

**LANGUAGE PROFICIENCY EXAM SERVICES
REQUEST FOR PROPOSAL - JSD0129**

	Language Testing Int'l White Plains, NY	Berlitz Language Austin, TX
(1) Evidence of Good Organization and Management Practices- Maximum 5 points	5	5
(2) Personnel Qualifications. Experience and qualifications of proposed key personnel, Employee resumes, college transcripts or certificates, professional references. Prior experience with projects related to the scope of work in the RFP - Maximum 15 Points	10	13
(3) Local Business Presence: Maximum 10 Points	0	10
(4) Equipment/Facilities. Proposed equipment and facilities for providing the services, To include the parking area for customers receiving services. - Maximum 5 points	4	5
(5) Project Concept and Solutions Proposed. (Grasp of the program requirements and its solution(s), responsiveness to terms and conditions, completeness and thoroughness of the technical data and documentation.) - Maximum 20 points	16	18
(6) Sample of written Language Proficiency Exam- Maximum 10 points	7	10
(7) Demonstrated Applicable Experience - Maximum 10 points	9	9
(8) Total Evaluated Cost. Proposal with the lowest cost to the City is given the maximum points; percentage ratio formula is applied to remaining proposals. - Maximum 25 points	25	20
TOTAL POINTS	76	90