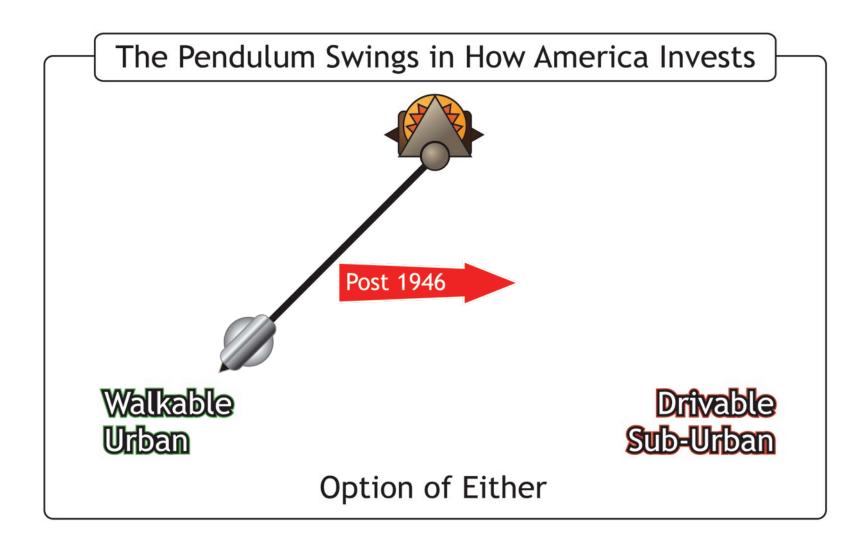
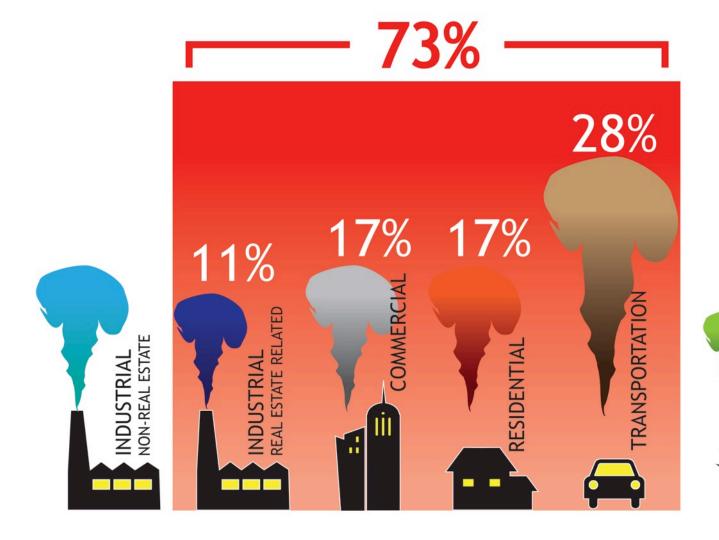


### only two general ways to build the built environment





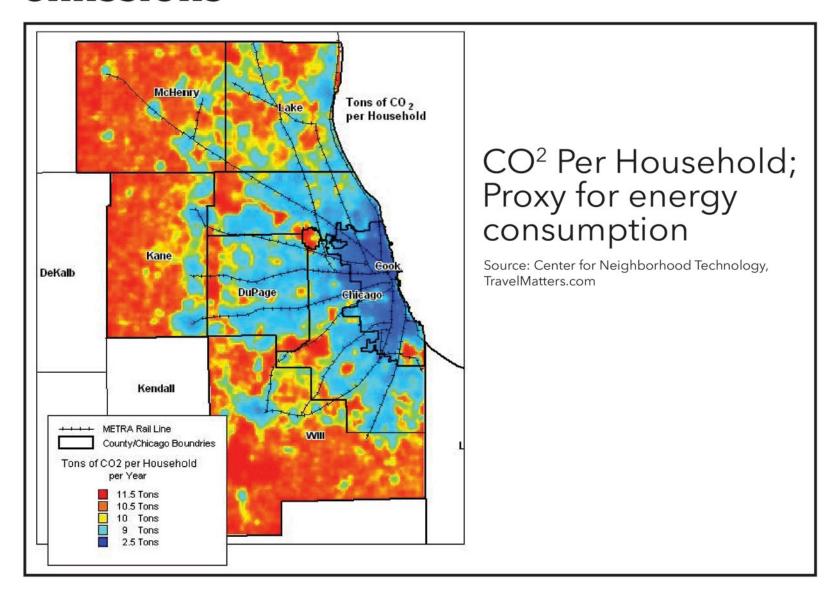
## built environment's greenhouse gas emissions & energy usage



