

**AGENDA**



**Recommendation for Council Action (Purchasing)**

Austin City Council	Item ID:	25925	Agenda Number	49.
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Meeting Date:	August 22, 2013
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Department:	Purchasing
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**Subject**

Authorize award and execution of a 36-month requirements service contract with LBS ENTERPRISES, LLC. dba, ALLSTATES COATINGS, CO. to provide airfield traffic paint for the Aviation Department, in an amount not to exceed \$360,000, with three 12-month extension options in an amount not to exceed \$120,000 per extension option, a total contract amount not to exceed \$720,000.

**Amount and Source of Funding**

Funding in the amount of \$20,000 is available in the Fiscal Year 2012-2013 Operating Budget of the Aviation Department. Funding for the remaining 34 months of the original contract period and extension options is contingent upon available funding in future budgets.

**Fiscal Note**

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid meeting specifications.
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Prior Council Action:	
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For More Information:	Sai Xoomsai, Senior Buyer, 972-4016
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Boards and Commission Action:	August 13, 2013 – To be reviewed by the Austin Airport Advisory Commission.
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified, therefore, no goals were established for this solicitation.
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**Additional Backup Information**

This contract will provide approximately 10,250 gallons of traffic paint for use on Austin-Bergstrom International Airport's (ABIA) runways, taxiways, aprons, public streets, parking lots, and walkways and will be purchased on an as-needed basis. The airfield markings, including runways, taxiways, ramp markings and service roads, are repainted year round with frequencies ranging from every six weeks to annually.

ABIA is a Federal Aviation Regulation Part 139 Certificated airport, and is subject to the requirements and minimum standards set forth by the Federal Aviation Association. Among such standards are airfield markings to increase airfield safety and enhance runway and taxiway visibility to those that need them: pilots and others who operate on the airfield surfaces.

MBE/WBE solicited: 26/2

MBE/WBE bid: 0/0

**BID TABULATION**

IFB No. PAX0044  
Airfield Traffic Paint  
6 line items

<b><u>Vendor</u></b>	<b><u>Total Price</u></b>
LBS Enterprises, LLC. Gladewater, TX	\$118,271.25
NTS Mikedon, LLC. Houston, TX	\$119,647.50
Ennis Paint, Inc. Ennis, TX	\$121,637.50
Pathmark Traffic Products San Marcos, TX	\$148,650.00
Sherwin-Williams, Co. Austin, TX	*

\*Non-responsive. Sherwin-Williams, Co. did not submit required documents.

A copy of complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

- a. Adequate competition
- b. Ninety-six notices were sent, including 2 MBEs and 2 WBEs. Five bids were received. The MBEs and WBEs did not respond.
- c. This is the first contract for these types of paints; therefore, there is no pricing history available.

**APPROVAL JUSTIFICATION**

- a. Lowest bid meeting specifications.
- b. The Purchasing Office concurs with the Aviation Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.