

# AUSTIN AIRPORT ADVISORY COMMISSION MINUTES

REGULAR MEETING TUESDAY, DECEMBER 11, 2012

The Austin Airport Advisory Commission convened in a regular meeting on Tuesday, December 11, 2012 at 2716 Spirit of Texas Drive, in Room 160 in Austin, Texas.

Chair, Dale Murphy called the meeting to order at 5:01 p.m.

# **Commission Members in Attendance:**

Dale Murphy, Chair Steven Hart, Vice Chair D'Ann Johnson, Secretary George Farris Ernest Saulmon

# **Commission Members Absent:**

James Kelsey Rose Marie Klee

# Staff in Attendance:

Patti Edwards

Shane Harbinson

Dave Arthur

**Donnell January** 

Perla Compton

Kane Carpenter

Jim Halbrook

Stephen Dick

Francisco Garza

# **Others Present:**

Byron Chavez, RW Armstrong Paul Cristina, Kimley-Horn Nate Granger, RS&H

# 1. CITIZENS COMMUNICATIONS: GENERAL

None.

### 2. APPROVAL OF MINUTES

The minutes from the meeting of November 13, 2012 were approved on Commission Member George Farris' motion, Commission Member Ernest Saulmon's second on a 4-0 vote. Commission Member James Kelsey, Commission Member Rose Marie Klee and Secretary D'Ann Johnson were absent.

# 3. DEPARTMENT OF AVIATION STAFF BRIEFINGS, REPORTS AND PRESENTATIONS

- a) Planning & Engineering Capital Improvement Project Monthly Status Report was presented by Shane Harbinson, Assistant Director, Aviation Department.
- b) Finance & Operations Reports for Fiscal Year 2013 to date was presented by Dave Arthur, Assistant Director, Aviation Department.
- c) Ground Transportation Service Area (GTSA) Transactions Report for November 2012 was presented by Perla Compton, Grounds Transportation Manager, Aviation Department. See below for a year-to-year comparison.

|               | YEAR TO YEAR  | COMPARISON    |                     |
|---------------|---------------|---------------|---------------------|
| SERVICE       | NOVEMBER 2012 | NOVEMBER 2011 | %                   |
| CATEGORY      |               |               | Increase/(decrease) |
| TAXICAB       | 27,497        | 23,720        | 15.9%               |
| LIMOUSINE     | 3,431         | 2,414         | 42.1%               |
| HOTEL SHUTTLE | 3,332         | 3,102         | 7.4%                |
| OTHER SHUTTLE | 472           | 494           | (4.5%)              |
| CHARTER BUS   | 38            | 6             | 533.3%              |
| OVERALL TOTAL | 34,770        | 29,736        | 16.9%               |

d) Capital Planning for 2014 and FAA Airport Improvement Grant Program was presented by Shane Harbinson, Assistant Director, Aviation Department. Shane Harbinson gave a presentation of the FAA Airport Improvement Grant Program. There is less money being distributed to the FAA when it comes to grant programs, so long term we will have to have a way to manage the airport without using FAA grant money.

# Secretary D'Ann Johnson arrived at 5:25 pm.

# 4. ACTION ITEMS

- a) Vote on recommendation to City Council regarding the following:
  - i. Authorize award and execution of Amendment No. 3 to add 45 months through the Texas Multiple Award Schedule (TXMAS) with **RED WING SHOE COMPANY**, INC., for the purchase of safety shoes and boots in an estimated amount not to exceed \$1,213,245, for a total estimated revised contract amount not to exceed \$2,206.995.

The motion authorizing action item 4ai was approved on Secretary D'Ann Johnson's motion, Vice Chair Steven Hart's second on a 5-0 vote. Commission Member James Kelsey and Commission Member Rose Marie Klee were absent.

ii. Approve an ordinance authorizing the issuance of City of Austin Rental Car Special Facility Revenue Bonds, Taxable Series 2013, in an amount not to exceed \$150,000,000.00, subject to specified parameters set forth in the ordinance, authorizing related documents and approving related fees. These funds will be used to finance costs of the Consolidated Rental Car Facility (CONRAC), including, without limitation, the acquisition and construction of the CONRAC, funding capitalized interest and reserves, and paying the cost of issuance.

The motion authorizing action item 4aiii was approved on Vice Chair Steven Hart's motion, Commission Member Ernest Saulmon's second on a 5-0 vote. Commission Member James Kelsey and Commission Member Rose Marie Klee were absent.

#### 5. NEW BUSINESS

- a) Aviation staff report on ABIA sustainable initiatives with airport partners. Kane Carpenter, Environmental Conservation Program Manager, Aviation Department, gave a presentation on environmental efforts that are being made at ABIA (Austin-Bergstrom International Airport). Kane explained the airport recycling program and other efforts being made to lower electrical costs and other resources. Recycling dumpsters have been placed throughout the airport for tenant and airport use. Goals have been set to incorporate the airlines into the program also. 30 tons of trash was recycled at the airport in November. The airport will lower its emissions by 75% (11,000 metric tons of carbon) by using GreenChoice, an Austin Energy program.
- b) Aviation staff report on the airport's performance and operation during 2012 Formula 1 U.S. Grand Prix. Patti Edwards, Director of Airport Security and Operations, Aviation Department, discussed the airports reviews from Formula 1. The general wait time at checkpoints was twenty minutes. Customs processed 54 inbound aircraft. According to FAA reports, ABIA was the 11<sup>th</sup> busiest airport in the United States on the Monday following Formula 1 setting a new record for the airport. Terminal concessions reported sales approximately 30 percent more than ACL. DNC had a 148 % increase in sales on Monday compared to the Monday before Thanksgiving last year. Concessions commented that they need more COTA merchandise to sell next year. Costs for the event are still be calculated.
- c) Aviation staff report on helicopter operations during 2012 Formula 1 U.S. Grand Prix. Stephen Dick, Research Analyst, Aviation Department, gave a presentation of the noise and flight track system report used by the airport during Formula 1. The report has a percentage of where the helicopters went, where they landed, where the complaints came from and why we received the complaints. There was a 1300 percent increase in helicopter traffic in Austin during the Formula 1 weekend.

- d) Aviation staff report on City Council Resolution No. 20121108-052 regarding helicopter operations. Shane Harbinson, Assistant Director, Aviation Department, reported on a directive from the City Council to the City Manager to keep the helicopter operations under control for future events such as Formula 1.
- e) Chair to appoint a working group to study helicopter and heli-facilities operations and make recommendations to Austin Airport Advisory Commission. Chair, Dale Murphy, explained what the working group involves. Chair, Dale Murphy, recommended Commission Member Ernest Saulmon to chair this working group and volunteered to work on the group himself. The third spot was given to Commission Member George Farris.

# 6. OLD BUSINESS (updates)

a) Status of action items upon which the Commission has made a recommendation to Council. (Please note the progress of the following items)

Authorize execution of a construction contract with **THE BARR COMPANY**, for ABIA Terminal Improvements 2012 in the amount of \$6,479,800, including an allowance and alternate bid items, plus a \$323,990 contingency, for a total contract amount not to exceed \$6,803,790. [Item went before City Council on December 6, 2012, and was approved.]

Authorize award and execution of a 36-month requirements service contract with HI-LITE MARKINGS, INC. to provide airfields marking removal and reapplication of markings removed from runways, taxiways, aprons and ramps, and non-movement areas for the Aviation Department, in an estimated amount not to exceed \$2,004,975, with three 12-month extension options in estimated amounts not to exceed \$668,325 for each extension option, a total estimated contract amount not to exceed \$4,009,950. [Item went before City Council on December 6, 2012, and was approved.]

7. CONFIRM MEETING DATE AND PLACE AGENDA ITEMS FOR NEXT COMMISSION MEETING

Date of next meeting: January 8, 2013

### **ADJOURNMENT**

Motion to adjourn the meeting was made by Commission Member Ernest Saulmon, Vice Chair Steven Hart's second on a 5-0 vote. Commission Member James Kelsey and Commission Member Rose Marie Klee were absent.

Meeting was adjourned at 6:16 p.m.

#### 1 - Preliminary

Project Name: Taxiway A Completion - Design

DOA PM:

Dale Thompson

Estimate:

\$1,000,000

FDU Number:

4910-8107-3241

Sub-project ID: 6000.056

ABIA Number: A3241

Project Status: Consultant submitted a draft scope on 12/21. Anticipate finalizing the scope the first week of January and

the consultant can then finalize their fee proposal.

Project Name: Terminal Improvements FY2013 (Phase 8)

DOA PM:

Jennifer Williams

PWD PM:

Estimate:

\$1,300,000

FDU Number:

4910-8107-3244

Sub-project ID: 5415.087

ABIA Number: T3244

Project Status: Request for consultant has been initiated. Scope of services has been defined. Waiting on PW Project

Manager assignment.

**Project Name: CONRAC Related Landside Improvements** 

DOA PM:

Janice White

PWD PM:

Robert Pirtle

Estimate:

\$6,000,000

FDU Number:

4910-8107-3245

Sub-project ID: 6001.093

ABIA Number: L3245

Project Status: Preliminarly planning ongoing.

**Project Name: Stormwater Drainage Improvements** 

DOA PM:

Jennifer Williams

PWD PM:

Estimate:

\$2,000,000

FDU Number:

4910-8107-3248

Sub-project ID: 6001.096

ABIA Number: L3248

Project Status: Professional services RFQ being prepared.

#### 2 - Design/Study

Project Name: Drainage Master Plan

DOA PM:

Joe Medici

PWD PM:

Robert Pirtle

Estimate:

\$750,000

FDU Number:

4910-8107-3139

Sub-project ID: 5702.007

ABIA Number: M3139

**Project Status:** 

Training/coordination meeting with PDR staff occurred on Friday, December 14, 2012. Final copies of the technical guidance document provided to PDR staff. Internal training of DOA staff PMs to occur in January 2013. Consultant binding additional copies of document to provide to DOA per contract.

**Project Name: Cooling Tower Repairs** 

DOA PM:

Rohini Kumarage

N/A

Estimate:

\$370,000

FDU Number:

4910-8107-3143

Sub-project ID: 6001.063

ABIA Number: P3143

Project Status: A JOC request was submitted to CMD. All permits are in place. CMD will have the new rotation list

available by February 2013.

**Project Name: Environmental Management System** 

DOA PM:

Kane Carpenter

PWD PM:

PWD PM:

Estimate:

\$600,000

FDU Number:

4910-8107-3151

Sub-project ID: 5702.008

ABIA Number: M3151

**Project Status:** 

Ongoing work includes Spill Prevention Control and Countermeasures Plan, determining our potential to emit emissions for ABIA sources, developing an Emission Dispersion Modeling Software reporting template, and a third party of evaluation ABIA's Pb Policy as well as the OSHA standard for Pb. All tasks

are approximately 50% complete, except for the PB evaluation which is to start this month.

