CONTRACT MANAGEMENT DEPARTMENT

LOCAL BUSINESS PRESENCE (LBP) SUMMARY

The Contract Management Department has been including Local Business Presence as an evaluated item in the procurements for Alternative Delivery Construction Methodologies (ADM) since 2010 -- specifically Construction Manager at Risk, Competitive Sealed Proposals and Job Order Contracts. The attached document gives details on each procurement. The table below provides a summary of procurements that included Local Business Presence.

Solicitation Number	Name	Method- ology	Pts Awarded	Notes
FY 2014				
CLMB316	JJ Seabrook Stream Rest Rain Garden Urban Trail	CSP	3	No award was made. Rejected all proposals
CLMB315	IS Bldg. 7355 Emergency Power Improvements	CSP	3	Prism Development was awarded firm
FY 2013				
CLMB314	HEAP – Tier 2 Basic Weatherization Plus HVAC	JOC	5 - 0	Six firms awarded, 5 awarded 5 points, 1 awarded 0 points
CLMB313	HEAP – Tier 1 Basic Weatherization	JOC	5 - 3	Three firms awarded, 2 awarded 5 points, 1 awarded 3 points
FY 2012				
CLMB312	2013 Job Order Contract – For COA Facilities	JOC	2 - 3	Three firms awarded, 2 awarded 2 points, 1 awarded 3 points
FY 2011				
CLMB310	African American Cultural & Heritage Facility	CSP	1	Barecky Construction was awarded firm
CLMB303	Group 8B – Elton Lane and Griswold Lane St	CSP	5	Central Road & Utilitiy was awarded firm
	Reconstruction & Utility Work			
CLMB301A	Reissue - Holly Street Power Plant	CSP	3	TRC Environmental was awarded firm
	Decommissioning			
FY 2010				
CLMB001	Waller Creek Tunnel - Lady Bird Lake Hike and Bike Trail Bridge Improvements	CSP	1	Laughlin-Thyssen was awarded firm

YEAR	Solicitation	ADM*	Project Name	LBP	Awarded	Awarded Firm	LBP Language	
	Number	Туре		Language in Procurement	LBP Points			
2014	CLMA015	D-B	AE E Riverside Office Building and Parking Garage	No	NA	Pending Award	NA NA	
2014	CLMB316	CSP	JJ Seabrook Stream Rest Rain Garden Urban Trail	YES	NA	Rejected All Bids	Local Business Presence - The City seeks opportunities for businesses with a Local Business Presence in the Austin Corporate City Limit on City contracts thereby providing a minimal environmental footprint through reduced transportation time and costs associated with delivery. A firm (Offeror or Subcontractor) is considered to have a Local Business Presence if the firm is headquartered in the Austin Corporate City Limits in operation for the last five (5) years. The City defines headquadministrative center where most of the important functions and full responsibility for managing and coordinating the business activit are located. The City defines branch office as a smaller, remotely located office that is separate from a firm's headquarters that offers requested and required under this solicitation. Points will be awarded through a combination of the Offeror's Local Business Presence Local Business Presence of their subcontractors. Evaluation of the Team's Percentage of Local Business Presence will be based on the awards as reflected in the Offeror's MBE/WBE Compliance Plan.	n Project orporate City uarters as the ties of the firm the services and/or the
							Team's Local Business Presence Points Awar	rded
							Local business presence of 90% to 100% 5	
							Local business presence of 75% to 89% 4	
							Local business presence of 50% to 74% 3	
							Local business presence of 25% to 49% 2	
							Local presence of between 1 and 24%	
							No local presence 0	
							Offeror must submit: Section 00461CSP, Local Business Presence Identification Form	

^{*}ADM = Alternative Delivery Method

YEAR	Solicitation	ADM	Project Name	LBP	Awarded	Awarded Firm	LBP Language	
	Number	Туре		Language in	LBP			
				Procurement	Points			
2014	CLMB315	CSP	IS Bldg. 7355 Emergency Power Improvements	YES	3	Prism Development Inc.	Local Business Presence - The City seeks opportunities for businesses with a Local Business Presence in the Austi participate on City contracts thereby providing a minimal environmental footprint through reduced transp associated with Project delivery. A firm (Offeror or Subcontractor) is considered to have a Local Business headquartered in the Austin Corporate City Limits, or has a branch office located in the Austin Corporate City last five (5) years. The City defines headquarters as the administrative center where most of the important fun for managing and coordinating the business activities of the firm are located. The City defines branch office as office that is separate from a firm's headquarters that offers the services requested and required under this awarded through a combination of the Offeror's Local Business Presence and/or the Local Business Presence Evaluation of the Team's Percentage of Local Business Presence will be based on the allocation of work as reflected Compliance Plan. Team's Local Business Presence Local business presence of 90% to 100% Local business presence of 50% to 74% Local business presence of 25% to 49% Local presence of between 1 and 24% No local presence Offeror must submit: Section 00461CSP, Local Business Presence Identification Form	portation time and costs Presence if the firm is Limits in operation for the ctions and full responsibility a smaller, remotely located solicitation. Points will be use of their subcontractors.

