

AGENDA



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	24778	Agenda Number	39.
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Meeting Date:	June 6, 2013
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month requirements supply contract with CASCO INDUSTRIES INC., to provide aqueous film forming foam for the Austin Fire Department (AFD) in an estimated amount not to exceed \$65,151, with three 12-month extension options in an estimated amount not to exceed \$21,717 per extension option, for a total estimated contract amount not to exceed \$130,302.

Amount and Source of Funding

Funding in the amount of \$7,239 is available in the Fiscal Year 2012-2013 Operating Budget of the Austin Fire Department. Funding for the remaining 32 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid of two bids received.
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Prior Council Action:	
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For More Information:	Colleen Knowlton, Senior Buyer, 974-2938
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Boards and Commission Action:	
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Additional Backup Information

This contract will provide the AFD with a 3% Military Specification – Aqueous Film Forming Foam (MS-AFFF) meeting the requirements of US Military Specification, MIL-F-24385.

3% MS-AFFF is a specially formulated synthetic aqueous film foaming concentrate used to help extinguish fires involving Class B hydrocarbon type fuels. This foam is commonly used in aircraft rescue and fire-fighting (ARFF) and will be stored at the AFRF station at Austin-Bergstrom Airport.

MBE/WBE solicited: 0/1

MBE/WBE bid: 0/0

BID TABULATION

IFB No. CEA0067

Aqueous Film Forming Foam
(2 line items)

Vendor

Total Price for a 12-Month Period

Casco Industries Inc. Grand Prairie, TX	\$21,716.64
Dooley Tackaberry, Inc. Deer Park, TX	\$22,848.75

A copy of the complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. One hundred and six notices were sent, including 1 WBE. Two bids were received with no response from the WBE. There are no known MBEs for this commodity code.
- c. The pricing offered for aqueous film forming foam represents a 42% increase from the last contract award in October 2009. This increase can primarily be attributed to an increase in the cost of materials required to produce the foam. An analysis was conducted by the Purchasing Office and the rates proposed by the recommended Vendor are in line with the market charges for this service.

APPROVAL JUSTIFICATION

- a. Lowest bid received.
- b. The Purchasing Office concurs with the Austin Fire Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.