

### **Recommendation for Council Action**

Austin City Council Item ID 23750 Agenda Number

Meeting Date: 4/25/2013 Department: Austin Energy

### Subject

Authorize negotiation and execution of an agreement with Airport Fast Park to provide a performance-based incentive for the generation of solar energy at its facility located at 2300 Spirit of Texas Drive, Del Valle, Texas 78617, for an estimated \$14,860 per year, for a total amount not to exceed \$148,600 over a 10-year period.

### Amount and Source of Funding

Funding in the amount of \$14,860 is available in the Fiscal Year 2012-2013 Operating Budget of Austin Energy.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	
Prior Council Action:	
For More Information:	Jeff Vice 322-6087, Debbie Kimberly 322-6327, Leslie Libby 482-5390.
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on April 15, 2013 and the Resource Management Commission on April 16, 2013.
MBE / WBE:	
Related Items:	

### Additional Backup Information

Austin Energy requests authorization to enter into an agreement with Airport Fast Park to provide a performance-based incentive (PBI) for an estimated \$14,860 per year, for a total amount not to exceed \$148,600 over the 10-year period for the generation of solar energy at its facility located at 2300 Spirit of Texas Drive, Del Valle, Texas 78617.

The total installation cost is \$346,357 and the incentive will cover between 57% and 60% of the cost. The PBI level for this project is \$0.14 per kWh for 10 years. The solar equipment, which meets Austin Energy program requirements, includes a total of 324 solar modules rated at 245 watts and associated inverters rated at 96% efficiency. A total of 61.1 kW-AC in demand savings is expected.

This energy improvement will save an estimated 101,027 kWh per year—enough to provide electricity to nine average Austin homes for a year—and produce an estimated 101 Renewable Energy Credits (RECs) per year. These savings are equivalent to the planting of 1,558 trees or 78 acres of forest in Austin's parks or the removal of 136,203 vehicle miles or 11 cars from Austin roadways. This project will save 67 tons of Carbon Dioxide (CO2); 84 pounds of Sulfur Dioxide (SO2); 93 pounds of Nitrogen Oxide (NOX), and 65 pounds of Carbon Monoxide (CO) from being emitted into the atmosphere.



### Austin Energy Project Fact Sheet Solar Applications

File Number	PBI087
Customer Name	AIRPORT FAST PARK
Facility Address	2300 SPIRIT OF TEXAS DRIVE, DEL VALLE, TX 78617
Customer Contact	MELANIE CHAVEZ
Phone Number	513-241-0429
Estimated Total Incentives	\$14,860 per year for 10-years
Application Received Date	3/5/2013
Number of Modules	324
Wattage per Module (STC)	245
Inverter Efficiency	96%
Solar Contractor	MERIDIAN
Contractor Contact	JOE SCHMITZ
Contractor Phone	512-448-0045
Installation Cost	\$246,357
Estimated kWh Savings	101,027 kWh per year
Estimated kW Demand Savings	61.12 kW-AC
Estimated Date of Completion	TBD
Site Information/Additional Comments	OFF-SITE AIRPORT PARKING FACILITY



### **Recommendation for Council Action**

Austin City Council Item ID 23751 Agenda Number

Meeting Date: 4/25/2013 Department: Austin Energy

### Subject

Authorize negotiation and execution of an agreement with Apple Inc. to provide a performance-based incentive for the generation of solar energy at its facilities located at 5401 and 5501 West Parmer Lane, Austin, Texas 78727, for an estimated \$48,680 per year, for a total amount not to exceed \$486,800 over a 10-year period.

### Amount and Source of Funding

Funding in the amount of \$48,680 is available in the Fiscal Year 2012-2013 Operating Budget of Austin Energy.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	
Prior Council Action:	
For More Information:	Jeff Vice 322-6087, Debbie Kimberly 322-6327, Leslie Libby 482-5390.
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on April 15, 2013 and the Resource Management Commission on April 16, 2013.
MBE / WBE:	
Related Items:	

### Additional Backup Information

Austin Energy requests authorization to enter into an agreement with Apple Inc. to provide a performance-based incentive (PBI) for an estimated \$48,680 per year, for a total amount not to exceed \$486,800 over a 10-year period for the generation of solar energy at its facilities located at 5401 and 5501 West Parmer Lane, Austin, Texas 78727.

The total installation cost is \$711,312 and the incentive will cover between 65% and 68% of the cost. The PBI level for this project is \$0.14 per kWh for 10 years. The solar equipment, which meets Austin Energy program requirements, includes a total of 912 solar modules rated at 285 watts and associated inverters rated at 97.5% efficiency. A total of 200 kW-AC in demand savings is expected.

This energy improvement will save an estimated 331,156 kWh per year—enough to provide electricity to 29 average Austin homes for a year—and produce an estimated 331 Renewable Energy Credits (RECs) per year. These savings are equivalent to the planting of 5,108 trees or 255 acres of forest in Austin's parks or the removal of 446,459 vehicle miles or 38 cars from Austin roadways. This project will save 219 tons of Carbon Dioxide (CO2); 276 pounds of Sulfur Dioxide (SO2); 306 pounds of Nitrogen Oxide (NOX), and 212 pounds of Carbon Monoxide (CO) from being emitted into the atmosphere.



### Austin Energy Project Fact Sheet Solar Applications

File Number	PBI088 & PBI089
Customer Name	APPLE INC
Facility Address	5401 WEST PARMER LANE, 78727 5501 WEST PARMER LANE, 78727
Customer Contact	REBEKAH PRIDGEON
Phone Number	512-674-8445
Estimated Total Incentives	\$48,680 per year for 10-years
Application Received Date	3/20/2013
Number of Modules	912
Wattage per Module (STC)	285
Inverter Efficiency	97.5%
Solar Contractor	MERIDIAN
Contractor Contact	JOE SCHMITZ
Contractor Phone	512-448-0045
Installation Cost	\$711,312.16
Estimated kWh Savings	331,156 kWh per year
Estimated kW Demand Savings	200 kW-AC
Estimated Date of Completion	TBD
Site Information/Additional Comments	New construction office buildings



### **Recommendation for Council Action**

Austin City Council Item ID 23820 Agenda Number

Meeting Date: 4/25/2013 Department: Austin Energy

### Subject

Approve the issuance of rebates to the residents of 12th Street Court and to PSW Real Estate, LLC, the developer of the 12th Street Court, for the installation of solar energy systems serving 20 new construction condominium units located at 2612 W. 12th Street, Austin, Texas 78703, for a total amount not to exceed \$102,453.

### Amount and Source of Funding

Funding is available in the Fiscal Year 2012-2013 Operating Budget of Austin Energy.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	
Prior Council Action:	
For More Information:	Jeff Vice 322-6087, Debbie Kimberly 322-6327, Leslie Libby 482-5390.
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on April 15, 2013 and the Resource Management Commission on April 16, 2013.
MBE / WBE:	
Related Items:	

### Additional Backup Information

Austin Energy requests authorization to issue rebates to the residents of 12th Street Court and to PSW Real Estate, LLC, the developer of the 12th Street Court, for the total amount not to exceed \$102,453 for the installation of solar photovoltaic (PV) systems at 2612 W. 12th Street, Austin, Texas 78703.

The total installation cost is \$212,480 and the incentive will cover 48% of the cost. The rebate level for this project is \$2,000 per kW. The solar equipment, which meets Austin Energy program requirements, includes a total of 128 solar modules rated at 180 watts, 120 solar modules rated at 255 watts, and associated inverters rated at 95.5% efficiency. A total of 41.3 kW-AC in demand savings is expected.

This energy improvement will save an estimated 67,788 kWh per year—enough to provide electricity to six average Austin homes for a year—and produce an estimated 68 Renewable Energy Credits (RECs) per year. These savings are equivalent to the planting of 1,046 trees or 52 acres of forest in Austin's parks or the removal of 91,391 vehicle miles or 8 cars from Austin roadways. This project will save 45 tons of Carbon Dioxide (CO2); 57 pounds of Sulfur Dioxide (SO2); 63 pounds of Nitrogen Oxide (NOX), and 43 pounds of Carbon Monoxide (CO) from being emitted into the atmosphere.



### Austin Energy Project Fact Sheet Solar Applications

P'I AI I	00.61
File Number	20 file numbers on record between 13991 and 14484 in Powersaver online application system
Customer Name	12 <sup>TH</sup> STREET COURT
Facility Address	2612 W. 12 <sup>TH</sup> STREET, AUSTIN, TX
Customer Contact	ROSS WILSON PSW REAL ESTATE
Phone Number	513-326-3905
Estimated Total Incentives	\$102,453
Application Received Date	3/12/13
Number of Modules	234
Wattage per Module (STC)	255
Inverter Efficiency	95.5%
Solar Contractor	LIGHTHOUSE SOLAR
Contractor Contact	FARWELL PIPKIN
Contractor Phone	512-476-5555
Installation Cost	\$212,480
Estimated kWh Savings	67,788 kWh per year
Estimated kW Demand Savings	41 kW-AC
Estimated Date of Completion	TBD
Site Information/Additional Comments	Residential applications for new construction condominiums. 14 of 20 applications are in the customer's names; the remaining 6 are currently in the builder's name.



### **Recommendation for Council Action**

Austin City Council Item ID 23886 Agenda Number

Meeting Date: 4/25/2013 Department: Austin Energy

### Subject

Approve the issuance of rebates to the residents of The South 5th, for the installation of solar energy systems serving 14 new construction condominium units located at 2301 South 5th Street, Austin, Texas 78704, for a total amount not to exceed \$113,970.