YEAR	Solicitation Number	ADM Type	Project Name	LBP Language in	Awarded LBP	Awarded Firm	LBP Language	
				Procurement	Points			
2013	CLMB314	JOC	HEAP – Tier 2	YES	5	Go Green	Local Business Presence - The City seeks opportunities for businesses with a Local Business Presence in the Austin Co	
			Basic			Squads, LLC	on City contracts thereby providing a minimal environmental footprint through reduced transportation time and cost delivery. A firm (Offeror or Subcontractor) is considered to have a Local Business Presence if the firm is headquarter	,
			Weatherization Plus HVAC		5	McCullough Heating & Air	Limits, or has a branch office located in the Austin Corporate City Limits in operation for the last five (5) years. The City defines headquarters as the administrative center where most of the important functions and full responsibility for managing and coordinating the business activities of the firm are located. The City defines branch office as a smaller, remotely located office that is separate from a firm's headquarters that offers the services requested and required under this solicitation. Points will be awarded through a combination of the Offeror's Local Business Presence and/or the	
						Conditioning,	Local Business Presence of their subcontractors. Evaluation of the Team's Percentage of Local Business Presence will	•
						Inc.	members on the Offeror's MBE/WBE Compliance Plan.	
					5	Climate Mechanical, Inc.	For Illustrative Purposes Only: If you propose 10 team members (General Contractor and subcontractors) and eight local business presence, you would have a local business presence of 80% and would receive 4 points. If 3 members business presence you would have a local business presence of 30% and would receive 2 points.	
						Airtech Energy	Team's Local Business Presence	Points Awarded
					5	Systems, Inc	Local business presence of 90% to 100%	5
						Good Neighbor	Local business presence of 75% to 89%	4
					5	Management,	Local business presence of 50% to 74%	3
						Inc. dba City Conservation	Local business presence of 25% to 49%	2
							Local presence of between 1 and 24%	1
					0	American Conservation	No local presence	0
						& Air, Inc	Offeror must submit: Section 00461JOC, Local Business Presence Identification Form	

YEAR	Solicitation	ADM	Project Name	LBP	Awarded	Awarded Firm	LBP Language	
	Number	Type		Language in	LBP			
				Procurement	Points			
2013	CLMB313	JOC	HEAP – Tier 1	YES	5	American	Local Business Presence - The City seeks opportunities for businesses with a Local Business Presence in the Austin C	
			Basic			Youthworks	participate on City contracts thereby providing a minimal environmental footprint through reduced transportation t Project delivery. A firm (Offeror or Subcontractor) is considered to have a Local Business Presence if the firm is head	
			Weatherization				Corporate City Limits, or has a branch office located in the Austin Corporate City Limits in operation for the last five	` ' '
					_	Valdez	headquarters as the administrative center where most of the important functions and full responsibility for managin activities of the firm are located. The City defines branch office as a smaller, remotely located office that is separate	
					5	Remodeling &	offers the services requested and required under this solicitation. Points will be awarded through a combination of the	•
						Weatherization	Presence and/or the Local Business Presence of their subcontractors. Evaluation of the Team's Percentage of Local E on the proposed team members on the Offeror's MBE/WBE Compliance Plan.	
					3	Conservation		
						Specialists of	For Illustrative Purposes Only: If you propose 10 team members (General Contractor and subcontractors) and eight local business presence, you would have a local business presence of 80% and would receive 4 points. If 3 members	
						Austin, LLC	business presence you would have a local business presence of 30% and would receive 2 points.	,
							Team's Local Business Presence	Points Awarded
							Local business presence of 90% to 100%	5
							Local business presence of 75% to 89%	4
							Local business presence of 50% to 74%	3
							Local business presence of 25% to 49%	2
							Local presence of between 1 and 24%	1
							No local presence	0
							Offeror must submit: Section 00461JOC, Local Business Presence Identification Form	

