

AGENDA



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	23676	Agenda Number	47.
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Meeting Date:	April 25, 2013
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month requirements supply contract with VULCAN INC., to provide prefabricated traffic signs for the Transportation Department, in an estimated amount not to exceed \$975,000, with three 12-month extension options in estimated amounts not to exceed \$325,000 for each extension option, for a total estimated contract amount not to exceed \$1,950,000.

Amount and Source of Funding

Funding in the amount of \$135,417 is available in the Fiscal Year 2012-2013 Operating Budget of the Transportation Department. Funding for the remaining 31 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid received.
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Prior Council Action:	
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For More Information:	Erin D'Vincent, Buyer II, 972-4017
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Boards and Commission Action:	
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Additional Backup Information

This contract is for the purchase of prefabricated traffic signs for the Transportation Department. These signs are used by the Signs Program within the Signs and Markings Division to replace old and missing traffic signs citywide. The useful life of a traffic sign is approximately ten years. The most frequently maintained are stop signs and regulatory signs including speed limit and parking restrictions. Traffic signs maintenance is important as a means of reducing day and nighttime crash rates. Signs that have sufficient retro reflectivity during nighttime conditions are especially beneficial to older road users. Safe and efficient roadways are a benefit to monitoring the health and viability of a community. In addition, the Manual of Uniform Traffic Control Devices (MUTCD) now requires that agencies maintain traffic signs to a set of minimum levels.

MBE/WBE solicited: 2/5

MBE/WBE bid: 0/0

BID TABULATION
IFB No. EAD0217
Prefabricated Traffic Signs
(64 line items)

<u>Vendor</u>	<u>Total Price</u>
Vulcan Inc. Foley, AL	\$314,942.00
Safeway Sign Company Adelanto, CA	\$348,642.00
Pathmark Traffic Products of Texas, Inc. San Marcos, TX	\$351,808.00
Flasher Equipment Company San Antonio, TX	\$432,483.00

The expenditures for the first 12 months of this contract are estimated to be \$325,000. A copy of the complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. Two hundred seventy-six notices were sent, including two MBEs and five WBEs. Four bids were received, with no response from the MBEs or WBEs.
- c. The pricing offered represents at 8.13% increase from the same 31 line items ordered off of last contract awarded in May 2012.

APPROVAL JUSTIFICATION

- a. Lowest bid.
- b. The Purchasing Office concurs with the Transportation Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.