### Amount and Source of Funding

Funding is available in the Fiscal Year 2012-2013 Operating Budget of Austin Energy.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	
Prior Council Action:	
For More Information:	Jeff Vice 322-6087, Debbie Kimberly 322-6327, Leslie Libby 482-5390.
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on April 15, 2013 and the Resource Management Commission on April 16, 2013.
MBE / WBE:	
Related Items:	

### Additional Backup Information

Austin Energy requests authorization to issue rebates to the residents of The South 5th, totaling \$113,970, for the installation of solar photovoltaic (PV) systems located at 2301 South 5th Street, Austin, Texas 78704.

The total installation cost is \$234,000 and the incentive will cover 48% of the cost. The rebate level for this project is \$2,000 per kW. The solar equipment, which meets Austin Energy program requirements, includes a total of 234 solar modules rated at 255 watts, and associated inverters rated at 95.5% efficiency. A total of 46 kW-AC in demand savings is expected.

This energy improvement will save an estimated 68,945 kWh per year—enough to provide electricity to six average Austin homes for a year—and produce an estimated 69 Renewable Energy Credits (RECs) per year. These savings are equivalent to the planting of 1,064 trees or 53 acres of forest in Austin's parks or the removal of 92,950 vehicle miles or eight cars from Austin roadways. This project will save 46 tons of Carbon Dioxide (CO2); 64 pounds of Sulfur Dioxide (SO2); 58 pounds of Nitrogen Oxide (NOX), and 44 pounds of Carbon Monoxide (CO) from being emitted into the atmosphere.



### **Project Fact Sheet Solar Applications**

File Number	14 file numbers on record between 14501 and 14522 in Powersaver online application system
Customer Name	THE SOUTH 5TH
Facility Address	2301 SOUTH 5 <sup>TH</sup> ST, AUSTIN, TX
Customer Contact	MIKE RHODES ACERO CONSTRUCTION
Phone Number	513-298-0260
Estimated Total Incentives	\$113,970
Application Received Date	3/13/13
Number of Modules	234
Wattage per Module (STC)	255
Inverter Efficiency	95.5%
Solar Contractor	LIGHTHOUSE SOLAR
Contractor Contact	MARTHA FARWELL PIPKIN
Contractor Phone	512-476-5555
Installation Cost	\$234,000
Estimated kWh Savings	68,945 kWh per year
Estimated kW Demand Savings	46 kW-AC
Estimated Date of Completion	TBD
Site Information/Additional Comments	Residential applications for new construction condominiums. All 14 applications are in the customers' names.



### Recommendation for Council Action (CMD)

Austin City Council Item ID: 23499 Agenda Number

Meeting Date: April 25, 2013

Department: Contract Management

### Subject

Authorize negotiation and execution of a job order contract with the following Austin, Texas contractors: American YouthWorks; Valdez Remodeling & Weatherization (WBE/FH); and Conservation Specialists LLC, to perform construction services for the Austin Energy Home Efficiency Assistance Program (HEAP) Tier 1 Basic Weatherization Project in the amount not to exceed \$850,000 for a one-year term and distributed among the three selected contractors based on work authorization and availability.

### Amount and Source of Funding

Funding in the amount of \$800,000 is available in the Fiscal Year 2012-2013 Operating Budget of Austin Energy. Funding in the amount of \$50,000 is available in the Fiscal Year 2012-2013 Operating Budget of the Austin Water Utility.

### Fiscal Note

A fiscal note is not required.

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Purchasing	Best value to the City of Austin out of five proposals received.
Language:	Dest value to the City of Austin out of five proposals received.
Prior Council	September 27, 2012 – Authorized the use of Job Order Contracting Project Delivery Method.
Action:	September 27, 2012 – Authorized the use of job Order Contracting Project Denvery Method.
For More	Joe Guerrero 482-5394; Drema Gross, 974-2787; Lynda Williams 974-3066; Felecia Shaw,
Information:	974-6017.
Boards and	To be reviewed by the Water and Wastewater Commission on April 10, 2013. To be reviewed
Commission	by the Electric Utility Commission on April 15, 2013. To be reviewed by the Resource
Action:	Management Commission on April 16, 2013.
MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9A (Minority Owned and Women Owned Business Enterprise Procurement Program). Although no goals were established for this solicitation, % MBE and % WBE sub-consultant participation has been identified.
Related Items:	23500
	Additional Backup Information

Austin Energy offers free home energy improvements to customers with low to moderate incomes. These improvements not only reduce energy costs, but they create a more comfortable and safe living environment. Currently the need for weatherization and plumbing repair services by low income customers in the Austin Energy and Austin Water Utility service areas far exceeds the available level of assistance. An initial audit of a home's energy and water efficiency performance, conducted by Austin Energy, will establish the priority of energy and water improvement measures necessary to increase the home's efficiency level. The use of the Job Order Contracting methodology will allow the City to contract with multiple qualified contractors to perform the required weatherization and water efficiency improvements.

As set forth in Government Code 2267, the City of Austin has selected Job Order Contractors to provide services where work is for indefinite quantities and duration, and where job order assignments are awarded substantially on the basis of pre-described and pre-priced tasks. The Tier 1 Project consists of basic weatherization and water efficiency construction improvements for qualified homes throughout the utilities' service area.

The Tier 1 Project contract is for an initial one-year term subject to availability of funding with owner option to renew the contract term for one additional year. The total maximum amount to be allocated to Tier 1 is approximately \$850,000 per year to be distributed through HEAP assignments to the selected contractors using a rotational assignment system. It is anticipated that more than one home will be included in each assignment with weatherization and plumbing repairs estimated at approximately \$1,800 per residence for approximately \$16,200 per HEAP assignment.

The total number of firms notified for the Tier 1 Basic Weatherization Project Request for Proposals (RFPs) was 336 and five firms responded. The RFP for Tier 1 work was issued on December 3, 2012.

A City of Austin Evaluation Panel selected the following contractors who offer the Best Value to the City based upon the published evaluation criteria.

FIRST RANKED FIRM: American YouthWorks, Austin, TX

SECOND RANKED FIRM: Valdez Remodeling & Weatherization, Austin, TX THIRD RANKED FIRM: Conservation Specialists of Austin, LLC, Austin, TX

COMPOSITE

Received: February 15, 2013

Project: Home Efficiency Assistance Program (HEAP) - Tier 1

**EVALUATION MATRIX** 

Project Manager: Joe Guerrero

						NSIVE	NON-RESPONSIVE							Trini Construction Builder, LLC (MBE/MB)	2
4	71.89	5.00	7.40	9.00	5.00	20.00	25.49	٨	٨	Y	Y	<b>\</b>	Å	Climate Mechanical, Inc.	4
в	79.29	3.00	8.80	14.20	5.00	22.80	25.49	Y	Y	Y	<b>\</b>	<b>\</b>	<b>&gt;</b>	Conservation Specialists of Austin, LLC	8
2	80.60	5.00	7.40	11.20	5.00	22.00	30.00	Y	Y	Υ	Y	Υ	Y	Valdez Remodeling & Weatherization (WBE/FH)	2
1	88.26	5.00	10.00	14.20	5.00	26.80	27.26	<b>\</b>	Y	Y	<b>\</b>	٨	Å	American Youthworks	-
RANK				Practices	Reputation			Coefficient							
		Business Presence	Practices		Quality of Service,	Experience	Coefficient Factor	Investment Ratio and	and License	Capability	Procurement Program	Documentation Procurement Program	or Suspension	(or Joint Venture)	
	TOTAL	Local	Sustainable	Organizational	Experience	Comparable	Pricing/	Savings to	Certification	Financial	MBE/WBE	Acceptable	Debarment	Firm	
	[100]	<b>Part 2</b> [5]	<b>Part 1</b> [10]	[20]	[2]	[30]	[30]	[Yes or No]	[Yes or No]	[Yes or No]	[Yes or No]	[Yes or No] [Yes or No]	[Yes or No]		
			Item 11	Item 10	Item 9	Item 8	Item 7	Item 6	Item 5	Item 4	Item 3	Item 2	Item 1		

### M/WBE Summary

No goals have been established for this solicitation, however, the following firms have identified areas of subconsultant opportunities that were approved by the Small and Minority Business Resources Department.

### **RECOMMENDED FIRM:** AMERICAN YOUTHWORKS

NON M/WBE TOTAL – PRIME

American YouthWorks, Austin, TX

### **RECOMMENDED FIRM:** VALDEZ REMODELING & WEATHERIZATION, INC.

WBE TOTAL – PRIME

(FH) Valdez Remodeling & Weatherization, Inc., Austin, TX

WBE TOTAL – SUBCONSULTANT

(FH) Jacobs Insulation, LLC, Austin, TX (insulation)

### **RECOMMENDED FIRM:** CONSERVATION SPECIALISTS OF AUSTIN, LLC

NON M/WBE TOTAL – PRIME

Conservation Specialists of Austin, LLC, Austin, TX

MBE TOTAL – SUBCONSULTANT

Hispanic Subtotal

(MH) Torres Plumbing, Austin, TX (plumbing)

WBE TOTAL - SUBCONSULTANT

(FW) LMH Plumbing, Georgetown, TX (plumbing)



### Recommendation for Council Action (CMD)

Austin City Council Item ID: 23500 Agenda Number

Meeting Date: April 25, 2013

Department: Contract Management

### Subject

Authorize negotiation and execution of a job order contract with the following Austin, Texas contractors: Go Green Squads, LLC (WBE/FW); McCullough Heating & Air Conditioning, Inc.; Climate Mechanical, Inc.; Airtech Energy Systems, Inc.; Good Neighbor Management, Inc. dba City Conservation; and American Conservation & Air, Inc. to perform construction services for the Austin Energy Home Efficiency Assistance Program (HEAP) Tier 2 Basic Weatherization Plus HVAC Project, in an amount not to exceed \$1,500,000 for a one year term and distributed to the six selected contractors based on work authorization and availability.

