



**AUSTIN AIRPORT ADVISORY COMMISSION
MINUTES**

**REGULAR MEETING
TUESDAY, SEPTEMBER 10, 2013**

The Austin Airport Advisory Commission convened in a regular meeting on Tuesday, September 10, 2013 at 2716 Spirit of Texas Drive, in Room 160 in Austin, Texas.

Chair, Dale Murphy called the meeting to order at 5:03 p.m.

Commission Members in Attendance:

Dale Murphy, Chair
Steven Hart, Vice Chair
D'Ann Johnson, Secretary
Ernest Saulmon
Rose Marie Klee

Commission Members Absent:

George Farris
James Kelsey

Staff in Attendance:

Susana Carbajal
Francisco Garza
Mike Robinson
Carrie Stefanelli
Stephanie Tucker
Perla Compton
Kay Barclay
Robert Hengst
Matt Coldwell
Dave Arthur
Michelle Moheet
Kellye Mireles

Others Present:

Chris Coons, KSA Engineers
Karon Wiedemann, Garver
Josh Crawford, Garver
Byron Chavez, CHA

1. CITIZENS COMMUNICATIONS: GENERAL

None.

2. APPROVAL OF MINUTES

The minutes from the meeting of August 13, 2013 were approved on Commission Member Ernest Saulmon's motion, Commission Member Rose Marie Klee's second on a 4-0 vote. Secretary D'Ann Johnson, Commission Member George Farris and Commission Member James Kelsey were absent.

3. DEPARTMENT OF AVIATION STAFF BRIEFINGS, REPORTS AND PRESENTATIONS

- a) Planning & Engineering Capital Improvement Project Monthly Status Reports were presented by Robert Hengst, Aviation Department.
- b) Airport Tenant Updates were presented by Stephanie Tucker, Aviation Department.
- c) Finance & Operations Reports for Fiscal Year 2013 to date were presented by Dave Arthur, Aviation Department.
- d) Ground Transportation Staging Area (GTSA) Transactions Report for August 2013 was presented by Perla Compton, Aviation Department. See below for a year-to-year comparison.

YEAR TO YEAR COMPARISON			
SERVICE CATEGORY	AUGUST 2013	AUGUST 2012	% Increase/(decrease)
TAXICAB	24,734	24,211	2.2%
LIMOUSINE	2,695	2,393	12.6%
HOTEL SHUTTLE	3,124	3,598	(13.2%)
OTHER SHUTTLE	474	519	(8.7%)
CHARTER BUS	16	20	(20.0%)
OVERALL TOTAL	31,043	30,741	1.0%

- e) Status update on Art In Public Places projects at the airport was presented by Matt Coldwell.

4. ACTION ITEMS

a) Vote on recommendation to City Council regarding the following:

- i. Approve an inter-local agreement between City of Austin Department of Aviation and the Capital Area Council of Governments to facilitate an Environmental Protection Agency Diesel Emission Reduction Act grant to replace diesel powered equipment operated by Southwest Airlines with electric equipment.

The motion authorizing action item 4ai was approved on Commission Member Rose Marie Klee's motion, Vice Chair Steven Hart's second on a 4-0 vote. Secretary D'Ann Johnson, Commission Member George Farris and Commission Member James Kelsey were absent.

- ii. Authorize award and execution of a 36-month requirements service contract with **SIMPLEX GRINNELL L.P.**, or one of the other qualified offerors to RFP No. PAX0108 for inspection, testing, maintenance, repair, upgrades, and new system installation for fire alarm, suppression, alarm monitoring, and related systems for various City Departments in an amount not to exceed \$4,200,000, with three 12-month extension options in an amount not to exceed \$1,400,000 per option for a total contract amount not to exceed \$8,400,000.

The motion authorizing action item 4aii was approved on Vice Chair Steven Hart's motion, Commission Member Ernest Saulmon's second on a 4-0 vote. Secretary D'Ann Johnson, Commission Member George Farris and Commission Member James Kelsey were absent.

- iii. Approve a resolution authorizing acceptance of grants from the Federal Aviation Administration, the Department of Homeland Security, and other agencies of the United States Government in an amount not to exceed \$30,000,000 to the City of Austin, Department of Aviation, for Austin-Bergstrom International Airport for Fiscal Year 2013-2014.

The motion authorizing action item 4aiii was approved on Commission Member Ernest Saulmon's motion, Commission Member Rose Marie Klee's second on a 4-0 vote. Secretary D'Ann Johnson, Commission Member George Farris and Commission Member James Kelsey were absent.

- iv. Authorize award and execution of a 24-month requirements service contract with **OPEN TEXT CORPORATION** to provide electronic conversion of paper-based records for the Aviation Department in an amount of \$500,000.

The motion authorizing action item 4aiv was approved on Vice Chair Steven Hart's motion, Commission Member Rose Marie Klee's second on a 4-0 vote. Secretary D'Ann Johnson, Commission Member George Farris and Commission Member James Kelsey were absent.

Secretary D'Ann Johnson arrived.

- v. Authorize award and execution of various supply and service contracts during the Fiscal Year 2013-2014 through the **STATE OF TEXAS DEPARTMENT OF INFORMATION RESOURCES (DIR)** cooperative purchasing program for the purchase of computer, telephone, and network hardware and related maintenance services in an amount not to exceed \$30,606,339.

The motion authorizing action item 4av was approved on Vice Chair Steven Hart's motion, Commission Member Ernest Saulmon's second on a 5-0 vote. Commission Member George Farris and Commission Member James Kelsey were absent.