Project Name: Expert Advisor - ABIA Consolidated Rental Car Facility (CONRAC)

DOA PM:

Janice White

PWD PM:

Robert Pirtle

Estimate:

\$1,640,000

FDU Number:

4910-8107-3162

Sub-project ID: 6001.006

ABIA Number: L3162

**Project Status:** 

PGAL provided review and comment of the 100% DD set.

PGAL 3rd party estimator participated in cost reconcilation with D/B 12/17 and 12/18. PGAL/Ricondo

revenue control system study is underway. PGAL/Ricondo parking plan study underway.

Working to futher define Phase 2 services including construction inspection.

Project Name: IS Building 7355 Emergency Power Improvements

DOA PM:

Rohini Kumarage

PWD PM:

**Burton Jones** 

Estimate:

\$1,200,000

FDU Number:

4910-8107-3163

Sub-project ID: 6001.067

ABIA Number: P3163

A kick off meeting was held with the engineer to begin design work. A meeting is scheduled on 12/27/12 Project Status: to discuss the design progress.

**Project Name: Terminal Area Spall Improvements** 

DOA PM:

Rohini Kumarage

PWD PM:

Robert Pirtle

Estimate:

\$620,000

FDU Number:

4910-8107-3172

Sub-project ID: 5415.054

ABIA Number: T3172

**Project Status:** 

Design proposal approved, with work to commence in January, ABIA will engage the geotechnical

engineer directly from the City of Austin's rotation list.

Project Name: ABIA Terminal Fire Protection Improvements - Ph. 2

DOA PM:

Richard Chaney

PWD PM:

Robert Pirtle

Estimate:

\$5,700,000

FDU Number:

4910-8107-3176

Sub-project ID: 5415.056

ABIA Number: T3176

Project Status: 90% design submittal received 21-Dec-2012. BMO clean agent system was included. Current cost

estimate including allowances is \$3,540,000.

Project Name: Wildlife Hazard Assessment - Grant 54

Estimate: \$266,667 DOA PM: PWD PM: Jules Parrish Joe Medici Sub-project ID: 6000.054 ABIA Number: M3179 FDU Number: 4910-8107-3179

FAA approved the WHA on December 7, 2012. DOA staff reviewing Draft Wildlife Hazard Management **Project Status:** 

Plan. Comments due back January 11, 2013.

**Project Name: ABIA Parking Operations Improvements** 

PWD PM: Estimate: \$5,290,000 DOA PM: Janice White Robert Pirtle

Sub-project ID: 6001.070 ABIA Number: L3186 FDU Number: 4910-8107-3186

Design phase kick off meeting held. Project Status:

Data collection phase ongoing.

Project Name: ARFF Building Roof Leak Repairs/Replacement

PWD PM: Robert Pirtle Estimate: \$453,000 DOA PM: Dale Thompson Sub-project ID: 6000.060 FDU Number: 4910-8107-3211 ABIA Number: P3211

Consultant has evaluated the condition of the roof and building envelope and submitted a draft **Project Status:** 

preliminary engineering report dated 10/23/12. Review comments were returned, and a final version was submitted on Nov 26. We then received review comments from the COA QC group for the very first submittal, which required additional work by the consultant. A revised final version is expected in early

January.

**Project Name: Terminal East Infill Project** 

PWD PM: **Burton Jones** Estimate: \$6,600,000 DOA PM: Robert Mercado

ABIA Number: T3215 Sub-project ID: 5415.065 4910-8107-3215 FDU Number:

Project Status: Hensel Phelps/PSP was issued the Notice to Proceed (NTP) on November 29. Design

workshops/meetings are underway.

Project Name: Bldg. 6005 Improvements - Phase II (P&E)

PWD PM: Robert Pirtle Estimate: \$2,250,000 DOA PM: Robert Mercado ABIA Number: L3217

FDU Number: 4910-8107-3217 Sub-project ID: 6001.084

Project Status: PER for LRC (Bldg. 6010) HVAC is being done as a part of this project; construction will be with another

FDU in FY2013.

Project Team was approved to proceed into Construction Documents.

Project Name: CONRAC - AIPP

Estimate: \$1,800,000 PWD PM: Robert Pirtle DOA PM: Janice White Sub-project ID: 6001.066 ABIA Number: L3228 4910-8107-3228 FDU Number:

Project Status: Vito Acconci has been selected by the AIPP panel as the artist. Initial design to be presented January 7th.

**Project Name: FAA Ductbank Relocation** 

PWD PM: Estimate: \$1,350,000 Alison von Stein DOA PM: Dale Thompson Sub-project ID: 6000.064 ABIA Number: A3231 FDU Number: 4910-8107-3231

Received feasibility study on 10/11/12. Distributed copies to Ascend representatives via email and Project Status:

FedEx. Met with Ascend (Scott Briggs) on 10/16/12.

Airport staff met with FAA ADO rep (Marcelino Sanchez) to discuss the feasibility study and present the preferred routing. Submitted copies of documents to FAA for distribution to staff for their review and

coordination. Anticipate beginning coordination with FAA in January.

Project Name: BHS assessment and EDS Recapitalization

PWD PM: DOA PM: Robert Hengst

Estimate:

\$410,000

FDU Number:

4910-8107-3232

Sub-project ID: 5415.071

ABIA Number: T3232

**Project Status:** 

"Pre Design" package was completed and forwarded to TSA headquarters for their review and approval

to proceed into design. Staff and local TSA will review during this period also.

**Project Name: Landside Roadway Improvements** 

DOA PM:

Jennifer Williams

PWD PM:

**Tony Krauss** 

Estimate:

\$2,000,000

FDU Number:

4910-8107-3249

Sub-project ID: 6001.092

ABIA Number: L3249

Project Status: Provided scope to Public Works Engineering Services Division and starting utility coordination.

**Project Name: Matrix Electrical Room HVAC Improvements** 

DOA PM:

Rohini Kumarage

PWD PM:

Estimate:

\$100,000

FDU Number:

4910-8107-3253

Sub-project ID: 5415.088

ABIA Number: T3253

Project Status: Received 60% plans from Engineer for ABIA review.

#### 3 - Bid/Award

**Project Name: Information Technology Master Plan** 

DOA PM:

Robert Mercado

PWD PM:

Estimate:

\$1,100,000

FDU Number:

4910-8107-3188

Sub-project ID: 6001.072

ABIA Number: M3188

Project Status: Selected Firm to go to the AAAC on January 8, 2013 for recommendation to Council.

Project Name: New Employee Parking Lot

DOA PM:

Dale Thompson

PWD PM:

John Wepryk

Estimate:

\$9,560,300

FDU Number:

Sub-project ID: 6001.074

4910-8107-3195

ABIA Number: L3195

Project Status: Notice to Proceed date was 12/10/2012. Weekly progress meetings will be held on Wednesdays at 10:30 am in Room 160. Contractor to begin work on Jan 2.

Project Name: Terminal Improvements 2012 (with T3190)

DOA PM:

Robert Hengst

PWD PM:

**Burton Jones** 

Estimate:

\$1,900,000

FDU Number:

4910-8107-3213

Sub-project ID: 5415.063

ABIA Number: T3213

Project Status: Council approved Barr as contractor for the project. Construction to commence in January.

**Project Name: Ground Support Equipment Electrification** 

DOA PM:

Carrie Stefanelli

PWD PM:

Estimate:

\$500,000

FDU Number: 4910-8107-3218

Sub-project ID: 5415.067

ABIA Number: T3218

Project Status: Under review with Contracts Division; should be posted for solicitation in January 2013.

#### 4 - Construction/Execution

Project Name: Noise Mitigation Program Implementation - Grant 40

----

 DOA PM:
 Melinda Ruby
 PWD PM:
 Estimate:
 \$5,285,636

 FDU Number:
 4910-8107-3132
 Sub-project ID: 5696.001
 ABIA Number: N3132

Project Status: MOBILE HOME PARK: To-date, we have made offers on twenty-six (26) mobile homes. We have

purchased twenty-four (24) homes. We anticipate purchasing the two (2) mobile homes under contract in January and February, 2013. All twenty-four (24) acquired mobile homes are vacant. Asbestos abatement and demolition has been completed on twenty (20) of the vacant homes. Pending the completion of asbestos reports, the next round of abatement and demolition of homes will be completed in early January, 2013. We continue to assist homeowners who are not lawfully present in the U.S. but who have children who are U.S. citizens. In addition, we are assisting homeowners with poor credit, low income, and/or all-cash income to find mobile home parks which will approve them. We have also been working with mobile home dealers to be sure the title transfers are completed from previous replacement home purchases. In summary, of the thirty-eight (38) mobile homes in the park, twenty-four (24) have been purchased. Fourteen (14) mobile homes remain to be purchased.

LAWSUIT: SH71 Partners filed a lawsuit to void their escrow agreement and receive all escrow funds. A judge granted the City's motion to dismiss. SH71 Partners objected, and the City filed an objection to their objection. We are still waiting for the Judge to decide to accept or reject the magistrate's recommendation. To date, we have utilized the escrow account to assist two families relocate.

AUCTION: On December 6, 2012, City Council approved the sale of all 5 tracts of properties sold at the Auction in October. Closing documents have been submitted to the title company and the City is prepared to close these transactions. However, due to the holidays, each of the lenders has requested

that closings be postponed until the end of January 2013.

Project Name: Noise Mitigation Program Implementation - Grant 44

 DOA PM:
 Melinda Ruby
 PWD PM:
 Estimate:
 \$1,834,511

 FDU Number:
 4910-8107-3137
 Sub-project ID: 5696.001
 ABIA Number: N3137

Project Status: Refer to N3132 for Project Status.

Project Name: IS Bldg 7355 Fire Protection Improvements

DOA PM: Robert Mercado PWD PM: Robert Pirtle Estimate: \$1,189,800 FDU Number: 4910-8107-3141 Sub-project ID: 6001.062 ABIA Number: P3141

Project Status: Contractor currently working on the final punchlist items for the project and final closeout paperwork.

**Project Name: Noise Mitigation Program Implementation - Grant 50** 

DOA PM: Melinda Ruby PWD PM: Estimate: \$5,887,907

FDU Number: 4910-8107-3150 Sub-project ID: 5696.001 ABIA Number: N3150

Project Status: Refer to N3132 for Project Status.

**Project Name: Noise Mitigation Program Implementation - Grant 46** 

DOA PM: Melinda Ruby PWD PM: Estimate: \$2,388,477

FDU Number: 4910-8107-3154 Sub-project ID: 5696.001 ABIA Number: N3154

Project Status: Refer to N3132 for Project Status.

Project Name: Noise Mitigation Program Implementation - Grant 51

 DOA PM:
 Melinda Ruby
 PWD PM:
 Estimate:
 \$2,575,000

 FDU Number:
 4910-8107-3157
 Sub-project ID: 5696,001
 ABIA Number:
 N3157

Project Status: Refer to N3132 for Project Status.

