

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	28740	Agenda Number	34.
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Meeting Date:	November 21, 2013
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month requirements service contract with FUSION SERVICES LTD dba. AUTO GATE; COMPOUND SECURITY SPECIALISTS. to provide on-site automatic gates maintenance and repair services for various City Departments, in an amount not to exceed \$783,163.86, with three 12-month extension options in an amount not to exceed \$261,054 per extension option, a total contract amount not to exceed \$1,566,327.

Amount and Source of Funding

Funding in the amount of \$217,545 is available in the Fiscal Year 2013-2014 Operating Budget of the various City Department. Funding for the remaining 26 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Sole bid received
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Prior Council Action:	
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For More Information:	Sai Xoomsai, Senior Buyer, 972-4016
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Boards and Commission Action:	November 12, 2013 - Unanimously approved by the Airport Advisory Board on a 5-0 vote.
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Additional Backup Information

This contract will provide quarterly preventative maintenance and repair services on an as-needed basis for on-site perimeter automatic access gates for the Public Works Department, Building Services Department, Police Department, Austin Convention Center Department, and the Aviation Department.

This Contract will provide the using departments complete on-site maintenance, emergency repairs, and replacement repair parts. The proper operation of perimeter automatic gates are an important part of security systems for City facilities. The gates are used to secure City facilities, assets, personnel, and visitors to those facilities. .

This agreement will also support the in-house first responders and low-level maintenance activities performed by ABIA staff. ABIA is a Federal Aviation Regulation Part 139 Certificated airport, and is subject to the requirements and minimum standards set forth by the Federal Aviation Association. Among such standards are airside access controls to increase airfield safety for vehicle operator and aircraft.

MBE/WBE solicited: 5/2

MBE/WBE bid: 0/0

BID TABULATION

IFB No. PAX0047

On-Site Automatic Gates Maintenance and Repair Services
60 line items

Vendor

Total Price

Fusion Services, LTD.
Austin, TX 78745

\$261,054.62

A copy of complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Sole bid. The solicitation was originally advertised for a period of twenty-two days and the bid opening was extended an additional twenty-one days in an attempt to increase Vendor interest. Other Vendors were contacted and made a business decision not to submit a bid.
- b. One hundred twenty-eight notices were sent, including 5 MBEs and 2 WBEs. One bid was received. The MBEs and WBEs did not respond.
- c. The pricing offered represent 8.5% decrease from the last contract award in September 2008 and May 2009.

APPROVAL JUSTIFICATION

- a. Sole bid received.
- b. The Purchasing Office concurs with the Public Works Department, Building Services Department, Police Department, Austin Convention Center Department, and the Aviation Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.