### Amount and Source of Funding

Funding in the amount of \$1,300,000 is available in the Fiscal Year 2012-2013 Operating Budget of Austin Energy. Funding in the amount of \$200,000 is available in the Fiscal Year 2012-2013 Operating Budget of the Austin Water Utility.

### Fiscal Note

### A fiscal note is not required.

Purchasing	Best value to the City of Austin out of nine proposals received.
Language:	Dest value to the City of Austin out of fille proposals received.
Prior Council	Section 1 - 27 2012 And in 1th and of the Order Contraction Desiret Delicary Medical
Action:	September 27, 2012 – Authorized the use of Job Order Contracting Project Delivery Method.
For More	Joe Guerrero 482-5394; Drema Gross, 974-2787; Lynda Williams 974-3066; Felecia Shaw,
Information:	974-6017.
Boards and	To be reviewed by the Water and Wastewater Commission on April 10, 2013. To be reviewed
Commission	by the Electric Utility Commission on April 15, 2013. To be reviewed by the Resource
Action:	Management Commission on April 16, 2013.
	This contract will be awarded in compliance with City Code Chapter 2-9A (Minority Owned
MBE / WBE:	and Women Owned Business Enterprise Procurement Program). No subcontracting
	opportunities were identified; therefore, no goals were established for this solicitation.
Related Items:	23499
	Additional Backup Information

Austin Energy offers free home energy improvements to customers with low to moderate incomes. These improvements not only reduce energy costs, they create a more comfortable and safe living environment. In addition, the Austin Water Utility offers free high efficiency aerators and showerheads as well as rebates for water efficient appliances to reduce water and wastewater costs for customers, but has not previously had a means of assisting low-income customers with plumbing repairs. Currently the need for weatherization and plumbing repair or services by low income customers in the Austin Energy and Austin Water Utility service areas far exceeds the available level of assistance. An initial water and energy audit of a home's energy performance, conducted by Austin Energy, will establish the priority of energy improvement measures necessary to increase the water and energy efficiency level. The use of the Job Order Contracting Methodology will allow the City to contract with multiple qualified contractors to perform the required weatherization improvements.

As set forth in Government Code 2267, the City of Austin has selected Job Order Contractors to provide services where work is for indefinite quantity and duration, and where job order assignments are awarded substantially on the basis of pre-described and pre-priced tasks. Tier 2 Work consists of basic weatherization plus heating, ventilation, and air conditioning (HVAC) system improvements and plumbing repair and replacement services for qualified homes throughout the Austin Energy and Austin Water Utility service areas.

Tier 2 construction services, includes but is not limited to, sealing the home to address air infiltration, installing attic insulation, solar screens, smoke detectors, and carbon monoxide detectors, repairing leaking faucets and repair or replacement of commodes, and potentially replacing electric or natural gas appliances. In addition, work may include repair or replacement in part or whole of a home's heating and cooling system by qualified and licensed staff or subcontractors, and/or repair or replacement of the home's duct system.

The Tier 2 contract is for a one-year initial term subject to availability of funding with an owner option to renew the contract term for one additional year. The total maximum amount to be allocated to Tier 2 is approximately \$1,500,000 per year to be distributed through HEAP assignments to selected contractors using a rotational-type assignment system. It is anticipated that more than one home will be included in each assignment with weatherization and plumbing repairs estimated at costing approximately \$5,500 per residence for approximately \$49,500 per HEAP Assignment.

The total number of firms notified for Tier 2 Basic Weatherization plus HVAC Request for Proposals (RFPs) was 336 and nine firms responded. The RFP for Tier 2 work was issued on December 3, 2012.

A City of Austin Evaluation Panel selected the following Contractors who offer the Best Value to the City based upon the published evaluation criteria.

FIRST RANKED: Go Green Squads, LLC, Austin, TX

SECOND RANKED: McCullough Heating & Air Conditioning, Inc., Austin, TX

THIRD RANKED: Climate Mechanical, Inc., Austin, TX FOURTH RANKED: Airtech Energy Systems, Inc., Austin, TX

COMPOSITE

Received: February 14, 2013

Project: Home Efficiency Assistance Program (HEAP) - Tier 2

**EVALUATION MATRIX** 

Project Manager: Joe Guerrero

RANK	-	2	е	4	2	9	7		
[100] TOTAL	91.73	86.31	86.30	83.90	79.31	74.51	67.00		
Part 2 [5] Local Business Presence	5.00	5.00	5.00	5.00	5.00	0.00	00.00		
Item 11 Part 1 [5] Sustainable Practices F	5.00	4.40	4.60	2.80	3.60	3.60	4.20		
Item 10 [15] Organizational Structure and Business Practices	14.40	10.20	10.60	9.20	10.40	11.20	12.60		
Item 9 [15] Experience Quality of Service, Reputation	15.00	15.00	15.00	15.00	15.00	15.00	9.00		
Item 8 [30] Comparable Experience	25.60	28.00	27.20	28.00	21.60	21.00	15.20	INSIVE	NSIVE
Item 7 [30] Pricing/ Coefficient Factor	26.73	23.71	23.90	23.90	23.71	23.71	30.00	NON-RESPONSIVE	NON-RESPONSIVE
Item 6 [Yes or No] Savings to Investment Ratio and Coefficient	<b>*</b>	<b>&gt;</b>	Å	٨	٨	Å	Å		
Item 5 [Yes or No] Certification and License	*	>	<b>\</b>	٨	$^{\lambda}$	Ь	Å		
Item 4 [Yes or No] Financial Capability	>	>	>	٨	<b>&gt;</b>	٨	<b>\</b>		
Item 3 [Yes or No] MBE/WBE Procurement Program	>	>	>	٨	٨	Y	Å		
Item 2 [Yes or No] Acceptable Documentation	>	>	>	٨	<b>&gt;</b>	٨	<b>\</b>		
Item 1 [Yes or No] Debarment or Suspension	>	>	>	<b>&gt;</b>	<b>&gt;</b>	<b>\</b>	<b>&gt;</b>		
Firm (or Joint Venture)	Go Green Squads, LLC (WBE/FW)	McCullough Heating & Air Conditioning, Inc.	Climate Mechanical, Inc.	Airtech Energy Systems, Inc.	Good Neighbor Management, Inc. dba City Conservation	American Conservation & Air, Inc.	All Points Inspection Services, Inc.	Trinh's AC Services, LLC	Trini Construction Builder, LLC (MBE/MB)
	-	2	က	4	5	9	7	8	6

### M/WBE Summary

No goals were established for the solicitation and none of the recommended firms have identified subcontracting opportunities.

**RECOMMENDED FIRM:** GO GREEN SQUADS, LLC

WBE TOTAL - PRIME

(FW) Go Green Squads, LLC, Austin, TX

RECOMMENDED FIRM: McCULLOUGH HEATING AND AIR CONDITIONING, INC.

NON M/WBE TOTAL - PRIME

McCullough Heating and Air Conditioning, Inc., Austin, TX

NON M/WBE TOTAL – SUBCONTRACTOR

Mike Kraus Plumbing, Austin, TX (plumbing)

Ace Electric, Austin, TX (electrical)

RECOMMENDED FIRM: CLIMATE MECHANICAL, INC.

NON M/WBE TOTAL - PRIME

Climate Mechanical, Inc., Austin, TX

**RECOMMENDED FIRM:** AIRTECH ENERGY SYSTEMS, INC.

NON M/WBE TOTAL - PRIME

Airtech Energy Systems, Inc., Austin, TX

RECOMMENDED FIRM: GOOD NEIGHBOR MANAGEMENT, INC. dba CITY CONSERVATION

NON M/WBE TOTAL - PRIME

Good Neighbor Management, Inc. dba City Conservation, Austin, TX

**RECOMMENDED FIRM:** AMERICAN CONSERVATION & AIR, INC.

NON M/WBE TOTAL - PRIME

American Conservation & Air, Inc., Austin, TX

Item #10

AGENDA DATE: 05/23/2013

### CITY OF AUSTIN – PURCHASING DEPT. RECOMMENDATION FOR COUNCIL ACTION

VENDOR NAME: Atlas Efficiency Solutions, LLC, Positive Energy and CLEAResult

SUBJECT: Authorize award, negotiation, and execution of three 24-month requirements service contracts with Atlas Efficiency Solutions, LLC, Austin, TX; Positive Energy, Austin, TX; and CLEAResult, Austin, TX, or one of the other qualified offerors to RFP No. TVN0028, to provide and conduct Comprehensive Home Energy Modeling Assessments, Quality Control Inspections and Audits, Manual J, Verifications, Inspections, and field training required to support Austin Energy's Power Saver<sup>TM</sup> Residential Program, in an estimated amount not to exceed \$697,500, with two 12-month extension options in an amount not to exceed \$348,750 per extension option, for a total estimated contract amount not to exceed \$1,395,000.