**Project Name: Terminal Expansion Joint Improvements** 

\$669,000 Estimate: PWD PM: Craig Russell DOA PM: Rohini Kumarage ABIA Number: T3167 Sub-project ID: 5415.049 FDU Number: 4910-8107-3167

Construction is ongoing and the contractor has completed two expansion joints. (One by gate 5-6 and **Project Status:** 

the other one by gate 20). The work will resume on 01/07/13.

Project Name: Terminal HVAC Unit Access Improvements

\$1,976,600 DOA PM: PWD PM: **Burton Jones** Estimate: Ben Avila

ABIA Number: T3171 4910-8107-3171 Sub-project ID: 5415.053 FDU Number:

**Project Status:** Project is in CONST Phase. Construction is ongoing.

Construction contract Substantial Completion date is currently February 13, 2013

Project Name: ABIA Campus Signage Improvements Phase 2

Estimate: \$2,650,000 DOA PM: Janice White PWD PM: Robin Camp ABIA Number: L3180

Sub-project ID: 6001.068 FDU Number: 4910-8107-3180

Weekly construction meetings are being held. Project Status: Construction coordination onging.

Project Name: Terminal Improvements 2012 (with T3213)

\$8,270,000 PWD PM: **Burton Jones** Estimate: DOA PM: Robert Hengst ABIA Number: T3190 Sub-project ID: 5415.059 FDU Number: 4910-8107-3190

Project Status: Council approved Barr as contractor for the project. Construction to commence in January.

Project Name: Presidential Boulevard Roadway Safety and Security Improvements - Grant 57

\$5,226,200 PWD PM: Alison von Stein Estimate: DOA PM: Dale Thompson ABIA Number: L3196

Sub-project ID: 6001.075 FDU Number: 4910-8107-3196 Weekly project meetings are held on Thursdays at 10:30 am in Room 160. Currently working thru issues Project Status:

involving Austin Energy for lighting and transformer work. Many RFIs received from the contractor.

Project Name: West Perimeter Road Rehabilitation

\$200,000 Estimate: PWD PM: None DOA PM: Robert Hengst ABIA Number: A3198 Sub-project ID: 6000.057 FDU Number: 4910-8107-3198

With available funding, two of the worst (and larger) sections identified will be resurfaced. Planned start Project Status:

date sometime in February 2013.

Project Name: ARFF Vehicle - 3000 Gallon - Grant 56

\$768,000 DOA PM: PWD PM: Estimate: Shane Harbinson ABIA Number: P3210 4910-8107-3210 Sub-project ID: 6501.028 FDU Number:

Project Status: Awaiting delivery February/March 2013.

**Project Name: Airfield Security Fence Improvements** 

Estimate: \$341,500 DOA PM: Jennifer Williams PWD PM:

Sub-project ID: 6000.061 ABIA Number: A3212 FDU Number: 4910-8107-3212

Project Status: As a part of ongoing construction, Metalink is providing a quote to fix East Perimeter fence with work to

be completed beginning of Feb.

**Project Name: Special Events** 

DOA PM:

Joe Medici

PWD PM: Robin Camp Estimate:

\$1,194,000

FDU Number:

4910-8107-3225

Sub-project ID: 6501.029

ABIA Number: M3225

Project Status: Draft copy of Special Events manual provided by consultant 12/18/12. Copies provided to staff with comments due back by Jan 31, 2012. Checkpoint 4: change order approved 12/20/12 with Prism to install 4/0 door at east hallway on concourse level, demo small closet in hallway, and rearrange miscellaneous electrical work. Estimated completion - 1/4/13.CBP: Alpha to complete punchlist items need to be completed (general cleanup of walls, touchup floor patches, exit signs need to be illuminated). Estimated completion to be determined. Both of these projects were delayed due to Special Events

moratorium.

**Project Name: Terminal Directories** 

DOA PM: Janice White PWD PM:

Alison von Stein

Estimate:

\$400,000

FDU Number:

4910-8107-3226

Sub-project ID: 5415.069

ABIA Number: T3226

Project Status: Submittals are in review. Construction underway.

\$0

# **TENANT PROJECTS STATUS REPORT**

1 - Preliminary

Project Name: Ascend Hangar Facility Development

Project Sponsor/Client: Ascend

DOA PM: Richard Chaney

ABIA Number: F5001.01 Estimate:

Project Status: COA working with consultant on the engineering of option #2.

Project Name: Vino Volo

Project Sponsor/Client: Vino Volo DOA PM: Richard Chaney

ABIA Number: Pending-003 Estimate: \$0

Project Status: Issue with space requirements in Southwest hold room. VV requires a minimum of 675' but has bonly

been offered 400'. Alternate locatio(s) being discussed.

Project Name: Mobile Food Trailer

Project Sponsor/Client: LAZIZ DOA PM: Richard Chaney

ABIA Number: Pending-005 Estimate: \$0

Project Status: COA to provide temporary power source. Tentative installation prior to Christmas.

Project Name: Tyler's

Project Sponsor/Client: DNC DOA PM: Richard Chaney

ABIA Number: Pending-006 (F4005) Estimate: \$0

Project Status: N/C-Meeting held with tenant on 29-Nov to discuss scope and schedule.

**Project Name: Hoover's Cooking** 

Project Sponsor/Client: DNC DOA PM: Richard Chaney

ABIA Number: Pending-007 (F4005) Estimate: \$540,000

Project Status: N/C-Meeting held with tenant on 29-Nov to discuss scope and schedule.

**Project Name: Austin Mac Works** 

Project Sponsor/Client: DOA PM: Richard Chaney

ABIA Number: Pending-008 (F4005) Estimate: \$0

Project Status: N/C-Meeting held with tenant on 29-Nov to discuss scope and schedule.

DOA PM: Richard Chaney

2 - Design

Project Name: American Airlines Lease Space Reduction-2012

Project Sponsor/Client:

ABIA Number: F1002.11 Estimate: \$0

Project Status: 100% R1 design documents under review.

**Project Name: Refurbishment of Auntie Anne's** 

Project Sponsor/Client: Auntie Anne's DOA PM: Richard Chaney

ABIA Number: F4003.03 Estimate: \$0

Project Status: Working with tenant on design documents.

Project Name: Briggo Coffee

Project Sponsor/Client: DNC/Briggo DOA PM: Richard Chanev

ABIA Number: F4005.32 Estimate: \$0

Project Status: Design development in progress. Tenant agreement/amendment in progress.

Project Name: FaraCafe' Refurbishments 2012

Project Sponsor/Client: FaraCafe' DOA PM: Richard Chaney

ABIA Number: F4006.04 Estimate: \$100,000

Project Status: Design proceeding, consultant working on next submittal.

Project Name: Wok n Roll Refurbishment

Project Sponsor/Client: Wok n Roll DOA PM: Richard Chaney

ABIA Number: F4019.02 Estimate: \$0

Project Status: Design development in progress.

Project Name: Jet Black FBO

Project Sponsor/Client: Jet Black DOA PM: Richard Chaney
ABIA Number: F5006.01 Estimate: \$20,000,000

Project Status: N/C-Site development package submitted 16-Nov-2012, building permit application submitted 20-Nov-

2012. FAA airspace (7460) determinations received 06-Nov-2012, no objections with conditions.

Project Name: ABIA Consolidated Rental Car Facility (CONRAC)

Project Sponsor/Client: Various DOA PM: Janice White

ABIA Number: F8011.01 Estimate: \$155,000,000

Project Status: 100% Design Development documents issued 9/20/12.

Updated additional information issued 11/8/12.

Pricing ongoing with reconciliation work session schedule 12/17 and 12/18.

Stipultaed sum/price presentation 12/19/12.

Site plan submitted for COA for approval. Continuing coordination meetings with COA permitting staff. Agreements with RAC ongoing. Finance plan coordination onging. Rating agency presentation

12/13/12. Project to go to January City Council meeting for approval.

**Project Name: Booth Fire Hydrant Modification** 

Project Sponsor/Client: Booth ABIA LLC DOA PM: Richard Chaney

ABIA Number: Pending-004 Estimate: \$0

Project Status: ARFF has indicated that the proposed flush-mount hydrant is not acceptable.

# **TENANT PROJECTS STATUS REPORT**

Project Name: Lynx-Elegant Limo

Project Sponsor/Client: ABIA Number: Pending-009 DOA PM: Richard Chaney

Estimate:

\$50,000

Project Status: Design development in progress for site layout.

# **TENANT PROJECTS STATUS REPORT**

3 - Bid/Award

Project Name: UA/CO GSE Relocation

Project Sponsor/Client: United Airlines

DOA PM: Richard Chaney

\$0

ABIA Number: F1018.20

Estimate:

Project Status: Received permitting documents. Bonds and certificates of insurance under review by ABIA properties.

Project Name: Hertz Gold Choice Exit Upgrades

Project Sponsor/Client: Hertz

DOA PM: Richard Chaney

ABIA Number: F8009.05

Estimate:

nate: \$0

Project Status: Permitting, bonding & insurance in progress

# **TENANT PROJECTS STATUS REPORT**

4 - Construction/Execution

**Project Name: AT&T** 

Project Sponsor/Client: AT&T

DOA PM: Richard Chaney

ABIA Number: F3001.02 Estimate: \$0

Project Status: Building site work and foundation complete. Communication shelter scheduled for delivery on 21-Dec-

2012

Project Name: Armed Forces Reserve Center & Vehicle Maintenance Facility

Project Sponsor/Client: AFRC VMF DOA PM: Richard Chaney

ABIA Number: F6005.02 Estimate: \$41,500,000

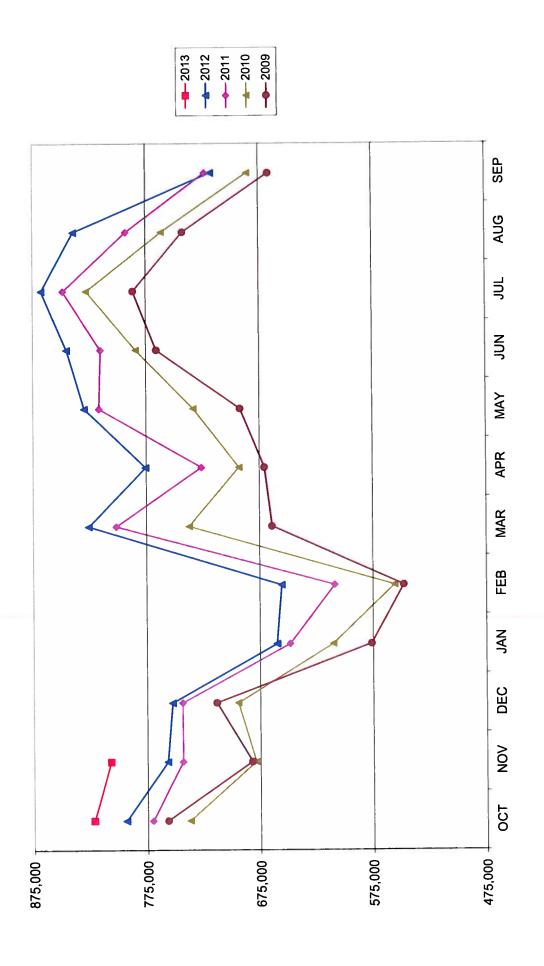
Project Status: Project continues to move forward without any major issues.

