environmental before land sale
- GWTP
 - Zoning and subdivision completed
 - Site plan applications
 - None filed
 - Will be subject to normal Board & Commission processes, except HTO variance process

Conclusion

- GWTP RFP, proposal and MDA consistent policy principles with Council's 2008 guiding vision and
- Process and alternatives considered by Council
- Sharing lessons learned HTO impact on downtown development
- Questions?