

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	25246	Agenda Number	52.
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Meeting Date:	June 27, 2013
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Department:	Purchasing
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## Subject

Authorize award, negotiation and execution of a ten-year requirements service contract with LANDIS + GYR for utility automated meter infrastructure (AMI) services for Austin Energy in an amount not to exceed \$60,102,752.

## Amount and Source of Funding

Funding is available in the Fiscal Year 2012-2013 Operating Budget of Austin Energy. Funding for future years is contingent upon available funding in future budgets.

## Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Sole Source.
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Prior Council Action:	
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For More Information:	Art Acuña, Senior Buyer/512-322-6307
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Boards and Commission Action:	June 17, 2013 - Unanimously approved by Electric Utility Commission on a 7-0 vote.
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9C (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.
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## Additional Backup Information

This service contract with LANDIS + GYR (L+G), Alpharetta, GA, is for automated metering infrastructure (AMI) services. These services are used by Austin Energy (AE) to capture automated meter-read services data, acquire and manage advanced meter data for high-end user services, and support customer services including billing and collections.

The relationship began between AE and a firm subsequently acquired by L+G on April 22, 2002, when AE entered into a contract for one-way automated meter reading services for approximately a third of our service territory. These services have been enhanced as well as expanded system wide since that time, migrating from a strict one-way network, to a blended one-way/two-way network and meter population.

This replacement contract for continuation of these services will provide full two-way automated metering infrastructure services. The contractor will provide daily meter reading data for use in billing residential and commercial customers for electricity consumption. In addition, L+G will provide meter diagnostic data to be used as the basis for several AE customer service driven programs including supervisory control and data acquisition (SCADA) for distribution automation and management, outage and restoration management support, remote service connection and disconnection, real time and historical meter read data, theft and diversion protection, meter maintenance, and other related activities.

Due to the proprietary nature of the L+G technology already in use by AE throughout its service territory and through each of its approximately 428,000 smart meters, this contract will be executed as a Sole Source contract because the manufacturer of this technology has no distributors or service providers that are authorized to provide these services.

The proprietary services provided by L+G, enable AE to perform critical meter operational control functions of AMI devices required by the billing system, fully leverage advanced distribution management, and provide for utility customer service management. Without the ability to utilize the AMI services, AE would be required to manually gathering basic meter read data (physical examination of meters and their electrical usage) and to abandon or replace existing system functionality for customer billing and service and smart grid.