

AGENDA



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	28375	Agenda Number	46.
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Meeting Date:	November 7, 2013
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Department:	Purchasing
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Subject

Authorize award and execution of a contract through the Texas Local Government Purchasing Cooperative (BuyBoard) with PHILPOTT MOTORS, LTD for the purchase of 190 police vehicles in an amount not to exceed \$5,566,291.

Amount and Source of Funding

Funding in the amount of \$4,314,739 is available in the Fiscal Year 2013-2014 Operating Budget of the Fleet Vehicle Acquisition Fund. Funding in the amount of \$1,251,552 is available in the Fiscal Year 2013-2014 Capital Budget of the Fleet Services Department.

Fiscal Note

A fiscal note is attached.

Purchasing Language:	Cooperative Purchase
Prior Council Action:	
For More Information:	Jonathan Dalchau, Buyer II, 512-974-2938
Boards and Commission Action:	
Related Items:	
MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

Additional Backup Information

This contract is for the purchase of fifty Ford Taurus Interceptor sedans and one hundred forty Ford Explorer SUVs. Of the one hundred ninety vehicles being purchased, forty-nine are additions to the fleet and one hundred forty-one are replacing vehicles currently in the fleet. All of these vehicles will be model year 2014.

The vehicles being purchased are designated as:

3 Ford Explorer K-9 Push Units – 2 New, 1 Replacement

133 Ford Explorer Patrol Units – 47 New, 86 Replacements

4 Ford Explorer Unmarked Units – Replacements

2 Taurus Interceptor Sedans – Replacements

48 Taurus Interceptor Unmarked Sedans – Replacements

Fleet Services and the Office of Sustainability have worked together to develop a vehicle purchasing process to progress towards our citywide objective of obtaining carbon neutrality by 2020. The purchasing criteria incorporate criteria pollutant and greenhouse gas emissions impact, available technologies on the market, physical demands on the vehicle, service application, and life-cycle cost. These criteria are applied to all vehicle purchase requests submitted to Fleet.

All of these vehicles are flex fuel vehicles that are capable of operating on gasoline (typically 6-10% ethanol) up to E85 (85% ethanol blended with 15% gasoline). A new-technology flex fuel vehicles operating on E85 produces tailpipe NO_x, carbon monoxide, and non-methane hydrocarbon levels no different from running on gasoline while also reducing life cycle greenhouse gas emissions by at least 20%.

The vehicles in this RCA have been recommended for purchase utilizing a process that involves the Fleet Officer, affected Department Directors, and Assistant City Managers (ACMs). ACM approval is required for all new additions to the City's fleet prior to any requests being made to the Purchasing Office.

Departments review the list of vehicles determined eligible for replacement by Fleet Services based on mileage, hours of use, and maintenance costs. From that list, priority uses were determined within the departments, and the proposed equipment was reviewed by the Fleet Service Center Manager to insure the specified vehicle is appropriate for the use.

All of these replacement vehicles have met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle to be replaced, and determined that the mileage or hours of use of each vehicle proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

The Purchasing Office conducted a price analysis to determine that the BuyBoard contract was the best value to the City. The Philpott Motors contract is able to provide vehicles that fully meet the needs of the Austin Police Department. Philpott Motors is contracted through BuyBoard to supply these types of vehicles to other public entities statewide as a result of a competitive bidding process. Utilizing BuyBoard contracts provides for volume discount pricing as well as the earliest opportunity to place the City's vehicles on order.