

**RFP EVALUATION MATRIX**  
**AIR SERVICE MARKET EVALUATION AND DEVELOPMENT SERVICES**  
**RFP PAX0107**

<b>AIR CARGO AND REGIONAL EVALUATION FACTORS</b>	<b># Possible Points</b>	<b>BARRY CLARK &amp; ASSOCIATES, INC.</b>
<b>CITY/STATE</b>		<b>ROANOKE, TX</b>
Experience and Qualifications of Proposers and Subcontractors	<b>30</b>	26.33
Proposed plan to complete scope of work	<b>20</b>	19.33
Experience of key individuals, including references	<b>20</b>	16.33
Time Required to Perform Scope of Services	<b>10</b>	0.00
<b>Cost</b>	<b>20</b>	20.00
<b>Local Business Presence</b>	<b>10</b>	0.00
<b>Total</b>	<b>110</b>	<b>82.00</b>

<b>DOMESTIC AND INTERNATIONAL AIR SERVICE EVALUATION FACTORS</b>	<b># Possible Points</b>	<b>CAMPBELL-HILL AVIATION GROUP, LLC.</b>
<b>CITY/STATE</b>		<b>ALEXANDRIA, VA</b>
Experience and Qualifications of Proposers and Subcontractors	<b>30</b>	29.00
Proposed plan to complete scope of work	<b>20</b>	19.00
Experience of key individuals, including references	<b>20</b>	18.67
Time Required to Perform Scope of Services	<b>10</b>	0.00
<b>Cost</b>	<b>20</b>	19.25
<b>Local Business Presence</b>	<b>10</b>	0.00
<b>Total</b>	<b>110</b>	<b>85.91</b>

\* As per Section 252.049 of the Local Government Code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office; therefore, the matrix will include points awarded for price, but exact pricing will not be disclosed.