

Campaign Update
Prepared for

Austin Zero Waste Advisory Commission

Sherry Matthews Advocacy Marketing Aug. 14, 2013

BringItAustin.com



Education and Awareness Campaign

Campaign Objectives

- Help retailers understand the rules and successfully implement the ordinance.
- Help consumers understand the ordinance.
- Encourage lasting behavior change with the consistent use of reusable carryout bags.



Education and Awareness Campaign

Target Audiences

- Austin businesses (owners, managers, employees).
- Austin residents, with special emphasis on:
 - Primary shoppers in the household.
 - Lower-income Austinites.
 - Families that are heavy users of bags.







Campaign brand is an upbeat call to action.



Education and Awareness Campaign

Media Placements

Feb-April, 7 weeks August, 4 weeks

TV:30s and:15s

- Broadcast and cable
- English and Spanish

Radio: 15 messages

- 17 stations
- English and Spanish





Digital Ads

- Search text ads
- Online and mobile banner ads
- Pre-roll video ads

Capital Metro Bus Placards

English and Spanish







Education and Awareness Campaign

Media Placement Added Value

More than \$240,700 in free media:

- Bonus TV and radio spots, banners on station websites, social media posts, on-air interviews, event participation.
- One-to-one return on investment.

Univision radio produced 700 co-branded bags to distribute at events.





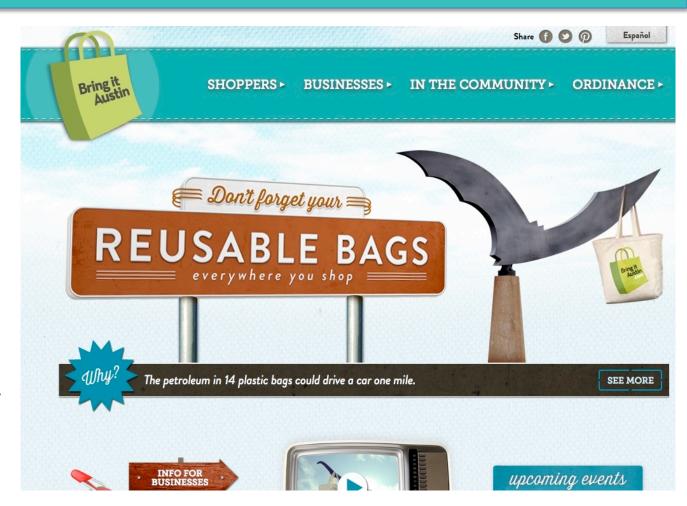
Education and Awareness Campaign

Resources



Fact sheets for businesses and shoppers in English, Spanish, Chinese, and Vietnamese.

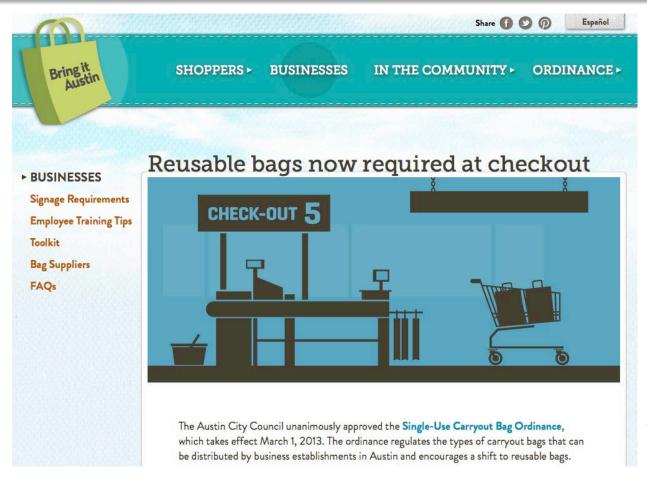




Bilingual website has tools and information for retailers, shoppers, and campaign partners.



Education and Awareness Campaign



24,445 website visits36,792 page views935 fact sheet downloads446 retailer sign downloads
(thru July 2013)



Education and Awareness Campaign

Resources

Online store signage templates, list of bag vendors, answers to FAQs, and training tips.

By City Code, this business can no longer offer single-use carryout bags.

Please remember to bring your own reusable bags.

El Código de la Ciudad prohíbe que este negocio siga dando bolsas un solo uso.

Por favor recuerde traer sus propias bolsas reusables.





Education and Awareness Campaign

Resources



Retailer employee training video



Education and Awareness Campaign

Business Outreach

- Five training sessions for affected businesses.
- 17,500 letters sent with ordinance rules.
- 60 approved requests for alternative compliance, hardship, or emergency access (out of 75 total requests).
- 13,100 postcards mailed in June
- Communicated to more than 807 companies including phone, email, onsite visits, and inperson trainings
- Total of 108 calls to 3-1-1





Education and Awareness Campaign

PR/Outreach



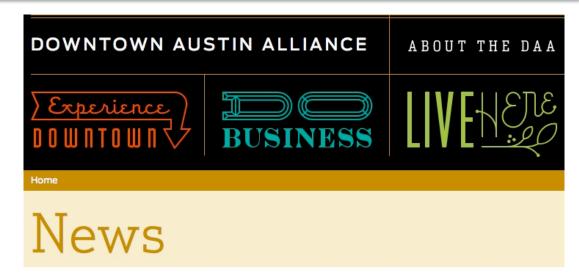
Feb. 21 kickoff media event with city officials and Keep Austin Beautiful



Education and Awareness Campaign

PR/Outreach

Promoted ARR's retailer training sessions through local media and business networks.



City of Austin to Host Single-Use Carryout Bag Ordinance Business Training on Feb. 7

JANUARY 25, 2013





Education and Awareness Campaign

Outreach/Bag Distributions

7,500 Bring It Austin bags provided to:

- Neighborhood centers
- Capital Area Food Bank
- Salvation Army Family Stores
- Caritas of Austin
- People's Community Clinic
- Family Eldercare
- Foundation Communities
- Austin Public Library branches









Education and Awareness Campaign

Outreach/Bag Distributions

"Mobile" distribution of 3,500 bags:

- Downtown
- Capital Plaza
- Fiesta Shopping Center
- Downtown and South Congress
- Southpark Meadows
- Chinatown Center
- H-E-Bs, Riverside and E. 7th
- Viva Streets event





Education and Awareness Campaign

Outreach/Bag Distributions

4,800 Bring It Austin bags given away at events:

- KAB Clean Sweep
- Earth Day Festival
- Zilker Kite & Garden Festivals
- Cinco de Mayo
- East Austin Farmers Market
- Art City Austin
- Viva Streets
- Juneteenth Celebration





Education and Awareness Campaign

Outreach/Bag Distributions

Mobile screen printing events – 450 bags

Video from Earth Day Festival





Education and Awareness Campaign

Outreach/Bag Distributions

A total of 16,250 bags given away





Thank you!