Project Name: LSG Sky Chefs Roof Replacement 2012

Project Sponsor/Client: LSG Sky Chef DOA PM: Richard Chaney
ABIA Number: F7028.02 Estimate: \$120,000

Project Status: Coordinating with tenant and roofing contractor on permitting and installation document requirements.

AUSTIN PASSENGER TRAFFIC Fiscal Year 2013 vs 2012



# Austin-Bergstrom International Airport Aviation Activity Report

# **Fiscal Year 2013 vs 2012**

|   | 11/2012 | 11/2011 | Percent<br>Change | 10/2012 -<br>11/2012 | 10/2011 -<br>11/2011 | Percent<br>Change |
|---|---------|---------|-------------------|----------------------|----------------------|-------------------|
| Passenger Activity                          | 393,435 | 371,227 | 5.98              | 790,236              | 754,307              | 4.76              |
| Domestic Enplaned Revenue                   | ·       | •       | 6.17              | 796,054              | 759,852              | 4.76              |
| Domestic Deplaned Revenue                   | 391,871 | 369,088 |                   |                      | •                    |                   |
| International Enplaned Revenue              | 2,534   | 0       | 0.00              | 3,279                | 0                    | 0.00              |
| International Deplaned Revenue              | 2,076   | 0       | 0.00              | 3,082                | 173                  | 1,681.50          |
| Domestic Enplaned Non-Revenue               | 9,055   | 8,583   | 5.50              | 19,220               | 18,846               | 1.98              |
| Domestic Deplaned Non-Revenue               | 8,144   | 7,814   | 4.22              | 17,205               | 17,142               | 0.37              |
| International Enplaned Non-Revenue          | 0       | 0       | 0.00              | 0                    | 0                    | 0.00              |
| International Deplaned Non-Revenue          | 0       | 0       | 0.00              | 0                    | 32                   | -100.00           |
| South Terminal-Intl Enplaned                | 0       | 0       | 0.00              | 0                    | 0                    | 0.00              |
| Revenue<br>South Terminal-Intl Deplaned     | 0       | 0       | 0.00              | 0                    | 0                    | 0.00              |
| Revenue<br>South_Terminal-Intl Enplaned     | 0       | 0       | 0.00              | 0                    | 0                    | 0.00              |
| Non-Revenue                                 | 0       | 0       | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Deplaned<br>Non-Revenue | U       | U       |                   | _                    | 4 550 050            | E 00              |
| Passenger Totals                            | 807,115 | 756,712 | 6.66              | 1,629,076            | 1,550,352            | 5.08              |

CURRENT PASSENGER RECORD = 869,308

RECORD SET = JUNE 2008

| At ft Ou anations   |        |        |        |        |        |        |
|---------------------|--------|--------|--------|--------|--------|--------|
| Aircraft Operations | 8.182  | 7.718  | 6.01   | 16,524 | 15,746 | 4.94   |
| Air Carrier         |        |        |        | 3,148  | 3,021  | 4.20   |
| Commuter & Air Taxi | 1,634  | 1,423  | 14.83  | •      | •      | 54.22  |
| Military            | 963    | 453    | 112.58 | 1,462  | 948    | 34.22  |
| General Aviation    |        |        |        |        | 0.700  | 10.45  |
| Itinerant           | 4,976  | 4,232  | 17.58  | 9,704  | 8,786  |        |
| Local               | 76     | 196    | -61.22 | 264    | 404    | -34.65 |
| Total G.A.          | 5,052  | 4,428  | 14.09  | 9,968  | 9,190  | 8.47   |
| Total Operations    | 15,831 | 14,022 | 12.90  | 31,102 | 28,905 | 7.60   |

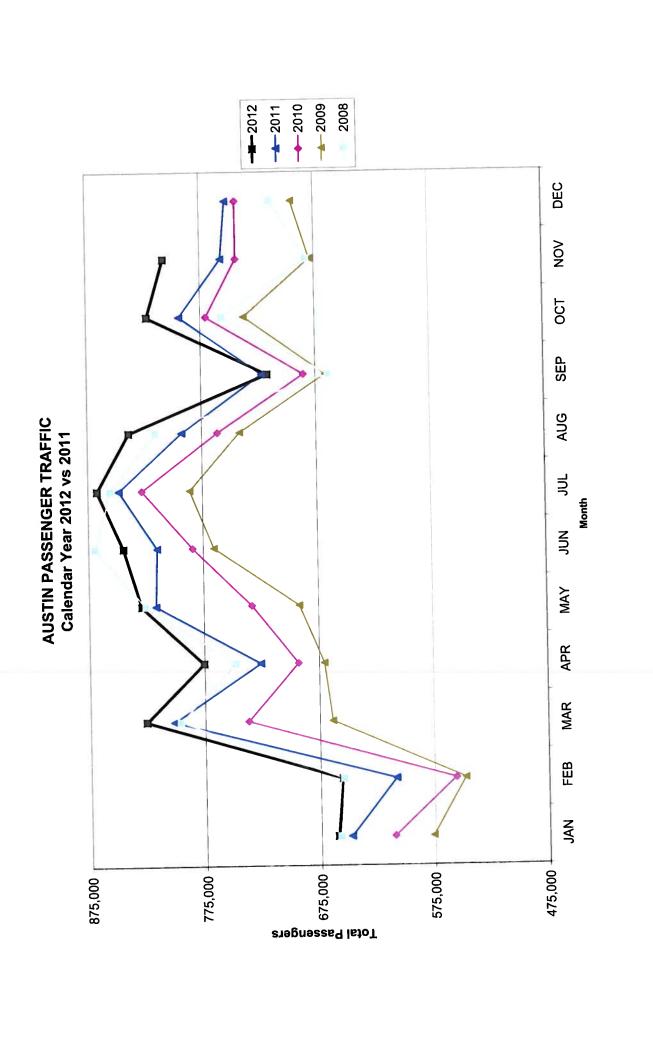
# Austin-Bergstrom International Airport Aviation Activity Report

# Fiscal Year 2013 vs 2012

|   | 11/2012    | 11/2011    | Percent<br>Change | 10/2012 -<br>11/2012 | 10/2011 -<br>11/2011 | Percent<br>Change |
|---|------------|------------|-------------------|----------------------|----------------------|-------------------|
| Cargo Activity                            |            |            |                   |                      |                      |                   |
| Mail                                      | 90.650     | 81,594     | 11.10             | 172.301              | 142,101              | 21.25             |
| Domestic Enplaned Mail                    |            | 178,987    | 32.72             | 470,512              | 344,526              | 36.57             |
| Domestic Deplaned Mail                    | 237,557    | 0          | 0.00              | 0                    | 0                    | 0.00              |
| International Enplaned Mail               | 0          | _          | 0.00              | 0                    | 0                    | 0.00              |
| International Deplaned Mail               | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Enplaned Mail         | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Deplaned Mail         | 0          | 0          | -                 |                      | <del>-</del>         | 32.10             |
| Mail Totals                               | 328,207    | 260,581    | 25.95             | 642,813              | 486,627              | 32.10             |
| Cargo                                     |            |            |                   |                      | 10.044.070           | 11.93             |
| Domestic Enplaned Cargo                   | 6,377,027  | 5,062,120  | 25.98             | 11,466,223           | 10,244,078           |                   |
| Domestic Deplaned Cargo                   | 5,793,303  | 5,447,875  | 6.34              | 11,621,998           | 10,901,384           | 6.61              |
| International Enplaned Cargo              | 454,454    | 558,626    | -18.65            | 867,034              | 1,184,522            | -26.80            |
| International Deplaned Cargo              | 1,813,778  | 582,943    | 211.14            | 2,022,644            | 1,060,587            | 90.71             |
| South Terminal-Intl Enplaned Cargo        | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Deplaned Cargo        | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| Cargo Totals                              | 14,438,562 | 11,651,564 | 23.92             | 25,977,899           | 23,390,571           | 11.06             |
| Belly Freight                             |            |            |                   | 007.400              | 938.079              | -26.74            |
| Domestic Enplaned Belly Freight           | 311,031    | 466,296    | -33.30            | 687,199              | 818,926              | -7.93             |
| Domestic Deplaned Belly Freight           | 373,535    | 407,337    | -8.30             | 753,955              | \$4500               | 0.00              |
| International Enplaned Belly Freight      | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| International Deplaned Belly Freight      | 0          | 0          | 0.00              | 0                    | 0                    |                   |
| South Terminal-Intl Enplaned Belly Frt    | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Deplaned Belly Frt    | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| Belly Freight Totals                      | 684,566    | 873,633    | -21.64            | 1,441,154            | 1,757,005            | -17.98            |
| Cargo Totals (Mail, Cargo, Belly Freight) | 15,451,335 | 12,785,778 | 20.85             | 28,061,866           | 25,634,203           | 9.47              |