- vi. Authorize award and execution of various service contracts during the Fiscal Year 2013-2014 through the **STATE OF TEXAS DEPARTMENT OF INFORMATION RESOURCES** cooperative purchasing program for the purchase of technology services in an amount not to exceed \$37,365,387.

The motion authorizing action item 4avi was approved on Commission Member Ernest Saulmon's motion, Commission Member Rose Marie Klee's second on a 5-0 vote. Commission Member George Farris and Commission Member James Kelsey were absent.

5. NEW BUSINESS

None.

6. OLD BUSINESS (updates)

- a) Status of action items upon which the Commission has made a recommendation to Council.
(Please note the progress of the following items)

Authorize award and execution of a 36-month requirements service contract with **LBS ENTERPRISES, LLC dba ALLSTATES COATINGS, CO.** to provide airfield traffic paint for the Aviation Department, in an amount not to exceed \$360,000, with three 12-month extension options in an amount not to exceed \$120,000 per extension option, a total contract amount not to exceed \$720,000. *[Item went before City Council on August 22, 2013 and passed.]*

Authorize the use of the **Competitive Sealed Proposal** method for construction in accordance with Government Code Chapter 2267 Subchapter D for Information System Building 7355 Emergency Power Improvements at the Austin-Bergstrom International Airport. *[Item went before City Council on August 29, 2013 and passed.]*

Authorize negotiation and execution of a professional services agreement with **AECOM TECHNICAL SERVICES, INC.**, (staff recommendation) or one of the other qualified responders to RFQ Solicitation CLMP129, to provide engineering services for the ABIA eALP and Utility Mapping project in an amount not to exceed \$450,000. *[Item went before City Council on August 22, 2013 and passed.]*

Authorize award and execution of a 36-month contract with **THYSSENKRUPP AIRPORT SYSTEMS** to provide passenger boarding bridge tires for the Aviation

Department in an amount not to exceed \$180,000, with three 12-month extension options in an amount not to exceed \$60,000 per extension option, for a total contract amount not to exceed \$360,000. *[Item went before City Council on August 22, 2013 and passed.]*

Authorize award and execution of fifteen contracts through the Texas Local Government Purchasing Cooperative (BuyBoard) with: **KIRBY-SMITH MACHINERY**, for the purchase of ten Multiquip V304EH Walk-Behind Rollers and one Multiquip Power Buggy WBH-16EF in an amount not to exceed \$134,782.00; **RDO EQUIPMENT**, for the purchase of one John Deere 670G Motor Grader, one John Deere 35D Mini Excavator, one John Deere 410TJ T/L/B, Cab/Air, Wain Roy Swinger Coupler w/ 24" Bucket, one John Deere 333DT Rubber-Track LDR, Cab/Air, 84" BKT, Backhoe, Shredder, and one John Deere 85D Excavator Quick-Attach Bucket in an amount not to exceed \$633,486.43; **WAUKESHA-PEARCE INDUSTRIES, INC.**, for the purchase of one Gradall XL3100 IV 4X2 Truck Mounted Excavator and one Gradall XL4100 IV 6X4 Truck Mounted Excavator in an amount not to exceed \$ 676,776.26; **KINLOCH EQUIPMENT & SUPPLY, INC.**, for the purchase of one Vactor RamJet F-Series Sewer Cleaner, one Vactor 2103 Sewer Cleaner Body, and one Vactor 2100 plus Combination Sewer Cleaner Body in an amount not to exceed \$492,678.00; **COOPER EQUIPMENT**, for the purchase of four Schwarze A8000CNG Freightliner M2 112 High Dump Street Sweeper, one HAMM HD 12 VT Combo Roller, two HAMM HD 12 VV 47" Double Drum Asphalt Rollers, and one Schwarze A7000 FREIGHTLINER M2 Street Sweeper in an amount not to exceed \$1,800,584.60; **RUSH TRUCK CENTER**, for the purchase of one Peterbilt/MRL Striper in an amount not to exceed \$266,202.00; **LONGHORN INTERNATIONAL**, for the purchase of thirteen Crane Carrier LET2-45 Cab & Chassis for Commercial Body (brown) and two Crane Carrier LET2-45 Cab & Chassis for Commercial Body (blue) in an amount not to exceed \$2,896,831.00; **TEXAN WASTE EQUIPMENT, dba HEIL OF TEXAS**, for the purchase of fifteen Heil Commercial 25 Yard High Compaction Rear Loaders and two Heil F-4000N Narrow 11 Yard High Compaction Rear Loaders in an amount not to exceed \$2,581,925.90; *[Item went before City Council on August 22, 2013 and passed.]*

Fiscal Year 2013-2014 Operating Budget for Aviation Department. *[Item is scheduled to go before City Council on September 11, 2013.]*

Authorize negotiation and execution of a lease and development agreement with Scott Airport Parking, LLC for up to 64 acres of land at Austin-Bergstrom International Airport to develop and operate public covered parking facilities and additional services that enhance public use of the Airport. *[Item is scheduled to go before City Council on September 26, 2013.]*

Authorize execution of a lease with ABIA Retail, LLC for a tract of approximately 13 acres of land at Austin-Bergstrom International Airport to develop for commercial retail uses. *[Item is scheduled to go before City Council on September 26, 2013.]*

Authorize negotiation and execution of a 36-month rewards program administration agreement with Thanks Again, LLC to provide an airport centered loyalty/rewards program with estimated monthly program fees of \$5,000 per month, for a total contract amount not to exceed \$180,000. *[Item is scheduled to go before City Council on October 3, 2013.]*

7. CONFIRM MEETING DATE AND PLACE AGENDA ITEMS FOR NEXT COMMISSION MEETING

Date of next meeting: October 8, 2013

ADJOURNMENT

Motion to adjourn the meeting was made by Vice Chair Steven Hart, Commission Member Ernest Saulmon's second on a 5-0 vote. Commission Member George Farris and Commission Member James Kelsey were absent.