**AMOUNT AND SOURCE OF FUNDING:** Funding in the amount of \$116,250 is available in the Fiscal Year 2012-2013 Operating Budget of Austin Energy. Funding for the remaining 20 months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

FOR MORE INFORMATION CONTACT: Terry Nicholson, Sr. Buyer, 512-322-6586

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on 04/15/2013 and the Resource Management Commission on 04/16/2013.

**PURCHASING:** Best evaluated proposals received.

<u>MBE/WBE</u>: This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract will provide Austin Energy (AE) with the ability to conduct Comprehensive Home Energy Modeling Assessments, Quality Control Inspections/Audits, Manual J, Verifications, Inspections, and field training for AE registered Home Performance with Energy Star® contractors and staff, required to support the Power Saver<sup>TM</sup> Residential Program. The three contractors will provide rotational services as required in support of the City of Austin's Climate Protection Plan which calls for 800 MW of new savings through energy efficiency and conservation efforts by the year 2020.

Homes typically have performance problems ranging from inflated energy consumption to poor thermal comfort and indoor air quality issues that many homeowners and contractors fail to address and are consequently left unsolved. The services provided through this contract will provide AE with expanded whole-house solutions that not only identify and increase energy savings but also provide solutions for increasing the energy performance and comfort of the home. Through the expansion of the Power Saver<sup>TM</sup> Residential Program's Home Performance with Energy Star® offerings and the Energy Conservation Audit and Disclosure (ECAD) Ordinance, AE will provide local home performance contractors with building science best-practices, quality control inspection/audits, field training, how to properly analyze, perform and understand diagnostic testing results, heating and cooling load calculations, static pressure, to achieve the Department of Energy's (DOE) Home Performance with Energy Star® sponsorship requirements.

An Austin Energy evaluation team with expertise in this area evaluated the proposals and unanimously chose these three proposals as the best to provide these services. Evaluation criteria used to evaluate the proposals included cost, experience, qualifications, references, capacity and local business presence.

This request allows for the development of an agreement with three qualified offerors that Council selects. If the City is unsuccessful in negotiating satisfactory agreements with the selected offerors, negotiations will cease with those providers. Staff will return to Council so that Council may select other qualified offerors and authorize contract negotiations with those providers.

Item #10

AGENDA DATE: 05/23/2013

### CITY OF AUSTIN – PURCHASING DEPT. RECOMMENDATION FOR COUNCIL ACTION

VENDOR NAME: Atlas Efficiency Solutions, LLC, Positive Energy and CLEAResult

MBE/WBE solicited: 5/8 MBE/WBE bid: 0/0

### **PRICE ANALYSIS**

a. Adequate competition

b. One hundred seventeen notices were sent including five MBEs and eight WBEs. Eight proposals were received, with no responses from the MBE/WBE's.

### **APPROVAL JUSTIFICATION**

- a. Best evaluated proposals. This is the first purchase of its type; therefore, none of the recommended firms are current suppliers of these services.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised in on the Internet.

# **EVALUATION FACTORS FOR: RFP TVN0028**

	EVALUATION CRITERIA	Total Points	Atlas Efficiency Solutions Austin, TX	EcoScience Austin, TX	CLEAResult Austin, TX	Fox Energy Specialists Fort Worth, TX	IBTS Ashburn, VA	Texas Green Ventures Austin, TX
~	Demonstrated Applicable Experience	30	26	26	26	20	21	19
2	Personnel Qualifications	20	18	17	19	15	14	12
က	Equipment & Facilities	15	15	14	15	13	14	11
4	Total Evaluated Cost	25	24	23	18	25	24	24
2	Local Business Presence	10	0	0	0	0	0	0
GRA	GRAND TOTAL SCORE	100	83	80	82	73	73	99

NOTE: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.



### Recommendation for Council Action (Purchasing)

Austin City Council		Item ID:	23887	Agenda Number	
Meeting Date:	April	25, 2013			
Department:	Purc	hasing			

### Subject

Authorize award, negotiation, and execution of a 36-month requirements supply contract with TEXAS ELECTRIC COOPERATIVES, or one of the other qualified offerors to RFP No. GAL0009, to provide three-phase power transformers for Austin Energy in an estimated amount not to exceed \$38,097,969, with one 36-month extension option in an estimated amount not to exceed \$38,097,969, for a total estimated contract amount not to exceed \$76,195,938.

### Amount and Source of Funding

Funding in the amount of \$4,000,000 is available in the Fiscal Year 2012-2013 Operating Budget of Austin Energy. Funding for the remaining 29 months of the initial contract period and extension options is contingent upon available funding in future budgets.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Best evaluated proposal.
0 0	
Prior Council	
Action:	
For More	Shawn Willett, Supervising Sr. Buyer, 505-7351
Information:	Shawh which, Supervising St. Duyer, 303-7331
Boards and	
Commission	To be reviewed by the Electric Utility Commission on April 15, 2013.
Action:	
	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned
MBE / WBE:	and Women-Owned Business Enterprise Procurement Program). No subcontracting
	opportunities were identified; therefore, no goals were established for this solicitation.
Related Items:	

### Additional Backup Information

This contract will establish a supply agreement for the purchase of three-phase power transformers to be used at various substations throughout the Austin Energy service area on an as-needed basis. This type of large transformer is used to convert power delivered by the utility's transmission system from 138,000 volts to the distribution level of 12,470 volts. This is necessary to provide power at a usable voltage to residential and commercial customers.

The cost portion of the evaluation is based on the total "owning" cost, which is the purchase price plus the value of losses (electricity lost during the voltage reduction) over the expected 30-year life span of the transformers. This mathematical

formula was included in the solicitation to calculate the total owning cost offered from each Proposer.

A City of Austin team with expertise in this area evaluated the proposals and unanimously chose this proposal as the best to provide these goods. Evaluation criteria included cost, technical concept proposed, demonstrated applicable experience, personnel qualifications, manufacturing capabilities and safety, delivery lead times, responsiveness to terms and conditions, and local business presence.

This request allows for the development of an agreement with a qualified offeror that Council selects. If the City is unsuccessful in negotiating a satisfactory agreement with the selected offeror, negotiations will cease with that provider. Staff will return to Council so Council may select another qualified offeror and authorize contract negotiations with that provider.

MBE/WBE solicited: 3/0 MBE/WBE bid: 0/0

### **PRICE ANALYSIS**

- a. Adequate competition.
- b. One hundred twenty-right notices were sent including three MBEs. There are no known WBEs for this commodity code. Eighteen proposals were received, with no response from the MBEs.

### **APPROVAL JUSTIFICATION**

- a. Best evaluated proposal. Texas Electric Cooperatives is not the current supplier of these items.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

### EVALUATION MATRIX Three Phase Power Transformer Agreement RFP GAL0009

Evaluation Category	Texas Electric Cooperatives	Techline	Power Supply	Delta Star	Starkstrom Geratebau GmbH	Shihlin Electric USA Company Ltd
	Georgetown, TX (Austin Branch Ofc)	Austin, TX	Austin, TX	San Carlos, CA	Regensburg, Germany	Pasadena, CA
Costs – Proposer with lowest evaluated cost will be given max points, rest given on a percentage ratio basis (40 Points)	34.82	34.1	32.27	35.71	33.23	40
Technical Concept & Solution Proposed (20 points)	15	14	15	16	19	14
Demonstrated Applicable Experience, Personnel Qualifications, Manufacturing Capabilities & Safety (20 Points)	16	13	14	16	18	13
Local Business Presence (10 points)	10	10	10	0	0	0
Delivery Lead Times (5 points)	3	2	4	4	2	3
Responsiveness to Terms & Conditions (5 points)	5	5	4	5	4	ιζ
TOTAL	83.82	81.1	79.27	76.71	76.23	75

Evaluation Category	Hyundai Power Transformers, USA	Siemens Energy, Inc	CG Power Systems USA Inc	ILJIN Electric USA Inc	LSIS	Apfelbaum Industrial, Inc
	Montgomery, AL	Wendell, NC	Washington, MO	Torrance, CA	Anyan-si, Gyeonggi- do, Korea	El Paso, TX
Costs – Proposer with lowest evaluated cost will be given max points, rest given on a percentage ratio basis (40 Points)	31.64	33.79	37.43	29.59	30.06	9.13
Technical Concept & Solution Proposed ( 20 points)	18	17	13	13	14	12
Demonstrated Applicable Experience, Personnel Qualifications, Manufacturing Capabilities & Safety (20 Points)	18	17	12	16	41	13
Local Business Presence (10 points)	0	0	0	0	0	0
Delivery Lead Times (5 points)	2	2	3	4	1	4
Responsiveness to Terms & Conditions (5 points)	5	4	4	rC	22	rv
TOTAL	74.64	73.79	69.43	67.59	64.06	43.13

## Three Phase Power Transformer Agreement RFP GAL0009 **EVALUATION MATRIX**

		NEF GALUUUS				
Evaluation Category	Fortune Electric	Pennsylvania	HICO	Virginia	SPX Transformer	WEG Electric
	Co*	Transformer*	America**	Transformer***	Solutions***	Corp***
	Hermitage, PA	Canonsburg, PA	Pittsburgh, PA	Roanoke, VA	Waukesha, WI	Duluth, GA
Costs – Proposer with lowest evaluated cost will be given max points, rest given on a percentage ratio basis (40 Points)						
Technical Concept & Solution Proposed (20 points)						
Demonstrated Applicable Experience, Personnel Qualifications, Manufacturing Capabilities & Safety (20 Points)						
Local Business Presence (10 points)						
Delivery Lead Times (5 points)						
Responsiveness to Terms & Conditions (5 points)						
TOTAL						
1 1 10 000 000					F. FE	: -

Note: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.