**CURRENT CARGO RECORD = 40,215,518** 

RECORD SET = MARCH 2001



# Austin-Bergstrom International Airport Aviation Activity Report

# Calendar Year 2012 vs 2011

|  | 11/2012     | 11/2011      | Percent<br>Change | 01/2012 -<br>11/2012 | 01/2011 -<br>11/2011 | Percent<br>Change |
|--|-------------|--------------|-------------------|----------------------|----------------------|-------------------|
| Passenger Activity                       | 202.405     | 371,227      | 5.98              | 4,198,927            | 4,050,030            | 3.68              |
| Domestic Enplaned Revenue                | 393,435     | 2250         | 6.17              | 4,212,961            | 4,054,663            | 3.90              |
| Domestic Deplaned Revenue                | 391,871     | 369,088      |                   | 12,001               | 4,546                | 163.99            |
| International Enplaned Revenue           | 2,534       | 0            | 0.00              | 1.2                  | 4,726                | 166.14            |
| International Deplaned Revenue           | 2,076       | 0            | 0.00              | 12,578               | 111,503              | -2.88             |
| Domestic Enplaned Non-Revenue            | 9,055       | 8,583        | 5.50              | 108,296              | 33.00                | -3.69             |
| Domestic Deplaned Non-Revenue            | 8,144       | 7,814        | 4.22              | 99,157               | 102,957              |                   |
| International Enplaned Non-Revenue       | 0           | 0            | 0.00              | 0                    | 34                   | -100.00           |
| International Deplaned Non-Revenue       | 0           | 0            | 0.00              | 12                   | 63                   | -80.95            |
| South Terminal-Intl Enplaned             | 0           | 0            | 0.00              | 0                    | 0                    | 0.00              |
| Revenue<br>South Terminal-Intl Deplaned  | 0           | 0            | 0.00              | 0                    | 0                    | 0.00              |
| Revenue<br>South Terminal-Intl Enplaned  | 0           | 0            | 0.00              | 0                    | 0                    | 0.00              |
| Non-Revenue South Terminal-Intl Deplaned | 0           | 0            | 0.00              | 0                    | 0                    | 0.00              |
| Non-Revenue<br>Passenger Totals          | 807,115     | 756,712      | 6.66              | 8,643,932            | 8,328,522            | 3.79              |
| CURRENT PASSENGER RECORD = 869,308       |             |              |                   |                      | RECORD SET           | = JUNE 2008       |
| Aircraft Operations                      |             | // <b>.</b>  | 0.04              | 89,680               | 87,299               | 2.73              |
| Air Carrier                              | 8,182       | 7,718        | 6.01<br>14.83     | 14,717               | 16,519               | -10.91            |
| Commuter & Air Taxi                      | 1,634       | 1,423<br>453 | 14.63             | 5,895                | 6,303                | -6.47             |
| Military                                 | 963         | 453          | 112,38            | 0,000                | - 1                  |                   |
| General Aviation                         | 4.070       | 4,232        | 17.58             | 46,285               | 50,079               | -7.58             |
| Itinerant                                | 4,976<br>76 | 4,232        | -61.22            | 1,824                | 2,855                | -36.11            |
| Local                                    |             |              | 14.09             | 48.109               | 52,934               | -9.12             |
| Total G.A                                | 5,052       | 4,428        |                   |                      | 163,055              | -2.85             |
| Total Operations                         | 15,831      | 14,022       | 12.90             | 158,401              | 103,000              | -2.00             |

# **Austin-Bergstrom International Airport**

# Aviation Activity Report Calendar Year 2012 vs 2011

|   | 11/2012    | 11/2011    | Percent<br>Change | 01/2012 -<br>11/2012 | 01/2011 -<br>11/2011 | Percent<br>Change |
|---|------------|------------|-------------------|----------------------|----------------------|-------------------|
| Cargo Activity  Mail                      |            |            |                   |                      |                      |                   |
| Domestic Enplaned Mail                    | 90,650     | 81.594     | 11.10             | 914,771              | 1,205,888            | -24.14            |
| Domestic Deplaned Mail                    | 237,557    | 178,987    | 32.72             | 2,052,273            | 2,528,797            | -18.84            |
| International Enplaned Mail               | 237,337    | 170,987    | 0.00              | 2,032,273            | 2,526,797            | 0.00              |
| International Deplaned Mail               | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Enplaned Mail         | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Deplaned Mail         | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| Mail Totals                               | 328,207    | 260,581    | 25.95             | 2,967,044            | 3,734,685            | -20.55            |
| Cargo                                     |            |            |                   |                      |                      |                   |
| Domestic Enplaned Cargo                   | 6,377,027  | 5,062,120  | 25.98             | 57,685,777           | 57,086,805           | 1.05              |
| Domestic Deplaned Cargo                   | 5,793,303  | 5,447,875  | 6.34              | 62,112,918           | 58,167,034           | 6.78              |
| International Enplaned Cargo              | 454,454    | 558,626    | -18.65            | 4,345,985            | 5,082,091            | -14.48            |
| International Deplaned Cargo              | 1,813,778  | 582,943    | 211.14            | 5,272,067            | 4,743,574            | 11.14             |
| South Terminal-Intl Enplaned Cargo        | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Deplaned Cargo        | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| Cargo Totals                              | 14,438,562 | 11,651,564 | 23.92             | 129,416,747          | 125,079,504          | 3.47              |
| Belly Freight                             |            |            |                   |                      |                      |                   |
| Domestic Enplaned Belly Freight           | 311,031    | 466,296    | -33.30            | 5,711,257            | 5,040,048            | 13.32             |
| Domestic Deplaned Belly Freight           | 373,535    | 407,337    | -8.30             | 4,787,703            | 5,170,622            | -7.41             |
| International Enplaned Belly Freight      | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| International Deplaned Belly Freight      | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Enplaned Belly Frt    | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| South Terminal-Intl Deplaned Belly Frt    | 0          | 0          | 0.00              | 0                    | 0                    | 0.00              |
| Belly Freight Totals                      | 684,566    | 873,633    | -21.64            | 10,498,960           | 10,210,670           | 2.82              |
| Cargo Totals (Mail, Cargo, Belly Freight) | 15,451,335 | 12,785,778 | 20.85             | 142,882,751          | 139,024,859          | 2.77              |

**CURRENT CARGO RECORD = 40,215,518** 

RECORD SET = MARCH 2001

# **CITY OF AUSTIN**

# AUSTIN-BERGSTROM INTERNATIONAL AIRPORT

# Airport Operating Fund 5070

# Operating income Statement - For Internal Use Only Fiscal Year to Date for 2 Month(s) ended November 30, 2012

|                                    | FY2012<br>Close 2<br>Actuals | FY2013<br>Amended<br>Budget | Budget<br>Annualized<br>2 month(s) | FY2013<br>Year to Date<br>w/ Encumb | Y-T-D<br>Variance<br>Fav (Unfav) | Y-T-D<br>% Variance<br>Fav (Unfav) |
|------------------------------------|------------------------------|-----------------------------|------------------------------------|-------------------------------------|----------------------------------|------------------------------------|
| REVENUE                            |                              |                             |                                    |                                     |                                  |                                    |
| AIRLINE REVENUE                    |                              |                             |                                    |                                     |                                  |                                    |
| Landing Fees                       | 18,863,991                   | 21,364,000                  | 3,560,667                          | 3,656,748                           | 96,081                           | 2.7%                               |
| Terminal Rental & Other Fees       | 21,158,377                   | 21,948,000                  | 3,658,000                          | 3,580,937                           | (77,063)                         | (2.1%)                             |
| TOTAL AIRLINE REVENUE              | 40,022,368                   | 43,312,000                  | 7,218,667                          | 7,237,685                           | 19,018                           | 0.3%                               |
| NON-AIRLINE REVENUE                |                              |                             |                                    |                                     |                                  |                                    |
| Parking                            | 31,028,655                   | 32,394,000                  | 5,399,000                          | 5,309,028                           | (89,972)                         | (1.7%)                             |
| Other Concessions                  | 17,556,494                   | 18,386,000                  | 3,064,333                          | 3,397,562                           | 333,229                          | 10.9%                              |
| Other Rentals and Fees             | 6,712,706                    | 6,384,000                   | 1,064,000                          | 1,117,425                           | 53,425                           | 5.0%                               |
| TOTAL NON-AIRLINE REVENUE          | 55,297,855                   | 57,164,000                  | 9,527,333                          | 9,824,015                           | 296,682                          | 3.1%                               |
| TOTAL OPERATING REVENUE            | 95,320,223                   | 100,476,000                 | 16,746,000                         | 17,061,700                          | 315,700                          | 1.9%                               |
| OPERATING REQUIREMENTS             | 20 244 050                   | 39.942.715                  | 6.658.451                          | 6,637,511                           | 20.940                           | 0.3%                               |
| Fac Mgmt, Ops and Airport Security | 36,214,959                   |                             | 328,511                            | 378,109                             | (49,598)                         | (15.1%)                            |
| Airport Planning and Development   | 1,701,854                    | 1,970,670<br>11,580,545     | 1,930,477                          | 1,796,553                           | 133,924                          | 6.9%                               |
| Support Services                   | 9,972,851                    |                             | 1,566,845                          | 1,405,994                           | 160,851                          | 10.3%                              |
| Business Services                  | 8,787,122<br>56,676,786      | 9,399,188<br>62,893,118     | 10.484,284                         | 10,218,167                          | 266,117                          | 2.5%                               |
| TOTAL OPERATING EXPENSES           | 50,070,700                   | 02,093,110                  | 10,404,204                         | 10,210,107                          | 200,                             |                                    |
| OTHER REQUIREMENTS                 | 200 622                      | 387,874                     | 64.659                             | 64,646                              | 13                               | 0.0%                               |
| Workers' Compensation              | 329,622                      | 2,203,706                   | 367,358                            | 367,295                             | 63                               | 0.0%                               |
| Citywide Adminstrative Support     | 1,563,714<br>1,201,393       | 1,301,149                   | 216,902                            | 216,858                             | 44                               | 0.0%                               |
| Communications & Technology Mgmt   | 1,201,393                    | 99,238                      | 16,543                             | 16,540                              | 3                                | 0.0%                               |
| Accrued Payroll                    |                              | 22.425                      | 3,738                              | 989                                 | 2,749                            | 73.5%                              |
| Compensation Adjustment            | 20,312<br>20,000             | 20,000                      | 3,736                              | 3,334                               | 2,1 10                           | 0.0%                               |
| Liability Reserve                  | 20,000<br>449,546            | 964,050                     | 160,707                            | 160,707                             | ő                                | 0.0%                               |
| Operating Reserve                  | 141,930                      | 126,796                     | 21,137                             | 21,132                              | 5                                | 0.0%                               |
| CTECC                              | 89,190                       | 120,735                     | 20,042                             | 20,038                              | 4                                | 0.0%                               |
| Trunked Radio Allocation           | 5,173,219                    | 5,245,463                   | 874,420                            | 871,539                             | 2,881                            | 0.3%                               |
| TOTAL OTHER REQUIREMENTS           | 5,175,219                    | 5,245,465                   | 074,120                            |                                     |                                  |                                    |
| TOTAL OPERATING REQUIREMENTS       | 61,850,005                   | 68,138,581                  | 11,358,704                         | 11,089,706                          | 268,998                          | 2.4%                               |
| OPERATING INCOME                   | 33,470,218                   | 32,337,419                  | 5,387,296                          | 5,971,994                           | 584,698                          | 10.9%                              |
| OPERATING MARGIN                   | 35.11%                       | 32.18%                      | 32.17%                             | 35.00%                              | 2.83%                            |                                    |