Meeting was adjourned at 5:47 p.m.



PROPERTIES UPDATE

PROJECT	STATUS
American Airlines - reconfiguration of self service kiosks	Completed
ASIG fuel monitoring -	In permitting
Atlantic Aviation - canopies install	P&E working with general contractor
Auntie Anne's - renovations	consultant working on final submittal documents for ABIA review
Austin Article - relocation	review completed of preliminary drawings
Delta - gate move from 3 to 4 to create dual gate access to the FIS	move scheduled for October 10
DNC - Austin MacWorks	pending information from DNC
DNC - Briggos	P&E review. Sub-lease issues resolved. Installation scheduled 1Q 2014.
DNC - Hoover's Restaurant	Amendment executed and design underway
DNC - Tyler's kiosk	Reviewing design and location; pending also with LS Travel and Delta gate changes
DNC west food court repairs	work underway
Fara Café - renovations	In permitting
Vino Volo	In permitting.
Wok & Roll - renovations & new kiosk	Design in review for store renovations and kiosk. Amendment pending.

Austin-Bergstrom International Airport

Aviation Activity Report

Calendar Year 2013 vs 2012

	08/2013	08/2012	Percent Change	01/2013 - 08/2013	01/2012 - 08/2012	Percent Change
<u>Passenger Activity</u>						
Domestic Enplaned Revenue	412,482	395,351	4.33	3,221,881	3,059,999	5.29
Domestic Deplaned Revenue	437,804	417,753	4.80	3,235,622	3,067,731	5.47
International Enplaned Revenue	2,623	2,238	17.20	17,769	8,069	120.21
International Deplaned Revenue	3,534	2,790	26.67	19,998	8,460	136.38
Domestic Enplaned Non-Revenue	11,198	11,004	1.76	85,650	79,979	7.09
Domestic Deplaned Non-Revenue	10,036	9,846	1.93	74,668	73,394	1.74
International Enplaned Non-Revenue	26	0	0.00	92	0	0.00
International Deplaned Non-Revenue	24	12	100.00	137	12	1,041.67
South Terminal-Intl Enplaned Revenue	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Revenue	0	0	0.00	0	0	0.00
South Terminal-Intl Enplaned Non-Revenue	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Non-Revenue	0	0	0.00	0	0	0.00
Passenger Totals	877,727	838,994	4.62	6,655,817	6,297,644	5.69

NEW CURRENT PASSENGER RECORD = 922,615 RECORD SET = JULY 2013

<u>Aircraft Operations</u>						
Air Carrier	8,936	8,557	4.43	68,000	65,176	4.33
Commuter & Air Taxi	1,360	1,243	9.41	11,147	10,392	7.27
Military	573	513	11.70	4,301	3,807	12.98
General Aviation						
Itinerant	4,043	4,059	-0.39	32,699	32,643	0.17
Local	226	108	109.26	1,750	1,388	26.08
Total G.A.	4,269	4,167	2.45	34,449	34,031	1.23
Total Operations	15,138	14,480	4.54	117,897	113,406	3.96

