

**CITY OF AUSTIN – PURCHASING DEPT.  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA DATE: 05/23/2013**

**VENDOR NAME: Atlas Efficiency Solutions, LLC, Positive Energy and CLEAResult**

**SUBJECT:** Authorize award, negotiation, and execution of three 24-month requirements service contracts with Atlas Efficiency Solutions, LLC, Austin, TX; Positive Energy, Austin, TX; and CLEAResult, Austin, TX, or one of the other qualified offerors to RFP No. TVN0028, to provide and conduct Comprehensive Home Energy Modeling Assessments, Quality Control Inspections and Audits, Manual J, Verifications, Inspections, and field training required to support Austin Energy's Power Saver™ Residential Program, in an estimated amount not to exceed \$697,500, with two 12-month extension options in an amount not to exceed \$348,750 per extension option, for a total estimated contract amount not to exceed \$1,395,000.

**AMOUNT AND SOURCE OF FUNDING:** Funding in the amount of \$116,250 is available in the Fiscal Year 2012-2013 Operating Budget of Austin Energy. Funding for the remaining 20 months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**FOR MORE INFORMATION CONTACT:** Terry Nicholson, Sr. Buyer, 512-322-6586

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on 04/15/2013 and the Resource Management Commission on 04/16/2013.

**PURCHASING:** Best evaluated proposals received.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This contract will provide Austin Energy (AE) with the ability to conduct Comprehensive Home Energy Modeling Assessments, Quality Control Inspections/Audits, Manual J, Verifications, Inspections, and field training for AE registered Home Performance with Energy Star® contractors and staff, required to support the Power Saver™ Residential Program. The three contractors will provide rotational services as required in support of the City of Austin's Climate Protection Plan which calls for 800 MW of new savings through energy efficiency and conservation efforts by the year 2020.

Homes typically have performance problems ranging from inflated energy consumption to poor thermal comfort and indoor air quality issues that many homeowners and contractors fail to address and are consequently left unsolved. The services provided through this contract will provide AE with expanded whole-house solutions that not only identify and increase energy savings but also provide solutions for increasing the energy performance and comfort of the home. Through the expansion of the Power Saver™ Residential Program's Home Performance with Energy Star® offerings and the Energy Conservation Audit and Disclosure (ECAD) Ordinance, AE will provide local home performance contractors with building science best-practices, quality control inspection/audits, field training, how to properly analyze, perform and understand diagnostic testing results, heating and cooling load calculations, static pressure, to achieve the Department of Energy's (DOE) Home Performance with Energy Star® sponsorship requirements.

An Austin Energy evaluation team with expertise in this area evaluated the proposals and unanimously chose these three proposals as the best to provide these services. Evaluation criteria used to evaluate the proposals included cost, experience, qualifications, references, capacity and local business presence.

This request allows for the development of an agreement with three qualified offerors that Council selects. If the City is unsuccessful in negotiating satisfactory agreements with the selected offerors, negotiations will cease with those providers. Staff will return to Council so that Council may select other qualified offerors and authorize contract negotiations with those providers.

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MBE/WBE solicited: 5/8

MBE/WBE bid: 0/0

**PRICE ANALYSIS**

- a. Adequate competition
- b. One hundred seventeen notices were sent including five MBEs and eight WBEs. Eight proposals were received, with no responses from the MBE/WBE's.

**APPROVAL JUSTIFICATION**

- a. Best evaluated proposals. This is the first purchase of its type; therefore, none of the recommended firms are current suppliers of these services.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised in on the Internet.