

**EVALUATION MATRIX – PACKAGE A**  
**For**  
**AE Janitorial Services Annual Agreement**  
**IFB-Best Value MLG0057**

Evaluation Category	ISS Facility Services	Goodwill Staffing	Kleen-Tech Services Corp	Resource Service Solutions	Selrico Services	Coverall Of Central Texas	International Building Services	Capitol City Janitorial	ABM Janitorial Services	Service Master Quality*	American Facility Services*	UBM Enterprises*	Building Stars*
	Austin, TX	Austin, TX	Austin, TX	Killeen, TX	San Antonio, TX	Austin, TX	Austin, TX	Pflugerville, TX	Austin, TX	Houston, TX	Austin, TX	Dallas, TX	Austin, TX
<b>A. Cost (60 points)</b>	60	57	57	57	56	38	48	45	40				
<b>B. QUALIFICATION / EXPERIENCE (15 points)</b> 1) Number of years experience and capacity to do the work 2) Secure limited access facilities experience 3) Commercial Services experience 4) Square footage of buildings maintained 5) Resumes of key personnel 6) References 7) Projects serviced and currently servicing; equipment and supply list	13	13	13	11	10	12	7	9	14				
<b>C. SUSTAINABILITY (15 points)</b>	13	9	13	10	6	12	5	5	14				
<b>D. LOCAL PRESENCE (10 points)</b>	10	10	0	0	0	10	10	10	0				
<b>TOTAL(100 points)</b>	<b>96</b>	89	83	78	72	72	70	69	68				

\* Non-responsive. Bidder did not submit MBE/WBE good faith efforts documentation.

**EVALUATION MATRIX - Package B**  
**For**  
**AE Janitorial Services Annual Agreement**  
**IFB-Best Value MLG0057**

Evaluation Category	ISS Facility Services	Coverall Of Central Texas	International Building Services	Capitol City Janitorial	ABM Janitorial Services	Selrico Services	Resource Service Solutions	Service Master Quality*	American Facility Services*	Goodwill Staffing**	UBM Enterprises*	Building Stars*	Kleen-Tech Services Corp**
	Austin, TX	Austin, TX	Austin, TX	Pflugerville TX	Austin, TX	San Antonio, TX	Killeen, TX	Houston, TX	Austin, TX	Austin, TX	Dallas, TX	Austin, TX	Austin, TX
<b>A. Cost</b>	60	46	55	41	36	47	42						
<b>B. QUALIFICATION / EXPERIENCE (15 Points)</b> 1) Number of years experience and capacity to do the work 2) Secure limited access facilities experience 3) Commercial Services experience 4) Square footage of buildings maintained 5) Resumes of key personnel 6) References 7) Projects serviced and currently servicing; equipment and supply list	13	12	7	9	14	10	11						
<b>C. SUSTAINABILITY (15 Points)</b>	13	12	5	5	14	6	10						
<b>D. LOCAL PRESENCE (10 Points)</b>	10	10	10	10	0	0	0						
<b>TOTAL</b>	<b>96</b>	80	77	65	64	63	63						

\* Non-responsive. Bidder did not submit MBE/WBE good faith efforts documentation.

\*\* Non-responsive. Bidder's cost proposed did not demonstrate responsibility to perform services required in the solicitation including supplying products, equipment and labor.

**EVALUATION MATRIX - Package C  
FOR  
AE Janitorial Services Annual Agreement  
IFB-Best Value MLG0057**

Evaluation Category	ISS Facility Services	Coverall Of Central Texas	Goodwill Staffing	Capitol City Janitorial	Resource Service Solutions	Selrico Services	Kleen-Tech Services Corp	ABM Janitorial Services	International Building Services	Service Master Quality*	American Facility Services*	UBM Enterprises*	Building Stars*
	Austin, TX	Austin, TX	Austin, TX	Pflugerville, TX	Killeen, TX	San Antonio, TX	Austin, TX	Austin, TX	Austin, TX	Houston, TX	Austin, TX	Dallas, TX	Austin, TX
<b>A. Cost (60 points)</b>	60	43	44	47	48	38	33	23	20				
<b>B. QUALIFICATION / EXPERIENCE (15 points)</b> 1) Number of years experience and capacity to do the work 2) Secure limited access facilities experience 3) Commercial Services experience 4) Square footage of buildings maintained 5) Resumes of key personnel 6) References 7) Projects serviced and currently servicing; equipment and supply list	13	12	13	9	11	10	13	14	7				
<b>C. SUSTAINABILITY (15 points)</b>	13	12	9	5	10	6	13	14	5				
<b>D. LOCAL PRESENCE (10 points)</b>	10	10	10	10	0	0	0	0	10				
<b>TOTAL (100 points)</b>	<b>96</b>	<b>77</b>	<b>76</b>	<b>71</b>	<b>69</b>	<b>54</b>	<b>59</b>	<b>51</b>	<b>42</b>				

\* Non-responsive. Bidder did not submit MBE/WBE good faith efforts documentation.