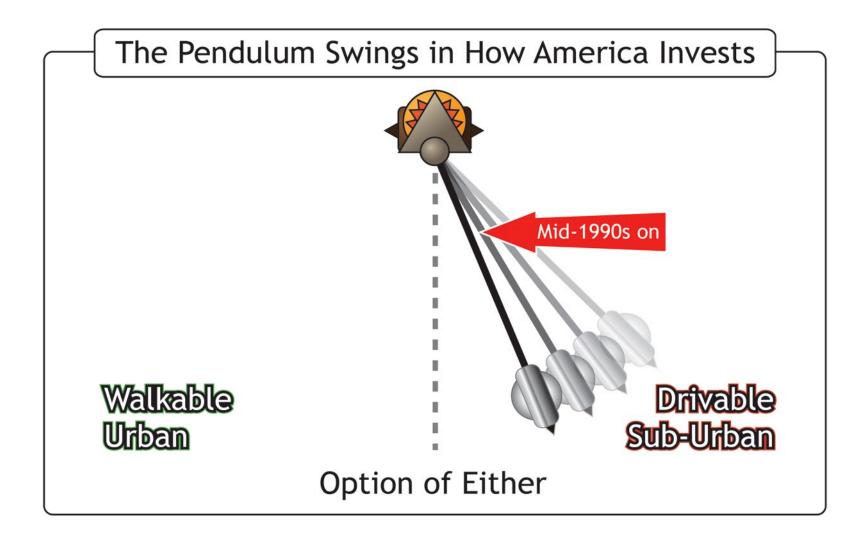




## regional carbon **emissions**



### the beginning of another structural shift



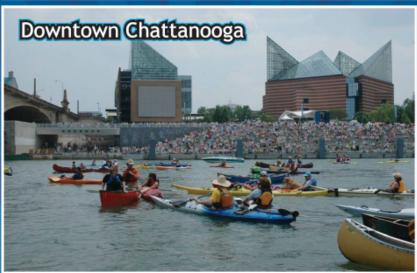




#### **America Over The Next Generation**

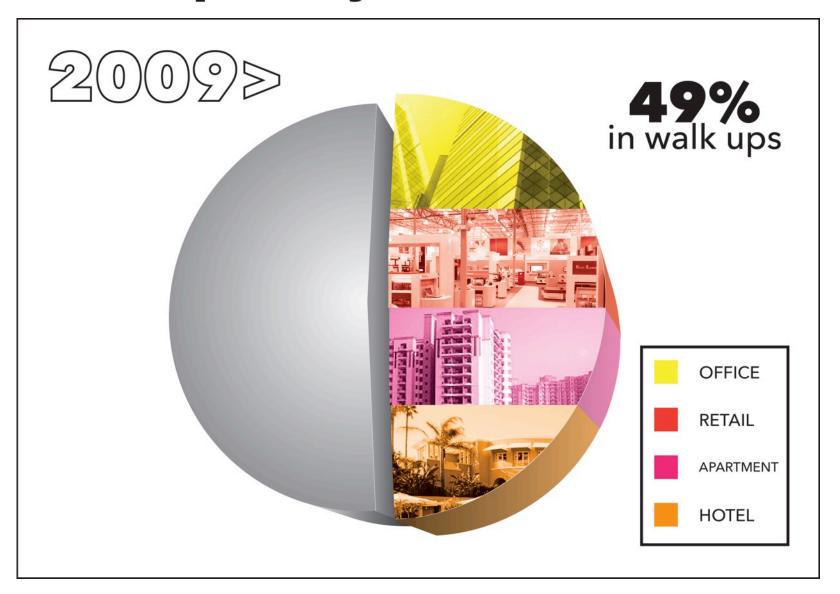








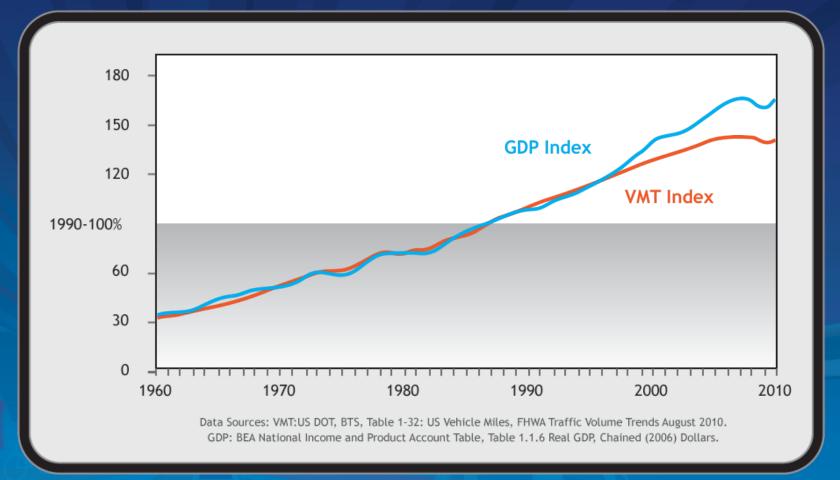
# the 4 income property catagories over the past 3 cycles