<sup>\*</sup> Non-Responsive, failed to provide pricing for all items on the cost proposal sheet as per the solicitation requirements

<sup>\*\*</sup> Non-responsive, failed to provide compliance plan information when subcontracting was identified \*\*\* Non-Responsive, failed to submit all the documents required in the solicitation



### Recommendation for Council Action (Purchasing)

Austin City Council		Item ID:	23671	Agenda Number	
Meeting Date:	April	25, 2013			
Department:	Purc	hasing			

### Subject

Authorize negotiate and execution of a 36-month requirements supply agreement with TECHLINE INC. for the purchase of single-phase reclosers for Austin Energy in an amount not to exceed \$360,750, with three 12-month extension options in an amount not to exceed \$120,250 per extension option, for a total contract amount not to exceed \$721,500.

### Amount and Source of Funding

Funding in the amount for \$60,125 is available in the Fiscal Year 2012-2013 Operating Budget of Austin Energy. Funding for the remaining 30 months of the original contract period and extension options is contingent upon available funding in future budgets.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing	Sole bid received.
Language:	Sole blu received.
Prior Council	
Action:	
For More	Gabriel Guerrero, Buyer II, 322-6060
Information:	Gabrier Guerrero, Duyer II, 322-0000
Boards and	
Commission	To be reviewed by the Electric Utility Commission on April 15, 2013.
Action:	
MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
Related Items:	

### Additional Backup Information

This contract will provide Versa-Tech® single-phase electronic reclosers to replace stock at Austin Energy's Kramer and St. Elmo warehouses for immediate issue to crews for construction, maintenance and reliability issues on an asneeded basis.

A recloser is a circuit breaker equipped with a mechanism that can automatically close the breaker after it has been opened due to a fault. Reclosers are used to detect and interrupt momentary faults. Since many short circuits on overhead lines clear themselves, a recloser improves service continuity by automatically restoring power to the line after a momentary fault.

These single-phase electronic reclosers will enable Austin Energy to reduce warehouse stocking requirements by standardizing use of one recloser to replace three types currently being stocked because the new reclosers perform the functions of the other types. These reclosers also have a self-contained electronic control and can be installed without external hardware to power the control or without mounting an external control, allowing for a quicker and easier installation.

MBE/WBE Solicited: 1/0 MBE/WBE Bid: 0/0

### **BID TABULATION**

IFB No. GGU0114 Single Phase Electronic Reclosers (26 each)

<u>VENDOR</u>	<u>Unit Price</u>	Annual Amount
Techline Inc. Austin, TX	\$4,625	\$120,250

### **PRICE ANALYSIS**

- a. Sole bid. Techline Inc. is the only authorized distributor of the manufacturer Versa-Tech. No other vendor bid an equal product.
- b. Eighty-six notices were sent, including one MBE. There are no known WBEs for this commodity code. One bid was received, with no response from the MBE.
- c. This is the first purchase of this type of electronic recloser; therefore, there is no pricing history available.

### **APPROVAL JUSTIFICATION**

- a. Sole bid.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.



### Recommendation for Council Action (Purchasing)

Austin City Council		Item ID:	23672	Agenda Number	
Meeting Date:	April	25, 2013			
Department:	Purch	nasing			

### Subject

Authorize negotiation and execution of three 24-month requirements supply agreements for the purchase of street light lamps for Austin Energy with: PRIESTER-MELL & NICHOLSON, INC. in an amount not to exceed \$423,300 with two 12-month extension options in an amount not to exceed \$211,650 per extension option, for a total contract amount not to exceed \$846,600; FACILITY SOLUTIONS GROUP in an amount not to exceed \$60,006 with two 12-month extension options in an amount not to exceed \$30,003 per extension option, for a total contract amount not to exceed \$120,012, and with HILL COUNTRY ELECTRIC SUPPLY in an amount not to exceed \$15,344, with two 12-month extension options in an amount not to exceed \$7,672 per extension option, for a total contract amount not to exceed \$30,688. The annual amount for all street light lamps required under these contracts will be for a total amount not to exceed \$249,325.

### Amount and Source of Funding

Funding in the amount of \$124,663 is available in the Fiscal Year 2012-2013 Operating Budget of Austin Energy. Funding for the remaining 18 months of the original contract period and extension options is contingent upon available funding in future budgets.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid received.
Prior Council	
Action:	
For More	Gabriel Guerrero, Buyer II/322-6060
Information:	Gabriel Guerrero, Duyer 11/322-0000
Boards and	
Commission	To be reviewed by the Electric Utility Commission on April 15, 2013.
Action:	
MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
Related Items:	
	Additional Backup Information

These contracts will provide for the supply of various street light lamps including high pressure, metal halide, and incandescent. These lamps will be used to replenish stock at Austin Energy's Kramer and St. Elmo warehouses for immediate distribution to illumination construction and maintenance crews to be installed on an as-needed basis. These items will be installed throughout the utility service area and will be installed in fixtures that are dark sky compliant, reducing light pollution by directing the light downward.

MBE/WBE Solicited: 1/1 MBE/WBE Bid: 0/0

### **BID TABULATION**

IFB No. GGU0115 Street light Lamps (14 - line items)

VENDOR Priester-Mell & Nicholson Austin, TX	Number of Line Items Bid 10	Number of Line Items Awarded 2	Total Annual Award <b>\$211.650</b>
Facility Solutions Group Austin, TX	14	9	\$30,003
Hill Country Electric Supply Austin, TX	13	3	\$7,672
LBI Group Companies, Inc. Austin, TX	14	0	No Award
Stuart C. Irby Austin, TX	13	0	No Award
Power Supply Austin, TX	12	0	No Award
Crawford Electric Austin, TC	*		
Voss Lighting San Antonio, TX	*		

<sup>\*</sup>Non-responsive, did not submitting all required documentation with their respective bid packages.

Award is based on the lowest bid per line item. A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office web site.

### **PRICE ANALYSIS**

- a. Adequate competition.
- b. One Hundred and seventeen notices were sent, including one MBE and one WBE. Eight bids were received, with no response from the MBE/WBEs.
- c. The pricing offered represents a 5.5% increase to the last contracts awarded in February 2012.

### **APPROVAL JUSTIFICATION**

- a. Lowest bids received. Facility Solutions Group is the current provider for some of these items
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

### CITY OF AUSTIN – PURCHASING DEPT. RECOMMENDATION FOR COUNCIL ACTION VENDOR NAME: MILSOFT UTILITY SOLUTIONS

**AGENDA DATE: 05/23/13** 

<u>SUBJECT</u>: Authorize award, negotiation, and execution of a 12-month requirements service contract with MILSOFT UTILITY SOLUTIONS to provide Milsoft software technical support and maintenance services for Austin Energy in an amount not to exceed \$19,870, with four 12-month extension options in an estimated amount not to exceed \$20,600 for the first extension option, and \$21,330 for the second, third and fourth extension options, for a total estimated contract amount not to exceed \$104,460.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$19,870 is available in the Fiscal Year 2012-2013 Operating Budget of Austin Energy. Funding for the extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

FOR MORE INFORMATION CONTACT: Art Acuna, Senior Buyer/ (512) 322-6307

**PURCHASING:** Sole Source

**PRIOR COUNCIL ACTION:** N/A.

**BOARD AND COMMISSION ACTION:** To be reviewed by Electric Utility Commission on April 15, 2013.

<u>MBE/WBE</u>: This contract was awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract is for Milsoft's suite of engineering analysis software, WindMil, LightTable, Reliability Analysis, Contingency Study, LandBase, and Enterprise. The contract is to provide continued maintenance and first priority technical support for this software used by Austin Energy's (AE) Electric Service Delivery System Engineering group. AE currently has nine licenses of the Milsoft software.

The Enterprise module allows group sharing of the WindMil model (or database). The LandBase module allows the overlay of the GIS (Geographic Information System) landbase in Milsoft. LightTable is used to view the time current curves of fuses, transformer fuses, reclosers, and substation circuit breakers. The WindMil, Reliability Analysis, and Contingency Study modules collectively provide engineering analysis.

AE utilizes the software to calculate fault current and run feeder coordination studies (a circuit study of fuse sizing and fault current). The System Engineering group uses Milsoft to run feeder coordination studies on low performing circuits to improve the circuit's reliability. Improving reliability means reducing the frequency and duration of customer outages and reducing the number of customers affected if an outage should occur. Milsoft's engineering analysis software is also used to identify miscoordinated fuses which can negatively affect reliability. Prior to 2009, a custom interface was written so that the GIS model could be exported to Milsoft. The Milsoft software is able to identify errors in the GIS model so it can be corrected.

This software and the related code are proprietary to Milsoft Utility Solutions and they have no authorized distributors.



### Recommendation for Council Action (Purchasing)

Austin City Council		Item ID:	23684	Agenda Number	
Meeting Date:	April 25, 2013				

### Subject

Authorize negotiation and execution of Amendment No. 3 to a contract with SOLAR TURBINES, INC. for an equipment and maintenance agreement for Austin Energy's Mueller Energy Center, to increase the three remaining extensions in an amount not to exceed \$60,000 each, for a revised total contract amount not to exceed \$860,100.

