

**AGENDA**



**Recommendation for Council Action (Purchasing)**

|                     |          |       |               |     |
|---------------------|----------|-------|---------------|-----|
| Austin City Council | Item ID: | 33404 | Agenda Number | 45. |
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| Meeting Date: | June 12, 2014 |
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| Department: | Purchasing |
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**Subject**

Authorize award and execution of a contract with FREEIT DATA SOLUTIONS, INC., for the purchase and installation of two flash storage arrays for public safety data for the Communications and Technology Department in an amount not to exceed \$330,000.

**Amount and Source of Funding**

Funding is available in the Fiscal Year 2013-2014 Capital Budget of Communication and Technology Management, CTECC.

**Fiscal Note**

A fiscal note is attached.

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| Purchasing Language: | Lowest bid received. |
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| Prior Council Action: |  |
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| For More Information: | Jonathan Harris, Senior Buyer Specialist, 974-1771 |
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| Boards and Commission Action: |  |
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| Related Items: |  |
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| MBE / WBE: | This contract will be awarded in compliance with City Code Chapter 2-9D (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract. |
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**Additional Backup Information**

This contract is for the purchase and installation of two flash storage arrays, a high performance tiered data/video storage system for use at the Combined Transportation Emergency and Communications Center. These systems will allow for the ability to accommodate storage needs for critical Public Safety systems such as DMAV (in-car video), fingerprinting, booking photos, and crime scene analysis. In particular, the demands of police in-car video are challenging to accommodate because of the massive size of data retained and the video quality and performance expectations of customers.

The performance of an all solid-state solution is unmatched by traditional drives and this system is needed to stay nimble and meet the "on-demand" requirements of customers. Public Safety is continually looking into more advanced video solutions and this system will allow for the provision of the back-end infrastructure for the systems being implemented.

MBE/WBE solicited: 10

MBE/WBE bid: 3

**BID TABULATION**

IFB No. JXH0003

3 line items

| <u>Vendor:</u>                               | <u>Total Price</u> |
|--|--------------------|
| Freeit Data Solutions, Inc.<br>Austin, Texas | \$330,000          |
| Sequel Data Systems, Inc.<br>Austin, Texas   | \$576,000          |

A copy of the complete bid tabulation is on file and is on the City of Austin, FASD Purchasing Office website

**PRICE ANALYSIS**

- a. Adequate competition.
- b. One hundred and eighty-eight notices were sent including ten MBEs and three WBEs. Two bids were received, with no response from MBE/WBE's.
- c. This is the first purchase of its type; therefore there is no pricing history available.

**APPROVAL JUSTIFICATION**

- a. Lowest bid received.
- b. The Purchasing Office concurs with Communication and Technology Management's recommended award.
- c. Advertised in the Austin American Statesman and on the Internet.