#### GDP vs VMT GROWTH: Disconnect After All These Years



Knowledge Economy requires fewer car/truck trips

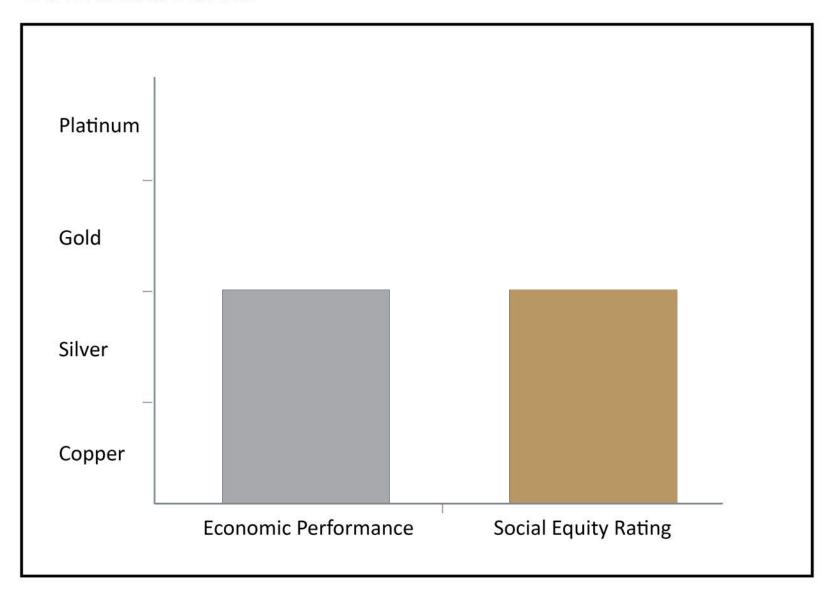


# average performace by economic level

Walk Score: +6.22 points +\$7.28/square foot annually Office rent: Retail rent: +\$6.71/square foot annually Rental apartment rent: +\$6.22/square foot annually For-sale housing price +\$113/square foot PLATINUM **WALK SCORE:** GOLD **WALK SCORE:** 86-92 **SILVER WALK SCORE:** 78-85 **COPPER WALK SCORE:** 70-77

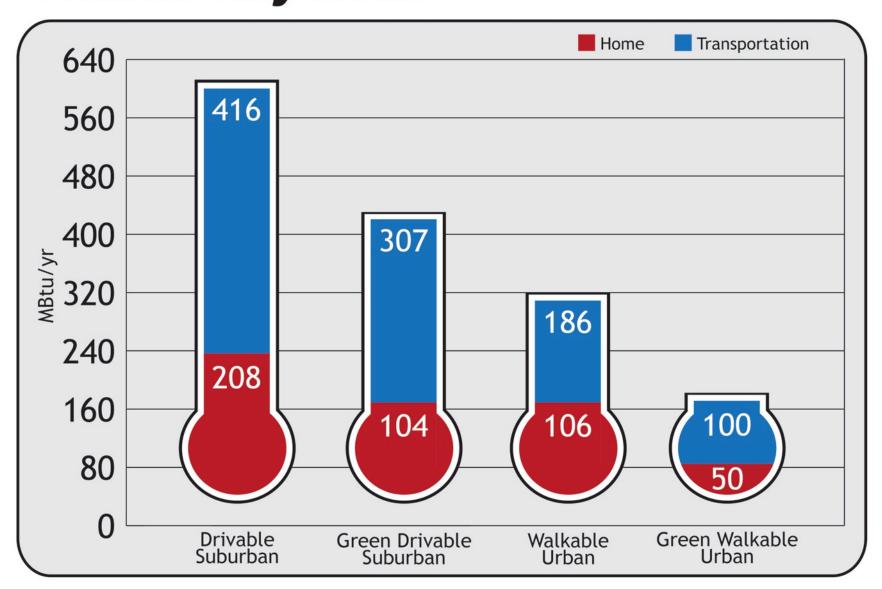


## social equity conclusions





### how we build matters very much







### for today and in the future...

