

EVALUATION MATRIX
Three Phase Power Transformer Agreement
RFP GAL0009

Evaluation Category	Texas Electric Cooperatives Austin, TX	Techline Austin, TX	Power Supply Austin, TX	Delta Star San Carlos, CA	Starkstrom Geratebau GmbH Regensburg, Germany	Shihlin Electric USA Company Ltd Pasadena, CA
Costs □ Proposer with lowest evaluated cost will be given max points, rest given on a percentage ratio basis (40 Points)	34.82	34.1	32.27	35.71	33.23	40
Technical Concept & Solution Proposed (20 points)	15	14	15	16	19	14
Demonstrated Applicable Experience, Personnel Qualifications, Manufacturing Capabilities & Safety (20 Points)	16	13	14	16	18	13
Local Business Presence (10 points)	10	10	10	0	0	0
Delivery Lead Times (5 points)	3	5	4	4	2	3
Responsiveness to Terms & Conditions (5 points)	5	5	4	5	4	5
TOTAL	83.82	81.1	79.27	76.71	76.23	75

Evaluation Category	Hyundai Power Transformers, USA Montgomery, AL	Siemens Energy, Inc Wendell, NC	CG Power Systems USA Inc Washington, MO	ILJIN Electric USA Inc Torrance, CA	LSIS Anyan-si, Gyeonggi-do, Korea	Apfelbaum Industrial, Inc El Paso, TX
Costs □ Proposer with lowest evaluated cost will be given max points, rest given on a percentage ratio basis (40 Points)	31.64	33.79	37.43	29.59	30.06	9.13
Technical Concept & Solution Proposed (20 points)	18	17	13	13	14	12
Demonstrated Applicable Experience, Personnel Qualifications, Manufacturing Capabilities & Safety (20 Points)	18	17	12	16	14	13
Local Business Presence (10 points)	0	0	0	0	0	0
Delivery Lead Times (5 points)	2	2	3	4	1	4
Responsiveness to Terms & Conditions (5 points)	5	4	4	5	5	5
TOTAL	74.64	73.79	69.43	67.59	64.06	43.13

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Evaluation Category	Fortune Electric Co*	Pennsylvania Transformer*	HICO America**	Virginia Transformer***	SPX Transformer Solutions***	WEG Electric Corp***
	Hermitage, PA	Canonsburg, PA	Pittsburgh, PA	Roanoke, VA	Waukesha, WI	Duluth, GA
Costs ☐ Proposer with lowest evaluated cost will be given max points, rest given on a percentage ratio basis (40 Points)						
Technical Concept & Solution Proposed (20 points)						
Demonstrated Applicable Experience, Personnel Qualifications, Manufacturing Capabilities & Safety (20 Points)						
Local Business Presence (10 points)						
Delivery Lead Times (5 points)						
Responsiveness to Terms & Conditions (5 points)						
TOTAL						

Note: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, the matrix will include points awarded for price but exact pricing will not be disclosed.

* Non-Responsive, failed to provide pricing for all items on the cost proposal sheet as per the solicitation requirements

** Non-responsive, failed to provide compliance plan information when subcontracting was identified

*** Non-Responsive, failed to submit all the documents required in the solicitation