## EVALUATION MATRIX BUNKER GEAR MAINTENANCE RFP CEA0117

| EVALUATION FACTORS  | # Possible Points | Gear Cleaning<br>Solutions, LLC<br>Dallas, TX | Lion Apparel Inc.<br>Dayton, OH | The Fire Center*<br>Austin, TX |
|---|-------------------|---|---------------------------------|--------------------------------|
| Cost  | 25                | 14  | 17                              | 25                             |
| Local Business Presence   | 10                | 0   | 2                               | 10                             |
| Electronic Recordkeeping Capabilities Including Data Transfer and Reporting   | 15                | 15  | 10                              | 2                              |
| Demonstrated Experience and<br>Qualifications Needed to Provide<br>an NFPA Compliant Bunker Gear<br>Repair and Inspection Program | 15                | 15  | 15                              | 8                              |
| Pick-up and Delivery Program Summary Including a Description of the Delivery Van and Scheduling Methodology                       | 25                | 21  | 19                              | 13                             |
| Adequate Loaner Gear Inventory  | 10                | 10  | 9                               | 5                              |
| TOTAL   | 100               | 75  | 72                              | 63                             |

<sup>\*</sup>The solicitation required the Vendor to provide references from a minimum of five customers for contracts of similar size and scope relating to the cleaning, inspection, repair, and pick-up/delivery of structural and proximity firefighter bunker gear. The Fire Center failed to provide references for contracts of similar size and scope.

The solicitation required the Vendor to provide data in a data based software compatible with Advanced Protective Tracking Software (APT) and shall be proficient in APT in order to provide technical assistance as needed to AFD personnel.

The Fire Center proposed Excel as the data based software to be utilized, which is not fully compatible with APT.