

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	29768	Agenda Number	50.
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Meeting Date:	January 23, 2014
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month requirements supply contract with GUARDIAN INDUSTRIAL SUPPLY, LLC (WBE /FW) and SSPS, INC. DBA SMITH MANUFACTURING CO., to provide scarifier and planer replacement parts in a total amount not to exceed \$135,000, with three 12-month extension options in an amount not to exceed \$45,000 for each extension option, for a total contract amount not to exceed \$270,000.

Amount and Source of Funding

Funding in the amount of \$30,000 is available in the Fiscal Year 2013-2014 Operating Budget of the Aviation Department. Funding for the remaining 28-months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bids received
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Prior Council Action:	
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For More Information:	Jonathan Dalchau, Buyer II, 512-974-2938
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Boards and Commission Action:	January 14, 2014 - Approved by the Austin Airport Advisory Commission on a 4-0 vote.
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Related Items:	
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MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Additional Backup Information

This contract will provide a constant source of repair parts for the scarifiers and planers used to remove runway paint at Austin Bergstrom International Airport (ABIA) to meet. The use of scarifiers and planers allows for the removal of the ABIA runway striping with minimal damage to the underlying surface. Scarifiers and planers are machines that use a multi-tipped drum with specialized teeth that grinds away surface paint and other markings with minimal damage to the surface below. The paint is removed to ensure that all tarmac, taxiway, and runway markings meet the Federal Aviation Administration regulation requirements.

For this contract, Guardian Industrial Supply, LLC, is the primary vendor and Smith Manufacturing is the secondary vendor. The secondary vendor will provide parts that the primary vendor cannot provide.

These parts will be purchased for use by ABIA's Aviation Service Centers. These supplies will be ordered on an as-needed basis.

MBE/WBE solicited: 3/4

MBE/WBE bid: 0/1

BID TABULATION

IFB JRD0003

Scarifier and Planer Repair Parts
(32 line items)

<u>Vendor</u>	<u>Total Bid Sample Parts (Item Lines Bid)</u>	<u>Total Award (Lines Awarded)</u>
Guardian Industrial Supply (WBE) Austin, TX	\$57,305 (32 of 32)	\$49,714 * (17 of 32)
SMITH Manufacturing Pompano Beach, FL	\$9,304 (25 of 32)	\$4,699 * (15 of 32)
Kut-Rite Romulus, MI	\$4,233 (5 of 32)	

*Award based on low line item bid. Low bidder awarded primary vendor and next lowest bidder awarded secondary vendor for each line.

A copy of the complete bid tabulation is on file in the Purchasing Office and on the City of Austin, FASD Purchasing website.

PRICE ANALYSIS

- Adequate competition.
- One hundred forty-two notices were sent, including 3 MBEs and 4 WBEs. Three bids were received with no MBEs and one WBE responding.
- This is the first contract of its type. This contract reflects a 5% decrease in pricing based on previous spot purchases for similar items.

APPROVAL JUSTIFICATION

- a. Lowest bids received.
- b. The Purchasing Office concurs with the Aviation's recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.