YEAR	Solicitation Number	ADM Type	Project Name	LBP Language in	Awarded LBP Points	Awarded Firm	LBP Language	
2012	CLMB312	JOC	2013 Job Order Contract – For COA Facilities	YES	3	Jamail & Smith KBR, Inc Warden Construction Corp	Local Business Presence - The City seeks opportunities for businesses with a Local Business Presence in the Austin on City contracts thereby providing a minimal environmental footprint through reduced transportation time and condelivery. A firm (Offeror or Subcontractor) is considered to have a Local Business Presence if the firm is headquarted. Limits, or has a branch office located in the Austin Corporate City Limits in operation for the last five (5) years. The administrative center where most of the important functions and full responsibility for managing and coordinating are located. The City defines branch office as a smaller, remotely located office that is separate from a firm's head requested and required under this solicitation. Points will be awarded through a combination of the Offeror's Local Business Presence of their subcontractors. Evaluation of the Team's Percentage of Local Business Presence team members on the Offeror's MBE/WBE Compliance Plan. For Illustrative Purposes Only: If you propose 10 team members (General Contractor and subcontractors) and e local business presence, you would have a local business presence of 80% and would receive 4 points. If 3 mem business presence you would have a local business presence of 30% and would receive 2 points. Team's Local Business Presence	osts associated with Project ered in the Austin Corporate City City defines headquarters as the gathe business activities of the firm quarters that offers the services all Business Presence and/or the will be based on the proposed ight of the team members have a
							Local business presence of 90% to 100% Local business presence of 75% to 89%	3
							Local business presence of 73% to 89% Local business presence of 50% to 74%	3
							Local business presence of 25% to 49%	2
							Local presence of between 1 and 24%	1
							No local presence	0
2012	CLMA014	D-B	ABIA Terminal East	No	NA	Hensel Phelps	Offeror must submit: Section 00461CSP, Local Business Presence Identification Form NA	
			1111111					

YEAR	Solicitation	ADM	Project Name	LBP .	Awarded	Awarded Firm	LBP Language	
	Number	Туре		Language in Procurement	LBP Points			
2011	CLMB310	CSP	African American	YES	1	Barecky	<u>Team's Local Business Presence</u> 5 points max	
			Cultural &			Construction	The City cooks apportunities for businesses in the Austin Cornerate City Limits to participate on City contracts. A firm (Offe	rar ar Subcantractor) is
			Heritage Facility			Co.	The City seeks opportunities for businesses in the Austin Corporate City Limits to participate on City contracts. A firm (Offe considered to have a Local Business Presence if the firm is headquartered in the Austin Corporate City Limits, or has a branch	•
			Tierrage raciney			CO.	Austin Corporate City Limits in operation for the last five (5) years. The City defines headquarters as the administrative cen	
							important functions and full responsibility for managing and coordinating the business activities of the firm are located. The	•
							as a smaller, remotely located office that is separate from a firm's headquarters that offers the services requested and requested solicitation. Points will be awarded through a combination of the Offeror's Local Business Presence and/or the Local Business	
							subcontractors. Evaluation of the Team's Percentage of Local Business Presence will be based on the allocation of work as r	
							MBE/WBE Compliance Plan.	chected in the Orieror 5
								Points Awarded
							Local business presence of 90% to 100% Local business presence of 75% to 89%	5 4
							Local business presence of 50% to 74%	3
							Local business presence of 25% to 49%	2
							Local presence of between 1 and 24%	1
							No local presence	0
							Offeror must submit: Section 00461CSP, Local Business Presence Identification Form	
2011	CLMB303	CSP	Group 8B – Elton	YES	5	Central Road	Team's Local Business Presence 5 points max	
			Lane and			& Utility, Ltd.	The City seeks opportunities for businesses in the Austin Corporate City Limits to participate on City contracts. A firm (Offe	ror or Subcontractor) is
			Griswold Lane St				considered to have a Local Business Presence if the firm is headquartered in the Austin Corporate City Limits, or has a branch	ch office located in the
			Reconstruction &				Austin Corporate City Limits in operation for the last five (5) years. The City defines headquarters as the administrative cent	
			Utility Work				important functions and full responsibility for managing and coordinating the business activities of the firm are located. The	•
			Othicy Work				as a smaller, remotely located office that is separate from a firm's headquarters that offers the services requested and requested solicitation. Points will be awarded through a combination of the Offeror's Local Business Presence and/or the Local Business	
							subcontractors. Evaluation of the Team's Percentage of Local Business Presence will be based on the allocation of work as r	
							MBE/WBE Compliance Plan.	
							Team's Local Business Presence	Points Awarded
							Local business presence of 90% to 100%	5
							Local business presence of 75% to 89%	4
							Local business presence of 50% to 74%	3
							Local business presence of 25% to 49%	2
							Local presence of between 1 and 24%	1
							No local presence	0
							Offeror must submit: Section 00461CSP, Local Business Presence Identification Form	

