

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	31834	Agenda Number	26.
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Meeting Date:	April 17, 2014
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Department:	Purchasing
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Subject

Authorize award and execution of two 36-month requirements supply agreements for the purchase of rope, cords and slings for Austin Energy and the Austin Water Utility with: STUART C. IRBY CO. in an amount not to exceed \$62,016 with three 12-month extension options in an amount not to exceed \$20,672 per extension option, for a total contract amount not to exceed \$124,032; and with TECHLINE INC. in an amount not to exceed \$44,505 with three 12-month extension options in an amount not to exceed \$14,835 per extension option, for a total contract amount not to exceed \$89,010. The annual amount for all rope, cords and slings required under these contracts will be for a total each and combined amount not to exceed \$35,507; or, consistent with the City's authority under state statute to consider a bidder's local presence in awarding contracts, authorize award and execution of two 36-month requirements supply agreements for the purchase of rope, cords and slings for Austin Energy and the Austin Water Utility with: STUART C. IRBY CO. in an amount not to exceed \$51,591 with three 12-month extension options in an amount not to exceed \$17,197 per extension option, for a total contract amount not to exceed \$103,182; and with TECHLINE INC. in an amount not to exceed \$55,158, with three 12-month extension options in an amount not to exceed \$18,386 per extension option, for a total contract amount not to exceed \$110,316. The annual amount for all rope, cords and slings required under these contracts will be for a total each and combined amount not to exceed \$35,583.

Amount and Source of Funding

Funding in the amount of \$15,003 is available in the Fiscal Year 2013-2014 Operating Budget of Austin Energy. Funding in the amount of \$2,750 is available in the Fiscal Year 2013-2014 Operating Budget of the Austin Water Utility. Funding for the remaining 30 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bids meeting specifications.
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Prior Council Action:	
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For More Information:	Gabriel Guerrero, Buyer II, 512-322-6060
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Boards and Commission Action:	March 17, 2014 - Recommended by the Electric Utility Commission on a vote of 7-0. April 9, 2014 - Approved by the Water and Wastewater Commission on a 6-0 vote.
Related Items:	
MBE / WBE:	This contract will be awarded in compliance with City Code Chapter 2-9D (Minority Owned and Women Owned Business Enterprise Procurement Program) No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

Additional Backup Information

These contracts will provide Austin Energy and the Austin Water Utility with various types and sizes of ropes, cords and slings on an as-needed basis. These items are used to tie down material as it is being transported from one location to another as well as loading and unloading heavy material and equipment onto and off the transporting vehicles. These items are also used by linemen to haul items such as tools up and down the utility poles. These supplies will be used to replenish stock at all Austin Energy and Austin Water Utility warehouses for immediate issue to City of Austin crews.

MBE/WBE Solicited: 4/0

MBE/WBE Bid: 0/0

BID TABULATION

IFB No. GGU0128
Rope, Cords & Slings
(16 line items)

VENDOR	Number of Line Items Bid	Number of Line Items Awarded	Total Annual Award
Techline Inc. Austin, TX	16	9	\$14,825*
Stuart C. Irby Co. Buda, TX	10	7	\$20,672*
Kennedy Wire Rope & Sling Co. San Antonio, TX	16	0	N/A**
D&A Wire Rope, Inc. Austin, TX	13	0	N/A

ALTERNATE BID TABULATION IF LOCAL PREFERENCE IS INVOKED

VENDOR	Number of Line Items Bid	Number of Line Items Awarded	Total Annual Award
Techline Inc. Austin, TX	16	11	\$18,386*

Stuart C. Irby Co.
Buda, TX

10

5

\$17,197*

* Local Business Preference items 11 and 13.
Stuart C. Irby (Buda) bid \$7.97 and \$16.99 respectively.
Techline (Austin) bid \$8.09 and \$17.39 respectively.

** Kennedy Wire Rope did not meet specification on items 11 thru 15. Items were awarded to low bidders meeting specification. Kennedy was low bid on other items, totaling \$2,682, but is not recommended for an award as it is not cost effective to administer low dollar contracts.

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office web site.

PRICE ANALYSIS

- a. Adequate competition.
- b. One Hundred and ten notices were sent, including four MBEs. There are no known WBEs for this commodity. Four bids were received, with no response from the MBEs.
- c. This is the first contract of its type; therefore a full pricing history is not available. However, the pricing offered represents an average unit price decrease of 13.7% compared to recent spot purchases or credit card transactions for these products.

APPROVAL JUSTIFICATION

- a. Lowest bids meeting specification.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.