# CITY OF AUSTIN

# AUSTIN-BERGSTROM INTERNATIONAL AIRPORT

# Airport Operating Fund 5070

# Income Statement - For Internal Use Only

# Fiscal Year to Date for 2 Month(s) ended November 30, 2012

|   |   | Budget      |              | Y-T-D         | Y-T-D       |
|---|---|-------------|--------------|---------------|-------------|
|   | Amended                                 | Annualized  | Year to Date | Variance      | % Variance  |
|   | Budget                                  | 2 month(s)  | w/ Encumb    | Fav (Unfav)   | Fav (Unfav) |
| REVENUE                                 |   |             |              |               |             |
| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |   |             |              |               |             |
| AIRLINE REVENUE                         |   |             |              | 00.004        | 0.70/       |
| Landing Fees                            | 21,364,000                              | 3,560,667   | 3,656,748    | 96,081        | 2.7%        |
| Terminal Rental & Other Fees            | 21,948,000                              | 3,658,000   | 3,580,937    | (77,063)      | 0.3%        |
| TOTAL AIRLINE REVENUE                   | 43,312,000                              | 7,218,667   | 7,237,685    | 19,018        | 0.3%        |
| NON-AIRLINE REVENUE                     |   |             |              |               |             |
| Parking                                 | 32,394,000                              | 5,399,000   | 5,309,028    | (89,972)      | (1.7%)      |
| Other Concessions                       | 18,386,000                              | 3,064,333   | 3,397,562    | 333,229       | 10.9%       |
| Other Rentals and Fees                  | 6,384,000                               | 1,064,000   | 1,117,425    | <u>53,425</u> | 5.0%        |
| TOTAL NON-AIRLINE REVENUE               | 57,164,000                              | 9,527,333   | 9,824,015    | 296,682       | 3.1%        |
| Interest Income                         | 100,000                                 | 16,667      | 21,105       | 4,438         | 26.6%       |
| TOTAL REVENUE                           | 100,576,000                             | 16,762,667  | 17,082,805   | 320,138       | 1.9%        |
| TOTAL NEVEROL                           | , |             | , ,          |               |             |
| OPERATING REQUIREMENTS                  |   |             |              |               |             |
| Fac Mgmt, Ops and Airport Security      | 39,942,715                              | 6,658,451   | 6,637,511    | 20,940        | 0.3%        |
| Airport Planning and Development        | 1,970,670                               | 328,511     | 378,109      | (49,598)      | (15.1%)     |
| Support Services                        | 11,580,545                              | 1,930,477   | 1,796,553    | 133,924       | 6.9%        |
| Business Services                       | 9,399,188                               | 1,566,845   | 1,405,994    | 160,851       | 10.3%       |
| TOTAL OPERATING EXPENSES                | 62,893,118                              | 10,484,284  | 10,218,167   | 266,117       | 2.5%        |
| Debt Service                            |   |             |              |               |             |
| GO Debt Service Fund                    | 26,272                                  | 4,380       | 4,379        | 1             | 0.0%        |
| 2003 Series Airport Revenue Bond DS     | 3,239,363                               | 540,002     | 1,461,000    | (920,998)     | (170.6%)    |
| 2005 Variable rate Notes (Swap)         | 24,728,090                              | 4,122,173   | 3,089,153    | 1,033,020     | 25.1%       |
| 2005 Variable rate Notes Fees           | 3,333,684                               | 555,725     | 555,192      | 533           | 0.1%        |
| PFC Debt Service Funding                | (12,855,062)                            | (2,142,939) | (1,736,640)  | (406,299)     | 19.0%       |
| TOTAL Net Debt Service                  | 18,472,347                              | 3,079,341   | 3,373,084    | (293,743)     | (9.5%)      |
| OTHER REQUIREMENTS                      |   |             |              |               |             |
| Workers' Compensation                   | 387,874                                 | 64,659      | 64,646       | 13            | 0.0%        |
| Citywide Adminstrative Support          | 2,203,706                               | 367,358     | 367,295      | 63            | 0.0%        |
| Communications & Technology Mgmt        | 1,301,149                               | 216,902     | 216,858      | 44            | 0.0%        |
| Accrued Payroll                         | 99,238                                  | 16,543      | 16,540       | 3             | 0.0%        |
| Compensation Adjustment                 | 22,425                                  | 3,738       | 989          | 2,749         | 73.5%       |
| Liability Reserve                       | 20,000                                  | 3,334       | 3,334        | 0             | 0.0%        |
| Operating Reserve                       | 964,050                                 | 160,707     | 160,707      | 0             | 0.0%        |
| CTECC                                   | 126,796                                 | 21,137      | 21,132       | 5             | 0.0%        |
| Trunked Radio Allocation                | 120,225                                 | 20,042      | 20,038       | 4             | 0.0%        |
| TOTAL OTHER REQUIREMENTS                | 5,245,463                               | 874,420     | 871,539      | 2,881         | 0.3%        |
| TOTAL REQUIREMENTS                      | 86,610,928                              | 14,438,045  | 14,462,790   | (24,745)      | (0.2%)      |
| EXCESS (DEFICIT) OF TOTAL               |   |             |              |               |             |
| AVAILABLE FUNDS OVER                    |   |             |              |               |             |
| TOTAL REQUIREMENTS                      | 13,965,072                              | 2,324,622   | 2,620,015    | 295,393       | 12.7%       |

# CITY OF AUSTIN AUSTIN-BERGSTROM INTERNATIONAL AIRPORT INCOME STATEMENT COMPARISON THIS YEAR VS. LAST YEAR

| Fiscal YTD - This Year vs. Last Year | EV13 (Oct 12 - Nov 12) vs FY12 (Oct 11 - Nov 11) |                                |  |
|--------------------------------------|--|--------------------------------|--|
| This month - This Year vs. Last Year |  | FY13 (Nov 12) vs FY12 (Nov 11) |  |

|   | •                      | FY13 (Nov 12) vs FY12 (Nov 11) | 12 (Nov 11)                       |                                  | FY13 (Oct            | FY13 (Oct 12 - Nov 12) vs FT | 12 (OCL 11 - NOV 1         |                           |
|---|------------------------|--------------------------------|-----------------------------------|----------------------------------|----------------------|------------------------------|----------------------------|---------------------------|
| •   |                        |                                |                                   |                                  | FY13                 | FY12                         |                            | 1                         |
| Airline Revenue                                       | FY13<br>Nov-1 <u>2</u> | FY12<br>Nov-11                 | Fav (Unfav)<br><u>\$ Variance</u> | Fav (Unfav)<br><u>% Variance</u> | YTD<br><u>Nov-12</u> | Nov-11                       | Fav (Untav)<br>\$ Variance | kav (Oniav)<br>% Variance |
|   | 4 926 005              | 1 308 803                      | 518.192                           | 39.6%                            | 3,656,748            | 2,916,014                    | 740,734                    | 25.4%                     |
| Landing Fees  | 1,561,540              | 1,633,387                      | (71,847)                          | (4.4%)                           | 3,580,937            | 3,341,138                    | 239,799                    | 7.2%                      |
| Terminal Rental & Other Fees<br>Total Airline Revenue | 3,388,535              | 2,942,190                      | 446,345                           | 15.2%                            | 7,237,685            | 6,257,152                    | 980,533                    | %).cr                     |
| Non-Airline Revenue                                   |                        | 1                              | 107                               | 3 8%                             | 5.309.028            | 5,101,946                    | 207,082                    | 4.1%                      |
| Parking   | 2,509,044              | 2,417,559                      | 130 223                           | %2.62                            | 1,097,322            | 961,759                      | 135,563                    | 14.1%                     |
| Food/Beverage & Retail                                | 568,363                | 436,140                        | 711 737                           | 26.0%                            | 1,934,017            | 1,667,689                    | 266,328                    | 16.0%                     |
| Rental Car  | 1,026,662              | 614,923                        | 83.615                            | 124.4%                           | 227,183              | 131,183                      | 000'96                     | 73.2%                     |
| Advertising   | 150,841                | 077,10                         | 0,00                              | %2.52                            | 8,667                | 4,570                        | 4,097                      | 89.6%                     |
| Ads Barter Revenue                                    | 4,334                  | 2,263                          | 7, 7, 0, 19                       | %0 98                            | 130.373              | 123,381                      | 6,992                      | 2.7%                      |
| Other Concessions                                     | 80,119                 | 58,931                         | 7,100                             | (1,0%)                           | 1,117,425            | 1,078,316                    | 39,109                     | 3.6%                      |
| Other Rentals and Fees                                | 559,836                | 4,364,387                      | 534,812                           | 12.3%                            | 9,824,015            | 9,068,844                    | 755,171                    | 8.3%                      |
|   |                        | 9                              | 7                                 | 224 70/                          | 21.105               | 20.648                       | 457                        | 2.2%                      |
| Interest Income                                       | 17,315                 | 5,383                          | 11,932                            | 13.6%                            | 17.082.805           | 15,346,644                   | 1,736,161                  | 11.3%                     |
| Total Operating Revenue                               | 8,305,049              | 006,110,7                      |                                   |                                  |                      |                              |                            |                           |
| Operating Requirements                                | 2 518 969              | 5.632.149                      | 2,113,180                         | 37.5%                            | 6,637,511            | 5,632,149                    | (1,005,362)                | (17.9%)                   |
| Fac Mgmt, Ops and Airport Security                    | 103 183                | 280.425                        | 87.242                            | 31.1%                            | 378,109              | 280,425                      | (97,684)                   | (34.8%)                   |
| Airport Planning and Development                      | 915,140                | 1,449,954                      | 534,814                           | 36.9%                            | 1,796,553            | 1,449,954                    | (346,599)                  | (23.9%)                   |
| Support Services                                      | 661,835                | 1,482,637                      | 820,802                           | 25.4%                            | 1,405,994            | 1,482,637                    | 14 979 000                 | 115 5%                    |
| Business Services Total Operating Expense             | 5,289,127              | 8,845,165                      | 3,556,038                         | 40.2%                            | 10,218,167           | 8,845,165                    | (200,878,1)                | 0000                      |
| Debt Service  | i                      | Ċ                              | (001 6)                           | Ą                                | 4,379                | 7,513                        | 3,134                      | 41.7%                     |
| GO Debt Service Fund                                  | 2,190                  | 646,000                        | 100 000                           | 15.5%                            | 1,461,000            | 1,023,000                    | (438,000)                  | (42.8%)                   |
| 2003 Series Airport Revenue Bond US                   | 246,000                | 1.562.909                      | (207,448)                         | (13.3%)                          | 3,089,153            | 3,352,065                    | 262,912                    | 7.8%                      |
| 2005 Variable rate Notes (Swap)                       | 273 481                | 217.978                        | (55,503)                          | (25.5%)                          | 555,192              | 459,747                      | (95,445)                   | (20.8%)                   |
| 2005 Variable rate inotes rees                        | 0                      | 47,956                         | 47,956                            | 100.0%                           | 0                    | 96,812                       | 96,812                     | (21.4%)                   |
| DEC Debt Service Finding                              | (661,343)              | (1,202,517)                    | (541,174)                         | (45.0%)                          | (1,736,640)          | 2,210,341)                   | (BAA ABB)                  | (23.6%)                   |
| Total Debt Service                                    | 1,930,685              | 1,272,326                      | (658,359)                         | (51.7%)                          | 3,373,084            | 060,027,2                    | 200                        |                           |
| Other Requirements                                    |                        | 207                            | (4 855)                           | (17 7%)                          | 64.646               | 54,936                       | (9,710)                    |                           |
| Workers' Compensation                                 | 32,323                 | 720 240                        | (4,033)                           | (40.9%)                          | 367,295              | 260,619                      | (106,676)                  | _                         |
| Citywide Administrative Support                       | 183,548                | 100 116                        | (8.313)                           | (8.3%)                           | 216,858              | 200,232                      | (16,626)                   |                           |
| Communications & Technology Migmi                     | 8 270                  | 4,650                          | (3,620)                           | (77.8%)                          | 16,540               | 006'6                        | (7,240)                    | (%8',/)                   |
| Accrued Payroll                                       |                        | 93,355                         | 93,355                            | 100.0%                           | 0                    | 189,950                      | 189,950                    |                           |
| Additional Retirement Contribution                    | (171,987)              | 0                              | 171,987                           | <b>∀</b> Z                       | 160,707              | 0 10                         | (/0/,0dr)                  | -                         |
| Operating Reserve                                     | 10.566                 | 11,827                         | 1,261                             |                                  | 21,132               | 23,655                       |                            |                           |
| Trunked Radio Allocation                              | 10,019                 | 7,432                          | (2,587)                           | <u></u>                          | 20,038               | 14,864<br>3,332              |                            |                           |
| Liability Reserve                                     | 1,667                  | 1,666                          | 195.329                           | 51.5%                            | 871,539              | 759,317                      | (112,22                    | (14.8%)                   |
| Total Other Requirements                              | 100,924                | 007610                         |                                   |                                  |                      |                              |                            |                           |
| Total Reguirements                                    | 7,403,736              | 10,496,744                     | 3,093,008                         | 29.5%                            | 14,462,790           | 12,333,078                   | (2,1,62,7,1)               |                           |
| SURPLUS (DEFICIT) OF TOTAL AVAILABLE                  |                        | 40770                          | 7086.007                          | (128.3%)                         | \$ 2.620,015         | \$ 3,013,566                 | \$ (393,551)               | (13.1%)                   |
| FUNDS OVER TOTAL REQUIREMENTS                         | \$ 500,000             | 10,101,0                       | ,                                 |                                  |                      |                              |                            |                           |

