

# CIP EXPENSE DETAIL

**DATE OF COUNCIL CONSIDERATION:**  
**CONTACT DEPARTMENT(S):**

10/24/13  
Fleet

**SUBJECT:** Authorize award and execution of a contract through the Texas Local Government Purchasing Cooperative (BuyBoard) with PHILPOTT MOTORS, LTD for the purchase of 190 police vehicles in an amount not to exceed \$5,566,291.

<b>Department:</b>	<b>Fleet Services Department</b>
Project Name:	Capital Equipment and Vehicles
Fund/Department/Unit:	8870-7807-0600
Funding Source:	2013-2014 Capital Budget
Current Appropriation:	10,850,000.00
Unencumbered Balance:	0.00
Amount of This Action:	<u>(1,251,552.00)</u>
Remaining Balance:	<u>9,598,448.00</u>
Total Amount of this Action	<u><u>1,251,552.00</u></u>

**ANALYSIS / ADDITIONAL INFORMATION:** This contract is for the purchase of fifty Ford Taurus Interceptor sedans and one hundred forty Ford Explorer SUVs. Of the one hundred ninety vehicles being purchased, forty-nine are additions to the fleet and one hundred forty-one are replacing vehicles currently in the fleet. All of these vehicles will be model year 2014.

The vehicles being purchased are designated as:

- 3 Ford Explorer K-9 Push Units – 2 New, 1 Replacement
- 133 Ford Explorer Patrol Units – 47 New, 86 Replacements
- 4 Ford Explorer Unmarked Units – Replacements
- 2 Taurus Interceptor Sedans – Replacements
- 48 Taurus Interceptor Unmarked Sedans – Replacements

Fleet Services and the Office of Sustainability have worked together to develop a vehicle purchasing process to progress towards our citywide objective of obtaining carbon neutrality by 2020. The purchasing criteria incorporate criteria pollutant and greenhouse gas emissions impact, available technologies on the market, physical demands on the vehicle, service application, and life-cycle cost. These criteria are applied to all vehicle purchase requests submitted to Fleet.

All of these vehicles are flex fuel vehicles that are capable of operating on gasoline (typically 6-10% ethanol) up to E85 (85% ethanol blended with 15% gasoline). A new-technology flex fuel vehicles operating on E85 produces tailpipe NOx, carbon monoxide, and non-methane hydrocarbon levels no different from running on gasoline while also reducing life cycle greenhouse gas emissions by at least 20%.

The vehicles in this RCA have been recommended for purchase utilizing a process that involves the Fleet Officer, affected Department Directors, and Assistant City Managers (ACMs). ACM approval is required for all new additions to the City's fleet prior to any requests being made to the Purchasing Office.

Departments review the list of vehicles determined eligible for replacement by Fleet Services based on mileage, hours of use, and maintenance costs. From that list, priority uses were determined within the departments, and the proposed equipment was reviewed by the Fleet Service Center Manager to insure the specified vehicle is appropriate for the use.

All of these replacement vehicles have met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle to be replaced, and determined that the mileage or hours of use of each vehicle proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

The Purchasing Office conducted a price analysis to determine that the BuyBoard contract was the best value to the City. The Philpott Motors contract is able to provide vehicles that fully meet the needs of the Austin Police Department. Philpott Motors is contracted through BuyBoard to supply these types of vehicles to other public entities statewide as a result of a competitive bidding process. Utilizing BuyBoard contracts provides for volume discount pricing as well as the earliest opportunity to place the City's vehicles on order.