Austin-Bergstrom International Airport

Aviation Activity Report

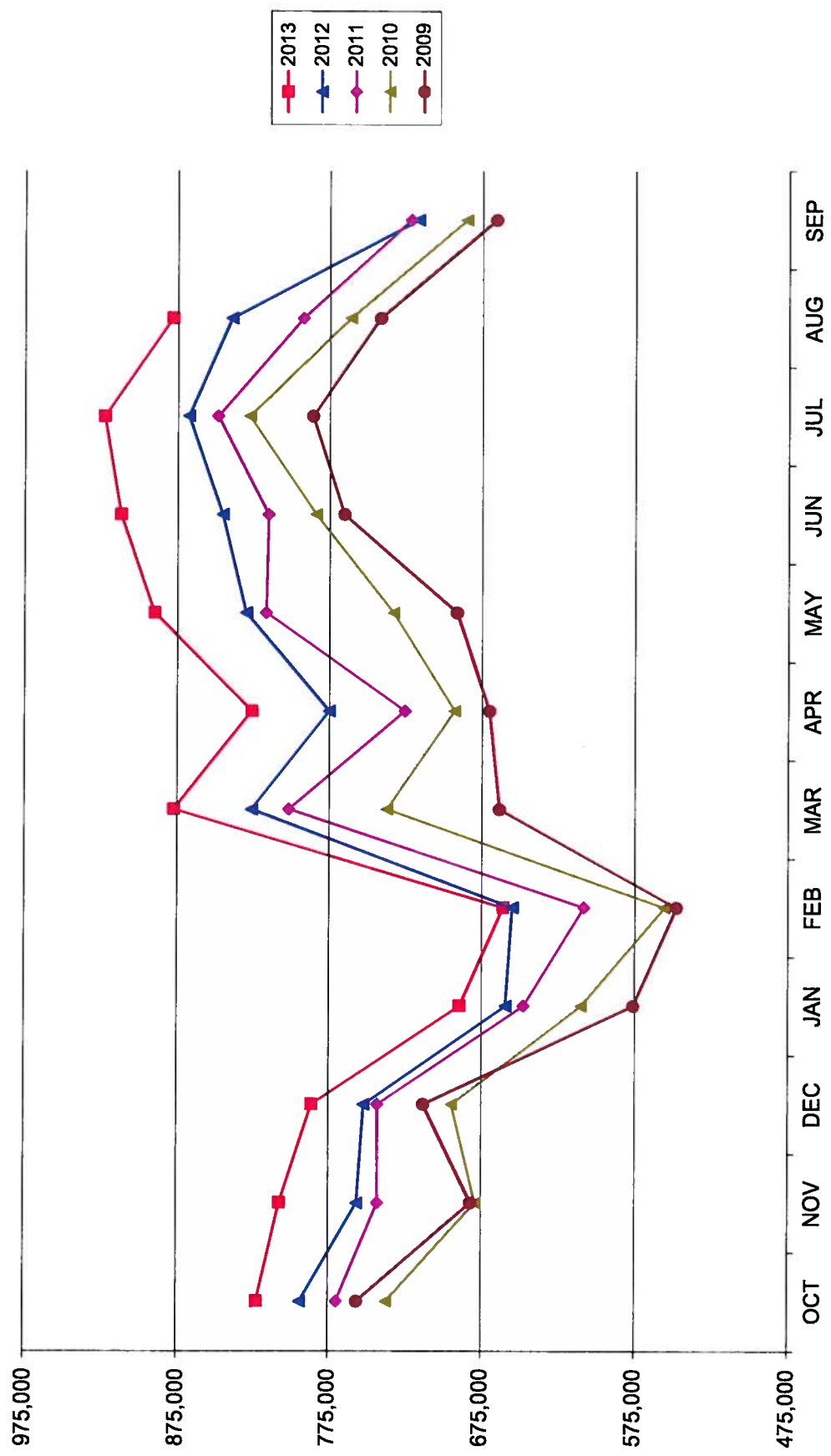
Calendar Year 2013 vs 2012

	08/2013	08/2012	Percent Change	01/2013 - 08/2013	01/2012 - 08/2012	Percent Change
<u>Cargo Activity</u>						
Mail						
Domestic Enplaned Mail	97,793	94,920	3.03	872,234	649,118	34.37
Domestic Deplaned Mail	158,101	196,682	-19.62	1,291,870	1,367,302	-5.52
International Enplaned Mail	0	0	0.00	0	0	0.00
International Deplaned Mail	2,404	0	0.00	2,404	0	0.00
South Terminal-Intl Enplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Mail	0	0	0.00	0	0	0.00
Mail Totals	258,298	291,602	-11.42	2,166,508	2,016,420	7.44
Cargo						
Domestic Enplaned Cargo	5,403,459	5,660,536	-4.54	41,510,647	41,205,983	0.74
Domestic Deplaned Cargo	6,074,324	5,902,337	2.91	47,135,830	45,074,669	4.57
International Enplaned Cargo	440,156	383,370	14.81	3,778,362	3,052,740	23.77
International Deplaned Cargo	317,615	431,717	-26.43	2,918,199	2,868,147	1.75
South Terminal-Intl Enplaned Cargo	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Cargo	0	0	0.00	0	0	0.00
Cargo Totals	12,235,554	12,377,960	-1.15	95,343,038	92,201,539	3.41
Belly Freight						
Domestic Enplaned Belly Freight	242,404	770,194	-68.53	2,373,205	4,511,476	-47.40
Domestic Deplaned Belly Freight	431,463	449,085	-3.92	3,409,836	3,692,580	-7.66
International Enplaned Belly Freight	0	0	0.00	0	0	0.00
International Deplaned Belly Freight	0	0	0.00	0	0	0.00
South Terminal-Intl Enplaned Belly Frt	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Belly Frt	0	0	0.00	0	0	0.00
Belly Freight Totals	673,867	1,219,279	-44.73	5,783,041	8,204,056	-29.51
Cargo Totals (Mail, Cargo, Belly Freight)	13,167,719	13,888,841	-5.19	103,292,587	102,422,015	0.85

CURRENT CARGO RECORD = 40,215,518

RECORD SET = MARCH 2001

AUSTIN PASSENGER TRAFFIC
5 Year Trend



Austin-Bergstrom International Airport

Aviation Activity Report

Fiscal Year 2013 vs 2012

	08/2013	08/2012	Percent Change	10/2012 - 08/2013	10/2011 - 08/2012	Percent Change
<u>Passenger Activity</u>						
Domestic Enplaned Revenue	412,482	395,351	4.33	4,401,159	4,188,404	5.08
Domestic Deplaned Revenue	437,804	417,753	4.80	4,406,777	4,188,427	5.21
International Enplaned Revenue	2,623	2,238	17.20	23,093	8,069	186.19
International Deplaned Revenue	3,534	2,790	26.67	24,933	8,633	188.81
Domestic Enplaned Non-Revenue	11,198	11,004	1.76	114,184	107,823	5.90
Domestic Deplaned Non-Revenue	10,036	9,846	1.93	100,881	98,949	1.95
International Enplaned Non-Revenue	26	0	0.00	95	0	0.00
International Deplaned Non-Revenue	24	12	100.00	153	44	247.73
South Terminal-Intl Enplaned Revenue	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Revenue	0	0	0.00	0	0	0.00
South Terminal-Intl Enplaned Non-Revenue	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Non-Revenue	0	0	0.00	0	0	0.00
Passenger Totals	877,727	838,994	4.62	9,071,275	8,600,349	5.48