# AUSTIN-BERGSTROM INTERNATIONAL AIRPORT Non-Airline Revenue Detail CITY OF AUSTIN

|                                       | IT .             | This month - This Year vs. Last Year<br>FY13 (Nov 12) vs FY12 (Nov 11) | ar vs. Last Year<br>-Y12 (Nov 11) |                  | FY13 (0c          | Fiscal YTD - This Year vs. Last Year<br>oct 12 - Nov 12) vs FY12 (Oct 11 - | Fiscal YTD - This Year vs. Last Year<br>FY13 (Oct 12 - Nov 12) vs FY12 (Oct 11 - Nov 11) | 13  |
|---------------------------------------|------------------|--|-----------------------------------|------------------|-------------------|--|--|-----|
|                                       | November<br>2012 | November<br>2011   | Fav (Unfav)<br>Variance           | Fav (Unfav)<br>% | YTD<br>FY13       | YTD<br>FY12  | Fav (Unfav)<br>Variance  | Fav |
| PARKING REVENUES<br>Parking           | 2,397,546        | 2,310,014  | 87,532                            | 3.79%            | 5,080,654         | 4,885,721  | 194,933  |     |
| Off Airport Parking                   | 111,498          | 107,545  | 3,953                             | 3.68%            | 228,374           | 216,225  | 12,149   |     |
| TOTAL PARKING REVENUES                | 2,509,044        | 2,417,559  | 91,485                            | 3.78%            | 5,309,028         | 5,101,946  | 207,082  |     |
| OTHER CONCESSIONS                     | 1                |  |                                   |                  | 170 700 7         | 100 1  | 900 330  |     |
| Rental Cars                           | 1,026,662        | 814,925  | 211,/3/                           | 25.98%           | 1,934,01/         | 552 450  | 40.707   |     |
| Food and Beverage                     | 303,497          | 600,162  | 43,626                            | 124.38%          | 227.183           | 131,183  | 000'96   |     |
| Advertising                           | 43.835           | 28.719   | 15,116                            | 52.63%           | 62,342            | 60,265   | 2,077  |     |
| News and Gift                         | 264,866          | 180,471  | 84,395                            | 46.76%           | 504,165           | 409,309  | 94,856   |     |
| Ads Barter Revenue                    | 4,334            | 2,285  | 2,049                             | 89.67%           | 8,667             | 4,570  | 4,097  |     |
| Airline Catering                      | 17,546           | 12,175   | 5,371                             | 44:11%           | 29,805            | 26,243   | 3,562  |     |
| Vending Commissions                   | 18,279           | 17,744   | 535                               | 3.02%            | 37,323            | 36,288   | 1,035  |     |
| Miscellaneous                         | 459              | 293  | 166                               | 26.66%           | 506               | 000  | 9  |     |
| TOTAL OTHER CONCESSIONS               | 1,830,319        | 1,381,507  | 448,812                           | 32.49%           | 3,397,562         | 2,888,582  | 508,980  |     |
| OTHER RENTALS & FEES                  |                  |  |                                   | 9                |                   |  |  |     |
| Building-FBOs                         | 43,671           | 42,075   | 1,596                             | 3.79%            | 86,421            | 84,268   | 2,153  |     |
| Building - Other                      | 110,611          | 146,050  | (35,439)                          | (24.26%)         | 229,261           | 257,593  | (28,332)   |     |
| Ground Rent                           | 72,325           | 72,072   | 253                               | 0.35%            | 144,662           | 144,157  | 505  |     |
| Telephone - STS                       | 35,267           | 29,626   | 5,641                             | 19.04%           | 64,050            | 58,263   | 5,787  |     |
| Building Maintenance Reimbursements   | 9,219            | 7,719  | 1,500                             | 19.43%           | 18,573            | 17,073   | 1,500  |     |
| Facility Services Reimbursements      | 4,076            | 4,826  | (20)                              | (15.54%)         | 8,405             | T06.80   | (490)  |     |
| Hotel                                 | 16,016           | 38,277   | (22,261)                          | (58.16%)         | 64,835            | 86,699   | (21,864)   |     |
| GTSA Shuttle Permits                  | 8,070            | 2,231  | 5,839                             | 261.72%          | 990'6             | 0+7'+  | 240,4  |     |
| Taxi-Cab                              | 34,437           | 18,952   | 15,485                            | 81.71%           | 76,404            | 26,076   | 30,328<br>1 E41  |     |
| Cargo Facilities                      | 18,503           | 17,732   | 177                               | 4.35%            | 90.75             | 33,463   | (27.5)   |     |
| Fuel Flowage                          | 59,018           | 61,228   | (2.210)                           | (3.61%)          | 30,330<br>126,17E | 124.479  | 1 696  |     |
| Fuel Facility Fees                    | 63,105           | 062,260  | 040                               | 700%             | 72 903            | 72,653   | 250  |     |
| Cargo Ramp Use Fee                    | 36,577           | 35,077   | 1 905                             | 12.61%           | 37.814            | 33.128   | 4,686  |     |
| Other                                 | 1,617            | 13,622   | 987                               | 78 92%           | 2.059             | 1,849  | 210  |     |
| Cash Overvanor                        | 19 264           | 8  | 19.264                            | A/N              | 19,764            | 0  | 19,764   |     |
| Special Events                        | 3 177            | 3 177  |                                   | %00.0            | 6,354             | 6,354  | 0  |     |
| Airport ID Badges, Fingerprints, Keys | 7,621            | 6,304  | 1,317                             | 20.89%           | 16,653            | 10,399   | 6,254  |     |
| TOTAL OTHER RENTALS & FEES            | 559,836          | 565,321  | (5,485)                           | (0.97%)          | 1,117,425         | 1,078,316  | 39,109   |     |
| TOTAL NON-AIRLINE REVENUE             | 4.899.199        | 4,364,387  | 534,812                           | 12.25%           | 9,824,015         | 9,068,844  | 755,171  |     |
|                                       |                  | = 20   |                                   |                  |                   |  |  |     |
| ACTUAL % OF TOTAL REVENUE             | 29.0%            | 29.7%  | (0.7)                             | (1.17%)          | %2'2%             | 29.1%  | (1.6)  |     |

2.55% (11.00%) 0.35% 9.93% 8.79% (5.57%) (25.22%) 114.04% (9.10%) 1.36% 0.34% 11.36% 11.36%

7.37% 7.37% 73.18% 3.45% 23.17% 89.65% 13.57% 54.36%

3.99% 4.06%

Fav (Unfav)

17.62%

N/A 0.00.0 60.14% 3.63% 8.33%

C\Documents and Settings\MirelesK\Local Settings\Temporary Internet Files\OLK15ED\Nov 12 - AAAC Financial Report\_V4 (2).xlsx

TARGET %

%0.09

009

CADocuments and Settings\MirelesK\Local Settings\Temporary Internet Files\OLK15ED\Nov 12 - AAAC Financial Report\_V4 (2).xlsx

# CITY OF AUSTIN AUSTIN-BERGSTROM INTERNATIONAL AIRPORT NON-AIRLINE REVENUE ACTUALS

|   | This                            | This month - This Year vs. Last Year<br>FY13 (Nov 12) vs FY12 (Nov 11) | · vs. Last Year<br>12 (Nov 11) |                                  | Fisc                            | Fiscal YTD - This Year vs. Last Year<br>FY13 (Nov 12) vs FY12 (Nov 11) | vs. Last Year<br>12 (Nov 11) |                                  |
|---|---------------------------------|--|--------------------------------|----------------------------------|---------------------------------|--|------------------------------|----------------------------------|
| Non-Airline Revenue   | FY13<br><u>Nov-12</u>           | FY12<br>Nov-11   | Fav (Unfav)<br>\$ Variance     | Fav (Unfav)<br><u>% Variance</u> | FY13<br>YTD<br><u>Nov-12</u>    | FY12<br>YTD<br>Nov-11  | Fav (Unfav)<br>\$ Variance   | Fav (Unfav)<br><u>% Variance</u> |
| OTHER CONCESSIONS Rental Cars Food and Beverage News and Gift | 1,018,273<br>257,919<br>251,188 | 770,183<br>268,755<br>189,837  | 248,091<br>(10.835)<br>61,350  | 32.2%<br>(4.0%)<br>32.3%         | 1,997,525<br>554,818<br>506,461 | 1,668,724<br>548,011<br>410,301  | 328.800<br>6.807<br>96,160   | 19.7%<br>1.2%<br>23.4%           |
| TOTAL   | 1,527,381                       | 1,228,775  | 298,606                        | 24.3%                            | 3,058,803                       | 2,627,036  | 431,768                      | 16.4%                            |

