

**SUBJECT:** Authorize award and execution of a 12-month service requirements agreement with **GOODWILL INDUSTRIES OF CENTRAL TEXAS** for mattress collection and recycling processing services for the Austin Resource Recovery Department in an amount not to exceed \$277,800, with five 12-month extension options in an estimated amount not to exceed \$277,800 per option, for a total estimated contract amount not to exceed \$1,666,800.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$138,900 is available in the Fiscal Year 2012-2013 Operating Budget of the Austin Resource Recovery Department (ARR). Funding for the remaining 6 months of the original contract period and for the extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**PURCHASING:** Best evaluated bid received.

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** To be reviewed by the Zero Waste Advisory Commission on April 10, 2013.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

**FOR MORE INFORMATION CONTACT:** Steve Cocke, Buyer II, 974-2003.

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This contract with Goodwill Industries of Central Texas is for mattress collection and recycling processing services to work collaboratively with Austin Resource Recovery (ARR) to reduce the quantity of mattresses and box springs being disposed of in landfills. The contractor will provide personnel, vehicles and necessary equipment for the prompt collection and transport of used mattresses and box springs generated by ARR's residential customers. The contractor will follow ARR's Bulky Collection route schedule, working concurrently with ARR's Bulky Collection crews on each route, and will also provide on-call collection service to fulfill out-of-cycle service requests from ARR customers. The contractor will also operate a processing facility to receive, pre-treat and deconstruct mattresses and box springs; bale and store the separated commodities; and market and ship the materials to downstream processors.

MBE/WBE solicited: 9/1

MBE/WBE bid: 0/0

**BID TABULATION**

**IFBBV SDC0182**  
**MATTRESS COLLECTION AND RECYCLING PROCESSING SERVICES**  
**(4 Line Items)**

<b><u>VENDOR</u></b>	<b><u>TOTAL BID</u></b>
<b>Goodwill Industries of Central Texas Austin, TX</b>	<b>\$277,800</b>
Central Waste & Recycling Cedar Park, TX	\$752,000

Note: An invitation for bid, best value method was used for this solicitation. Award was based on evaluation criteria including cost, experience, processing technology, marketing plan, location capacity of facility, revenue share and local presence. A copy of the bid tabulation and Evaluation Matrix is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

- a. Adequate competition
- b. Ninety notices were sent, including nine MBE and one WBE firms. Two bids were received, with no responses from the MBE/WBEs.
- c. This is a new contracted service and there is no previous pricing history.

**APPROVAL JUSTIFICATION**

- a. The recommended bidder submitted the lowest total price offer and earned the highest overall score for the Invitation for Bid Best Value.
- b. The Purchasing Office concurs with Austin Resource Recovery Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.