NEW CURRENT PASSENGER RECORD = 922,615 RECORD SET = JULY 2013

<u>Aircraft Operations</u>						
Air Carrier	8,936	8,557	4.43	92,839	88,843	4.50
Commuter & Air Taxi	1,360	1,243	9.41	15,574	14,785	5.34
Military 573	513	11.70	6,220	5,202	19.57	
General Aviation						
Itinerant	4,043	4,059	-0.39	46,025	44,757	2.83
Local	226	108	109.26	2,188	2,000	9.40
Total G.A.	4,269	4,167	2.45	48,213	46,757	3.11
Total Operations	15,138	14,480	4.54	162,846	155,587	4.67

Austin-Bergstrom International Airport

Aviation Activity Report

Fiscal Year 2013 vs 2012

	08/2013	08/2012	Percent Change	10/2012 - 08/2013	10/2011 - 08/2012	Percent Change
<u>Cargo Activity</u>						
Mail						
Domestic Enplaned Mail	97,793	94,920	3.03	1,158,733	873,460	32.66
Domestic Deplaned Mail	158,101	196,682	-19.62	1,918,745	1,906,799	0.63
International Enplaned Mail	0	0	0.00	0	0	0.00
International Deplaned Mail	2,404	0	0.00	2,404	0	0.00
South Terminal-Intl Enplaned Mail	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Mail	0	0	0.00	0	0	0.00
Mail Totals	258,298	291,602	-11.42	3,079,882	2,780,259	10.78
Cargo						
Domestic Enplaned Cargo	5,403,459	5,660,536	-4.54	57,933,891	57,123,975	1.42
Domestic Deplaned Cargo	6,074,324	5,902,337	2.91	64,901,765	62,623,788	3.64
International Enplaned Cargo	440,156	383,370	14.81	5,013,732	4,717,612	6.28
International Deplaned Cargo	317,615	431,717	-26.43	5,220,784	4,306,542	21.23
South Terminal-Intl Enplaned Cargo	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Cargo	0	0	0.00	0	0	0.00
Cargo Totals	12,235,554	12,377,960	-1.15	133,070,172	128,771,917	3.34
Belly Freight						
Domestic Enplaned Belly Freight	242,404	770,194	-68.53	3,391,342	5,923,098	-42.74
Domestic Deplaned Belly Freight	431,463	449,085	-3.92	4,548,091	4,927,115	-7.69
International Enplaned Belly Freight	0	0	0.00	0	0	0.00
International Deplaned Belly Freight	0	0	0.00	0	0	0.00
South Terminal-Intl Enplaned Belly Frt	0	0	0.00	0	0	0.00
South Terminal-Intl Deplaned Belly Frt	0	0	0.00	0	0	0.00
Belly Freight Totals	673,867	1,219,279	-44.73	7,939,433	10,850,213	-26.83
Cargo Totals (Mail, Cargo, Belly Freight)	13,167,719	13,888,841	-5.19	144,089,487	142,402,389	1.18

CURRENT CARGO RECORD = 40,215,518

RECORD SET = MARCH 2001

CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
Airport Operating Fund 5070
Income Statement - For Internal Use Only
Fiscal Year to Date for 11 Month(s) ended August 31, 2013

	Amended Budget	Budget Annualized 11 month(s)	Year to Date w/ Encumb	Y-T-D Variance Fav (Unfav)	Y-T-D % Variance Fav (Unfav)
REVENUE					
AIRLINE REVENUE					
Landing Fees	21,364,000	19,583,667	19,780,583	196,916	1.0%
Terminal Rental & Other Fees	21,948,000	20,119,000	21,380,370	1,261,370	6.3%
TOTAL AIRLINE REVENUE	43,312,000	39,702,667	41,160,953	1,458,286	3.7%
NON-AIRLINE REVENUE					
Parking	32,394,000	29,694,500	29,333,543	(360,957)	(1.2%)
Other Concessions	18,386,000	16,853,833	18,267,948	1,414,115	8.4%
Other Rentals and Fees	6,384,000	5,852,000	6,443,613	591,613	10.1%
TOTAL NON-AIRLINE REVENUE	57,164,000	52,400,333	54,045,104	1,644,771	3.1%
Interest Income	100,000	91,667	103,449	11,782	12.9%
TOTAL REVENUE	100,576,000	92,194,667	95,309,506	3,114,839	3.4%
OPERATING REQUIREMENTS					
Fac Mgmt, Ops and Airport Security	39,942,715	36,615,487	36,203,479	412,008	1.1%
Airport Planning and Development	1,970,670	1,806,513	2,072,678	(266,165)	(14.7%)
Support Services	11,580,545	10,615,885	9,724,844	891,041	8.4%
Business Services	9,399,188	8,616,235	8,721,230	(104,995)	(1.2%)
TOTAL OPERATING EXPENSES	62,893,118	57,654,120	56,722,231	931,889	1.6%
Debt Service					
GO Debt Service Fund	26,272	24,084	24,082	2	0.0%
2003 Series Airport Revenue Bond DS	3,239,363	2,969,524	3,456,000	(486,476)	(16.4%)
2005 Variable rate Notes (Swap)	24,728,090	22,668,240	21,123,433	1,544,807	6.8%
2005 Variable rate Notes Fees	3,333,684	3,055,988	2,845,290	210,698	6.9%
PFC Debt Service Funding	(12,855,062)	(11,784,235)	(11,129,556)	(654,679)	5.6%
TOTAL Net Debt Service	18,472,347	16,933,601	16,319,249	614,352	3.6%
OTHER REQUIREMENTS					
Workers' Compensation	387,874	355,564	355,553	11	0.0%
Citywide Administrative Support	2,203,706	2,020,137	2,020,118	19	0.0%
Communications & Technology Mgmt	1,301,149	1,192,763	1,192,719	44	0.0%
Accrued Payroll	99,238	90,971	90,968	3	0.0%
Compensation Adjustment	22,425	20,557	19,090	1,467	7.1%
Liability Reserve	20,000	18,334	18,337	(3)	(0.0%)
Operating Reserve	964,050	883,745	883,713	32	0.0%
CTECC	126,796	116,234	116,226	8	0.0%
Trunked Radio Allocation	120,225	110,210	110,206	4	0.0%
TOTAL OTHER REQUIREMENTS	5,245,463	4,808,515	4,806,930	1,585	0.0%
TOTAL REQUIREMENTS	86,610,928	79,396,236	77,848,410	1,547,826	1.9%
EXCESS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS	13,965,072	12,798,431	17,461,096	4,662,665	36.4%
ENPLANEMENTS					
August (Month over Month)	Passengers 426,329	% Inc/(Dec) 4.34%			
Year-to-Date	4,538,531	5.44%			

**CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
INCOME STATEMENT COMPARISON THIS YEAR VS. LAST YEAF**

This month - This Year vs. Last Year
FY13 (Aug 13) vs FY12 (Aug 12)

	FY13 Aug-13	FY12 Aug-12	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
Airline Revenue				
Landing Fees	2,228,907	1,711,483	517,424	30.2%
Terminal Rental & Other Fees	2,076,542	1,738,552	337,990	19.4%
Total Airline Revenue	4,305,449	3,450,035	855,414	24.8%
Non-Airline Revenue				
Parking	3,012,412	3,045,789	(33,377)	(1.1%)
Food/Beverage & Retail	553,268	61,348	491,920	12.5%
Rental Car	890,652	634,329	256,323	40.4%
Advertising	65,467	62,851	2,616	4.2%
Ads Barter Revenue	0	13,917	(13,917)	(100.0%)
Other Concessions	72,472	67,386	5,086	7.5%
Other Rentals and Fees	586,085	542,283	43,802	8.1%
Total Non-Airline Revenue	5,180,356	4,858,475	321,881	6.6%
Interest Income	10,800	18,010	(7,210)	(40.0%)
Total Operating Revenue	9,496,605	8,326,520	1,170,085	14.1%

Operating Requirements				
Fac Mgmt, Ops and Airport Security	4,025,525	4,385,030	359,505	8.2%
Airport Planning and Development	217,350	(34,732)	(252,082)	725.8%
Support Services	1,057,486	841,129	(216,357)	(25.7%)
Business Services	1,065,473	818,053	(247,420)	(30.2%)
Total Operating Expense	6,365,834	6,009,480	(356,354)	(5.9%)
Debt Service				
GO Debt Service Fund	2,189	0	(2,189)	N/A
2003 Series Airport Revenue Bond DS	291,000	914,000	623,000	68.2%
2005 Variable rate Notes (Swap)	2,025,087	1,389,089	(635,998)	(45.8%)
2005 Variable rate Notes Fees	169,350	1,300	(168,050)	(12926.9%)
\$28 Million Variable Rate Note	0	16,608	16,608	100.0%
PFC Debt Service Funding	(972,333)	(1,032,030)	(59,697)	(5.8%)
Total Debt Service	1,515,293	1,288,967	(226,326)	(17.6%)

Other Requirements				
Workers' Compensation	32,323	27,468	(4,855)	(17.7%)
Citywide Administrative Support	183,647	130,309	(53,338)	(40.9%)
Communications & Technology Mgmt	108,429	100,116	(8,313)	(8.3%)
Accrued Payroll	8,270	4,650	(3,620)	(77.8%)
Additional Retirement Contribution	0	145,314	145,314	100.0%
Compensation Adjustment	4,081	3,257	(824)	(25.3%)
Operating Reserve	80,338	269,214	188,876	70.2%
CTECC	10,566	11,828	1,262	10.7%
Trunked Radio Allocation	10,018	7,432	(2,586)	(34.8%)
Liability Reserve	1,667	1,666	(1)	(0.1%)
Total Other Requirements	439,339	701,254	261,915	37.3%
Total Requirements	8,320,466	7,999,701	(320,765)	(4.0%)

SURPLUS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS \$ 1,176,139 \$ 326,819 \$ 849,320 259.9%

Fiscal YTD - This Year vs. Last Year
FY13 (Oct 12 - Aug 13) vs FY12 (Oct 11 - Aug 12)

