

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	27653	Agenda Number	32.
---------------------	----------	-------	---------------	-----

Meeting Date:	October 3, 2013
---------------	-----------------

Department:	Purchasing
-------------	------------

Subject

Authorize award and execution of a 12-month requirements service agreement with METALINK CORPORATION, for fence installation and repair services at various Austin Energy and City of Austin sites in an amount not to exceed \$443,000, with four 12-month extension options in an amount not to exceed \$443,000 per extension option, for a total contract amount not to exceed \$2,215,000.

Amount and Source of Funding

Funding in the amount of \$200,000 is available in the Fiscal Year 2013-2014 Capital Budget and \$23,000 is available in the Fiscal Year 2013-2014 Operating Budget of Austin Energy. Funding in the amount of \$50,000 is available in the Fiscal Year 2013-2014 Operating Budget of the Aviation Department. Funding in the amount of \$10,000 is available in the Fiscal Year 2013-2014 Operating Budget of the Building Services Department. Funding in the amount of \$160,000 is available in the Fiscal Year 2013-2014 Operating Budget of the Public Works Department. Funding for the extension options is contingent upon available funding in future budgets.

Fiscal Note

A fiscal note is attached.

Purchasing Language:	Lowest bid received.
----------------------	----------------------

Prior Council Action:	
-----------------------	--

For More Information:	Oralia Jones, Senior Buyer, 512-322-6594
-----------------------	--

Boards and Commission Action:	September 16, 2013 - Recommended by the Electric Utility Commission.
-------------------------------	--

Related Items:	
----------------	--

MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
------------	--

Additional Backup Information

The contract provides for fence installation and repair services at various sites for multiple City departments including Austin Energy, Aviation, Building Services, and the Public Works Department. These services will allow departments to effectively manage their chain link and wood fencing needs, providing effective and individualized project management. It includes installation of security system automated gates and prompt repair services caused by vehicle collision or damage to fences and gates and vandalized fences (fence cuts) to protect critical City infrastructure.

Due to the addition of City of Austin facilities to the contract requirements, other than Austin Energy, the estimated quantities for the new contract were increased. As a result, the staff-recommended company offered decreased unit prices, as compared to the current contract.

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

MBE/WBE solicited: 8/8

MBE/WBE bid: 0/0

BID TABULATION

IFB No. OPJ0010

Fence Installation and Repair Services at Various Austin Energy and City of Austin Sites
(98 Line Items)

<u>Vendor</u>	<u>Total Bid Amount</u>
Metalink Corporation Austin, TX	\$399,484.
Piatra Inc. Austin, TX	\$1,211,820.

PRICE ANALYSIS

- Adequate competition.
- Ninety-three notices were sent including eight MBE and eight WBEs. Two bids were received, with no response from the MBE/WBEs.
- The pricing offered represents a 35% decrease to the last contract awarded in May 2008. This is due to a volume discount for the larger quantities requested in the solicitation for having added more City of Austin sites.

APPROVAL JUSTIFICATION

- Metalink Corporation is the current provider of these services.
- The Purchasing Office concurs with the recommendation from Austin Energy, Public Works, Aviation and Building Services staff.
- Advertised on the Internet and in the Austin American Statesman.