# CITY OF AUSTIN AUSTIN-BERGSTROM INTERNATIONAL AIRPORT ADVERTISING CONTRACT ANALYSIS

Fiscal YTD - This Year vs. Last Year

|   | This m<br>FY1         | This month - This Year vs. Last Ye FY13 (Nov 12) vs FY12 (Nov 11) | This Year vs. Last Year<br>12) vs FY12 (Nov 11) |                                  | #E                           | Fiscal YTD - This Year vs. Last Year<br>FY13 (Nov 12) vs FY12 (Nov 11) | vs. Last Year<br>12 (Nov 11)      |                                  |
|---|-----------------------|---|---|----------------------------------|------------------------------|--|-----------------------------------|----------------------------------|
| Advertising                               | FY13<br><u>Nov-12</u> | FY12<br>Nov-11  | Fav (Unfav)<br><u>\$ Variance</u>               | Fav (Unfav)<br><u>% Variance</u> | FY13<br>YTD<br><u>Nov-12</u> | FY12<br>YTD<br><u>Nov-11</u>   | Fav (Unfav)<br><u>\$ Variance</u> | Fav (Unfav)<br><u>% Variance</u> |
| Hotel<br>Cab                              | 1,820<br>803          | 2,158<br>759  | (338)   | 5.8%                             | 3,955<br>1,633               | 4,363<br>1,544   | (408)                             | (8.3%)                           |
| Others:<br>Static Display<br>Tech Display | 96,783<br>50,806      | 44,002<br>20,307  | 52,781<br>30,500<br>0                           | 120.0%<br>150.2%<br>N/A          | 145,937<br>74,399<br>0       | 76,859<br>48,418   | 69,078<br>25,981<br>0             | 89.9%<br>53.7%<br>N/A            |
| MAG*<br>Others Subtotal:                  | 147,589               | 64,309  | 83,281  | 129.5%                           | 220,336                      | 125,277  | 95,059                            | 75.9%                            |
| TOTAL                                     | 150,212               | 67,226  | 82,987  | 123.4%                           | 225,925                      | 131,184  | 94,741                            | 72.2%                            |

\*Includes credit to Clear Channel for annual MAG true-up.

# AUSTIN-BERGSTROM INTERNATIONAL AIRPORT ENPLANEMENTS FY 2013 VS. FY 2012

|   | FY 2012   | FY 2011   | Month over Month Change % | YTD<br>Change<br>%   |
|---|---|---|---------------------------|----------------------|
| October November December January February March April May June July August September | 407,711<br>405,024<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 393,343<br>379,810<br>383,096<br>326,181<br>327,914<br>409,926<br>392,321<br>419,832<br>430,716<br>432,564<br>408,593<br>358,442<br>4,662,738 | 3.65%<br>6.64%            | 3.65%<br>5.12%       |
|   | YTD Nov-12<br>812,735   | YTD Nov-11<br>773,153   | Inc/(Dec)<br>39,582       | % Inc/(Dec)<br>5.12% |

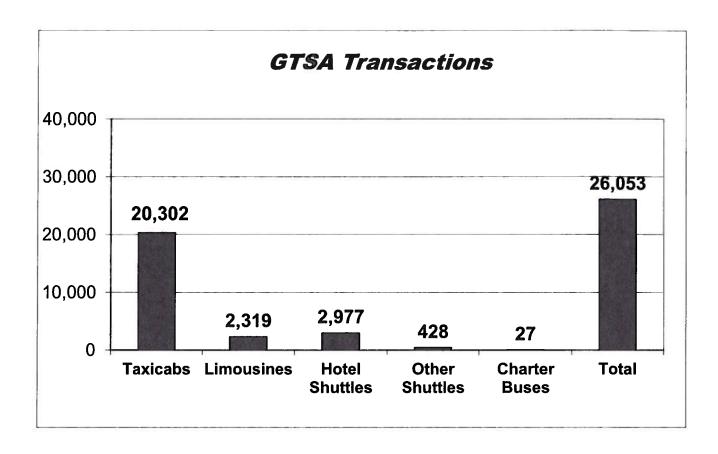
# AUSTIN-BERGSTROM INTERNATIONAL AIRPORT TOTAL CARGO TONNAGE BELLY FREIGHT, MAIL, & CARGO FY 2013 VS. FY 2012

|           | FY 2012 | FY 2011 | Month over Month Change | YTD<br>Change |
|-----------|---------|---------|-------------------------|---------------|
|           |         |         | %                       | %             |
| October   | 6,305   | 6,424   | -1.85%                  | -1.85%        |
| November  | 7,726   | 6,393   | 20.85%                  | 9.47%         |
| December  | -       | 7,173   |                         |               |
| January   |         | 6,050   |                         |               |
| February  | -       | 6,002   |                         |               |
| March     | -       | 6,954   |                         |               |
| April     | •       | 6,044   |                         |               |
| May       | 700     | 6,596   |                         |               |
| June      | -       | 6,497   |                         |               |
| July      | S.T.    | 6,124   |                         |               |
| August    | -       | 6,944   |                         |               |
| September |         | 6,199   |                         |               |
|           | 14,031  | 77,400  |                         |               |

# AUSTIN-BERGSTROM INTERNATIONAL AIRPORT LANDED WEIGHTS FY 2013 VS. FY 2012

|   | FY 2012  | FY 2011   | Month over Month Change % | YTD Change %   |
|---|--|---|---------------------------|----------------|
| October November December January February March April May June July August September | 512,451,397<br>504,246,217<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 490,427,499<br>460,449,178<br>473,997,984<br>441,029,354<br>432,535,353<br>496,635,886<br>479,535,174<br>509,470,460<br>503,932,220<br>524,142,423<br>519,056,485<br>484,324,879<br>5,815,536,895 | 4.49%<br>9.51%            | 4.49%<br>6.92% |

# GROUND TRANSPORTATION TRANSACTIONS DECEMBER 2012



|                  | YEAR TO YEAR CO | OMPARISON     |                       |
|------------------|-----------------|---------------|-----------------------|
| SERVICE CATEGORY | DECEMBER 2012   | DECEMBER 2011 | % Increase/(decrease) |
| TAXICAB          | 20,302          | 19,563        | 3.8%                  |
| LIMOUSINE        | 2,319           | 1,664         | 39.4%                 |
| HOTEL SHUTTLE    | 2,977           | 2,758         | 7.9%                  |
| OTHER SHUTTLE    | 428             | 491           | (12.8%)               |
| CHARTER BUS      | 27              | 2             | 1250.0%               |
| OVERALL TOTAL    | 26,053          | 24,478        | 6.4%                  |



# Recommendation for Council Action (Purchasing)

Austin City Council Item ID: 21231 Agenda Number <ITEM\_OUTLINE>

Meeting Date: January 31, 2013

Department: Purchasing

#### Subject

Authorize award, negotiation, and execution of a 24-month requirements service contract with THE JW GROUP, INC., or one of the other qualified offerors to RFP No. BKH0135REBID, to provide information technology master plan services for the Aviation Department in an estimated amount not to exceed \$989,700.

# Amount and Source of Funding

Funding is available in the Fiscal Year 2012-2013 Capital Budget of the Aviation Department. Funding for the remaining 16 months of the original contract period is contingent upon available funding in future budgets.

#### Fiscal Note

# A fiscal note is attached.

| Purchasing<br>Language:             | Best-evaluated proposal received.   |
|-------------------------------------|---|
| Prior Council<br>Action:            |   |
| For More<br>Information:            | Sai Xoomsai Purcell, Senior Buyer, 972-4016   |
| Boards and<br>Commission<br>Action: | Airport Advisory Board – 1/8/2013   |
| MBE / WBE:                          | This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program) by meeting the goals with 4.66% MBE and 2.3% WBE subcontractor participation. |
| Related Items:                      |   |

# Additional Backup Information

This contract will provide for the development of the Austin-Bergstrom International Airport (ABIA) Information Technology Master Plan (IT Master Plan), project management, and information technology (IT) expertise.

The original network infrastructure and system for ABIA was completed in 1999. Since then, there have been additions and improvements made as the network systems and operations have grown in complexity and importance. In order to make the best use of resources available and prioritize spending to support the operational needs of ABIA, the airlines, and other airport users, the Aviation Department has a need to create an IT Master Plan to address three critical areas of concern: infrastructure, systems and governance, and business practices.

The JW Group, Inc. will identify the existing deficiencies in the ABIA infrastructure and systems, develop a 5-year and 10-year plan, address the impact of current and pending federal mandates, and any potential IT-related revenue

streams related to aviation industry trends. The plan will guide development of IT initiatives for the airport while also aligning with the Communications and Technology Management IT strategies for the City's future growth.

A cross-functional team from the Aviation Department and Communications and Technology Management Department evaluated the proposals. The evaluation team consisted of members with experience in varying areas to ensure proposals were reviewed and chosen to provide ABIA a thorough and complete Master Plan to guide future development and supporting infrastructure. The team recommended The JW Group, Inc. as the best-proposed plan.

This request allows for the development of an agreement with a qualified offeror that Council selects. If the City is unsuccessful in negotiating a satisfactory agreement with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that Council may select another qualified offeror and authorize contract negotiations with this provider.

MBE/WBE solicited: 7/4 WBE/WBE bid: 0/0

### **PRICE ANALYSIS**

- a. Adequate competition.
- b. One hundred-eight notices were sent, including 7 MBEs and 4 WBEs. Five proposals were received. The MBE/WBEs did not respond.
- c. This is the first purchase of its type; therefore, there is no pricing history available.

### APPROVAL JUSTIFICATION

- a. Best-evaluated proposal.
- b. The Purchasing Office concurs with the Aviation Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.

# RFP EVALUATION MATRIX INFORMATION TECHNOLOGY MASTER PLAN RFP BKH0135REBID

| EVALUATION FACTORS             | # Possible Points | BLC PARTNERS, LLC | ASSOCIATES, INC. dba IP DESIGN GROUP | BARICH, INC.   | ROSS & BARUZZINI,<br>INC. | THE JW GROUP, INC. |
|--------------------------------|-------------------|-------------------|--------------------------------------|----------------|---------------------------|--------------------|
|                                |                   | Round Rock, TX    | Omaha, NE                            | Sugar Land, TX | Webster Groves, Mo        | Hockessin, DE      |
| Proposed Concept and Solutions | 25.00             | 11.25             | 10.50                                | 19.00          | 20.00                     | 23.76              |
| Applicable Airport Experience  | 25.00             | 11.00             | 10.50                                | 18.75          | 19.00                     | 25.00              |
| Personnel Qualifications       | 20.00             | 12.25             | 10.50                                | 15.75          | 16.75                     | 19.75              |
| Project References             | 10.00             | 4.25              | 3.50                                 | 7.75           | 8.75                      | 9.50               |
| Cost                           | 15.00             | 15.00             | 14.60                                | 6.84           | 6.07                      | 5.52               |
| Local Business Presence        | 10.00             | 0.00              | 4.00                                 | 4.00           | 2.00                      | 2.00               |
| Total                          | 105               | 53.75             | 53.60                                | 72.09          | 72.57                     | 85.52              |

<sup>\*</sup> As per Section 252.049 of the Local Government Code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office; therefore, the matrix will include points awarded for price, but exact pricing will not be disclosed.