

February 14, 2013

Home Efficiency Assistance Program (HEAP) - Tier 2

Joe Guerrero

|  |   | Firm<br>(or Joint Venture)                              | Item 1                        | Item 2                      | Item 3                            | Item 4                  | Item 5                       | Item 6                                               | Item 7                            | Item 8                   | Item 9                                             | Item 10                                                  | Item 11                  |                               | TOTAL | RANK |
|--|---|---------------------------------------------------------|-------------------------------|-----------------------------|-----------------------------------|-------------------------|------------------------------|------------------------------------------------------|-----------------------------------|--------------------------|----------------------------------------------------|----------------------------------------------------------|--------------------------|-------------------------------|-------|------|
|  |   |                                                         | [Yes or No]                   | [Yes or No]                 | [Yes or No]                       | [Yes or No]             | [Yes or No]                  | [Yes or No]                                          | [30]                              | [30]                     | [15]                                               | [15]                                                     | [10]                     |                               | [100] |      |
|  |   |                                                         | Debarment<br>or<br>Suspension | Acceptable<br>Documentation | MBE/WBE<br>Procurement<br>Program | Financial<br>Capability | Certification<br>and License | Savings to<br>Investment<br>Ratio and<br>Coefficient | Pricing/<br>Coefficient<br>Factor | Comparable<br>Experience | Experience<br>Quality of<br>Service,<br>Reputation | Organizational<br>Structure and<br>Business<br>Practices | Sustainable<br>Practices | Local<br>Business<br>Presence |       |      |
|  |   |                                                         |                               |                             |                                   |                         |                              |                                                      |                                   |                          |                                                    |                                                          | [5]                      | [5]                           |       |      |
|  | 1 | Go Green Squads, LLC (WBE/FW)                           | Y                             | Y                           | Y                                 | Y                       | Y                            | Y                                                    | 26.73                             | 25.60                    | 15.00                                              | 14.40                                                    | 5.00                     | 5.00                          | 91.73 | 1    |
|  | 2 | McCullough Heating & Air<br>Conditioning, Inc.          | Y                             | Y                           | Y                                 | Y                       | Y                            | Y                                                    | 23.71                             | 28.00                    | 15.00                                              | 10.20                                                    | 4.40                     | 5.00                          | 86.31 | 2    |
|  | 3 | Climate Mechanical, Inc.                                | Y                             | Y                           | Y                                 | Y                       | Y                            | Y                                                    | 23.90                             | 27.20                    | 15.00                                              | 10.60                                                    | 4.60                     | 5.00                          | 86.30 | 3    |
|  | 4 | Airtech Energy Systems, Inc.                            | Y                             | Y                           | Y                                 | Y                       | Y                            | Y                                                    | 23.90                             | 28.00                    | 15.00                                              | 9.20                                                     | 2.80                     | 5.00                          | 83.90 | 4    |
|  | 5 | Good Neighbor Management, Inc.<br>dba City Conservation | Y                             | Y                           | Y                                 | Y                       | Y                            | Y                                                    | 23.71                             | 21.60                    | 15.00                                              | 10.40                                                    | 3.60                     | 5.00                          | 79.31 | 5    |
|  | 6 | American Conservation & Air, Inc.                       | Y                             | Y                           | Y                                 | Y                       | Y                            | Y                                                    | 23.71                             | 21.00                    | 15.00                                              | 11.20                                                    | 3.60                     | 0.00                          | 74.51 | 6    |
|  | 7 | All Points Inspection Services,<br>Inc. (WBE/FB)        | Y                             | Y                           | Y                                 | Y                       | Y                            | Y                                                    | 30.00                             | 15.20                    | 5.00                                               | 12.60                                                    | 4.20                     | 0.00                          | 67.00 | 7    |
|  | 8 | Trinh's AC Services, LLC                                | NON-RESPONSIVE                |                             |                                   |                         |                              |                                                      |                                   |                          |                                                    |                                                          |                          |                               |       |      |
|  | 9 | Trini Construction Builder, LLC<br>(MBE/MB)             | NON-RESPONSIVE                |                             |                                   |                         |                              |                                                      |                                   |                          |                                                    |                                                          |                          |                               |       |      |