

SUBJECT: Authorize award and execution of a 12-month supply requirements contract with **NIAGARA CONSERVATION**, for the purchasing of high efficiency bathroom and kitchen faucet aerators and showerheads for the Austin Water Utility in an amount not to exceed \$32,550, with two 12-month extension options in amounts not to exceed \$32,550 per extension option, for a total contract amount of \$97,650.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$32,550 is available in the Fiscal Year 2013 – 2014 Operating Budget of the Austin Water Utility. Funding for the extension options is contingent upon available funding in future budgets.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

PURCHASING: Low bid of three received.

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: Reviewed by Resource Management Commission on 8/20/13; Reviewed by Water and Wastewater Commission on 9/11/13.

MBE/WBE: This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore no goals were established for this solicitation.

FOR MORE INFORMATION CONTACT: Steve Aden, Purchasing Manager, 972-4040

This contract with Niagara Conservation is to replenish and upgrade high efficiency fixtures for Austin Water Utility customers. Low flow bathroom and kitchen aerators and showerheads significantly reduce indoor water use and help to achieve the Austin Water's conservation goals. Free distribution of these fixtures is a key conservation strategy and is also needed to meet the Austin Water's commitments to the Multi-Family Better Building Grant and Home Efficiency Assistance Program partnerships with Austin Energy.

MBE/WBE solicited: 4/1

MBE/WBE bid: 0/0

**BID TABULATION
IFB No. STA1082
Low Flow Showerheads and Low Flow Aerators
(4 line items)**

<u>VENDOR</u>	<u>TOTAL BID</u>
Niagara Conservation, Corp. Ft. Worth, TX	\$32,550
New Resources Group Fairfield, CT	\$39,530
Oilfield Components, Inc. Austin, TX	\$75,550

NOTE: Complete copy of the bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. Sixty-one notices were sent, including 4 MBEs and 1 WBE sent notice. Three bids were received, with no response from MBE or WBE firms.
- c. The pricing offered represents a 3% decrease from the last purchase made in October 2010.

APPROVAL JUSTIFICATION

- a. Low bid.
- b. The Purchasing Office concurs with the Austin Water Utility's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.