YEAR	Solicitation	ADM	Project Name	LBP	Awarded	Awarded Firm	LBP Language	
	Number	Туре		Language in	LBP			
				Procurement	Points			
2011	CLMB301A	CSP	Reissue - Holly	YES	3	TRC	Team's Local Business Presence 5 points max	
			Street Power			Environmental		
							The City seeks opportunities for businesses in the Austin Corporate City Limits to participate on City contracts. A fir	·
			Plant			Corp	considered to have a Local Business Presence if the firm is headquartered in the Austin Corporate City Limits, or has	
			Decommissioning				Austin Corporate City Limits in operation for the last five (5) years. The City defines headquarters as the administra	
							important functions and full responsibility for managing and coordinating the business activities of the firm are local as a smaller, remotely located office that is separate from a firm's headquarters that offers the services requested a	•
							solicitation. Points will be awarded through a combination of the Offeror's Local Business Presence and/or the Local	·
							subcontractors. Evaluation of the Team's Percentage of Local Business Presence will be based on the allocation of w	
							MBE/WBE Compliance Plan.	
							Team's Local Business Presence	Points Awarded
							Local business presence of 90% to 100%	5
							Local business presence of 75% to 89% Local business presence of 50% to 74%	3
							Local business presence of 25% to 49%	2
							Local presence of between 1 and 24%	1
							No local presence	0
							- · · · · p · · · · ·	
							Offeror must submit: Section 00461CSP, Local Business Presence Identification Form	
2010	CLMB001	CSP	Waller Creek	YES	1	Laughlin-	<u>Team's Local Business Presence</u>	5 points max
			Tunnel - Lady			Thyssen, Inc.		(255
			Bird Lake Hike			,	The City seeks opportunities for businesses in the Austin Corporate City Limits to participate on City contracts. A fir considered to have a Local Business Presence if the firm is headquartered in the Austin Corporate City Limits or has	,
							Austin Corporate City Limits in operation for the last five (5) years. The City defines headquarters as the administra	
			and Bike Trail				important functions and full responsibility for managing and coordinating the business activities of the firm are loca	
			Bridge				as a smaller, remotely located office that is separate from a firm's headquarters that offers the services requested a	•
			Improvements				solicitation. Points will be awarded through a combination of the Offeror's Local Business Presence and/or the Loca	Business Presence of their
			improvements				subcontractors. Evaluation of the Team's Percentage of Local Business Presence will be based on the allocation of w	ork as reflected in the Offeror's
							MBE/WBE Compliance Plan.	
							Team's Local Business Presence	Doints Awarded
							Local business presence of 90% to 100%	Points Awarded 5
							Local business presence of 75% to 89%	4
							Local business presence of 50% to 74%	3
							Local business presence of 25% to 49%	2
							Local presence of between 1 and 24%	1
							No local presence	0
1		1	i					
							Section 00461CSP, Local Business Presence Identification Form	

YEAR	Solicitation	ADM	Project Name	LBP	Awarded	Awarded Firm	LBP Language
	Number	Туре		Language in	LBP		
				Procurement	Points		
2010	CLMA901	CSP	ADA Sidewalk and	No	NA	Muniz Concrete &	NA NA
			Ramp Improvements SE Austin			Contracting, Inc.	
2010	CLMA900	CSP	ADA Sidewalk and	No	NA	Muniz Concrete &	NA NA
			Ramp Improvements			Contracting, Inc.	
			NE Austin				
2010	CLMA011	D-B	Asian American	No	NA	Flintco, Inc.	NA NA
			Resource Center				
2010	CLMA010	D-B	PARD Aquatic	No	NA	Chasco	NA NA
			Complex			Constructors, Ltd.,	
			Improvements			LLP	
2010	CLMA003	CMR	New Central Library	No	NA	Hensel Phelps	NA NA
2010	CLMA010	D-B	PARD Aquatic	No	NA	Chasco	NA NA
			Complex			Constructors, Ltd.,	
			Improvements			LLP	
2010	CLMA003	CMR	New Central Library	No	NA	Hensel Phelps	NA NA
2008	PWA0003	D-B	Sand Hills Energy Center 100-MW Expansion	No	NA	PB Americas, Inc. + TIC Joint Venture	NA NA
2008	PWA0001	D-B	Public Safety Training Facility	No	NA	Harvey-Cleary Builders	NA NA