### Amount and Source of Funding

Funding in the amount of \$60,000 is available in the Fiscal Year 2012-2013 Operating Budget of Austin Energy. Funding for the remaining two extension options is contingent upon available funding in future budgets.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing

Department:

Purchasing Language:	Contract Amendment.
Prior Council Action:	April 7, 2011 - Approved original contract
For More Information:	Oralia Jones, Senior Buyer / 512-322-6594
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on April 15, 2013.
MBE / WBE:	This contract was be awarded in compliance with City Code Chapter 2-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
Related Items:	

### Additional Backup Information

On April 7, 2011, Council approved the award of a contract with Solar Turbines, Inc. in an estimated amount not to exceed \$624,200 for an annual equipment and health maintenance agreement for the Solar Turbines Inc. Mercury 50 gas turbine at Austin Energy's Mueller Energy Center. The agreement provides remote diagnostics, scheduled and unscheduled engine maintenance and repairs, and qualifies Austin Energy to receive a discounted overhaul when that service is due. The maintenance work supplements the work performed by Austin Energy staff at the plant to help ensure the turbine operates reliability and efficiently. This agreement also provides for field service, parts and training for Austin Energy personnel if required.

Solar Turbines Inc. is the sole source provider and original equipment manufacturer (OEM) for replacement parts and does

not have any authorized distributors for the work performed under this agreement.

The proposed Amendment No. 3 will increase funding for parts and service for the gas turbine, for the current contract period and the remaining option periods. The additional funding is needed to allow for the parts and services required for unplanned maintenance of the turbine.

Contract Summary

Action	Description	Amount
Original Contract approved 4/7/2011	Council approved original 12-month contract with four 12-month extension options	\$624,200
Amendment No. 1	Exercise the first extension option	\$0
Amendment No. 2	Administrative Increase	\$55,900
Proposed Amendment No. 3	Increase funding for Unscheduled Parts and Service by \$60,000 for each of the three remaining extension options	\$180,000
Revised Total Estimated Contract Amount		\$860,100

CITY OF AUSTIN – PURCHASING DEPT.
RECOMMENDATION FOR COUNCIL ACTION

VENDOR NAME: JOHNSON CONTROLS INC.

**AGENDA DATE: 5/23/2013** 

<u>SUBJECT</u>: Authorize award and execution of a contract with **JOHNSON CONTROLS INC.** for the purchase, delivery and installation of a motor upgrade for a York Chiller to be installed at Austin Energy's Domain District Cooling Plant in an amount not to exceed \$161,235.00.

**AMOUNT & SOURCE OF FUNDING:** Funding is available in the Fiscal Year 2012-2013 Capital Budget of Austin Energy.

FISCAL NOTE: A fiscal note is required.

FOR MORE INFORMATION CONTACT: Oralia Jones, Senior Buyer/322-6594

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on April 15, 2013.

**PURCHASING:** Sole Source

<u>MBE/WBE</u>: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract. However Johnson Controls, Inc. will subcontract with DFW Movers & Erectors, Inc. (WBE) (3.2%) for lifting and rigging.

This contract with Johnson Controls Inc., Austin, TX, is for the purchase, delivery and installation of a motor for a York chiller at Austin Energy's Domain District Cooling Plant. The motor on York Chiller #8 failed beyond repair and must be replaced with a new generation motor to restore the chiller to working conditions. The Domain District Cooling Plant provides service to commercial and residential customers including IBM, two Simon Mixed Use Malls, the Westin Austin Hotel, Endeavor Real Estate Group, the Texas Culinary Academy, and five residential complexes. A functioning chiller is necessary to provide the capacity to meet Austin Energy's contractual chilled water obligations to these facilities.

Johnson Controls Inc. is the owner and original equipment manufacturer of the York chillers in use at the Domain plant, and therefore, is the sole company that can design and produce the required replacement motor. The motor replacement for the Domain's existing York Chiller #8 is an exclusive piece of equipment based on a proprietary design engineered by Johnson Controls.

### M/WBE Summary

Although no goals were established for this contract, Johnson Controls., Inc. identified the following subcontracting opportunities:

**WBE** 

DFW Movers & Erectors Inc.

\$5,250.00

3.2%

Kyle, TX

### CITY OF AUSTIN – PURCHASING DEPT.AGENDA DATE: 05/23/2013 RECOMMENDATION FOR COUNCIL ACTION VENDOR NAME: EMERSON PROCESS MGMT POWER & WATER SOLUTIONS

**SUBJECT:** Approve ratification of Amendment No. 1 to a contract with EMERSON PROCESS MANAGEMENT POWER & WATER SOLUTIONS, INC. to repair a voltage regulator at the Decker Creek Power Station in an amount not to exceed \$94,500.

**AMOUNT & SOURCE OF FUNDING:** Funding is available in the Fiscal Year 2012-2013 Operating Budget of Austin Energy.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

FOR MORE INFORMATION CONTACT: Dolores Castillo, Sr. Buyer/512-322-6466

**BOARD AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on 04/15/2013.

**PURCHASING:** Critical Business Need.

<u>MBE/WBE</u>: This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

On March 4, 2013, an initial sole source contract in the amount of \$25,000 was awarded to Emerson Process Management Power & Water Solutions to repair a voltage regulator on Unit #2 at the Decker Creek Power Station. The original equipment manufacturer (OEM), Emerson Process Management, was called to make repairs. Hardware was replaced within the control cabinet, but later the voltage regulator failed again with identical symptoms, causing a forced outage of the unit. Emerson returned and performed a major hardware replacement because the existing equipment was obsolete and could no longer be supported. The repair was required for proper and safe operation of the generator and necessary for the Decker unit to participate in ERCOT market activities, providing up to 425 MW of capacity during the summer peak season.

Replacement with equipment compatible to the complete voltage regulator system is only available from the OEM, Emerson Process Management. Due to the critical nature of the voltage regulator to safely operate the generator, the OEM was immediately contacted to make this repair.

Item #18 AGENDA DATE: 5/23/2013

### CITY OF AUSTIN – PURCHASING DEPT. RECOMMENDATION FOR COUNCIL ACTION VENDOR NAME: FOREVER GREEN

**SUBJECT**: Authorize award and execution of a 12-month requirements service contract with **FOREVER GREEN**, or another qualified bidder to IFB-BV No. OPJ0005, to provide landscaping and irrigation services for Austin Energy's System Control Center facility, in an estimated amount not to exceed \$21,678.00, with four 12-month extension options in an estimated amount not to exceed \$21,678 per extension option, for a total estimated contract amount not to exceed \$108,390.

**AMOUNT AND SOURCE OF FUNDING**: Funding in the amount of \$7,226 is available in the Fiscal Year 2012-2013 Operating Budget of Austin Energy. Funding for the remaining eight months of the original period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE**: There is no unanticipated fiscal impact. A fiscal note is not required.

FOR MORE INFORMATION CONTACT: Oralia Jones, Senior Buyer /512-322-6594

**BOARD AND COMMISSION ACTION**: To be reviewed by the Electric Utility Commission on April 15, 2013.

**PURCHASING**: Best evaluated bid received.

<u>MBE/WBE</u>: This contract will be awarded in compliance with Chapter 2-C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract will provide grounds maintenance, mowing, landscaping and sprinkler maintenance and repair services for Austin Energy's System Control Center facility. The contract requirements provide for a consistent standard for landscaping, ground maintenance and irrigation services to ensure proper and sustainable landscape and lawn care management. The Contractor will be responsible for providing and maintaining all equipment necessary for appropriate maintenance at this location.

The solicitation criteria included sustainability requirements in compliance with City Council Resolution No. 20071129-045 and No. 20070215-023 relating to the adoption of sustainable business practices that eliminate chemical toxins and reduce green-house gas emissions. The evaluation criteria considered the operations and equipment used by vendors for grounds maintenance, vegetation control and mowing. It also took into account training and certifications showing understanding and experience implementing green garden principles. Forever Green proposes to utilize new equipment such as electric weed eaters, blowers, and hedgers, and propane powered mowers in providing services under the contract. An Austin Energy team with expertise in this area evaluated the bids and unanimously chose this bid as the best to provide these services. Evaluation criteria included cost, proposed equipment, experience, and local business presence.

This request allows for the execution of a contract with the bidder who provides the best value to the City that Council selects. If this bidder does not execute a contract with the City, staff will return to Council so that Council may select another best-value bidder and authorize a contract with this bidder.

MBE/WBE solicited: 4/4 MBE/WBE bid: 3/1

Item #18 AGENDA DATE: 5/23/2013

CITY OF AUSTIN – PURCHASING DEPT. RECOMMENDATION FOR COUNCIL ACTION VENDOR NAME: FOREVER GREEN

### **BID TABULATION**

IFB (Best Value) NO. OPJ0005 Landscaping/Irrigation Services for AE's SCC Building

VENDOR	TOTAL PRICE
Forever Green Austin, TX	\$21,678.00
Great Western Managed Services Corp. Austin, TX	\$23,926.96
Maldonado Nursery & Landscaping Austin, TX	\$26,604.00
Vaquero Commercial Inc. Austin, TX	\$36,734.00
Pampered Lawns Austin, Inc. Austin, TX	\$40,950.00
Longhorn Lawns (DBA Pafford, Inc.) Austin, TX	\$41,610.00
Original DKC Enterprises, LLC. Houston, TX	\$43,045.30
Advanced Landscape Designs Austin, TX	\$62,389.92

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

### **PRICE ANALYSIS**

- a. Adequate competition. Forever Green is the not the current provider of these services.
- b. Fifty-six notices were sent including one MBE and one WBE. Eight bids were received, with no response from the MBE/WBE. One "No Bid" reply was received.
- c. This is the first purchase of its type; therefore, there is no pricing history available.

