

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	26239	Agenda Number	74.
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Meeting Date:	August 22, 2013
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month requirements supply contract with REALM COMMUNICATIONS GROUP, INC., to provide fiber optic cable for the Transportation Department, in an amount not to exceed \$375,000, with three 12-month extension options in an amount not to exceed \$125,000 per extension option, for a total contract amount not to exceed \$750,000.

Amount and Source of Funding

Funding in the amount of \$20,834 is available in the Fiscal Year 2012-2013 Operating Budget of the Transportation Department. Funding for the remaining 34 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid of nine bids received.
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Prior Council Action:	
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For More Information:	Erin D'Vincent, Senior Buyer, 512-972-4017
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Boards and Commission Action:	
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Additional Backup Information

This contract is for the purchase of 48 and 96 strand armored fiber optic cable for the Transportation Department to be used to expand and repair the Traffic Management Communication System. This system provides all required communications for the City and is able to monitor and control traffic management devices. This project is part of the Austin Traffic Signal System Upgrade Project that is designed to accommodate current and future traffic flow throughout the City in response to rapidly increasing urban development in the City.

MBE/WBE solicited: 7/4

MBE/WBE bid: 0/0

BID TABULATION

IFB No. EAD0226

Fiber Optic Cable

(2 line items)

<u>Vendor</u>	<u>Total Price</u>
Realm Communications Group Milpitas, CA	\$121,815.00
The Fabric Optic Marketplace Breiningsville, PA	\$129,675.00
Power Supply Austin, TX	\$134,250.00
Techline, Inc. Austin, TX	\$138,000.00
MVA Power, Inc. Montreal, Quebec, Canada	\$145,500.00
LBI Group Companies, Inc. Dallas, TX	\$146,325.00
Clearfield, Inc. Plymouth, MN	\$147,750.00
Original DKC Enterprises, LLC. Houston, TX	\$274,500.00
Graybar Electric Fort Worth, TX	*

* Graybar Electric's bid was disqualified for not submitting all of the required solicitation documents.

The expenditures for the first 12 months of this contract are estimated to be \$125,000. A copy of the complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. Two hundred fifty-three notices were sent, including seven MBEs and four WBEs. Nine bids were received, with no responses from the MBEs or WBEs.
- c. The pricing offered represents a 28.8% decrease to the last spot purchase for the Transportation Department made in January 2012 on the 48 strand cable.

APPROVAL JUSTIFICATION

- a. Lowest bid.
- b. The Purchasing Office concurs with the Transportation Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.