

# Key Project Objectives

- Expand contracting opportunities for Minority- and Woman-Owned Businesses in the construction activities of the City by improving the construction solicitation documents and the MWBE Certified vendor base.
- Improve consistency in construction project solicitation – provide for more accurate estimating, goal setting and Certified Participation.

# Vertical vs. Horizontal Construction

Cross-Walk = Translation Between Commodity Codes



# Project Activities

- **Phase 1: Proof of Concept**
- Sample Bid Items and CSI Cross-walks
- Stakeholder Input
- City Staff process interviews
  
- **Phase 2: Implementation**
- Build Cross-Walks
- Coordinate with City CTM
- Stakeholder Input and Review
- Findings and Recommendations

# Vertical Projects

## Phase 2 Implementation (CSI to NIGP)

- Periscope built initial crosswalk of NIGP Codes to CSI Codes.
- Reviewed the mapped and unmapped items with Public Works.
- Identified areas where direct mapping is not possible.
- Reviewed NIGP Codes with recent City contracting and compared to codes in initial crosswalk.
- Propose strategy to produce a core CSI-NIGP Code Crosswalk implemented for maximum initial benefit to the City and its vendor community.

# Recommendations

- NIGP Code-CSI crosswalk for the top 2,000 NIGP Codes for which the City has contracted work.
- Identify NIGP Codes tied to certified M/WBE vendors for which no contracting activity exists.

## Stakeholder Review and Input

- Conduct internal stakeholder group meeting to discuss progress and review crosswalks
- Conduct external stakeholder group meeting, post crosswalk on-line, and invite comments over a 30-day review period

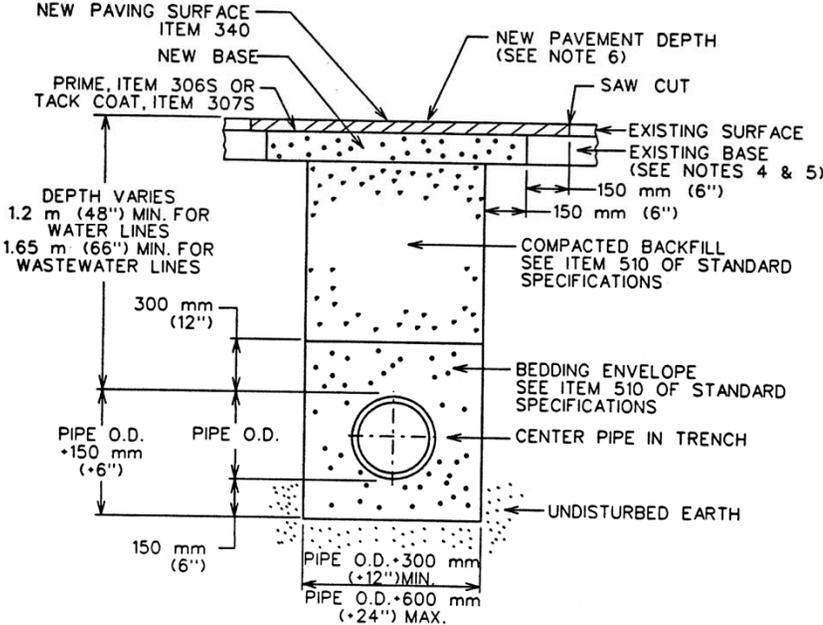
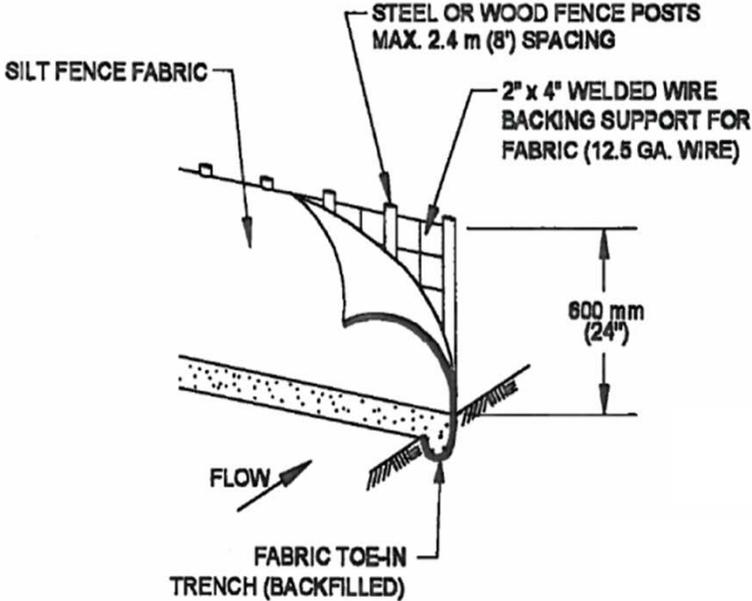
# Horizontal Projects

## Phase 2 Implementation (SBI to NIGP)

- Completed preliminary bid item component breakdowns for 12 identified bid items.
- Engaged Contractor **Central Road & Utility (CRU)** to review preliminary bid item components and percentages.
- Received comments from CRU regarding bid item components and percentages.
- Recommendation for bid item components and percentages.

# Examples

- Silt Fence
- Pipe: 6-inch DIP waterline



## What We've Discovered

- Not practical to break out every bid item into multiple components
- Most common bid items assigned to subcontractors include erosion control, hauling and traffic handling
- Some categories (i.e. paving) have few competitors in the local market
- Many bid items require broad assumptions which can lead to inconsistent application

# Recommendations for Moving Forward

- Target specific bid items with greater potential for subcontractor opportunities
- Work with SMBR to determine the “sensitivity” of bid components and how assumptions will impact project specific MBE/WBE goals

# NEXT STEPS