### **APPROVAL JUSTIFICATION**

- a. Best evaluated bid received.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

# EVALUATION MATRIX FOR LANDSCAPING/IRRIGATION SERVICES FOR AUSTIN ENERGY'S SCC BUILDING IFB-BV OPJ0005

Evaluation CategoryMaximumForeverGreenGreat WesternMaldonadoPointsGreenManaged SvcsNursery & Nursery	Austin, TX Austin, TX Landscaping		TOTAL COST 55 50 45	EQUIPMENT INVENTORY 20 15 18 19 LIST	COMPANY & 15 9 6 9 EMPLOYEE CERTIFICATIONS, EDUCATION & EXPERIENCE	LOCAL BUSINESS 10 0 0 0  PRESENCE (Maximum 10 points)	<b>TOTAL</b> 100 79 74 73
o ial	Inc. A	Austin, TX A	32	17	14	0	63
		Austin, TX	29	15	12	0	99
Longhorn Lawns	Austin,	TX	29	13	0	0	42
Original DKC	Enterprises LLC	Houston, TX	28	15	∞	0	51
Advance Landscape	Designs	Austin, TX	19	S	41	10	48



### Recommendation for Council Action (Purchasing)

Austin City Council		Item ID:	23550	Agenda Number	
Meeting Date:	April 25, 2013				
Department:	Purc	Purchasing			

### Subject

Authorize award and execution of a contract through the Texas Local Government Purchasing Cooperative (BuyBoard) with CALDWELL COUNTRY CHEVROLET for the purchase of 53 light-duty service vehicles in an amount not to exceed \$1,234,560 and PHILPOTT MOTORS, LTD for the purchase of 113 light-duty service vehicles in an amount not to exceed \$3,177,326.

### Amount and Source of Funding

Funding in the amount of \$108,889.45 is available in the Fiscal Year 2012-2013 Capital Budget of the Aviation Department. Funding in the amount of \$181,827.20 is available in the Fiscal Year 2012-2013 Capital Budget of the Austin Fire Department. Funding in the amount of \$21,047.00 is available in the Fiscal Year 2012-2013 Capital Budget of the Austin Convention Center. Funding in the amount of \$502,664.95 is available in the Fiscal Year 2012-2013 Capital Budget of the Austin Energy. Funding in the amount of \$186,010.48 is available in the Fiscal Year 2012-2013 Capital Budget of the Austin Water Utility. Funding in the amount of \$1,496,438.02 is available in the Fiscal Year 2012-2013 Vehicle Acquisition Fund. Funding in the amount of \$162,760.75 is available in the Fiscal Year 2012-2013 Capital Budget of the Code Compliance Department. Funding in the amount of \$973,967.38 is available in the Fiscal Year 2012-2013 Capital Budget of Austin Resource Recovery. Funding in the amount of \$54,985.92 is available in the Fiscal Year 2012-2013 Capital Budget of the Municipal Court. Funding in the amount of \$340,080.50 is available in the Fiscal Year 2012-2013 Capital Budget of the Public Works Department. Funding in the amount of \$29,169.25 is available in the Fiscal Year 2012-2013 Capital Budget of the Watershed Protection Department. Funding in the amount of \$201,263.77 is available in the Fiscal Year 2012-2013 Capital Budget of the Parks and Recreation Department. Funding in the amount of \$42,094.00 is available in the Fiscal Year 2012-2013 Capital Budget of the Transportation Department. Funding in the amount of \$47,546.10 is available in the Fiscal Year 2012-2013 Capital Budget of the Health and Human Services Department. Funding in the amount of \$63,141.00 is available in the Fiscal Year 2012-2013 Capital Budget of the Planning Development and Review Department.

### Fiscal Note

### A fiscal note is required for Capital Budget expenditures.

Purchasing	Cooperative Purchase.
Language:	Cooperative 1 dichase.
Prior Council	
Action:	
For More	Colleen Athey, Senior Buyer/974-2938
Information:	Collecti Athley, Sellior Buyer/ 9/4-2938
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on April 15, 2013. To be reviewed by the Water and Wastewater Commission on April 10, 2013. To be reviewed by the Zero Waste Advisory Commission on April 10, 2013. To be reviewed by the Austin Airport Advisory Commission on April 9, 2013.

MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). There were no subcontracting opportunities identified; therefore, no goals were established for this contract.
Related Items:	

### Additional Backup Information

This contract is for the purchase of 69 new and 97 replacement pieces of light-duty equipment to be distributed among Austin Energy, Austin Water Utility, Public Works Department, Parks and Recreation Department, Code Enforcement Department, Austin Police Department, Municipal Court, Austin Transportation Department, Fleet Services Department, Emergency Medical Services Department, Fire Department, Austin Resource Recovery Department, Health Department, Communication and Technology Management Department, Housing Trust and Agency, Planning and Development Review Department, Aviation Department, Convention Center and the Watershed Protection Department.

Fleet Services and the Office of Sustainability have worked together to develop a vehicle purchasing process to progress towards our citywide objective of obtaining carbon neutrality by 2020. The purchasing criteria incorporate criteria pollutant and greenhouse gas emissions impact, available technologies on the market, physical demands on the vehicle, service application, and life-cycle cost. These criteria are applied to all vehicle purchase requests submitted to Fleet and the majority of the vehicles purchased in this request are alternative fueled or hybrid.

All diesel vehicles purchased are powered with engines capable of operating on B20 biodiesel (20% biodiesel blended with 80% petro-diesel). The B20 biodiesel that the City of Austin currently purchases is TXLED compliant, ultra-low sulfur diesel, with the TCEQ approved KERN additive. A new technology vehicle operating on B20 produces at least 10% less particulate matter, at least 10% less carbon monoxide, and at least 10% less unburned hydrocarbons from running on petro-diesel, while also reducing life cycle greenhouse gas emission by at least 15%.

One hundred eighteen of these vehicles are flex fuel vehicles that are capable of operating on gasoline (typically 6-10% ethanol) up to E85 (85% ethanol blended with 15% gasoline). A new-technology flex fuel vehicle operating on E85 produces tailpipe NOx, carbon monoxide, and non-methane hydrocarbon levels no different from running on gasoline while also reducing life cycle greenhouse gas emissions by at least 20%.

Fifteen of these vehicles are powered by hybrid-electric technology. These vehicles typically have improved fuel economy ranging from 5-75% over non-hybrid comparative vehicles. Improved fuel economy equals less fuel used which reduces cost and tailpipe criteria air pollutant and greenhouse gas emissions. Only one of the new vehicles purchased runs on gasoline only.

The equipment in this RCA has been recommended for purchase utilizing a process that involves the Fleet Officer, affected Department Directors, and Assistant City Managers (ACMs). ACM approval is required for all new additions to the City's fleet prior to any requests being made to the Purchasing Office.

Departments reviewed the list of equipment determined eligible for replacement by Fleet Services based on mileage, hours of use, and maintenance costs. From that list, priority uses were determined within the departments, and the proposed equipment was reviewed by the Fleet Service Center Manager to ensure the specified equipment is appropriate for the use.

All of the replacement equipment has met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle to be replaced, and determined that the mileage or hours of use of each piece of equipment proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

This purchase includes the following light-duty equipment:

### Austin Energy

- 3 Equinox AWD Replacement
- 1 Extended Cab Pickups 4 X 2 New
- 2 Extended Cab Pickups 4 X 2 Replacement
- 9 Extended Cab Pickups 4 X 4 Replacement
- 1 Extended Cab Pickups 4 X 4 New
- 3 Prius Replacement
- 1 Prius New

### Austin Water Utility

- 1 Equinox FWD Replacement
- 4 Extended Cab Pickups 4 X 2 Replacement

### Communications and Technology Management

1 C-Max Hybrid 5-Door Hatchback – New

### Neighborhood Housing and Community Development

1 Extended Cab Pickups 4 X 2 – Replacement

### Parks and Recreation

- 1 C-Max Hybrid 5-Door Hatchback New
- 5 Extended Cab Pickups 4 X 2 Replacement
- 4 Extended Cab Pickups 4 X 2 New
- 2 Extended Cab Pickup, 4 X 4 Replacement
- 3 Passenger Van (15 passengers) Replacement
- 1 Equinox FWD- New
- 1 Prius New

### Public Works

- 3 Equinox FWD– New
- 5 Equinox Replacement
- 2 Crew Cab 4 X 2 New
- 1 Extended Cab Pickups 4 X 2 New

### Watershed Protection

1 Extended Cab Pickup 4 X 4 – Replacement

### Fleet Services

- 2 Extended Cab Pickups 4 X 2 Replacement
- 1 Prius Replacement

### Austin Fire

- 4 Extended Cab Pickup 4 X 4 New
- 5 Interceptor Sedan Replacement
- 1 Tahoe 4 X 2 New

### Health and Human Services

- 1 Tahoe 4 X 4 Replacement
- 2 Crew Cab Pickups 4 X 2 New
- 1 Reg. Cab Pickup 4 X 2 Replacement
- 1 Cargo Van Replacement

### Austin Police

- 1 Extended Cab Pickups 4 X 2 Replacement
- 1 Ford Fusion Sedan Replacement
- 4 Interceptor Sedans Replacement
- 3 Tahoe 4 X 2 SUV Replacement
- 3 Equinox Replacement
- 2 Crew Cab Pickups 4 X 2 Replacement
- 2 Crew Cab Pickups 4 X 4 Replacement

### Austin Resource Recovery

- 1 Extended Cab Pickup 4 X 2 New
- 1 Extended Cab Pickup 4 X 4 Replacement
- 1 Equinox FWD- New

### Code Compliance

- 1 Extended Cab Pickup 4 X 2 Replacement
- 28 Extended Cab Pickups 4 X 2 New
- 2 Crew Cab Pickups 4 X 4 New
- 3 Equinox AWD Replacement

### **Emergency Medical Services**

2 Tahoe 4 X 2 – Replacement

### **Aviation**

- 2 Equinox AWD Replacement
- 1 Extended Cab Pickup 4 X 4 Replacement
- 1 Prius Replacement

### Convention Center

1 Equinox FWD – New

The Purchasing Office conducted an analysis to determine that all of these contracts are the best value to the City. These contracts offered the lowest prices and are able to provide equipment that fully meets departmental needs.