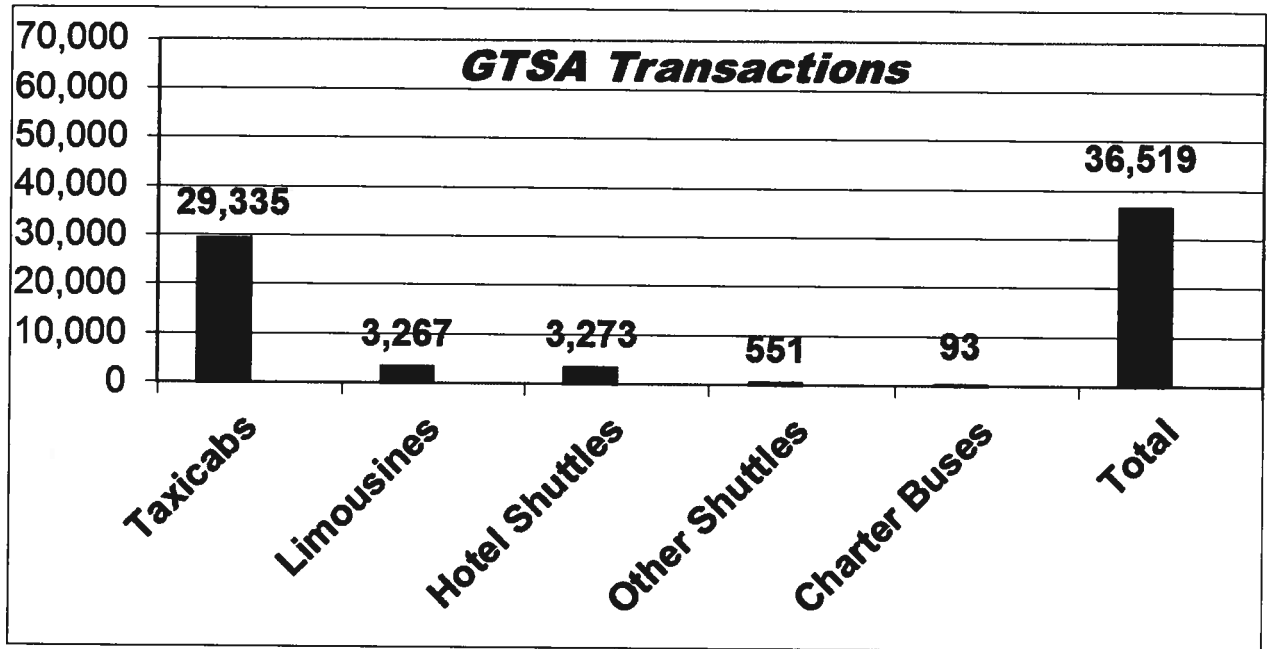
	FY13 YTD Aug-13	FY12 YTD Aug-12	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
Landing Fees	19,780,583	17,589,580	2,191,003	12.5%
Terminal Rental & Other Fees	21,380,370	18,772,922	2,607,448	13.9%
Total Airline Revenue	41,160,953	36,362,502	4,798,451	13.2%
Non-Airline Revenue				
Parking	29,333,543	28,338,659	994,884	3.5%
Food/Beverage & Retail	6,313,808	5,382,375	931,433	17.3%
Rental Car	10,391,387	9,307,924	1,083,463	11.6%
Advertising	801,042	663,216	137,826	20.8%
Ads Barter Revenue	8,667	45,855	(37,188)	(81.1%)
Other Concessions	753,044	718,161	34,883	4.9%
Other Rentals and Fees	6,443,613	6,168,715	274,898	4.5%
Total Non-Airline Revenue	54,045,104	50,624,905	3,420,199	6.8%
Interest Income	103,449	108,332	(4,883)	(4.5%)
Total Operating Revenue	95,309,506	87,095,739	8,213,767	9.4%

Operating Requirements				
Fac Mgmt, Ops and Airport Security	36,203,479	33,123,008	(3,080,471)	(9.3%)
Airport Planning and Development	2,072,678	1,617,001	(455,677)	(28.2%)
Support Services	9,724,844	9,066,185	(658,659)	(7.3%)
Business Services	8,721,230	7,995,885	(725,345)	(9.6%)
Total Operating Expense	56,722,231	51,762,079	(4,960,152)	(9.6%)
Debt Service				
GO Debt Service Fund	24,082	25,043	961	3.8%
2003 Series Airport Revenue Bond DS	3,456,000	9,286,000	5,800,000	62.7%
2005 Variable rate Notes (Swap)	21,123,433	15,371,651	(5,751,782)	(37.4%)
2005 Variable rate Notes Fees	2,845,290	2,863,830	18,540	0.6%
\$28 Million Variable Rate Note	0	542,956	542,956	100.0%
PFC Debt Service Funding	(1,129,556)	(12,332,771)	(1,203,215)	(9.8%)
Total Debt Service	16,319,249	15,726,709	(592,540)	(3.8%)

Other Requirements				
Workers' Compensation	355,553	302,148	(53,405)	(17.7%)
Citywide Administrative Support	2,020,118	1,433,404	(586,714)	(40.9%)
Communications & Technology Mgmt	1,192,719	1,101,276	(91,443)	(8.3%)
Accrued Payroll	90,968	51,150	(39,818)	(77.8%)
Additional Retirement Contribution	0	1,152,827	1,152,827	100.0%
Compensation Adjustment	19,090	16,802	(2,288)	(13.6%)
Operating Reserve	883,713	405,202	(478,511)	(118.1%)
CTECC	116,226	130,103	13,877	10.7%
Trunked Radio Allocation	110,206	81,752	(28,454)	(34.8%)
Liability Reserve	18,337	18,326	(11)	(0.1%)
Total Other Requirements	4,806,930	4,692,990	(113,940)	(2.4%)
Total Requirements	77,848,410	72,181,778	(5,666,632)	(7.9%)

\$ 17,461,096 \$ 14,913,961 \$ 2,547,135 17.1%

GROUND TRANSPORTATION TRANSACTIONS
SEPTEMBER 2013



YEAR TO YEAR COMPARISON			
SERVICE CATEGORY	SEPTEMBER 2013	SEPTEMBER 2012	% Increase/(decrease)
TAXICAB	29,335	23,691	23.8%
LIMOUSINE	3,267	2,601	25.6%
HOTEL SHUTTLE	3,273	3,512	(6.8%)
OTHER SHUTTLE	551	472	16.7%
CHARTER BUS	93	43	116.3%
OVERALL TOTAL	36,519	30,319	20.4%

