

**AGENDA**



**Recommendation for Council Action (Purchasing)**

Austin City Council	Item ID:	28873	Agenda Number	38.
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Meeting Date:	December 12, 2013
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Department:	Purchasing
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**Subject**

Authorize award and execution of a 36-month requirements supply agreement with MCCAIN, INC. for the purchase of automated traffic signal controllers for the Transportation Department in an amount not to exceed \$764,250, with three 12-month extension options in an amount not to exceed \$254,750 for each extension option, a total contract amount not to exceed \$1,528,500.

**Amount and Source of Funding**

Funding in the amount of \$212,292 is available in the Fiscal Year 2013-2014 Operating Budget of the Transportation Department. Funding for the remaining 26 months of the original contract period and extension options is contingent upon available funding in future budgets.

**Fiscal Note**

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid meeting specifications received.
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Prior Council Action:	
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For More Information:	Terra Green, Buyer II, 512-972-4022
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Boards and Commission Action:	
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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**Additional Backup Information**

This contract will provide automated traffic signal controllers which are used at intersections throughout the city to control the traffic signals. The controllers are what makes the light turn green, yellow, and red and establishes communication with the Traffic Management Center providing intersection status and programming capabilities. These controllers are also used to program all of the timing parameters to make the signal turn colors. The city's central software keeps track of the status of all the controllers.

MBE/WBE solicited: 7/4

MBE/WBE bid: 0/0

**BID TABULATION**  
IFB No. SWA0002  
Traffic Signal Controllers  
2 line items

<b><u>Vendor</u></b>	<b><u>Total Price</u></b>
McCain, Inc. League City, TX	\$254,750
Paradigm Traffic Systems, Inc. Arlington, TX	\$270,150
Naztec, Inc. Sugar Land, TX	\$317,900
Iteris, Inc. Santa Ana, CA	*\$247,500

\*Iteris, Inc. did not bid on the second line item; therefore, this pricing only reflects one line item and is not the lowest bid for that item.

A copy of complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

- a. Adequate competition
- b. Three Hundred Twenty-Two notices were sent, including 7 MBEs and 4 WBEs. Four bids were received. The MBEs and WBEs did not respond.
- c. The pricing offered represents a 3% decrease from the last purchase made February 2009.

**APPROVAL JUSTIFICATION**

- a. Lowest bid meeting specifications. McCain, Inc. is the current contractor.
- b. The Purchasing Office concurs with the Transportation Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.

