

CITY OF AUSTIN

AGENDA DATE: 6/26/2014

VENDOR NAME: BALCONES RESOURCES, INC. DBA BALCONES RECYCLING, INC.

SUBJECT: Authorize award and execution of a 36-month requirements service contract with **BALCONES RESOURCES, INC. DBA BALCONES RECYCLING, INC.**, to provide recycling processing services for City in-house recycling collection in an amount not to exceed \$123,000, with three 12-month extension options in an amount not to exceed \$41,000 per extension option, for a total contract amount not to exceed \$246,000.

AMOUNT AND SOURCE OF FUNDING: Funding in the amount of \$10,250 is available in the Fiscal Year 2013-2014 Operating Budget of the Austin Resource Recovery Department. Funding for the remaining thirty-three months of the original contract period and extension options is contingent upon available funding in future budgets.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

FOR MORE INFORMATION CONTACT: Jonathan Dalchau, Senior Buyer, 512-974-2938

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: To be approved by the Zero Waste Advisory Commission on 6/11/2014.

PURCHASING: Sole bid received.

MBE/WBE: This contract will be awarded in compliance with City Code Chapter 2-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

This contract will provide for the processing and marketing services for single-stream recyclable material collected by City crews at approximately 160 City facilities. On a daily basis, the vendor will receive, sort, process, store, market, and sell the recyclable material. Items intended for recycling include newsprint, old corrugated containers, mixed paper, plastics, used aluminum beverage cans, tin cans, glass, and scrap metal. For the current fiscal year, the City estimates collecting over 450 tons of single-stream recyclable material from City facilities. Approximately 70% of this tonnage is paper, 23% of this tonnage is containers (plastic, steel cans, aluminum, and glass) and the remaining 7% is residuals. The list of materials may change during the life of the contract, as requested by the Austin Resource Recovery Department.

MBE/WBE solicited: 2/0

MBE/WBE bid: 0/0

BID TABULATION
IFB (Best Value) JRD0111
Recycling Processing Services for City In-House Recycling Collection
(12 line items)

Vendor

Total Price for List of
Sample Services

Balcones Resources
Austin, TX

\$15,270

A copy of the complete bid tabulation is on file in the Purchasing Office and on the City of Austin, FSD Purchasing website.

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PRICE ANALYSIS:

- a. Adequate competition.
- b. 89 notices were sent, including two MBEs and no WBEs. One bid was received with no MBEs/WBEs responding.
- c. The pricing offered represents a 5% decrease in market share pricing offered and no change in the processing charges when compared to the current long-term residential contract.

APPROVAL JUSTIFICATION:

- a. Sole bid received.
- b. The Purchasing Office concurs with Austin Resource Recovery's recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.