Caldwell Country Chevrolet, Grapevine Dodge, Chrysler, Jeep, One Stop Bus Stop and Philpott Motors, Ltd. are contracted through BuyBoard to supply these types of light-duty equipment to other public entities statewide as a result of a competitive bidding process. Utilizing the BuyBoard contracts provides for volume discount pricing as well as the earliest opportunity to place the City's equipment orders.



### Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	23551	Agenda Number	
Meeting Date:	April 25, 2013			
Department:	Purchasing			

### Subject

Authorize award and execution of various requirements supply agreements for an 11-month period through the following cooperative purchasing programs: TEXAS MULTIPLE AWARD SCHEDULE with W.W. GRAINGER, INC., SID TOOL CO., INC. dba. MSC INDUSTRIAL SUPPLY CO., INC., APPLIED INDUSTRIAL TECHNOLOGIES, and FASTENAL COMPANY, for the purchase of industrial supplies and equipment for various City departments, in an estimated amount not to exceed \$5,000,000 each and combined, with five 12-month extension options in an estimated amount not to exceed \$5,000,000 each and combined per extension option, for a total estimated contract amount not to exceed \$30,000,000, each and combined.

### Amount and Source of Funding

Funding in the amount of \$2,083,000 is available in the Fiscal Year 2012-2013 Operating Budget of various City departments. Funding for the remaining five months of the original contract period and extension options is contingent upon available funding in future budgets.

Note: Austin Energy's share is 18%.

### Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing	C		
Language:	Cooperative Purchase.		
Prior Council			
Action:			
For More	Sai Xoomsai, Senior Buyer, 972-4016		
Information:	Sai Adomsai, Semoi Duyer, 972-4010		
Boards and	To be reviewed by the Austin Airport Advisory Commission on April 10, 2013; Water and		
Commission	Wastewater Commission on April 10, 2013; and Electric Utility Commission on April 15,		
Action:	2013.		
	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority –Owned		
MBE / WBE:	and Women-Owned Business Enterprise Procurement Program). No subcontracting		
	opportunities were identified; therefore, no goals were established for this contract.		
Related Items:			
Additional Backup Information			

This contract will provide a reliable source for industrial supplies and equipment used by various City departments to repair and maintain their facilities and equipment. The items available include a wide variety of repair and maintenance equipment and supplies that include, but are not limited to: electrical, plumbing, fleet vehicle maintenance shop and testing equipment, HVAC testing and maintenance equipment, janitorial equipment and cleaning supplies, electrical hand tools, hardware, safety equipment and supplies, small electrical motors and generators, lighting, security, and test instruments. The Contractors will be required to include sustainability measures in line with the City's policies, including compliance with appropriate LEED® criteria for indoor air contaminants, FSC certification of wood, waste recycling and recycled content of products. This contract will be used on an asneeded basis for daily operations of the City.

This is a City-wide contract that will combine the City's requirements from several smaller contracts into a single contract. The estimated departmental usage is as follows: Austin Water Utility (23%), Austin Energy (18%), Convention Center (14%), Financial Services (9%), Public Works (8%), Aviation (7%), Fleet Services (4%), Library (3%), EMS (3%), Austin Resource Recovery (3%), Building Services (2%) and the remaining 6% will be utilized by other departments.

W.W. Grainger, Inc., Sid Tool Co. Inc. dba. MSC Industrial Supply Co. Inc., Applied Industrial Technologies, and Fastenal Company are under contract through TEXAS MULTIPLE AWARD SCHEDULE (TXMAS) to provide this equipment to other public entities statewide. This cooperative purchasing program is coordinated by the State of Texas Comptroller of Public Accounts and allows the City to use TXMAS contracts that have been developed from contracts that were competitively bid and awarded by other public entities. This agreement provides a much larger volume discount on pricing than would otherwise be available to the City.



### Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	23891	Agenda Number	
Meeting Date:	May 23, 2013			
Department:	Purchasing			

### Subject

Authorize award, negotiation and execution of a 24-month requirements service contract with TITUS SYSTEMS, LP or with the other qualified respondents to RFP BKH0153REBID to provide structured communications cabling services in an amount not to exceed \$6,000,000 with three 12-month extension options in an amount not to exceed \$3,000,000 per option for a total estimated contract amount not to exceed \$15,000,000.

### Amount and Source of Funding

Funding in the amount of \$145,534 is available in the Fiscal Year 2012-2013 Operating Budget of various City departments. Funding in the amount of \$27,000 is available in the Fiscal Year 2012-2013 Capital Budget of the Austin Public Library. Funding for the remaining 21 months of the original contract period and the extension options is contingent upon available funding in future budgets.

Note: Austin Energy's share of this contract is \$31,865.41.

### Fiscal Note

### A fiscal note is required.

Purchasing	
Language:	Best evaluated proposal received.
Prior Council	
Action:	
For More	Teresa Reddy, Contract Compliance Manager, 974-6557
Information:	Teresa Reddy, Comract Comphanice Manager, 974-0557
Boards and	To be reviewed by the Electric Utility Commission on April 15, 2013; Water and Wastewater
Commission	Commission on May 8, 2013; Zero Waste Advisory Commission on May 8, 2013; and Austin
Action:	Airport Advisory Commission on May 14, 2013.
MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9[C] (Minority Owned and Women Owned Business Enterprise Procurement Program) by meeting the goals with 14.1% MBE and 15% WBE subcontractor participation.
Related Items:	
	Additional Backup Information

Item #21

This contract is for products and services needed to install structured cabling systems in City of Austin buildings for voice, data, and video connection to the City's network.

The City sought proposals to procure data/voice structured cabling, cable TV cabling, cable demolition services, audio/visual services, overhead paging, and equipment room cleaning services. The intention is to contract with a prime contractor who would be solely responsible for the delivered services but that could subcontract with minority and woman-owned businesses. This supports the City's goal of promoting economic development in Austin by encouraging the Contractor to partner with minority-owned and woman-owned businesses.

The City will use this contract to support day-to-day requirements for the above services in existing buildings as well as installations in new construction projects. The spending authority requested is based on both historical information and estimated future needs. Included in this contract will be cabling needs for projects from the 2006 Bond Election including the new Central Library, Municipal Court and the Magistrate and Detention Center. Among the upcoming projects resulting from the 2012 Bond Election that will utilize this contract are a new Fire Station for Onion Creek, infrastructure improvements on the Health and Human Services Campus, Parks & Recreation Department facility improvements, the APD Northwest Substation, Mounted Patrol Facility and a Park Patrol Facility. This contract will also be used for the cabling requirements for ABIA.

MBE/WBE solicited: 11/6 MBE/WBE response: 1/0

### PRICE ANALYSIS-RFP NO. BKH0153REBID

- Adequate competition.
- One hundred and eighty-two notices were sent, including 11 MBEs and 6 WBEs. Five proposals were received, with one response from the MBE/WBEs.
- The pricing offered represents a 1.32% decrease from the last purchase made October 2007.

### APPROVAL JUSTIFICATION

- Best evaluated proposal.
- The Purchasing Office concurs with the Communications and Technology Management's recommended award. b.
- Advertised in the Austin American Statesman and on the Internet.

### MBE/WBE SUBCONTRACTOR PARTICIPATION SUMMARY

Participation goals stated in the solicitation were 14.1% MBE and 15% WBE. The recommended firm provided a MBE/WBE Compliance Plan that was approved by the Small and Minority Business Resources Department.

NON-MBE/WBE TOTAL PRIME	\$2,097,000	69.9%
Titus Systems, LP Round Rock, TX	\$2,097,000	69.9%
NEDE O 1		
MBE Subcontractors:		
MBE TOTAL – SUBCONTRACTORS	\$423,000	14.1%
(MA) Nguyen Solutions, LLC/ Business	\$423,000	14.1%
Communications Solutions, Austin, TX		
WBE TOTAL - SUBCONTRACTORS	\$450,000	15.0 <b>%</b>
(FA) Visual Innovations Co., Inc.	\$450,000	15.0%
Austin, TX, Audio/Visual Services		
NON MBE/WBE- SUBCONTRACTORS	\$ 30,000	1.0%
Titus Electrical Contracting	\$ 30,000	1.0%
Round Rock, TX Electrical Services		