

CITY OF AUSTIN

RECOMMENDATION FOR COUNCIL ACTION

VENDOR NAME: CLS EQUIPMENT CO., PHILPOTT MOTORS, PROFESSIONAL TURF PRODUCTS AND KIRBY SMITH MACHINERY, INC.

SUBJECT: Authorize award and execution of four contracts through the Texas Local Government Purchasing Cooperative (BuyBoard) with: **CLS EQUIPMENT CO.** for the purchase of one Ford E450 fully equipped TV inspection van body in an amount not to exceed \$143,553.68; **PHILPOTT MOTORS** for the purchase of 22 medium-duty service vehicles in an amount not to exceed \$1,052,840.04; **PROFESSIONAL TURF PRODUCTS** for the purchase of four mowers and a trailer in an amount not to exceed \$129,175.32 and **KIRBY SMITH MACHINERY, INC.** for the purchase of five vibratory rollers and one trailer in an amount not to exceed \$64,705.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$270,129.10 is available in the Fiscal Year 2011-2012 Capital Budget of the Austin Energy. Funding in the amount of \$525,559.14 is available in the Fiscal Year 2011-2012 Capital Budget of the Austin Water Utility. Funding in the amount of \$97,804.84 is available in the Fiscal Year 2011-2012 Vehicle Acquisition Fund. Funding in the amount of \$56,998.60 is available in the Fiscal Year 2011-2012 Capital Budget of the Austin Resource Recovery Department. Funding in the amount of \$54,730 is available in the Fiscal Year 2011-2012 Capital Budget of the Public Works Department. Funding in the amount of \$226,831.70 is available in the Fiscal Year 2011-2012 Capital Budget of the Watershed Protection Department. Funding in the amount of \$8,832 is available in the Fiscal Year 2011-2012 Capital Budget of the Parks and Recreation Department. Funding in the amount of \$71,266.92 is available in the Fiscal Year 2011-2012 Capital Budget of the Aviation Department. Funding in the amount of \$78,121.74 is available in the Fiscal Year 2011-2012 Capital Budget of the Austin Transportation Department.

FISCAL NOTE: A fiscal note is required.

PURCHASING: Cooperative Purchase.

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: To be reviewed by the Electric Utility Commission on July 23, 2012. To be reviewed by the Water and Wastewater Commission on 08/8/12.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). This contract is a cooperative contract; therefore, it is exempted under Chapter 791 of the Texas Government Code and no goals were established for this contract.

FOR MORE INFORMATION CONTACT: Sydney Ceder, Senior Buyer/974-2035

This contract is for the purchase of five new and twenty-seven replacement pieces of medium -duty equipment to be distributed among Austin Energy, the Austin Water Utility, the Public Works Department, the Parks and Recreation Department, the Building Services Department, the Austin Resource Recovery Department, the Austin Transportation Department, the Aviation Department and the Watershed Protection Department.

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The Austin Climate Protection Program team and Fleet staff have worked together to develop a vehicle and equipment purchasing process in our progress towards our citywide objective of obtaining carbon neutrality by 2020. The development of the purchasing criteria incorporates emissions impact, available technologies on the market, physical demands on the vehicle, and service application. These criteria are applied to all vehicles submitted to Fleet for purchase.

A majority of these vehicles are powered by alternative fuels. Sixteen pieces of equipment have engines capable of burning biodiesel (B20) fuel. In line with Austin Climate Protection Program goals, B20 provides an approximate 25% reduction in greenhouse gas emissions versus using gasoline and an approximate 5% reduction versus using petro-diesel. Seven pieces of equipment are powered by E85 flex fuel, meaning they can operate on a blend of 85% ethanol with 15% gasoline. E85 provides roughly a 15% reduction in greenhouse gas emissions relative to gasoline. Three pieces of equipment vehicles are powered by Liquefied Petroleum Gas (LPG). In line with the Austin Climate Protection Programs goals, LPG has fewer toxic and smog-forming air pollutants, including 80% fewer nitrogen oxide emissions than diesel, zero particulates, and up to 60% lower carbon monoxide emissions than gasoline. Only five of the pieces of equipment use unleaded gasoline.

The equipment in this RCA has been recommended for purchase utilizing a process that involves the Fleet Officer, affected Department Directors, and Assistant City Managers (ACMs). ACM approval is required for all new additions to the City's fleet prior to any requests being made to the Purchasing Office.

Departments reviewed the list of equipment determined eligible for replacement by Fleet Services based on mileage, hours of use, and maintenance costs. From that list, priority uses were determined within the departments, and the proposed equipment was reviewed by the Fleet Service Center Manager to ensure the specified equipment is appropriate for the use.

All of the replacement equipment has met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle to be replaced, and determined that the mileage or hours of use of each piece of equipment proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

This purchase includes the following heavy-duty equipment:

Austin Energy

- 1 Flat Bed Trailer, 20' - New
- 3 Service Bodies 4 X 4, 1.5 Ton - Replacement
- 1 Stake Platform Truck - Replacement
- 1 Crew Cab Service Body 4 X 2 – Replacement

Austin Water Utility

- 1 TV Inspection Van Body – Replacement

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- 1 TV Inspection Van Chassis – Replacement
- 3 Crane Service Truck, 4 X 2 – New
- 2 Crane Service Truck, 4 X 2 – Replacement
- 1 Mower – Replacement

Parks and Recreation

- 1 Utility Trailer – New
- 1 Mower, Batwing Replacement

Public Works Department

- 5 Walk Behind Rollers – Replacement

Watershed Protection Department

- 3 Crew Cab Platform Trucks – Replacement
- 1 Dump Truck – Replacement

Aviation Department

- 1 Service Truck - Replacement
- 2 Mowers – Replacement

Austin Transportation Department

- 2 Extended Cab 8' Service Bodies – Replacement

Austin Resource Recovery Department

- 1 Dump Truck - Replacement

Building Services Department

- 1 E450 Cargo Van – Replacement

The Purchasing Office conducted an analysis to determine that all of these contracts are the best value to the City. These contracts offered the lowest prices and are able to provide equipment that fully meets the needs of the using departments.

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CLS Equipment, Philpott Motors, Professional Turf Products and Kirby Smith Machinery, Inc. are contracted through BuyBoard to supply these types of heavy-duty equipment to other public entities statewide as a result of a competitive bidding process. Utilizing the BuyBoard contracts provides for volume discount pricing as well as the earliest opportunity to place the City's equipment orders.

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