AGENDA



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	28084	Agenda Number	<ITEM_OUTLINE>
----------------------------	-----------------	--------------	----------------------	-----------------------------

Meeting Date:	October 17, 2013
----------------------	------------------

Department:	Purchasing
--------------------	------------

Subject

Authorize award and execution of a 36-month requirements service agreement with VOLANCE LANGUAGE SERVICES, LLC, to provide interpretation services for the Austin Police, Health and Human Services, Aviation, and Building Services Departments in an amount not to exceed \$281,028, with three 12-month extension options in an amount not to exceed \$93,676 per extension option, for an total contract amount not to exceed \$562,056.

Amount and Source of Funding

Funding in the amount of \$85,869 is available in the Fiscal Year 2013-2014 Operating Budget of the Austin Police, Health & Human Services, Aviation, and Building Services Departments respectively. Funding for the remaining 25 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid received.
Prior Council Action:	
For More Information:	Georgia L. Billela, Buyer II, 512-974-2939
Boards and Commission Action:	
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
Related Items:	

Additional Backup Information

This contract will provide over the phone language interpretation services for non-English speaking clients upon request of any officer or designated employee of four Departments - Austin Police, Health and Human Services, Aviation, and Building Services. These services are required for walk-in clients or emergency services. Voiance will provide a single toll free number that provides direct access to Interpreters twenty-four hour, seven day, 365 days a year (holidays included).

This service is essential to effectively assist non-English speaking clients to attain service.

MBE/WBE solicited: 4/2

MBE/WBE bid: 0/0

BID TABULATION

<u>Vendor</u>	<u>Total Price</u>
Voiance Language Services, LLC Tucson, AZ	\$131,031
Universe Technical Translation, LLC Houston, TX	\$131,259
Optimal Phone Interpreters Winter Park, FL	\$137,943
Propio Language Services, LLC Lenexa, KS	\$138,504
Language Line Solutions Monterey, CA	\$156,342
Lionbridge Global Solutions II Silver Spring, MD	\$174,648
Rosario Winston Salem, NC	\$175,998
Interpreters Unlimited San Diego, CA	\$218,226
Birnbaum Interpreting Services Silver Spring, MD	\$344,565

A complete bid tabulation is on file in the Purchasing Office and on the City of Austin, FASD Purchasing website.

PRICE ANALYSIS

- a. Adequate competition.
- b. Fifty-nine notices were sent, including 4 MBEs and 2 WBEs. Nine proposals were received, with no response from the MBEs and WBE's.
- c. The pricing offered represents a decrease of 32% to the last contract award made July 2010.

APPROVAL JUSTIFICATION

- a. Lowest bid. Voiance Language Services is not the current provider of these services.
- b. The Purchasing Office concurs with the Austin Police Department's recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.

AGENDA



Recommendation for Council Action (CMD)

Austin City Council	Item ID:	27926	Agenda Number	<ITEM_OUTLINE>
---------------------	----------	-------	---------------	----------------

Meeting Date:	October 24, 2013
---------------	------------------

Department:	Contract Management
-------------	---------------------

Subject

Authorize the use of the Competitive Sealed Proposal method for construction in accordance with Government Code Chapter 2267 Subchapter D on Terminal Area Spalling Improvements at the Austin-Bergstrom International Airport.

Amount and Source of Funding

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required!

Purchasing Language:	
----------------------	--

Prior Council Action:	
-----------------------	--

For More Information:	Robert Pirtle, 512-974-7234; Lynda Williams, 512-974-3066; Lacy Kuslo, 512-974-7141.
-----------------------	--------------------------------------------------------------------------------------

Boards and Commission Action:	To be reviewed by the Austin Airport Advisory Commission on October 8, 2013.
-------------------------------	------------------------------------------------------------------------------

MBE / WBE:	
------------	--

Related Items:	
----------------	--

Additional Backup Information

There have been numerous instances of spalling concrete on various components of the elevated roadway. Datum Engineers was hired to evaluate the problems and prepare bidding/construction documents for the required repairs. Because the repair work involves special materials and specific procedures, not all vendors who may have experience with concrete construction would also have experience with "repair" of concrete structures – especially elevated transportation roadways

This project requires a contractor that can perform the specified work to an elevated concrete structure directly above public vehicular and pedestrian traffic passageways. Selection of a Contractor should include a weighted consideration of specific experience with the type of repair work required by the project. The Competitive Sealed Proposal delivery method would allow the Owner to award to the lowest "qualified" proposer.

It is therefore recommended that this work be delivered under the Competitive Sealed Proposal method of contracting set

forth in state statutes. Competitive Sealed Proposal is the alternative delivery method most closely related to traditional competitive bidding.

The principal difference is that the City makes its selection of the respondents based on evaluation criteria consisting of, but is not limited to, safety record and safety practices, comparable relevant project experience, sustainability practices, local business presence, financial stability, and price. Unlike traditional competitive bidding, price is a portion of the overall evaluation score.

A city-staffed panel will review, evaluate, and rank proposals based on stated evaluation criteria. The services will be provided by a duly qualified and experienced contractor offering best value to the City.

The project is currently in Design Phase and it is anticipated that construction will begin in the spring of 2014.