

A G E N D A



Recommendation for Council Action (Purchasing)

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| Austin City Council | Item ID: | 25601 | Agenda Number | 62. |
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| Meeting Date: | August 8, 2013 |
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| Department: | Purchasing |
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Subject

Authorize award and execution of two 24-month requirements supply contracts for the purchase of calcium chloride and calcium hypochlorite for the Austin Water Utility with LESLIE'S POOLMART, INC., in an amount not to exceed \$126,476 with two 12-month extension options in an amount not to exceed \$63,238 per extension option for a total contract amount not to exceed \$252,952; and with CHEMRITE INC., in an amount not to exceed \$9,276 with two 12-month extension options in an amount not to exceed \$4,638 per extension option, for a total contract amount not to exceed \$18,552.

Amount and Source of Funding

Funding in the amount of \$5,660 is available in the Fiscal Year 2012 – 2013 Operating Budget of the Austin Water Utility. Funding for the remaining twenty-three months of the original contract period and options is contingent upon available funding in future budgets.

Fiscal Note

There is no fiscal impact. A fiscal note is not required.

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| Purchasing Language: | Lowest bids received. |
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| Prior Council Action: | |
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| For More Information: | Steve Aden, Purchasing Manager, 972-4040 |
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| Boards and Commission Action: | July 10, 2013 – Approved by the Water and Wastewater Commission on a 6-0 vote. |
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| Related Items: | |
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| MBE / WBE: | This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore no goals were established for this solicitation. |
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Additional Backup Information

These contracts establish requirements supply agreements for the supply of calcium chloride and calcium hypochlorite for use by the Austin Water Utility. The products will be ordered on an as needed basis, stored at the Webberville Center and issued to Field Crews for use with the installation of new water lines, repairing broken water lines and flushing out the waters lines.

The products are used to clean and flush out water lines and fittings as well as, for the treatment of water and cleaning out water tanks.

MBE /WBE solicited: 2/1

MBE /WBE bid: 0/0

BID TABULATION

IFB No. STA1071

Contract for Calcium Chloride and Calcium Hypochlorite
(3 Line Items)

| <u>VENDOR</u> | <u>Item 1 Calcium Chloride 25 lb. Container</u> | <u>Item 2 Calcium Hypochlorite 5 lb. Bottles</u> | <u>Item 3 Calcium Hypochlorite 100 lb Drums</u> |
|--|--|---|--|
| Leslie's Poolmart, Inc. Phoenix, AZ | \$2,992.50 | N/B | \$60,245.00 |
| Chemrite, Inc. Buford, GA | N/B | \$4,637.50 | \$63,000.00 |
| Environmental Compliance Resources, LLC Cheyenne, WY | N/B | N/B | \$69,500.00 |
| Pool Sure Houston, TX | N/B | N/B | \$84,000.00 |
| DPC Industries, Inc. Cleburne, TX | N/B | N/B | \$86,900.00 |

Complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. One hundred sixty-five notices were sent including 2 MBE and 1 WBE firms. Five bids were received with no response from MBE or WBE firms. One "No Bid" response was received.
- c. The pricing offered for line item 3 represents a 29% decrease from the previous contract awarded in August 2008. There is no pricing history for items 1 and 2 because they were spot purchased on an as needed basis.

APPROVAL JUSTIFICATION

- a. Lowest bids.
- b. The Purchasing Office concurs with the Austin Water Utility's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.